

# 3Q 2022 Financial Results

### A. Operating Revenues



### 1. Passenger revenue

Revenue from air transportation, as well as revenue associated with AAdvantage mileage credit redemptions and ancillary fees

#### 2. Cargo revenue

Revenue from transporting freight and mail



#### 3. Other revenue

Includes the AAdvantage affinity card program and other partners and airport lounges

\$13.5<sub>B</sub>

A. Total **Operating Revenues** 

### **B. Operating Expenses**



Aircraft fuel and related taxes

taxes



5. Salaries, wages and benefits Pay and benefits



## 6. Regional expenses

Cost of regional carriers, as well as \$2 million of regional operating net special charges



#### 7. Maintenance expenses

The cost to maintain our fleet



#### 8. Other rent and landing fees

Rent for airport facilities and landing fees

\$12.5<sub>B</sub>

**B. Total Operating Expenses** 

# ॐ \$347m

9. Aircraft rent The cost of leasing aircraft

### 10. Selling expenses

\$ \$495m

Credit card fees, global distribution system fees, commissions and advertising

#### 11. Depreciation and amortization

\$491<sub>M</sub>

The cost of using aircraft, spare parts and ground equipment that is expensed over the life of the asset

\$1.4в

Includes costs such as crew hotels, catering and ground handling, as well as \$37 million of mainline operating net special charges

## C. Total Operating Income (A - B)

D. Total Nonoperating Expenses, Net Includes items such as interest expense and income, pension and other post-retirement benefit plan income and costs. Also includes \$57 million in net special credits primarily related to mark-to-market net unrealized gains associated with certain equity investments.

E. Pre-tax Income (C + D)

#### \*F. Add: Total Pre-tax Net Special Items

Includes \$2 million of regional operating net special charges (No. 6), \$37 million of mainline operating net special charges (No. 12) and \$57 million of nonoperating net special credits (D).

### \*G. Pre-tax Income, Excluding Net Special Items (E + F)

\*H. Income Tax Provision

We recorded a provision for income taxes, which was substantially noncash.

#### 12. Other expenses and special items, net

\$930m

-\$272<sub>M</sub>

### \$658m

\$-18<sub>M</sub>

\$640m

### **\$162**m

### \*I. Net Income, Excluding Net Special Items (G - H)

(or earnings of \$0.69 p

(or earnings of \$0.69 per diluted share)

## J. GAAP Net Income

\*We use pre-tax income excluding net special items and net income excluding net special items (non-GAAP financial measures) to evaluate the company's current operating performance and to allow for period-to-period comparisons. As net special items may vary from period to period in nature and amount, the adjustment to exclude net special items allows management an additional tool to understand the company's core operating performance. We believe these non-GAAP financial measures may also provide useful information to investors and others. These non-GAAP measures may not be comparable to similarly titled non-GAAP measures of other companies and should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with GAAP.

<sup>1</sup>Reconciliation to GAAP Net Income:

E. Pre-tax Income K. Income Tax Provision J. GAAP Net Income (E - K)

\$658M \$175м \$483<sub>M</sub>

Note: Amounts may not recalculate due to rounding.