

## We are focused on four long-term strategic objectives:

### Make Culture a Competitive Advantage



#### People and Community Relations

- Honored 103 team members at the Annual Chairman's Award celebration in April for accomplishments including making complicated maintenance tasks easier and safer, caring for colleagues during personal tragedies, and making customers feel like family
- Switched to a new HR system integrating team member data and hiring, onboarding, compensation and other tasks
- Raised more than \$1 million for the Cystic Fibrosis Foundation at the 33rd Annual American Airlines Celebrity Ski weekend
- Signed ECPAT-USA's Tourism Child-Protection Code of Conduct, business principles aimed at preventing child trafficking

### Create a World-Class Customer Experience



#### Premium Economy and Basic Economy

- Continued to roll out Premium Economy, bringing the total to 79 widebodies through March
- Began selling Basic Economy on select trans-Atlantic routes in April, along with partners British Airways, Iberia and Finnair



#### Dining

- Introduced new sommelier Bobby Stuckey to lead American's wine program
- Introduced new meals on certain Pacific flights by Japan Airlines Chef Jun Kurogi and Chef Sean Connolly

### Ensure Long-Term Financial Strength



#### Fleet Renewal

- Ordered 47 more Boeing 787s in April to begin arriving in 2020; they will replace 767s, A330-300s and some older 777-200s

### Think Forward, Lead Forward



#### Airport Planning

- Reached an agreement earlier this month for access to 15 additional gates in DFW Terminal E
- Reached a new lease at ORD that will include more gates and a better customer experience
- Earlier this month, opened five new gates at ORD T3



	1Q 2018	YEAR-OVER-YEAR
REVENUE	\$10.4B	▲ 5.9%
TRASM	15.80¢	▲ 3.5%
GAAP OPERATING EXPENSE	\$10B	▲ 9.8%
GAAP PRETAX INCOME	\$273M	▼ 48.9%
PRETAX INCOME EXCLUDING NET SPECIAL ITEMS <sup>1</sup>	\$468M	▼ 29%
GAAP EPS	.39¢	▼ 41.8%
FULLY DILUTED EPS EXCLUDING NET SPECIAL ITEMS <sup>1</sup>	.75¢	▼ 8.5%

<sup>1</sup> Please see the reconciliation to GAAP measures in American Airlines' press release at <http://news.aa.com/news/news-details/2018/American-Airlines-Group-Reports-First-Quarter-2018-Profit>



"With the youngest fleet in the industry among our large network peer competitors, a significantly improved product, and a team of 130,000 who demonstrate extraordinary care for our customers, we are well positioned for long-term success."

— DOUG PARKER, CHAIRMAN AND CEO

	1Q 2018
ACCRUAL FOR PROFIT SHARING	\$29M
CAPITAL RETURNED VIA BUY-BACKS & DIVIDENDS	\$498M

	~6,700 FLIGHTS	~350 DESTINATIONS	~50 COUNTRIES
	<a href="http://www.aa.com">www.aa.com</a>	 <a href="https://www.facebook.com/AmericanAirlines">Facebook.com/AmericanAirlines</a>	 <a href="https://twitter.com/AmericanAir">@AmericanAir</a>