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## **SITECH Technology Dealer Established in Minnesota and Northwest Iowa to Serve Heavy Civil Construction Contractors**

### **SITECH Northland Joins the First Fully Dedicated Global Distribution Network for Construction Technology Solutions**

SUNNYVALE, Calif., Nov. 3, 2016 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that a SITECH<sup>®</sup> Technology Dealer has been established in Minnesota and Iowa, with the exception of Clay County in Minnesota and southeastern Iowa. The dealer will also operate in Dakota County, Nebraska. SITECH Northland joins the premier network of SITECH dealerships—the first fully dedicated global distribution network offering the most comprehensive portfolio of construction technology systems available to the heavy and highway contractor.

SITECH Technology Dealers represent Trimble<sup>®</sup> and Caterpillar<sup>®</sup> machine control systems for the contractor's entire fleet of heavy equipment regardless of machine brand, along with Trimble's portfolio of Connected Site<sup>®</sup> solutions—site positioning systems, construction asset management services, software and powerful wireless and Internet-based site communications infrastructure.

The experienced construction professionals at each SITECH Technology Dealership can advise contractors on the appropriate construction technology solutions to utilize, and can provide high-quality local customer service, personalized training and technical support. As authorized dealers for Trimble site-wide solutions and Caterpillar's machine control systems, the SITECH Technology Dealers understand how to apply innovative construction technology to help solve a variety of contractors' construction challenges. Leveraging technology, contractors can gain greater insight into their operations, enabling them to lower operating costs and improve accuracy, safety and productivity.

Through the adoption of construction technology, contractors can experience new levels of productivity that enable more competitive bidding on projects. SITECH Technology Dealers offer the most advanced and complete set of tools to revolutionize the construction workflow.

Trimble has been establishing a SITECH Technology Dealer network in the Americas, Europe and Asia / Pacific regions. SITECH Northland will serve heavy civil construction contractors in Minnesota and Iowa, with the exception of Clay County in Minnesota and southeastern Iowa. The dealer will also serve contractors in Dakota County, Nebraska involved in a range of earthmoving applications such as the construction of roads, highways, railways and airports as well as site prep for large commercial, industrial and residential projects.

For more information about SITECH Dealers, visit: [www.sitech-construction.com](http://www.sitech-construction.com).

#### **About SITECH Northland**

SITECH Northland is now a part of the worldwide SITECH distribution network, which offers consultative advice on construction technology solutions, customized training, data services, installation, service and technical support.

#### **About Trimble's Civil Engineering and Construction Division**

Trimble is a leading innovator of productivity solutions for the civil engineering and construction sectors. Trimble's solutions leverage a variety of technologies, including Global Navigation Satellite System (GNSS), construction lasers, total stations, wireless data communications, the Internet and application software. As part of the Trimble Connected Site strategy, these solutions provide a high-level of process and workflow integration from the design phase through to the finished project—delivering significant improvements in productivity throughout the construction lifecycle.

For more information, visit: [construction.trimble.com](http://construction.trimble.com).

#### **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety, and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial,

and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

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