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Summit Forests Expands Business Capabilities with Trimble's Connected Forest Technology

SUNNYVALE, Calif., June 21, 2016 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that Summit Forests New Zealand Limited has selected Trimble's Land Resource Manager (LRM) solution to enhance its operational flexibility and support process reengineering. Summit plans to streamline both spatial and attribute business processes with Trimble's LRM integrated technology platform.

Trimble's LRM solution is an intuitive, interactive and spatially-aware enterprise application for managing land and forestry operations. The solution addresses the critical functions of forest resource planning, management and decision support with flexible customer-specific business workflows. LRM is a key component of Trimble's Connected Forest solutions, which manage the full raw materials lifecycle of planning, planting, growing, harvesting and transport.

"Summit plans to restructure its information systems to be tightly integrated into daily business processes and best industry practices," said Ken Moen, general manager of Trimble's Forestry Division. "Our focus will be on enabling Summit to reach these goals with the deployment of the LRM solution and to deliver increased data value and improved decision making."

"We chose Trimble's LRM solution because it can be configured to fit our company's needs. As we expand, this flexible system will allow us to add any new assets we acquire seamlessly, making Trimble the logical choice for our forestry business," said Rikki Green, harvest planner for Summit Forests. "Trimble also has an experienced technical support team and a range of other solutions that we may look to implement in the future."

The LRM deployment at Summit Forests will support more efficient operational practices and provide a common platform for the entire company to access real-time information about the land base.

About Summit Forests

Summit Forests New Zealand Limited (Summit Forests) is a New Zealand registered subsidiary of Sumitomo Corporation Japan and Sumitomo Australia PTY LTD.

Summit Forests currently has forest holdings of 38,000 hectares under CFL, leasehold, freehold and various management agreements in Northland. The company is continually looking at opportunities to expand its business throughout the country through forest acquisitions and its export division, which is currently providing exporting services out of New Plymouth, Marsden Point and Eastland Port in Gisborne.

Summit Forests aims to create long-term sustainable value by growing people, products and partners within the New Zealand forest industry and places prime importance on transparency, integrity and sound management with the utmost respect for all stakeholders.

For more information, visit: www.summitforests.co.nz.

About Trimble's Forestry Division

Trimble's Forestry Division offers land, forest and fibre management solutions that improve the productivity and operations for some of the world's most recognized integrated forest product companies, forest land owners, timberland investment, conservation, state and federal departments as well as international food processing companies involved in environmental, social and economic land management. The Connected Forest solutions manage the full raw materials lifecycle of planning, planting, growing, harvesting and transport.

For more information, visit: www.trimble.com/forestry.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve

productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

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