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## **Trimble Acquires Telog Instruments for Wireless Water Infrastructure Monitoring and Management**

SUNNYVALE, Calif., Nov. 11, 2015 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today it has acquired privately held Telog Instruments, Inc. based in Victor, New York. Telog is a leader in wireless water infrastructure monitoring and management solutions. The acquisition extends Trimble's smart water strategy by adding advanced water management technology and productivity solutions to the portfolio. Financial terms were not disclosed.

Telog, founded in 1984, manufactures a suite of wireless remote monitoring, analytics and data acquisition systems that are used by thousands of water, wastewater and stormwater management utilities and private contractors throughout North America. Its Telogers family of battery powered, environmentally rugged wireless monitors provide an automated means of collecting, archiving, presenting and sharing data from a wide variety of remote assets such as flowmeters, rain gauges, surcharge sensors, pre-treatment water quality sensors, lift stations and pressure sensors.

Applications for Telog solutions include remote monitoring of flow rates, reservoir and tank levels, water quality, well and groundwater levels, pump station performance, hydrant and valve pressure and sewer overflows. The solutions can also be combined with automated metering infrastructure to provide smart water networks that improve sustainability and water conservation and reduce leakage and non-revenue water. Customers can benefit through improved drinking water quality, lower water loss and leakage, reduced wastewater and stormwater overflows and spills, and enhanced regulatory compliance.

"Trimble remains focused on offering industry leading technology solutions for the water industry," said Marcus McCarthy, general manager for Trimble's Water Division. "The acquisition of Telog enables us to expand our portfolio of hardware and software products with industry leading real-time wireless sensors and monitoring solutions. The management of data in real time will provide value to customers facing a growing number of water supply, environmental and regulatory challenges."

"We are very excited to join Trimble. In addition to the continued focus on supporting our current customers and our core North American market, the acquisition will enable us to grow Telog's suite of products and expand our global footprint," said Barry Ceci, founder, president and CEO of Telog. "This is an exciting time for Telog and our customers, who can also benefit from Trimble's comprehensive portfolio of smart water management solutions."

### **About Telog**

Telog Instruments, Inc. was founded in 1984 and is an industry leader in wireless water infrastructure monitoring and management sensors and software solutions.

Telog solutions are derived from the combination of telemetry, data logging and information management technologies. The company offers comprehensive water distribution infrastructure monitoring systems and remote monitoring for wastewater collection system operators. Telog's solutions provide an automated means of collecting, archiving, presenting and sharing data from remote assets such as flowmeters, rain gauges, CSO/SSO surcharge sensors, pre-treatment water quality sensors, lift stations and pressure sensors.

For more information, visit: [www.telog.com](http://www.telog.com).

### **About Trimble's Water Division**

Trimble's Water Division specializes in field and office solutions for GIS mapping and work management, field data collection, design and inspection, and network management for water, wastewater and stormwater utilities, manufacturers and service providers around the world. Trimble's solutions integrate advanced positioning, sensors and mapping technologies with software and hardware to automate utility mapping, design, construction and field operations, enabling increased productivity, enhanced regulatory compliance and improved customer service and response.

For more information about Trimble's Water solutions, visit: [www.TrimbleWater.com](http://www.TrimbleWater.com).

### **About Trimble**

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive.

Solutions are focused on applications requiring positioning or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user in the field and to ensure communication between the field and the office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: [www.trimble.com](http://www.trimble.com).

*Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to: realizing the anticipated benefits of the acquisition of Telog; Trimble's ability to successfully integrate the Telog business and expand its portfolio of advanced water management and productivity solutions through the acquisition; the development and adoption of new product suites; and the global adoption of, and growth in demand for, smart water management solutions. Additional risks and uncertainties include: the risks inherent in integrating an acquisition; unanticipated expenditures, charges or assumed liabilities that may result from the acquisition; and retaining key personnel and commercial relationships. Information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.*

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