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Trimble Establishes Four BuildingPoint Distribution Partners in Australia, New Zealand and the U.S. to Serve Building Construction Industry

BuildingPoint Partners--Dedicated Global Distribution Network for Technologies Spanning the Design-Build-Operate (DBO) Lifecycle

SUNNYVALE, Calif., July 15, 2015 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that BuildingPoint® distribution partners have been established in Australia, New Zealand and the U.S. These latest additions are part of the growing [BuildingPoint](#) network that provides focused sales and services with a portfolio of software and hardware solutions for the Design-Build-Operate (DBO) lifecycle of buildings.

BuildingPoint distribution partners represent Trimble Buildings' solutions that allow users to create and transfer constructible models throughout the DBO lifecycle—from concept and design to the field and back to the office again. The solutions utilize sensors, 3D positioning, data, Building Information Modeling (BIM), communications and analytics. The emergence of these technologies, along with the ability to integrate them within a comprehensive information architecture, provides an unprecedented capability to improve productivity, schedule adherence and cost discipline. Trimble's expanded information architecture enables these improvements by significantly improving project transparency and collaboration, which leads to much tighter integration of the elements of building design, building construction and post-completion building operation.

BuildingPoint will provide a primary vehicle for bringing Trimble's DBO solutions to the market. Experienced construction professionals in each regional BuildingPoint will support users in achieving the optimal construction technology solution for each project. This support will consist of a combination of hardware and software, consulting, virtual design and construction services, personalized training and technical support.

Trimble is establishing a network of BuildingPoint distribution partners in the Americas, Europe and Asia/Pacific regions. For more information on BuildingPoint Distribution Partners, visit: www.buildingpoint.com.

The latest additions to the BuildingPoint network are:

- **BuildingPoint Australia:** BuildingPoint Australia was formed by combining the Prolog® dealer CADStation, the Tekla dealer Pacific Computing, and Trimble Mechanical, Electrical and Plumbing (MEP) dealer Sure Point Australia. Headquartered in Brisbane and with locations throughout the region, BuildingPoint Australia will serve major building construction stakeholders including building facility and asset owners, engineers, architects, and general and specialty contractors in Australia and Papua New Guinea. www.buildingpoint.com.au
- **BuildingPoint New Zealand:** BuildingPoint New Zealand was formed through collaboration between GeoSystems, the long-term Trimble distributor in New Zealand, and BuildingPoint Australia Pty Ltd. Headquartered in Christchurch and with locations throughout the region, BuildingPoint New Zealand will bring Trimble's DBO solutions to New Zealand and the Pacific Islands. www.buildingpoint.co.nz
- **BuildingPoint Pacific:** BuildingPoint Pacific was formed from two dealers: the building construction field solution business of SITECH NorCal and the Prolog project management business of Rotech Consulting. With offices planned in the Bay Area and San Diego, BuildingPoint Pacific serves contractors and construction managers in California and Hawaii. www.buildingpointpacific.com
- **BuildingPoint Gulf Coast:** BuildingPoint Gulf Coast was formed by Navigation Electronics Inc. (NEI), a Trimble GeoSpatial dealer, and BuildingPoint Midwest, which was established in July 2014 and is based in Aurora, Ill. BuildingPoint Gulf Coast will focus on Trimble Buildings' solutions for contractors and construction managers throughout Louisiana, Alabama and Mississippi. <http://gulfcoast.buildingpointpartners.com>

About Trimble Buildings

Trimble Buildings, a part of Trimble's Engineering and Construction segment, is a world leader in solutions that optimize the complete Design-Build-Operate (DBO) lifecycle of buildings. Incorporating the Trimble Connect collaboration platform and spanning top brands such as SketchUp, Tekla, Gehry Technologies, Proliance, Prolog, Vico Office, WinEst, Accubid, Manhattan Software, and more, Trimble's product and professional service offerings improve productivity, visibility and data interoperability, from simulation to renovation. Used in over 150 countries around the world and supported by a global dealer and distribution partner network, Trimble technology is a mainstay of the building industry.

Information on Trimble Buildings' DBO portfolio is available at: <http://buildings.trimble.com>.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring positioning or location, including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user in the field and to ensure communication between the field and the office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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