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Trimble Establishes Two New BuildingPoint Distribution Partners in the U.S. to Serve Building Construction Industry

BuildingPoint Partners - Dedicated Global Distribution Network for Technologies Spanning the Design-Build-Operate (DBO) Lifecycle

SUNNYVALE, Calif., May 28, 2015 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that two new BuildingPoint™ distribution partners have been established in the U.S.—BuildingPoint Florida and BuildingPoint Mid-America. These latest additions join the growing [BuildingPoint](#) network that provides focused sales and services with a portfolio of software and hardware solutions for the Design-Build-Operate (DBO) lifecycle of buildings.

BuildingPoint distribution partners represent Trimble Buildings' solutions that allow users to create and transfer constructible models throughout the DBO lifecycle—from concept and design to the field and back to the office again. The solutions utilize sensors, 3D positioning, data, Building Information Modeling (BIM), communications and analytics. The emergence of these technologies, along with the ability to integrate them within a comprehensive information architecture, provides an unprecedented capability to improve productivity, schedule adherence and cost discipline. Trimble's expanded information architecture enables these improvements by significantly improving project transparency and collaboration, which leads to much tighter integration of the elements of building design, building construction and post-completion building operation.

BuildingPoint will provide the primary vehicle for bringing Trimble's DBO solutions to the market. Experienced construction professionals in each regional BuildingPoint will support users in achieving the optimal construction technology solution for each project. This support will consist of a combination of hardware and software, consulting, virtual design and construction services, personalized training and technical support.

Trimble is establishing a network of BuildingPoint distribution partners in the Americas, Europe and Asia/Pacific regions. For more information on BuildingPoint Distribution Partners, visit: www.buildingpoint.com.

The two new BuildingPoints include:

- **BuildingPoint Florida:** BuildingPoint Florida was formed with a new distribution partner, headquartered in Tampa with a planned location in Miami. BuildingPoint Florida focuses on Trimble Buildings' solutions for contractors and construction managers throughout the state of Florida. www.buildingpointflorida.com
- **BuildingPoint Mid-America:** BuildingPoint Mid-America was formed from three dealers: the building construction field solutions businesses of Seiler Instrument and Precision Products, and the Prolog® project management business of Byrne Software Technologies, Inc. Headquartered in St. Louis, Missouri, with a planned location in Nashville, Tennessee, BuildingPoint Mid-America focuses on Trimble Buildings' solutions for contractors and construction managers throughout Missouri, Kansas, Nebraska, Arkansas, Tennessee and Kentucky. www.buildingpointmidamerica.com

About Trimble Buildings

Trimble Buildings, a part of Trimble's Engineering and Construction segment, is a world leader in solutions that optimize the complete Design-Build-Operate (DBO) lifecycle of buildings. Incorporating the Trimble Connect collaboration platform and spanning top brands such as SketchUp, Tekla, Gehry Technologies, Proliance, Prolog, Vico Office, WinEst, Accubid, Manhattan Software, and more, Trimble's product and professional service offerings improve productivity, visibility and data interoperability, from simulation to renovation. Used in over 150 countries around the world and supported by a global dealer and distribution partner network, Trimble technology is a mainstay of the building industry.

Information on Trimble Buildings' DBO portfolio is available at: <http://buildings.trimble.com>.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring positioning or location, including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver

the solution to the user in the field and to ensure communication between the field and the office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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