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## Trimble Acquires UK-based Amtech Group to Expand its Global Presence in the Mechanical, Electrical and Plumbing Market

SUNNYVALE, Calif., Nov. 11, 2014 /PRNewswire/ -- [Trimble](#) (NASDAQ:TRMB) announced today it has acquired privately-held [Amtech Group Limited](#) based in Milton Keynes, United Kingdom from Primary Capital Limited and senior management. Amtech is a market leader in Mechanical, Electrical and Plumbing (MEP) construction industry software solutions for specification, design, estimating, procurement, construction management and operation. Financial terms were not disclosed.

Amtech provides on-premise and software-as-a-service (SaaS) solutions, which include:

- [LUCKINSlive.com](#): a powerful content and pricing service solution for contractors and engineers in the UK which, when integrated with Estimating and NES, creates a powerful workflow throughout the construction cycle.
- [Enterprise Estimating](#): a UK-specific estimating software that, when combined with LUCKINS pricing data, gives contractors the ability to have up-to-date pricing information for accurate and competitive bidding.
- [ProDesign](#): leading electrical design software that provides full electrical design and calculations to BS 7671.
- [NES](#): a specification compiling software containing a comprehensive library of clauses that engineers can select and edit to create complete project specifications.
- [ArtrA](#): a unique 3D asset integrity management system that enables users to share and maintain data about highly complex or bespoke assets, plant and equipment in support of BIM models and facilities management workflow and processes.

Integrated software solutions throughout the construction workflow are rapidly becoming a requirement by construction and engineering firms allowing them to streamline processes, increase visibility into costs, and ultimately complete jobs quicker, on budget and on-time. Trimble's focus is on the deployment of integrated solutions for the construction and engineering community from initial engineering and bidding projects to construction and project completion. Trimble's Design-Build-Operate (DBO) vision extends the concept from estimating and design to project management and field solutions for installation. The result is a more efficient and accurate project, enabled through the collaboration of the project's trade groups, and interconnected through the use of office and field tools.

The integration of Amtech's software solutions with Trimble's office and field solutions will enable a compelling set of dedicated MEP workflows and productivity solutions for MEP contractors and engineers.

"With the addition of Amtech, Trimble continues to reinforce its goal of providing a complete portfolio of building construction solutions while strengthening our commitment to meet the unique needs of the European MEP market. Amtech's strength lies in its ability to offer localized content and pricing information combined with construction software while providing users with intuitive work processes for optimal efficiency and productivity in the office," said Pat Bohle, general manager of Trimble's [MEP Division](#). "In addition, Amtech provides Trimble the ability to expand its distribution channel in Europe to offer MEP contractor solutions."

"Amtech's solutions are dedicated to improving the productivity of the building contractor and engineer," said Tim Holland, chief financial officer of Amtech. "By combining Amtech's office solutions with Trimble's depth of worksite productivity solutions—including field layout, scanning, mobility and more—we are excited to provide an even greater integrated office workflow for the building contractor and engineer."

The Amtech business will be reported as part of the Engineering and Construction Segment.

### About Amtech

Amtech is a market leading manufacturer of specialist software for the building services industry in the UK. The company's range of software is designed specifically for the needs of building service engineers and contractors and includes well-known industry brands, including: Amtech, Luckins and Estimation & ArtrA. A unique advantage of Amtech software is the integration between many products such as electrical design software with certification software.

For more information, visit: [www.amtech.co.uk](http://www.amtech.co.uk).

### About Trimble Buildings

Trimble Buildings, a part of Trimble's Engineering and Construction segment, is a world leader in solutions that optimize the complete Design-Build-Operate (DBO) lifecycle of buildings. Trimble's product and professional service offerings—spanning top brands such as SketchUp, Tekla, Gehry Technologies, Proliance, Vico Office, WinEst, Accubid, Manhattan Software, and more—improve productivity, visibility and data interoperability, from simulation to renovation. Used in over 150 countries around the world and supported by a global dealer and distribution partner network, Trimble technology is a mainstay of the building industry. Information on Trimble Buildings' DBO portfolio is available at: <http://buildings.trimble.com>.

## **About Trimble**

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: [www.trimble.com](http://www.trimble.com).

*This press release contains forward-looking statements regarding the business operations and prospects of Trimble, including the impact of the Amtech acquisition on extending Trimble's MEP solutions. These forward-looking statements are subject to change, and actual results may materially differ due to certain risks and uncertainties. Factors that could cause or contribute to changes in such forward-looking statements include, but are not limited to (i) realizing the anticipated benefits of the acquisition, (ii) Trimble's ability to combine Amtech solutions with Trimble's office and field solutions and provide a compelling set of dedicated MEP workflows and productivity solutions for MEP contractors, (iii) Trimble's ability to expand its distribution channel in Europe for MEP solutions and (iv) the risks and uncertainties associated with unexpected expenditures or assumed liabilities that may be incurred as a result of the acquisition. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward-looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.*

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