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Trimble and Plexus Controls Partner to Provide Monitoring and Compliance Solutions for the Environmental Industry

Technology Focuses on Streamlining Daily Operations, Workflow Productivity and Improving Site Compliance

SUNNYVALE, Calif., March 25, 2013 /PRNewswire/ -- Trimble (NASDAQ: TRMB) and Plexus Controls Corporation of Ottawa, Canada announced today that they have signed an agreement to collaborate on the development of solutions that leverage positioning technology, wireless supervisory control and data acquisition (SCADA) solutions and mobile field management tools to enhance productivity for consultants and professionals in the environmental industry. Under the agreement, Trimble will have worldwide rights to use Plexus Control's wireless SCADA and mobile monitoring technologies to provide products for the industry.

Plexus Control's wireless SCADA and distributed control system (DCS) technologies monitor and control well levels on remediation sites and landfills. All monitoring data is sent to a hub site using wireless communications and the Internet which allows operators to remotely monitor sites more effectively. Plexus Control's monitoring and compliance technology with Trimble's industry-leading mobile worker solutions can provide environmental professionals with new portable monitoring applications that help improve site compliance and increase mobile worker productivity for a variety of projects.

"Monitoring larger environmental projects and sites are challenges professionals in the environmental industry face on a daily basis. Making sure those sites are managed properly, efficiently and comply with environmental regulations is demanding," said Elmar Lenz, director of Trimble's Environmental Solutions Business Area. "Collaborating with Plexus Controls will allow us to augment our end-to-end solutions to address the entire environmental workflow from data collection through analysis for environmental compliance and operational optimization."

"The environmental and waste management industry is being challenged by tighter regulations and controls that govern their business," said Bill Cuming, president and CEO of Plexus Controls. "We look forward to partnering with Trimble. Trimble's capabilities in positioning technology and data and process management are an excellent complement to Plexus' environmental monitoring, control and compliance products that can assist our customers to achieve regulatory compliance as well as optimize their operational efficiency."

About Plexus

Plexus Controls provides cost effective wireless based environmental monitoring, control and compliance solutions for the landfill, remediation and related industries. The company's products and solutions provide continuous measurement and are easy to install and use. Based in Ottawa, Canada, Plexus Control's products support low power wireless mesh operation allowing deployment in remote locations. The products can be managed locally via a mobile device or remotely via a central server. The system provides extensive data logging capabilities and data archival for analysis and report generation. Standards based interfaces such as integrated pressure sensors, current loop, voltage and pulse measurement provide a powerful but cost effective platform that can co-exist with existing sensors and systems and provide an evolutionary solution that is easy to expand without having to make infrastructure changes.

For more information, visit Plexus Control's site at: www.plexus-controls.com.

About Trimble's Environmental Solutions Business

Trimble's Environmental Solutions Business is a leading innovator of productivity solutions for the environmental services professional. Trimble's solutions target businesses operating in the environmental services, waste management, remediation, reclamation, environmental consulting and environmental equipment markets to improve workflow, increase productivity and reduce rework on site.

For more information, visit: www.trimble.com/environmental-solutions.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver

the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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