



January 3, 2013

Trimble Acquires ALK Technologies to Extend its Transportation and Logistics Solutions to Shippers and Transportation Providers

SUNNYVALE, Calif., Jan. 3, 2013 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has acquired privately-held ALK Technologies Inc. of Princeton, NJ, a global leader in routing, mapping, mileage and navigation technologies. ALK Technologies offers proprietary routing and international map-based solutions for transportation, logistics and mobile workforces. The addition of ALK® is expected to extend and complement Trimble's Transportation and Logistics product portfolio, including TMW Systems' transportation management solutions, PeopleNet's integrated onboard computing and mobile communications systems and GEOTrac's fleet management and worker safety solutions for the oil and gas industry. Financial terms were not disclosed.

ALK software products include CoPilot® Live, which offers onboard GPS navigation for professional drivers; and PC*MILER®, a truck-specific mileage solution recognized as an industry standard for logistics, manufacturing, government and transportation operations. ALK offers a consistent data platform for operational planning activities, such as mileage and routing and in-cab navigation applications used by fleet drivers. ALK products are sold worldwide and feature extensive international map data. Approximately 64 percent of North American for-hire motor carriers use ALK solutions, including 98 of the top 100 largest for-hire carriers, 47 of the top 50 logistics companies and 77 of the top 100 private fleets.

"The addition of ALK Technologies expands the portfolio and scope of innovative solutions we can offer transportation providers, logistics companies and shippers," said David Wangler, president of TMW Systems, a Trimble Company. "The combination of ALK's routing, mapping, mileage and navigation capabilities with our enterprise transportation management software and the mobile communications solutions under the Trimble Transportation and Logistics umbrella supports our comprehensive and industry-focused technology approach."

"This is a significant milestone in ALK's long history in transportation," said Barry Glick, president of ALK Technologies, who will continue to lead the organization. "We are excited to join our well-known and respected partner TMW Systems under the global umbrella of Trimble. These organizations share our passion and vision for how location information can transform business and productivity."

ALK Technologies business will be reported as part of Trimble's Mobile Solutions segment.

About ALK Technologies, Inc.

ALK Technologies, a global leader in GeoLogistics™ and navigation software, is focused on developing innovative solutions for transportation, logistics and mobile workforces. For 30 years, ALK has led the transportation industry with high-quality routing, mileage and mapping solutions. Product lines include award-winning CoPilot Live, the GPS navigation software of choice for fleets, mobile operators, hardware OEMs, systems integrators and professional drivers. ALK's PC*MILER is widely recognized as the industry standard and is depended on by transportation, logistics and manufacturing companies worldwide. The company's latest software, ALK Maps, is a development platform designed for the transportation industry and provides commercial routing, geocoding and mapping visualization for enterprise applications.

For more information on ALK Technologies, visit: www.alk.com or follow twitter at: www.twitter.com/ALKTech.

About Trimble Transportation & Logistics Division

Trimble Transportation & Logistics (T&L) Division is a leading provider of end-to-end technology solutions to for-hire motor carriers, private fleets, freight brokerage, and third-party logistics providers of all sizes worldwide. These enterprise-class technologies provide the full lifecycle of planning, optimization, execution, and measurement of transportation operations to increase productivity, improve efficiencies and enhance safety via its Mobile Resource Management Solutions ([PeopleNet](#), [GEOTrac](#)), Enterprise Software ([TMW Systems](#), [Logicway](#)), and Analytical Tools ([VUSION](#), [TMW Systems](#)). Trimble T&L offers technology solutions to meet local needs in the geographies of North America, Europe & Asia Pacific regions.

For more information, visit: www.trimble.com/transportation-logistics.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location: including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to, Trimble's ability to realize the anticipated benefits from the acquisition of ALK, and to successfully extend and complement Trimble's Transportation and Logistics product portfolio through the acquisition. Additional risks and uncertainties include: the risks inherent in integrating an acquisition; unanticipated expenditures, charges or assumed liabilities that may result from the acquisition; and retaining key personnel and commercial relationships. Information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.

GTRMB

SOURCE Trimble

News Provided by Acquire Media