



Multiband Corporation Selects Trimble GeoManager to Optimize Fleet Management

SUNNYVALE, Calif., March 14, 2012 /PRNewswire/ -- Trimble (NASDAQ:TRMB) announced today that Multiband Corporation (NASDAQ: MBND), one of the nation's leading home service satellite TV providers, will be implementing Trimble GeoManager Fleet Management across its fleet of vehicles. GeoManager Fleet Management will enable Multiband to realize the benefits of integrated vehicle tracking and automated scheduling to improve efficiency, productivity and customer service.

"Using Trimble GeoManager, we believe we can enhance customer service with improved appointment scheduling and faster response times," said Bob Kofoed, vice president of Workforce Management for Multiband. "We choose Trimble because of its continued innovation and investment in fleet management solutions that can drive significant productivity improvements. Now with integrated vehicle tracking and scheduling, we will be able to build upon our initiatives in customer service and cost-savings by easily and efficiently managing our fleet."

Multiband will also be deploying Trimble's TVG-660 in-vehicle device that combines Global Positioning System (GPS) and wireless technology to provide accurate location and diagnostic information.

"GeoManager will provide Multiband with a platform that can deliver increased value to its customers, through more efficient scheduling and reduced operational costs," said Mark Forrest, general manager of Trimble's Field Service Management Division. "We look forward to supporting Multiband in keeping their service satisfaction high and expenses low."

About Multiband Corporation

Multiband Corporation supplies satellite Internet solutions for homes and businesses across the nation. Multiband maintains nearly 20 percent of DIRECTV's installations, maintenance and upgrades for single-family residences, and is the largest nationwide DIRECTV master system operator in the Multiple Dwelling Unit (MDU) market and one of the largest full-service home service providers (HSPs). Multiband is headquartered in Minneapolis, MN.

For more information, visit: <http://www.multibandusa.com>.

About Trimble's Field Service Management Division

Trimble's Field Service Management Division provides visibility into field and fleet operations so businesses can streamline efficiency, increase productivity and improve the customer experience. The Field Service Management suite includes Fleet Management, Work Management and Scheduling, Worker Safety and Mobility solutions that transform the effectiveness of work, workers and assets in the field. The cloud-based portfolio allows Trimble to offer customers industry-specific, enterprise-level solutions for exceptional performance and ease of use, driving value at every level of an organization.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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