



## **Trimble Awarded U.S. Federal Government Blanket Purchase Agreement for Fleet Management Solutions**

SUNNYVALE, Calif., May 10, 2011 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that it has been awarded a Blanket Purchase Agreement (BPA) by the U.S. General Services Administration (GSA) Federal Acquisition Service for its fleet management solution. The BPA will be administered by GSA Fleet and gives fleet managers the option to implement Trimble's vehicle monitoring, maintenance, driver safety, and driver identification products and services.

GSA Fleet provides fleet management services to over 75 participating federal agencies. With over 217,000 vehicles, GSA Fleet manages one of the largest non-tactical federal fleets in the U.S. government.

By offering the Trimble® GeoManager™ solution, GSA Fleet will help agencies reduce operating costs, improve driver safety and comply with Federal directives such as Executive Order 13514 to measure, report and reduce greenhouse gas emissions. Using GeoManager, agencies will be better equipped to manage mileage, idle time and fuel usage in an effort to reduce emissions as well as fuel costs.

"Agencies are under increasing pressure to reduce fleet costs and the BPA will make it easier and faster for fleet managers to implement our technology and benefit from improved efficiencies," said Bryn Fosburgh, vice president of Trimble. "Trimble is committed to helping our Federal Government customers reduce fleet management costs, improve driver safety, assist with compliance and environmental federal directives, and improve the productivity and efficiency of mobile workers."

Trimble has partnered with Sprint as the wireless carrier for the BPA. Sprint Federal serves over 160 federal agencies and 150 bases worldwide with more than 20 years of experience with the GSA's Federal Technology Service. Together, Sprint and Trimble will provide a national support organization of more than 300 individuals to assist federal customers.

### **About Trimble GeoManager Fleet Management and DriverSafety**

Trimble GeoManager Fleet Management is an on-demand fleet productivity and management solution that integrates GPS, vehicle diagnostics, driver safety, wireless communications and a hosted software application suite. GeoManager enables visibility into real-time field status and allows fleet managers to better manage overall vehicle and workforce performance to lower operating costs and improve productivity.

The Trimble DriverSafety module provides real-time feedback of aggressive maneuvers to drivers and a comprehensive on-demand picture for safety managers and fleet operation teams to accurately measure and mitigate fleet safety risks. Coupled with Trimble's GeoManager for fleet management and vehicle diagnostics, organizations can realize the benefits of both telematics and advanced safety reporting in a flexible, integrated solution. In addition, agencies who are car sharing have the ability to identify specific drivers and their associated behavior through the driver safety module.

Trimble delivers Mobile Resource Management (MRM) solutions worldwide to vertical markets including: global communications, energy, construction supply, field service, and transportation and distribution. Trimble MRM solutions are designed to provide a secure, scalable, upgradeable, enterprise-class platform offered in an on-demand software environment that can seamlessly connect mobile workers in the field to real-time data.

More information about Trimble MRM solutions can be found at: [www.trimble.com/mobile\\_resource\\_management](http://www.trimble.com/mobile_resource_management).

The Trimble GeoManager solution is available now under the GSA BPA Contract Number: GS-30F-BPA04.

### **About Trimble**

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location--including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, California.

For more information, visit: [www.trimble.com](http://www.trimble.com).

GTRMB

SOURCE Trimble

News Provided by Acquire Media