



Sprint to Offer Trimble Solution for Real-Time Mobile Work Optimization

SUNNYVALE, Calif., April 20, 2011 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced that Sprint has become the first mobile broadband network to offer Trimble® GeoManager™ WorkManagement, a new scheduling and dispatch solution that helps field service companies optimize the efficiency of their mobile fleets.

Using a cloud computing-based solution on the dispatch side, the GeoManager platform for vehicle tracking and Sprint smart devices for mobile workers, Trimble WorkManagement helps companies achieve the ideal work day—where customer commitments are met and last-minute requests are easily added into the day's plan.

"WorkManagement is helping make our company more efficient," said Justin Keane, vice president of business operations for Pacific Telemangement Services, a nationwide vendor of public communication and vending services that is field testing the Trimble mobile work optimization solution on the Sprint network. "We are saving on fuel costs, improving our drive-time efficiency and increasing our number of ticket closures."

Sprint is the first to offer Trimble's WorkManagement solution through its Emerging Solutions Group, which is designed to serve as a single-source partner that business customers can turn to for M2M (machine-to-machine) resources and expertise. Sprint provides a comprehensive set of solutions and support services that companies can use to successfully design, deploy and maintain M2M solutions.

"Trimble WorkManagement is a significant addition to Sprint's connected transportation portfolio. Our field service customers now have a powerful new tool to help them complete more jobs more efficiently, while minimizing the costs of wasted fuel, overtime or missed appointments," said Wayne Ward, vice president - Sprint Emerging Solutions Group.

The Trimble WorkManagement solution is expected to be available from Sprint's Emerging Solutions Group in June 2011.

About Trimble WorkManagement

Trimble GeoManager WorkManagement is a software solution that provides on-demand visibility into vehicle and mobile worker utilization. It is built on the GeoManager platform, which integrates GPS, vehicle diagnostics, wireless communications and a hosted software application suite to offer on-demand fleet solutions. WorkManagement helps service-based organizations plan, track, measure, communicate and execute mobile work. For routing, scheduling and dispatch, WorkManagement enables organizations to maximize the mobile workday, provide better customer service and help improve productivity and reduce overall operating costs.

For more information, visit: www.trimble.com/gps-fleet-tracking or call 1-877-728-7623.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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