



Trimble Selected as an Autodesk Preferred Industry Partner for Building Construction Solutions

LAS VEGAS, Dec. 2, 2010 /PRNewswire/ -- Trimble (Nasdaq: TRMB) today announced that it has been selected as a Preferred Industry Partner by Autodesk, Inc., a leader in 3D design and engineering software for the manufacturing, building and construction industries. Recently, Trimble worked with Autodesk to launch the Trimble® Design Link solution, an HVAC and sheet metal authoring tool which leverages the popular AutoCad MEP platform.

The announcement was made today at Autodesk University, Autodesk's annual user conference that hosts more than 640 keynotes, classes, and hands-on labs focused on providing practical solutions utilizing Autodesk's suite of software solutions.

Under the Preferred Industry Partner Program, Trimble will work with Autodesk to develop applications and solutions that complement the Autodesk portfolio for the Architecture, Engineering, and Construction industries. Together the two organizations will also collaborate to help customers create, manage and extend design data from the office to the field, helping to reduce time and overall implementation costs. Autodesk works closely with Preferred Industry Partners on a range of marketing and sales activities, and program participants may also receive other benefits, including early access to certain alpha and beta versions of Autodesk software, priority service support and feature requests and access to additional co-marketing resources.

"We are very pleased to have been selected by Autodesk as a Preferred Industry Partner," said Pat Bohle, general manager of Trimble's Building Construction Division. "Trimble is committed to helping Autodesk's customers extend the base functionality found in their solutions to specialized software and hardware applications for the building construction industry."

"We see Trimble helping to lead the industry in providing next generation BIM to Field solutions for the building construction market," said Nicolas Mangon, building business line director, AEC Solutions, Autodesk. "As such, this new partnership will promote a tighter integration between the two organizations' products in the future, providing customers with robust solutions to help them meet their specific needs on the jobsite."

About Trimble's Building Construction Business

Trimble's Building Construction Division is a leading innovator of productivity solutions for the building construction contractor. Trimble's solutions target site prep, general, concrete, mechanical, electrical, and plumbing contractors on large and small commercial, industrial and residential jobsites. Trimble is focused on delivering solutions that tightly link office based process and information with the field crew—including taking Building Information Modeling (BIM) and other design data to the field for highly accurate positioning and layout of foundations and mechanical, electrical, and plumbing systems. Trimble solutions provide a high-level of process and workflow integration from the design phase through to the finished project—delivering significant improvements in productivity throughout the building construction lifecycle.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring positioning or location, including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user in the field and to ensure communication between the field and the office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: www.trimble.com.

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