



## Trimble Acquires Accubid Assets to Expand Its Building Construction Solutions

SUNNYVALE, Calif., Aug 13, 2010 /PRNewswire via COMTEX News Network/ -- Trimble (Nasdaq: TRMB) announced today it has acquired the assets of privately-held Accubid Systems based in Concord, Ontario, Canada. Accubid is a leading provider of estimating, project management and service management software and services for electrical and mechanical contractors. Financial terms were not disclosed.

Accubid's family of software products allow electrical and mechanical contractors to analyze their estimates in great detail including CAD-based estimating and takeoff and then export the data into project management, accounting, and procurement applications. The acquisition of Accubid broadens Trimble's industry leading "BIM to field" solutions for mechanical, electrical and plumbing (MEP) contractors to automate project estimating and management, modeling, detailing, layout and construction.

"BIM collaboration processes are transforming the way building construction projects are planned, managed and executed," said Pat Bohle, general manager of Trimble's Building Construction Division. "Combining Accubid's deep understanding of the electrical and mechanical trades and their detail rich application data with Trimble's field solutions will provide contractors additional tools to become more productive, efficient, and prepared to meet the demands of the industry in the future."

"In today's world, construction projects have become more complex and sophisticated, yet at the same time contractors are expected to build them faster than ever before," said Giovanni Marcelli, founder and CEO of Accubid. "By combining the strengths of Accubid's project management and estimating expertise with Trimble's powerful MEP field solutions, we can better enable clients to address these challenges head-on."

The Accubid business will be reported as part of the Engineering and Construction segment.

### About Accubid

Accubid Systems is the leading provider of estimating, project management and service management software for electrical and mechanical contractors. Accubid's software solutions are used in over 5,400 companies across North America. Accubid's estimating and project management educational programs are unique, innovative and are geared specifically for electrical and mechanical contractors. Accubid also offers a number of training labs and professional development courses. For more information, please visit [www.accubid.com](http://www.accubid.com).

### About Trimble's Building Construction Business

Trimble's Building Construction Division is a leading innovator of productivity solutions for the building construction contractor. Trimble's solutions target site prep, general, concrete, mechanical, electrical, and plumbing contractors on large and small commercial, industrial and residential jobsites. Trimble is focused on delivering solutions that tightly link office based process and information with the field crew--including taking Building Information Modeling (BIM) and other design data to the field for highly accurate positioning and layout of foundations and mechanical, electrical, and plumbing systems. Trimble solutions provide a high-level of process and workflow integration from the design phase through to the finished project--delivering significant improvements in productivity throughout the building construction lifecycle.

### About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location--including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit Trimble's Web site at [www.trimble.com](http://www.trimble.com).

*Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to, Trimble's ability to successfully combine Accubid's software and strengths with*

*Trimble solutions, and Trimble's ability to provide a broad range of compelling building construction solutions to the mechanical, electrical, and plumbing contractor market. Additional risks and uncertainties include: the risks inherent in integrating an acquisition; unanticipated expenditures, charges or assumed liabilities that may result from the acquisition; and retaining key personnel and commercial relationships. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.*

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