



## **Trimble's GeoManager Solution to Help Windstream Enhance Customer Service and Reduce Carbon Footprint**

SUNNYVALE, Calif., Feb 02, 2009 /PRNewswire-FirstCall via COMTEX News Network/ -- Trimble (Nasdaq: TRMB) announced today that Windstream Corporation (NYSE: WIN), a phone, broadband, and digital TV provider has selected Trimble as its Mobile Resource Management (MRM) solutions provider. Windstream will begin utilizing Trimble's GeoManager(TM) solution in approximately 2,100 of its service vehicles to reduce its carbon footprint, improve technician efficiency and enhance customer service. Trimble's GeoManager solution allows Windstream to better manage mileage, idle time and fuel usage in an effort to reduce emissions.

Frank Schueneman, senior vice president - Network Services at Windstream, who led the initiative to bring this new technology to Windstream said, "This new technology initiative is aimed at assisting field technicians in providing excellent customer service. It also will enable Windstream to reduce fuel usage and related carbon emissions, which is increasingly important to our environment."

"With the implementation of Trimble's GeoManager, Windstream can improve customer response time, reduce fuel costs and emissions which will benefit the environment," said Rick Beyer, vice president of Trimble's Mobile Solutions segment.

"Windstream will not only be able to document emission reductions but the technology also provides their technicians with state-of-the-art communications so they can provide the best possible service for their customers. We are proud to provide our solution to customers like Windstream, who are green-minded."

GeoManager provides an on-demand, Fleet Productivity & Management (FPM) solution that integrates GPS, wireless and a standard Web browser into a mobile solution that helps manage mobile workers by allowing real-time, two-way communication. Using GeoManager, customers can map vehicles in a fleet, find the nearest vehicle to send to a job, dispatch text messages to workers, log work hours or view and print detailed reports. GeoManager helps manage overall mobile workforce performance, reduce costs and maximize customers' satisfaction with field services.

Trimble MRM solutions are designed to automate the management of mobile resources and to optimize the service delivery process for customers across a variety of industries. Trimble delivers MRM solutions on a global basis to vertical markets which include: Telco, Ready Mix, Field Service, Transportation & Distribution and Fleet Productivity. Trimble MRM solutions are designed to provide a secure, scalable, upgradeable, enterprise-class platform, and are offered in on-demand software delivery, on-premise or hybrid environments that can seamlessly connect mobile workers in the field to real-time data. More information about Trimble MRM solutions can be found at [http://www.trimble.com/mobile\\_resource\\_management](http://www.trimble.com/mobile_resource_management).

### About Windstream

Windstream Corporation is an S&P 500 company that provides digital phone, high-speed Internet and high-definition video and entertainment services to residential and business customers in 16 states. The company has approximately 3.1 million access lines and about \$3.2 billion in annual revenues. For more information, visit <http://www.windstream.com>.

### About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location-including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit: <http://www.trimble.com>.

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