



## Carrier Commercial Service Selects Trimble for Mobile Resource Management

### HVAC Equipment and Service Provider to Use Trimble GeoManager Solution to Improve Field Technician Productivity

SUNNYVALE, Calif., July 9, 2008 /PRNewswire-FirstCall via COMTEX News Network/ -- Trimble (Nasdaq: TRMB) announced today that Carrier Corporation, the world leader in air-conditioning, heating, and refrigeration systems is rolling out Trimble's Mobile Resource Management (MRM) solution within its Carrier Commercial Service (CCS) fleet. Carrier Commercial Service is currently deploying Trimble's GeoManager(R) solution to increase field service technician productivity, safety and optimize the management of vehicles within its fleet for improved customer service.

"We are excited to work with Trimble to enhance our customer service delivery, augment employee safety, and boost our overall productivity," said Vince Valentin, director, Field Operations Building Systems & Services (BSS) North America. "Carrier Commercial Service chose Trimble as its MRM provider due to its global coverage, successful track record with large-scale deployments and GeoManager's leading position in the market for devices providing on-demand performance, uptime and reporting."

"We are pleased to have been selected as the MRM solution provider for Carrier Commercial Service," said Rick Beyer, vice president for Trimble's Mobile Solutions sector. "Carrier Corporation is the leading heating, air-conditioning and refrigeration provider and we look forward to providing Carrier Commercial Service with an innovation solution to assist in optimizing their business through superior service delivery."

Trimble GeoManager is an on-demand solution for MRM designed to streamline field service delivery operations while maximizing mobile workforce productivity and increasing customer service. GeoManager provides businesses with relevant location, time-sensitive information they need to proactively respond to service delivery requirements in the field. Information can include on-demand or scheduled reports that are designed to detail events and conditions in the field, regardless of geographic location or size of the workforce.

Trimble's GeoManager is also designed to continuously send field service data to back-office applications through application programming interfaces (APIs) or direct-data feeds. GeoManager is a scalable, enterprise-class, reliable, and secure MRM solution offered on a hosted software delivery model.

#### About Carrier Corporation

Carrier Corp., headquartered in Farmington, Conn., is the world's largest provider of heating, air-conditioning and refrigeration solutions. With 2007 revenues of \$14.6 billion, Carrier has approximately 43,000 employees worldwide and operations in more than 170 countries. Carrier is part of United Technologies Corp., a Hartford, Connecticut-based provider of products and services to the aerospace and building systems industries worldwide. Visit <http://www.carrier.com> for more information.

#### About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location -- including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has a worldwide presence with more than 3,600 employees in over 18 countries.

For more information, visit: <http://www.trimble.com>.

GTRMB

SOURCE Trimble

<http://www.trimble.com>

Copyright (C) 2008 PR Newswire. All rights reserved

News Provided by COMTEX