



## **Trimble Partners With FleetCor to Introduce FuelGuard Reporting for Mobile Resource Management**

### **FuelGuard Reporting Feature Enhances Trimble MRM Solutions with Improved Fuel Card Fraud Detection and Fuel Use Management**

SUNNYVALE, Calif., Dec 20, 2007 /PRNewswire-FirstCall via COMTEX News Network/ -- Trimble (Nasdaq: TRMB) today introduced its FuelGuard(TM) reporting feature, a suite of fuel management reports for improved Mobile Resource Management (MRM). Trimble's FuelGuard reporting feature combines FleetCor MasterCard fuel purchase information with Trimble's TrimWeb(TM) fleet productivity services enabling operators to more easily identify the fueling of unauthorized vehicles on company-issued fuel cards. The FuelGuard reporting feature also allows fleet operators to measure the return of fuel reduction efforts such as optimizing miles driven, reducing engine idle time, and reducing vehicle speeding. Fleet owners will be able to determine which fleet activities most impact actual fuel consumption and make data-driven decisions to maximize fuel reduction programs.

Trimble's FuelGuard reporting feature requires a FleetCor MasterCard fuel card and Trimble's TrimWeb fleet productivity service.

"The combination of GPS fleet tracking and FleetCor's fuel card transaction data brings a unique value proposition to our customers," said Rick Beyer, Trimble vice president. "Many of our customers who use FleetCor fuel cards compare vehicle location data with fuel transaction data by hand. The FuelGuard reporting feature is an innovative solution that can save time and effort for our customers."

"The Trimble program is a natural expansion of our co-branding strategy," said Ron Clarke, chairman and CEO, FleetCor. "We focused on working with the leaders in their respective segments to leverage their brand strengths, distribution assets and large customer bases. The Trimble program is consistent with this strategy; we look forward to a long and mutually beneficial relationship."

Trimble GPS-based fleet productivity solutions and FleetCor fuel cards are now available separately. Trimble's FuelGuard reporting feature is expected to be available in the first quarter of 2008. For more information, visit:

<http://www.trimble.com/fuelguard>

#### About FleetCor

FleetCor, (<http://www.FleetCor.com>), The Global Fleet Card Company, is the worldwide leader in fuel card processing serving over 650,000 business fleets, and approximately 3.5 million active cardholders in the U.S.A., Canada, and Europe. FleetCor's card programs are marketed under a variety of brand names including: CCS, CFN, Keyfuels, Fuelman, The Fuel Card Company, and Mannatec. FleetCor and its subsidiaries employ over 700 associates located in 20 offices globally. FleetCor is privately owned by management, and a group of institutional private equity investors including Bain Capital, Summit Partners, and Advent International.

#### About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location-including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has a worldwide presence with more than 3,400 employees in over 18 countries.

For more information, visit Trimble's Web site at <http://www.trimble.com>.

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