



Trimble Acquires UtilityCenter Assets from UAI

SUNNYVALE, Calif., Nov 09, 2007 /PRNewswire-FirstCall via COMTEX News Network/ -- Trimble (Nasdaq: TRMB) announced today it has acquired the UtilityCenter(R) assets from privately-held UAI, Inc. of Huntsville, Alabama in an all-cash transaction. UAI is a leading provider of Geographic Information System (GIS)-based workflow automation and outage management solutions for electric and gas utilities. Financial terms were not disclosed.

The purchase of UAI's UtilityCenter platform extends Trimble's portfolio of field and mobile worker solutions by providing application-specific software capabilities within the utilities market. The industry is increasingly using enterprise management tools to automate their workflow and business processes to increase efficiency and improve productivity.

"The acquisition of the UtilityCenter software enables Trimble to offer an industry-specific field solution to electric and gas utility customers," said Doug Merrill, general manager of Trimble's Mapping and GIS Division. "With our complete line of rugged data collection and mobile computing devices, TerraSync field asset software and UtilityCenter software, customers can now streamline many of their complex day-to-day operations. Our focus is on integrating field asset information and workflow management with traditional ERP platforms to enable customers to achieve higher asset utilization, increased field worker productivity, better customer response time and consistent compliance with regulatory requirements. UtilityCenter software for the electric and gas utility market complements Trimble Fieldport software designed for the water/wastewater utility market."

UtilityCenter provides a comprehensive suite of workflow solutions designed to automate the daily business operations of utilities from work management and job order tracking to updating maps while in the field. The technology is fully scalable, cost-effective and able to meet the diverse needs of utilities. The 11 application modules within UtilityCenter include data mapping, asset inventory, work order management, outage management, vegetation management, maintenance scheduling, regulatory compliance reporting and others. With its Web-view module, UtilityCenter information can be shared across departmental lines via a secure network access. The software also includes the necessary interface portals to fully integrate stand-alone "islands of information" such as customer information/billing, SCADA and scheduling/payroll systems.

About UAI

UAI was founded in 1994 as a utility system integration firm dedicated to providing electrical engineering and GIS/GPS consulting software services. UAI is a developer of AM/FM/GIS mapping software for utilities and municipalities and provides consulting, implementation and technical support services. Headquartered in Huntsville, Alabama, UAI has regional offices in several states throughout the U.S.

For more information, visit UAI's Web site at <http://www.uai.com>.

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location-including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has a worldwide presence with more than 3,400 employees in over 18 countries.

For more information Trimble's Web site at <http://www.trimble.com>.

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to, the performance and market acceptance of the UtilityCenter software solutions acquired from UAI, Inc., the integration of the UtilityCenter asset purchase into Trimble's Mapping and GIS Division, and Trimble's ability to successfully market and sell UtilityCenter solutions to utility customers. Additional risks and uncertainties include: the risks inherent in integrating asset acquisitions; unanticipated expenditures, charges or assumed liabilities that may result from acquiring the assets; issues that may arise in supporting existing customers, developing and integrating the acquired software, or in integrating personnel; and changing relationships with customers of the UtilityCenter software solutions. More information about potential factors which could affect Trimble's business and financial results is set forth in

reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.

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