



Trimble and AmeriQuest to Form Distribution Alliance for Mobile Asset Tracking

SUNNYVALE, Calif., Feb. 28, 2005 -- Trimble (NASDAQ: TRMB) announced today that its subsidiary, Trimble Mobile Solutions, Inc. (TMS), has signed a memorandum of understanding to form a distribution alliance with AmeriQuest Transportation and Logistics Resources Corporation. The companies will offer low-cost asset tracking and security solutions using Trimble's TrimTrac™ locator. The TrimTrac locator, based on Global Positioning System (GPS) and cellular communications, is a palm-sized, battery operated device that enables fleet operators to locate cargo, trailers, heavy equipment, and other high value assets via the Internet.

"AmeriQuest continually looks for value added solutions such as the TrimTrac locator to expand our state-of-the-art technology services, which reach a network of 525,000 transportation vehicles," said Doug Clark, CEO of AmeriQuest. "Trimble Mobile Solutions is a premier partner and the TrimTrac locator's affordable price, small footprint, and unique feature set fill a real need. We believe this alliance will be very well-received by our customers."

"Trimble Mobile Solutions is very pleased to work with AmeriQuest in providing asset tracking and security solutions. The TrimTrac locator brings value to any company with distributed assets, whether rolling stock or cargo," said Rick Beyer, CEO of Trimble Mobile Solutions. "The benefits of the TrimTrac solution are aligned with AmeriQuest's mission to enable cost savings and enhanced performance for their transportation industry customers. Their large customer base and technology know-how make them an ideal distribution partner."

"The TrimTrac locator is easy to install, with no wires or external antennas," commented Eric White, Business Development Manager for Trimble Mobile Solutions. "TrimTrac's enhanced GPS sensitivity and compact size make it ideal for discrete placement in vehicles or cargo. The TrimTrac locator supports 900 positions using four AA batteries or an external 12 volt source."

TMS and AmeriQuest intend to offer multiple service plans designed to enable asset management for a variety of fleet and transportation organizations. The solution is expected to be available in the second quarter of 2005.

About AmeriQuest Transportation and Logistics Resources Corp.

AmeriQuest® Transportation and Logistics Resources Corp. is a national leader in the transportation industry, delivering substantial cost reduction to fleets, utilizing best practices, and state-of-the-art technology. Operating from over 525 locations and representing the direct purchasing power of more than 525,000 trucks and several hundred fleets, AmeriQuest, through a patented business process, arranges a broad range of transportation-related services. These services include full service leasing, dedicated contract carriage, logistics consulting, fleet management services, asset services and procurement which result in substantial savings to the industry. AmeriQuest is also the exclusive provider of procurement and transportation-related services for its strategic partners. AmeriQuest Premier Partners include Bandag, Inc., CITGO, Corcentric, Cummins, Eaton Corp., Fleetguard, Freightliner, LLC, Imperial Supplies, LLC, International Truck and Engine Corporation, Sterling Truck Corp., and Trimble Mobile Solutions.

Additional information is available at www.ameriquescorp.com.

About Trimble Mobile Solutions, Inc.

Trimble Mobile Solutions, Inc. offers complete solutions for mobile resource management (MRM). These solutions integrate real-time vehicle and driver information with location and time data to provide fleet owners with reliable control and optimized fleet performance. Customers throughout the construction, field service, and enterprise vehicle markets rely on TMS solutions.

About Trimble

Trimble is a leading innovator of Global Positioning System (GPS) technology. In addition to providing advanced GPS components, Trimble augments GPS with other positioning technologies as well as wireless communications and software to create complete customer solutions. Trimble's worldwide presence and unique capabilities position the Company for growth in emerging applications including surveying, automobile navigation, machine guidance, asset tracking, wireless platforms, and telecommunications infrastructure. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has more than 2,000 employees in more than 20 countries worldwide.

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the

safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to the inability by the parties to agree upon the terms of a definitive agreement for offering the asset tracking and security solutions; technical difficulties in developing and offering the solutions; the availability and/or performance of TrimTrac locators; the parties' efforts in developing, marketing and distributing the solutions; and customer and market acceptance of the solutions. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.

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