



Nextel and Trimble Join Forces to Offer the Only Outdoor Recreation Product that Uses Mobile Phones for Navigation and Trip Planning

Trimble Outdoors and the Motorola i860 from Nextel Eliminate Need to Carry Three Separate Devices, Combining Mobile Phone, GPS Receiver and a Digital Camera; Solution Also Available on the Motorola i710, Motorola i730 and Motorola i830

SUNNYVALE, Calif., and RESTON, Va., Oct. 25, 2004 -- Trimble (NASDAQ:TRMB) and Nextel Communications, Inc. (NASDAQ: NXTL) announced today that the companies will launch Trimble® Outdoors service in time for the holiday season. The service is an online solution that enables customers to plan an outdoor adventure, share their trip with friends and family, and research trips taken by others, including reviewing routes and points of interest on street aerial, or topographic maps covering the continental U.S. and parts of Alaska and Hawaii. Targeted to outdoor enthusiasts, Trimble Outdoors' users will be able to download, from the Internet, their trip planning information and maps onto several of Nextel's mobile phones with global positioning system (GPS) capabilities such as the Motorola i710, Motorola i730, Motorola i830 and the recently launched camera phone, the Motorola i860.

With the Trimble Outdoors mobile GPS software, Motorola phones from Nextel can display:

- GPS satellites that are available in the sky
- A navigation page with a digital compass showing heading, altitude, speed and bearing to waypoints
- A track page that shows where the user has been over time so they can find their way back to a location
- Digital topographic maps, aerial photos, and street maps complete with the users position and direction on the maps
- Digital photos, when using the Motorola i860, that are stamped with GPS location and time

The alliance, part of an ongoing effort to deliver location-based solutions to mobile devices, enables Nextel and Trimble to offer customers an economical and convenient way to add additional GPS functionality to their mobile phones. The solution allows the Nextel phone to act as a stand-alone GPS navigation receiver comparable to recreational GPS receivers offered specifically for outdoor activities.

"We are re-entering the outdoor enthusiast market with an innovative GPS solution," said Mark Harrington, Trimble's vice president of Strategy and Business Development. "Nextel had the unique foresight to build its infrastructure to support GPS phone operation whether in or out of the network, allowing our Trimble Outdoors vision to become a reality. We're excited to partner with Nextel for the launch of Trimble Outdoors."

"Trimble Outdoors provides our customers with an additional value-added service available on Nextel's GPS-enabled phones, with the convenience of buying and carrying one device," said Danny Bowman, Nextel's vice president, Wireless Data Services. "Now, customers can turn their Nextel business phone into an outdoor recreation tool. They are able to embark on an outdoor adventure using a Motorola phone from Nextel for navigation, mapping, Push To TalkSM walkie-talkie services, and even taking photos."

Customers planning a trip go to the Internet site, www.trimbleoutdoors.com - a free, community-based Internet service specifically designed for outdoor activities including hiking, biking, boating, fishing, geo-caching and more - then use the Trimble Outdoors software to download their trip information.

Individuals with a subscription from Nextel can download the Trimble Adventure Planner™ application from the Trimble Outdoors Web site to allow seamless trip planning in conjunction with the Trimble Outdoors mobile GPS software. The Trimble Adventure Planner eliminates the need to purchase mapping software and makes planning trips easy with three different map types: street, aerial and topographic maps.

In addition, the Trimble Adventure Planner application allows users to:

- Plan trips - define routes, points of interest, elevation profiles, and digital map segments for use on the Motorola phone from Nextel.
- While on a trip - use the Motorola phone from Nextel to mark new points of interest, take photos, navigate routes, and create written trip reports to share with friends and family. This trip information is wirelessly uploaded from the phone to the Adventure Planner.
- Share a trip - if users choose to share their trip with friends and family, the trip information is then available for viewing by community members on the Trimble Outdoors Web site.

Nextel will offer two wireless service plans for Trimble Outdoors on its GPS-enabled phones.

Gold Package - \$4.99 a month

- Navigation tools with digital compass, speed, heading, altitude, and latitude/longitude
- Create and utilize trips, routes and waypoints
- GPS tracking for creating bread crumb trails
- Wirelessly download and upload trips to the Motorola phone from Nextel

Platinum Package - \$9.99 a month

In addition to Gold Package capabilities:

- Wirelessly download topography, aerial and street maps to the phone
- Wirelessly insert pictures and notes into your trips from your mobile phone. Images require the Motorola i860 phone from Nextel

About Nextel

Nextel Communications, a FORTUNE 200 company based in Reston, Va., is a leading provider of fully integrated wireless communications services and has built the largest guaranteed all-digital wireless network in the country covering thousands of communities across the United States. Today 95 percent of FORTUNE 500® companies are Nextel customers. Nextel and Nextel Partners, Inc. currently serve 297 of the top 300 U.S. markets where approximately 259 million people live or work.

About Trimble

Trimble is a leading innovator of Global Positioning System (GPS) technology. In addition to providing advanced GPS components, Trimble augments GPS with other positioning technologies as well as wireless communications and software to create complete customer solutions. Trimble's worldwide presence and unique capabilities position the Company for growth in emerging applications including surveying, automobile navigation, machine guidance, asset tracking, wireless platforms, and telecommunications infrastructure. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has more than 2,000 employees in more than 20 countries worldwide.

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual results may differ materially from those discussed in this news release. Factors that could cause or contribute to such differences include, but are not limited to, the launch of the Trimble Outdoors product and degree of customer acceptance, the operation of the product and the efforts of Trimble and Nextel in marketing, distributing and servicing the product. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's respective quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.

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