Trimble Inc.

Third Quarter 2026
Earnings Summary

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Forward-Looking Statements

Certain statements made in this presentation and any subsequent Q&A period are forward-looking statements, within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements include expectations about our future financial and operational results. These forward-looking statements are subject to change, and actual results may materially differ due to certain risks and uncertainties. The Company's results may be adversely affected if the Company is unable to market, manufacture and ship new products, obtain new customers, effectively integrate new acquisitions or consummate divestitures in a timely manner, or get the benefits we are expecting from our joint ventures and partnerships. The Company's results could also be negatively impacted due to the general global macroeconomic outlook, including evolving trade policies, associated supply chain disruptions and shifts in demand, slowing growth, inflationary pressures, and fluctuations in interest rates, which may affect demand for our products and services, increase our costs and adversely affect our revenues and profitability; the pace at which our dealers work through their inventory; changes in our distribution channels; adverse geopolitical tensions and the ongoing impact of volatility and conflict in the political and economic environment, including the ongoing Middle East conflict, and the direct and indirect impact on our business; fluctuations in foreign currency exchange rates; the pace that we transition our business model towards a subscription model; the impact and risks of AI and AI-related developments; the impact of acquisitions or divestitures; the potential impact of any stock repurchases under our stock repurchase program; and our ability to maintain effective internal controls over financial reporting, including our ability to remediate our material weaknesses in our internal controls over financial reporting. Any failure to achieve predicted results could negatively impact the Company's revenue, cash flow from operations, and other financial results. The Company's financial results will also depend on a number of other factors and risks detailed from time to time in reports filed with the U.S. Securities and Exchange Commission, including our quarterly reports on Form 10-Q and our annual report on Form 10-K. Undue reliance should not be placed on any forward-looking statement contained herein. These statements reflect the Company's position as of the date of this release. The Company expressly disclaims any undertaking to release publicly any updates or revisions to any statements to reflect any change in the Company's expectations or any change of events, conditions, or circumstances on which any such statement is based.

To help our investors understand our past financial performance and our future results, as well as our performance relative to competitors, we supplement the financial results that we provide in accordance with generally accepted accounting principles, or GAAP, with non-GAAP financial measures. The following pages contain non-GAAP measures including non-GAAP revenue, Adjusted EBITDA, free cash flow, non-GAAP operating income, non-GAAP gross margin, non-GAAP tax rate, non-GAAP net income, and non-GAAP diluted earnings per share. The specific non-GAAP measures, which we use along with a corresponding reconciliation to the nearest comparable GAAP measures, can be found on our website at http://investor.trimble.com.

Today's Agenda

1. Q3'26 Highlights
2. Q3'26 Financial Results
3. FY'26 + Q4'26 Financial Outlook



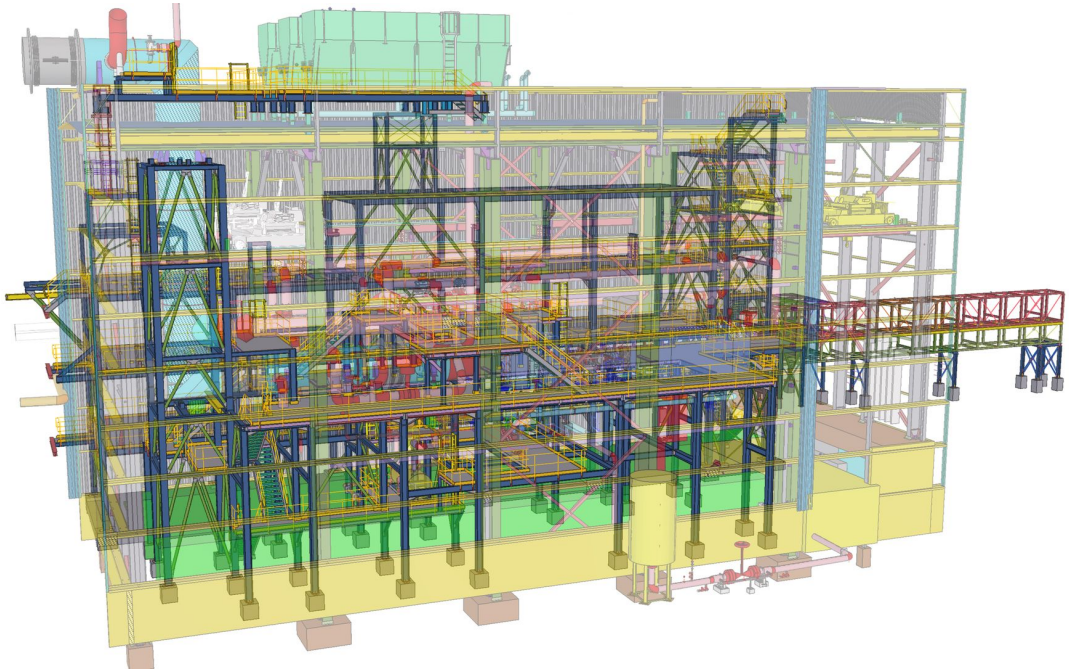
Rob Painter

President and Chief Executive Officer



Phil Sawarynski

Chief Financial Officer



Q3’26 Highlights

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Key Messages Q3’26

Financial Performance: *Delivering short-term and long -term value creation*	• **Executing** on financial and operational priorities • Building for **sustainable** long-term growth • Revenue and EPS **in-line and above midpoint of guidance** range for Q3; full year EBITDA margin target achieved **one year ahead of plan**
Right to Win: *Executing a differentiated platform strategy - Connect & Scale*	• **Ground truth** forged in the field and **connected** to best in class capabilities in the office • Structural data advantage at the intersection of **physical and digital** • **AI grounded in physical site reality**
AI: *Investing and building momentum to compound outcomes and value*	• Deepening adoption, **engagement** and customer productivity • Building the foundation for **monetization and TAM expansion** • Delivering **operational efficiency and simplification**

Financial Highlights

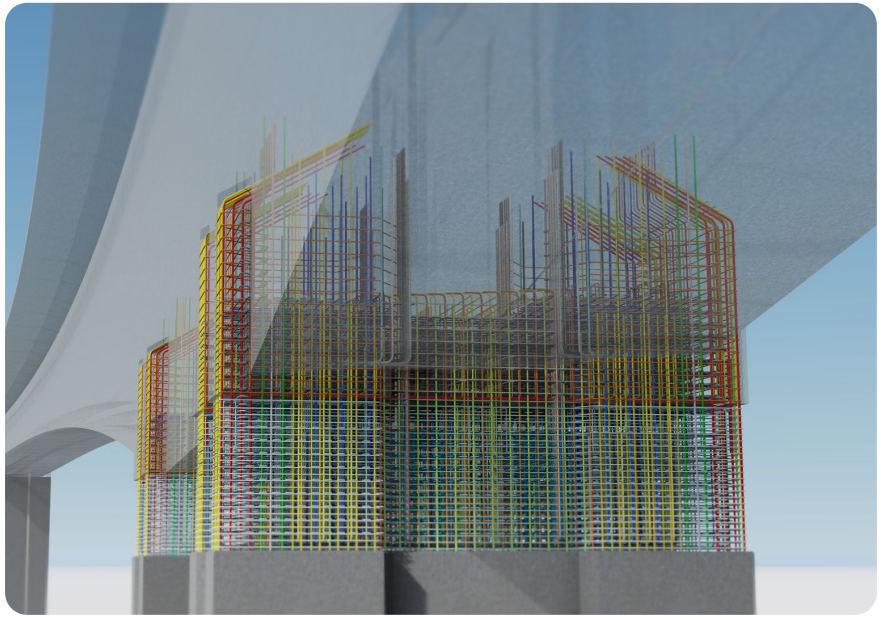
Third Quarter of 2026

Revenue
$967M
+7% organic Y|Y

ARR
$2.564M
+10% organic Y|Y

Adjusted EBITDA %
28.8%

Non-GAAP EPS
$0.86
+6% Y|Y



1. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix and http://investor.trimble.com for a reconciliation to the appropriate GAAP measure.

AI Compounds Value of Trimble's Platform Strategy

Connect, Scale, and AI

Right to win: Trimble is the trusted data layer for physical industries, and AI compounds its value

1 Connect

Ground truth forged in the field and connected to best in class capabilities in the office

- Construction: AECO participants linked across the project lifecycle from concept to completion
- Transportation: Freight industry participants linked across the industry lifecycle from source to settle
- Connecting data across high value workflows that solve higher order customer problems

+

2 Scale

Structural data advantage at the intersection of physical and digital

- Deep context & domain: PBs of reality capture field data, trillions of dollars in construction spend, billions in freight spend, millions of customers, hundreds of thousands of machines & instruments
- Open and extensible ecosystems that compound value for network participants
- Data governance and cyber resilience that deliver trust across a scaled and global installed customer base

+

3 AI

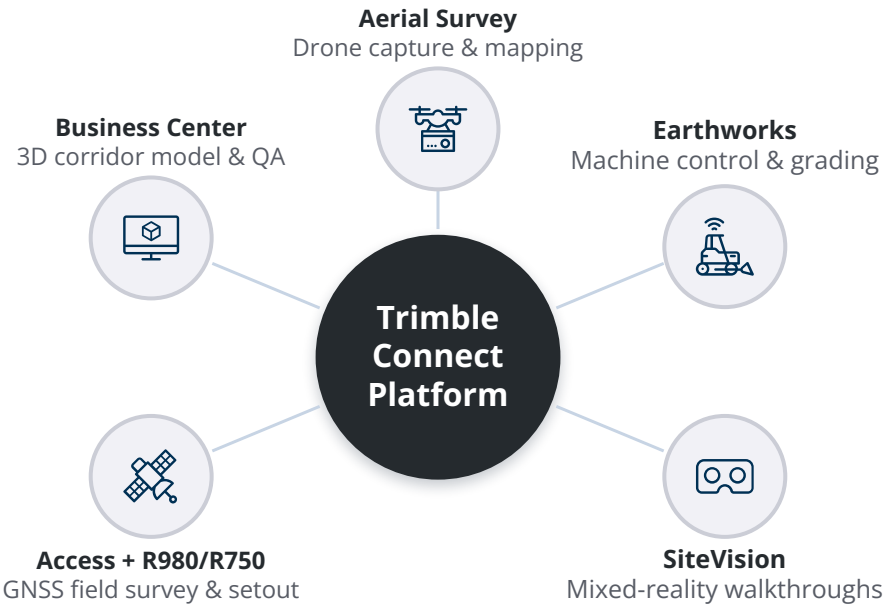
AI grounded in physical reality makes Trimble connected data more actionable and valuable

- Near term priority to increase customer adoption, engagement and productivity with existing and new Trimble AI capabilities
- Mid-term focus to monetize faster as usage patterns emerge and mature
- Deliver internal efficiencies and innovations

CASE STUDY: MJ CHURCH · M27 JUNCTION 10, HAMPSHIRE UK

One Platform, End to End

Trimble Connect tied survey, design, machine control and mixed-reality tools into a single model MJ Church used to plan, rehearse and execute the work.

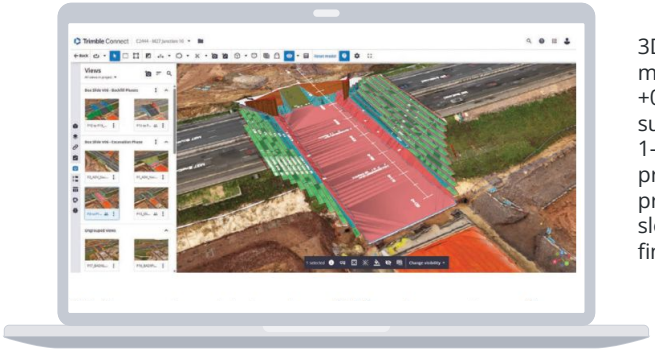


WHY IT WORKED

- 45–60 file formats — IFC, DWG, point clouds — unified in one model
- No more “which model is this one?” across Teams, email and USB sticks
- Office-to-field changes propagated instantly, cutting setting-out errors
- Every shift began with a virtual walkthrough of the day's work

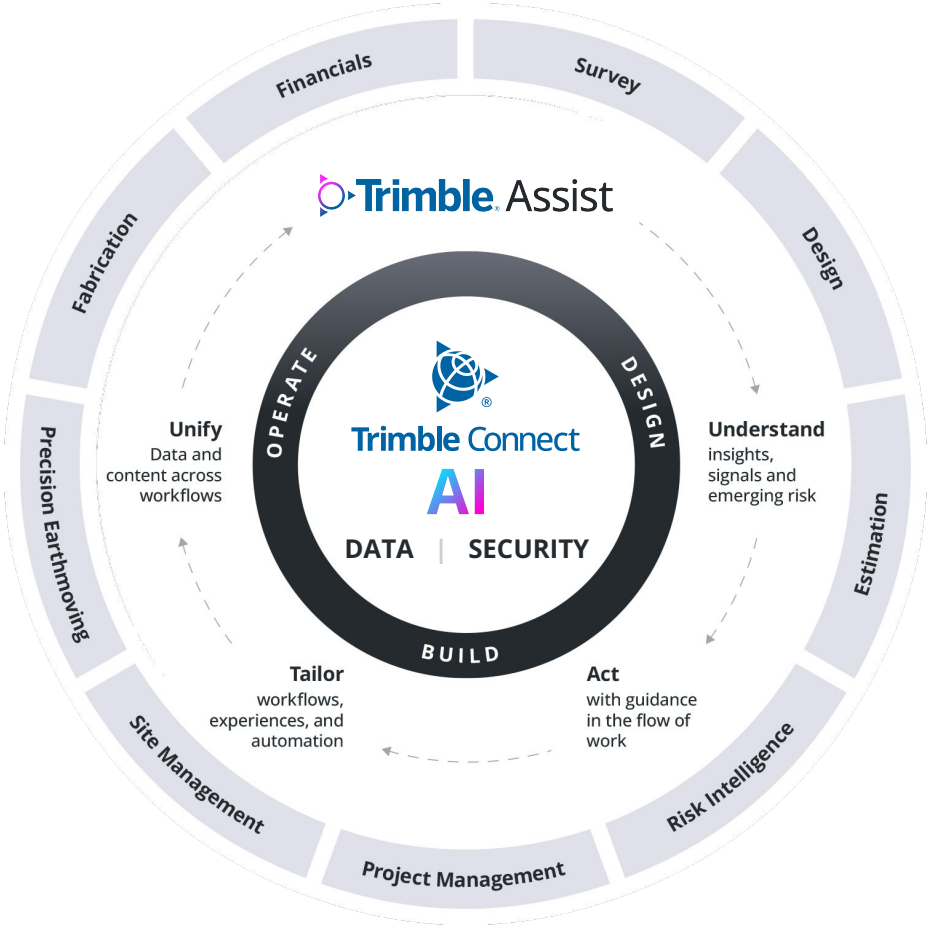
11% Time Savings

on an extremely tight 9-day road closure — now being repeated on MJ Church's A47 Thickthorn project.



3D Connect model showing +0.50m clay surcharge & 1-in-1 final profile protection slopes prior to final trim

Source: https://journals.cices.org/ces/ces-april-2026/features/earthworks-delivering-early



Trimble Connect platform

Combining physical ground truth with trusted data to deliver operational confidence

The platform solution

Trimble Connect creates a shared platform for specialized capabilities so information, context and intelligence can move with the work with a consistent experience.

Amplified by AI

Trimble Assist provides a common, conversational AI interface to provide guided insights across specialized tools, turning shared context into action.

The result

Coordinated and actionable project intelligence that delivers better outcomes.

Reduce risk

Improve predictability

Greater confidence

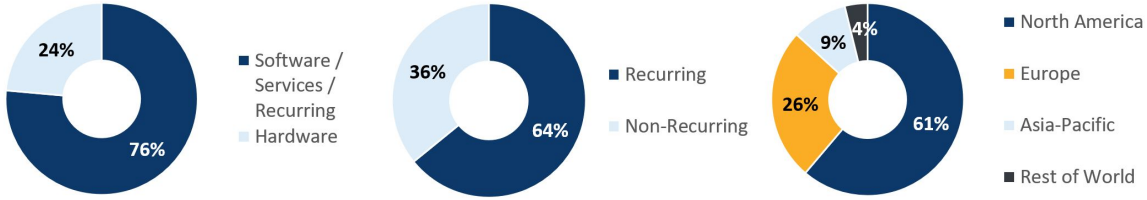
Q3’26 Financial Results

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Q3'26 Summary

	THIRD QUARTER[1]		
($M)	**Q3'26**	**Q3'25**	**YoY**
Revenue	$967	$901	+7% organic
ARR	$2,564	$2,310	+10% organic
Non-GAAP Gross Margin	70.5%	71.2%	-70 bps
Non-GAAP Operating Income Margin	27.2%	28.2%	-100 bps
Adjusted EBITDA Margin	28.8%	29.9%	-110 bps
Non-GAAP Earnings Per Share	$0.86	$0.81	+6%

Revenue Mix



1. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix and http://investor.trimble.com for a reconciliation to the appropriate GAAP measure.

Highlights / Drivers

- Revenue and EPS in the upper half of guidance range
- Strong recurring revenue growth in AECO offset by headwinds in Field Systems and T&L
- Gross margin and operating margin down as expected, impacted by product mix and prior year comparison in Field Systems

Balance Sheet and Cash Flow

Year-To-Date Cash Flow

($M)	2026	2025
Operating Cash Flow	$665	$226
Capital Expenditures	$21	$20
Free Cash Flow[1]	$644	$206
Share Repurchases	$553	$727

Cash flow progressing as expected

$224M buyback in Q3 with $768M remaining on authorization[2]

Balance Sheet

($M)	Q3'26 Actual
Cash and Equivalents	$215
Total Debt	$1,534
Net Debt	$1,319
TTM As-Adjusted EBITDA	$1,139
Net Debt / TTM As-Adjusted EBITDA	1.2x
NWC % of Revenue	<0%

1. Free cash flow refers to cash flow from operating activities minus capital expenditures. Cash flow in FY25 was impacted by a $277M tax payment related to Agriculture divestiture.
2. Includes $8 million in transit shares settled in early Q4'26.

See Appendix and http://investor.trimble.com for a reconciliation to the appropriate GAAP measure.

Q3’26 Performance Summary

	AECO		Field Systems		T&L	
($M)	Q3’26	YoY	Q3’26	YoY	Q3’26	YoY
ARR	$1,636	**+13%** Organic	$407	**+5%** Organic	$521	**+5%** Organic
Revenue	$395	**+9%** Organic	$436	**+7%** Organic	$136	**+2%** Organic
Operating Income Margin	33.5%	**+170 bps**	29.5%	**-390 bps**	26.3%	**+50 bps**
Operating Income	$132	**+16%**	$129	**-6%**	$36	**+3%**

Segment Highlights And Drivers

- ARR growth remains strong
- Trimble Construction One bundles/cross-sell driving bookings growth and consistent net retention
- Increasing operating margin guide to 36% in FY’26

- Solid revenue growth in Civil Construction and Geospatial, led by data center build outs, utilities, and energy infrastructure
- ARR growth continued to moderate; strong growth continues in core Civil and Geospatial offerings like WorksPlus
- Operating margins down primarily due to product mix, trade show timing, and strong prior year comparison

- 5% organic ARR growth moderated; freight market remains challenging
- AI enabled offerings grew 20%+
- Operating margins continue to expand as expected

Note: Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix for a reconciliation to the appropriate GAAP measure.

FY’26 and Q4’26 Outlook

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Full Year 2026 Outlook

	FY'26
Organic ARR Growth	≈10%
Revenue	$3.91 to $3.94B
Total Growth[(1)]	+10% to +11%
Organic Growth[(1)]	+9% to +10%
Non-GAAP Operating Margin	28.2% to 28.5%
Adj. EBITDA Margin	29.8% to 30.0%
Non-GAAP EPS	$3.63 to $3.69
Free cash flow	≈0.9X Non-GAAP Net Income

FY'26 Outlook Notes

- Updating guidance: continue to expect mid-to-high teens EPS growth
- Organic ARR growth expected to be approximately 10% vs prior guidance of 12-14% driven by lower than expected growth in Field Systems and T&L
- Free cash flow approximately 1X adjusted for non-recurring M&A/divestiture and restructuring expense
- Net interest expense ≈$82M
- Avg. shares of 234M
- Tax rate of 17.2%

See earnings supplement at http://investor.trimble.com and Appendix for detailed assumptions for guidance and reconciliation to the appropriate GAAP measure.

(1) As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25).

Full Year 2026 Segment Details

FY'26 Segment Details and Outlook[1]

	AECO	FIELD SYSTEMS	T&L
Revenue	≈$1.69B (FY'25=$1.5B)	≈$1.68B (FY'25=$1.54B)	≈$555M (FY'25=$527M)[1]
Organic revenue growth Y/Y %	+Low-teens %	+HSD %	+MSD %
Organic ARR growth Y/Y %	≈13%	+LSD %	+MSD %
Operating income margin %	≈36%	≈30%	≈25%

Note: Figures shown represent the midpoint of the guidance ranges.

(1) As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25). See Appendix for reconciliation to as-adjusted figures.

Q4'26 Outlook

	Q4'26
Organic ARR Growth	≈10%
Revenue	$1.031B to $1.061B
Total Growth	+6% to +9%
Organic Growth	+6% to +10%
Non-GAAP Operating Margin	32.8% to 33.4%
Adj. EBITDA Margin	34.1% to 34.7%
Non-GAAP EPS	$1.13 to $1.19

Q4'26 Outlook Notes

- Net interest expense ≈$21M
- Avg. share count of 231M
- Tax rate of 17.1%

See earnings supplement at http://investor.trimble.com and Appendix for detailed assumptions for guidance and reconciliation to the appropriate GAAP measure.

Appendix
& Reconciliations

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Historical segment financials (as-reported)

Revenue ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	$339	$300	$306	$414	$1,359	$335	$350	$358	$454	$1,499	$391	$389	$395
Field Systems	419	379	375	363	1,536	359	393	409	379	1,539	409	442	436
Transportation & Logistics	195	192	195	207	789	146	133	134	136	549	140	141	136
TOTAL	**$953**	**$871**	**$876**	**$983**	**$3,683**	**$841**	**$876**	**$901**	**$970**	**$3,587**	**$940**	**$972**	**$967**

Operating Income ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	$127	$79	$89	$169	$464	$92	$106	$114	$200	$512	$123	$119	$132
Field Systems	98	110	124	110	442	107	121	137	114	478	118	146	129
Transportation & Logistics	36	36	41	42	155	26	29	35	31	121	34	34	36
Unallocated Corporate	(27)	(30)	(29)	(37)	(123)	(26)	(33)	(31)	(32)	(123)	(32)	(38)	(34)
TOTAL	**$234**	**$194**	**$225**	**$284**	**$937**	**$198**	**$223**	**$254**	**$313**	**$988**	**$243**	**$261**	**$263**

Operating Income Margin %	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	37.4%	26.4%	29.1%	40.8%	34.1%	27.3%	30.4%	31.8%	44.1%	34.2%	31.5%	30.6%	33.5%
Field Systems	23.4%	28.9%	33.0%	30.4%	28.8%	29.7%	30.8%	33.4%	30.0%	31.1%	28.8%	32.9%	29.5%
Transportation & Logistics	18.6%	18.7%	21.0%	20.3%	19.7%	17.9%	21.6%	25.8%	22.9%	21.9%	24.2%	24.0%	26.3%
TOTAL	**24.6%**	**22.3%**	**25.7%**	**28.8%**	**25.4%**	**23.6%**	**25.4%**	**28.2%**	**32.3%**	**27.5%**	**25.9%**	**26.8%**	**27.2%**

Historical revenue growth metrics (as-reported)

AECO	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	18%	14%	13%	43%	22%	0%	16%	17%	8%	10%	14%	9%	9%
Acquisitions	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
Divestitures	-1%	-1%	-1%	-1%	-1%	0%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	+1%	0%	1%	1%	1%	-1%	1%	0%	2%	0%	3%	1%	0%
TOTAL	**18%**	**13%**	**14%**	**43%**	**22%**	**-1%**	**17%**	**17%**	**10%**	**10%**	**17%**	**11%**	**10%**

Field Systems	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	-12%	-6%	-2%	3%	-4%	5%	3%	8%	3%	5%	12%	12%	7%
Acquisitions	0%	2%	2%	2%	1%	2%	0%	0%	0%	1%	0%	0%	0%
Divestitures	-1%	-26%	-24%	-25%	-19%	-21%	0%	0%	0%	-6%	0%	0%	0%
Foreign Currency	0%	0%	0%	0%	0%	0%	1%	1%	1%	0%	2%	1%	0%
TOTAL	**-13%**	**-30%**	**-24%**	**-20%**	**-22%**	**-14%**	**4%**	**9%**	**4%**	**0%**	**14%**	**13%**	**7%**

Transportation & Logistics	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	4%	3%	3%	9%	5%	1%	5%	3%	-1%	2%	6%	5%	2%
Acquisitions	29%	0%	0%	0%	6%	2%	2%	2%	2%	2%	0%	0%	0%
Divestitures	-1%	-1%	-1%	0%	-1%	-26%	-39%	-37%	-37%	-35%	-15%	0%	0%
Foreign Currency	0%	0%	0%	-1%	0%	-2%	1%	1%	2%	1%	5%	1%	-1%
TOTAL	**32%**	**2%**	**2%**	**8%**	**10%**	**-25%**	**-31%**	**-31%**	**-34%**	**-30%**	**-4%**	**6%**	**1%**

Total Trimble	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	0%	1%	3%	17%	5%	2%	8%	10%	4%	6%	12%	10%	7%
Acquisitions	5%	1%	1%	1%	2%	1%	1%	0%	0%	1%	0%	0%	0%
Divestitures	-1%	-14%	-13%	-13%	-10%	-14%	-9%	-8%	-7%	-10%	-3%	0%	0%
Foreign Currency	0%	0%	0%	0%	0%	-1%	1%	1%	2%	1%	3%	1%	0%
TOTAL	**4%**	**-12%**	**-9%**	**5%**	**-3%**	**-12%**	**1%**	**3%**	**-1%**	**-3%**	**12%**	**11%**	**7%**

Note: Rounding may cause totals to differ from the sum of the components.

Historical ARR growth metrics (as-reported)

ARR ($MMs)	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	Q2-25	Q3-25	Q4-25	Q1-26	Q2-26	Q3-26
AECO	$924	$985	$1,022	$1,067	$1,094	$1,164	$1,210	$1,269	$1,294	$1,360	$1,423	$1,475	$1,510	$1,577	$1,636
Field Systems	273	283	290	289	304	308	328	341	358	358	386	409	400	399	407
Transportation & Logistics	451	614	624	626	631	641	649	649	525	492	501	508	525	533	521
Total	**$1,648**	**$1,883**	**$1,935**	**$1,982**	**$2,029**	**$2,113**	**$2,187**	**$2,258**	**$2,176**	**$2,210**	**$2,310**	**$2,392**	**$2,435**	**$2,509**	**$2,564**

Organic ARR Growth %	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	Q2-25	Q3-25	Q4-25	Q1-26	Q2-26	Q3-26
AECO	19%	19%	18%	17%	18%	18%	18%	18%	19%	16%	17%	16%	14%	14%	13%
Field Systems	12%	12%	12%	12%	13%	16%	18%	21%	24%	17%	18%	20%	12%	12%	5%
Transportation & Logistics	4%	5%	5%	4%	4%	6%	5%	5%	4%	5%	5%	7%	8%	7%	5%
Total	**13%**	**14%**	**13%**	**13%**	**13%**	**14%**	**14%**	**14%**	**15%**	**13%**	**14%**	**14%**	**12%**	**12%**	**10%**

Historical segment financials (as-adjusted)

Agriculture ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Revenue	$85	NA	NA	NA	$85	NA	NA	NA	NA	$0	NA	NA	NA
Operating Income	8	NA	NA	NA	8	NA	NA	NA	NA	0	NA	NA	NA
Operating Margin	9.8%	NA	NA	NA	9.8%	NA	NA	NA	NA	0.0%	NA	NA	NA

Mobility ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Revenue	$79	$74	$73	$72	$298	$23	NA	NA	NA	$23	NA	NA	NA
Operating Income	9	9	10	8	35	0	NA	NA	NA	0	NA	NA	NA
Operating Margin	11.2%	12.1%	13.2%	10.8%	11.8%	0.0%	NA	NA	NA	0.0%	NA	NA	NA

53rd Week ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Revenue	NA	NA	NA	$90	$90	NA	NA	NA	NA	$0	NA	NA	NA
Operating Income	NA	NA	NA	62	62	NA	NA	NA	NA	0	NA	NA	NA
Operating Margin	NA	NA	NA	68.5%	68.5%	NA	NA	NA	NA	0.0%	NA	NA	NA

Total Adjustments ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Revenue	$164	$74	$73	$163	$474	$23	NA	NA	NA	$23	NA	NA	NA
Operating Income	17	9	10	70	105	0	NA	NA	NA	0	NA	NA	NA
Operating Margin	10.5%	12.1%	13.2%	42.9%	22.3%	0.0%	NA	NA	NA	0.0%	NA	NA	NA

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Historical segment financials (as-adjusted)

Revenue (as-adjusted) ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	$339	$300	$306	$338	$1,283	$335	$350	$358	$454	$1,499	$391	$389	$395
Field Systems	334	379	375	359	1,447	359	393	409	379	1,539	409	442	436
Transportation & Logistics	116	117	122	123	479	123	133	134	136	527	140	141	136
TOTAL	**$790**	**$796**	**$803**	**$821**	**$3,210**	**$818**	**$876**	**$901**	**$970**	**$3,565**	**$940**	**$972**	**$967**

Operating Income (as-adjusted) ($MMs)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	$127	$79	$89	$105	$400	$92	$106	$114	$200	$512	$123	$119	$132
Field Systems	90	110	124	112	436	107	121	137	114	478	118	146	129
Transportation & Logistics	27	27	31	30	116	26	29	35	31	121	34	34	36
Unallocated Corporate	(27)	(30)	(29)	(34)	(120)	(26)	(33)	(31)	(32)	(123)	(32)	(38)	(34)
TOTAL	**$217**	**$185**	**$215**	**$214**	**$832**	**$198**	**$223**	**$254**	**$313**	**$988**	**$243**	**$261**	**$263**

Operating Income Margin % (as-adjusted)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
AECO	37.4%	26.4%	29.1%	31.2%	31.2%	27.3%	30.4%	31.8%	44.1%	34.2%	31.5%	30.6%	33.5%
Field Systems	26.9%	28.9%	33.0%	31.2%	30.1%	29.7%	30.8%	33.4%	30.0%	31.1%	28.8%	32.9%	29.5%
Transportation & Logistics	23.6%	23.0%	25.7%	24.2%	24.1%	21.2%	21.5%	25.8%	22.9%	22.9%	24.2%	24.0%	26.3%
TOTAL	**27.5%**	**23.3%**	**26.8%**	**26.1%**	**25.9%**	**24.2%**	**25.4%**	**28.2%**	**32.3%**	**27.7%**	**25.9%**	**26.8%**	**27.2%**

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Historical revenue growth metrics (as-adjusted)

AECO (as-adjusted)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	18%	14%	13%	17%	16%	0%	16%	17%	32%	16%	14%	9%	9%
Acquisitions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
Divestitures	-1%	-1%	-1%	-1%	-1%	0%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	0%	0%	0%	0%	0%	-1%	1%	1%	2%	1%	3%	1%	0%
TOTAL	**18%**	**13%**	**14%**	**17%**	**16%**	**-1%**	**17%**	**17%**	**34%**	**17%**	**17%**	**11%**	**10%**

Field Systems (as-adjusted)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	1%	-8%	-2%	2%	-2%	6%	3%	8%	4%	5%	12%	12%	7%
Acquisitions	0%	3%	2%	4%	2%	3%	0%	0%	0%	1%	0%	0%	0%
Divestitures	-1%	-1%	-1%	-1%	-1%	-1%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	0%	0%	0%	0%	0%	-1%	1%	1%	1%	1%	2%	1%	0%
TOTAL	**0%**	**-7%**	**-1%**	**5%**	**-1%**	**8%**	**4%**	**9%**	**6%**	**6%**	**14%**	**13%**	**7%**

Transportation & Logistics (as-adjusted)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	7%	7%	10%	8%	8%	5%	8%	4%	4%	5%	7%	5%	2%
Acquisitions	62%	0%	0%	0%	11%	3%	3%	3%	3%	3%	0%	0%	0%
Divestitures	-3%	-2%	-1%	-1%	-1%	0%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	0%	-1%	0%	-1%	0%	-2%	2%	3%	4%	2%	5%	1%	-1%
TOTAL	**66%**	**4%**	**8%**	**7%**	**17%**	**6%**	**13%**	**10%**	**11%**	**10%**	**13%**	**6%**	**1%**

Total Trimble (as-adjusted)	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Organic	8%	1%	5%	9%	6%	3%	9%	11%	16%	10%	12%	10%	7%
Acquisitions	6%	1%	1%	2%	3%	2%	0%	0%	0%	1%	0%	0%	0%
Divestitures	-1%	-1%	-1%	-1%	-1%	0%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	0%	0%	0%	0%	0%	-1%	1%	1%	2%	1%	3%	1%	0%
TOTAL	**14%**	**2%**	**6%**	**10%**	**8%**	**4%**	**10%**	**12%**	**18%**	**11%**	**15%**	**11%**	**7%**

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.
Note: Rounding may cause totals to differ from the sum of the components.

Historical ARR growth metrics (as-adjusted)

ARR ($MMs)	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	Q2-25	Q3-25	Q4-25	Q1-26	Q2-26	Q3-26
AECO	$924	$985	$1,022	$1,067	$1,094	$1,164	$1,210	$1,269	$1,294	$1,360	$1,423	$1,475	$1,510	$1,577	$1,636
Field Systems	255	266	274	281	288	308	328	341	358	358	386	409	400	399	407
Transportation & Logistics	242	405	411	420	425	435	444	446	459	492	501	508	525	533	521
Total	**$1,421**	**$1,656**	**$1,707**	**$1,768**	**$1,807**	**$1,908**	**$1,981**	**$2,056**	**$2,111**	**$2,210**	**$2,310**	**$2,392**	**$2,435**	**$2,509**	**$2,564**

Organic ARR Growth %	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	Q2-25	Q3-25	Q4-25	Q1-26	Q2-26	Q3-26
AECO	19%	19%	18%	17%	18%	18%	18%	18%	19%	16%	17%	16%	14%	14%	13%
Field Systems	12%	12%	13%	15%	14%	17%	19%	21%	25%	17%	18%	20%	12%	12%	5%
Transportation & Logistics	7%	9%	7%	7%	10%	9%	9%	8%	7%	8%	7%	7%	9%	7%	5%
Total	**15%**	**16%**	**15%**	**15%**	**16%**	**16%**	**16%**	**16%**	**17%**	**14%**	**15%**	**14%**	**13%**	**12%**	**10%**

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

As-adjusted reconciliation

$ in MMs	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26	Q2-26	Q3-26
Revenue, As-Reported	$953	$871	$876	$983	$3,683	$841	$876	$901	$970	$3,587	$940	$972	$967
Less: Agriculture	(85)	NA	NA	NA	(85)	NA	NA	NA	NA	0	NA	NA	NA
Less: Mobility	(79)	(74)	(73)	(72)	(298)	(23)	NA	NA	NA	(23)	NA	NA	NA
Less: 53rd Week	0	0	0	(90)	(90)	NA	NA	NA	NA	0	NA	NA	NA
Revenue, As-Adjusted	$790	$796	$803	$821	$3,210	$818	$876	$901	$970	$3,565	$940	$972	$967
GAAP Operating Income, As-Reported	$109	$62	$117	$174	$461	$98	$128	$151	$216	$592	$144	$132	$142
Add: Amort. of purchased intangible assets	55	54	45	45	199	42	43	44	44	172	43	44	44
Add: Acquisition / divestiture items	24	34	17	6	82	9	3	1	6	19	6	24	13
Add: Stock-based comp. / deferred comp.	39	38	38	49	164	38	41	37	37	151	44	44	33
Add: Restructuring and other costs	8	6	8	11	32	12	8	22	11	54	6	16	31
Non-GAAP Operating Income, As-Reported	$234	$194	$225	$284	$937	$198	$223	$254	$313	$988	$243	$261	$263
Less: Agriculture Non-GAAP Operating Income	(8)	NA	NA	NA	(8)	0	NA	NA	NA	0	NA	NA	NA
Less: Mobility Non-GAAP Operating Income	(9)	(9)	(10)	(8)	(35)	0	NA	NA	NA	0	NA	NA	NA
Less: 53rd Week Non-GAAP Operating Income	0	0	0	(62)	(62)	0	NA	NA	NA	0	NA	NA	NA
Non-GAAP Operating Income, As-Adjusted	$217	$185	$215	$214	$832	$198	$223	$254	$313	$988	$243	$261	$263
Non-GAAP Operating Income, As-Reported	$234	$194	$225	$284	$937	$198	$223	$254	$313	$988	$243	$261	$263
Add: Depreciation & cloud computing amort.	11	12	12	15	49	12	12	12	12	49	12	12	12
Add: Equity Method Income	6	8	1	0	14	2	5	3	0	9	3	5	4
Adjusted EBITDA, As-Reported	$251	$214	$237	$298	$1,000	$212	$240	$269	$325	$1,046	$258	$278	$279
Less: Agriculture EBITDA	(8)	NA	NA	NA	(8)	0	NA	NA	NA	0	NA	NA	NA
Less: Mobility EBITDA	(10)	(10)	(10)	(8)	(37)	0	NA	NA	NA	0	NA	NA	NA
Less: 53rd Week EBITDA	0	0	0	(62)	(62)	0	NA	NA	NA	0	NA	NA	NA
Adjusted EBITDA, As-Adjusted	$233	$204	$227	$228	$893	$212	$240	$269	$325	$1,046	$258	$278	$279

Note: Non-GAAP measures, which we use along with a corresponding reconciliation to the nearest comparable GAAP measures, can be found on our website at http://investor.trimble.com.
Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.