Supplemental Information for the Second Quarter of 2026

The following is a summary of our Q2-2026 results and updated FY-2026 and Q3-2026 guidance:

Q2-2026 Results

- Trimble: +10% organic revenue growth; +12% organic ARR growth
  - Non-GAAP gross margin of 71.8%, +120 bps year-over-year when compared to Q2'25
  - Adjusted EBITDA margin of 28.6%, +120 bps year-over-year when compared to Q2'25
  - Strong continued recurring revenue growth at scale, continued outperformance in Field Systems
  - Gross margin and operating margin benefitting from recurring revenue growth

- AECO: +9% organic revenue growth; +14% organic ARR growth
  - ARR growth continues at mid-teens, in-line with long-term expectations
  - Trimble Construction One bundles/cross-sell driving bookings growth
  - Strong Document Crunch acquisition performance
  - On track to deliver 35% operating margins in FY'26

- Field Systems: +12% organic revenue growth; +12% organic ARR growth
  - Revenue driven by strong growth in Civil Construction and Geospatial, led by demand in data centers, utilities, and energy infrastructure
  - Tariff refunds impacted revenue by -$14M (-3% impact to growth, no impact to operating margin)
  - ARR growth moderated as expected
  - Operating margin growing due to recurring revenue growth and scale

- T&L: +5% organic revenue growth; +7% organic ARR growth
  - 7% organic ARR growth driven by growth across the portfolio, with strong growth in Transporeon
  - Healthy bookings reinforcing growth expectations
  - Operating margin continue to expand as expected

Supplemental Information for the Second Quarter of 2026

FY-2026 and Q3-2026 Guidance

- We are updating our full year guidance for revenue and EPS for fiscal 2026.

Full Year 2026 Outlook	
Organic ARR Growth	+12% to +14%
Revenue	$3.90B to $3.95B
Total Growth[1]	+9% to +11%
Organic Growth[1]	+8% to +10%
Non-GAAP Operating Margin	28.2% to 28.6%
Adj. EBITDA Margin	29.7% to 30.1%
Non-GAAP EPS	$3.60 to $3.70
Free Cash Flow	≈0.9x Non-GAAP Net Income

(1) As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25).

Supplemental Information for the Second Quarter of 2026

- We are providing guidance for revenue and EPS for the third quarter of 2026.

Q3'26 Outlook	
Organic ARR Growth	+11% to +13%
Revenue	$953M to $978M
Total Growth	+6% to +8%
Organic Growth	+6% to +8%
Non-GAAP Operating Margin	26.7% to 27.3%
Adj. EBITDA Margin	28.3% to 28.9%
Non-GAAP EPS	$0.83 to $0.88

Supplemental Information for the Second Quarter of 2026

FY26 Segment Details and Outlook

FY 2026 Segment Details and Outlook[1]			
	AECO	**Field Systems**	**T&L**
Revenue	≈$1.7B (FY'25=$1.5B)	≈$1.66B (FY'25=$1.54B)	≈$565M (FY'25=$527M)[1]
Organic revenue growth Y/Y %	+Low/mid-teens %	+MSD/HSD %	+MSD %
Organic ARR growth Y/Y %	+Mid-teens %	+HSD/LDD %	+HSD %
Operating Income Margin %	≈35%	≈31%	≈24%

(1) As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25). See Appendix for reconciliation to as-adjusted figures.

Supplemental Information for the Second Quarter of 2026

Other Guidance Assumptions

$M	FY-2026
Unallocated Corporate Expense	≈$140M
Depreciation	≈$50M
Equity Income	≈$10M
Other Non-operating Income (Expense)	≈($9M)
Net Interest Expense	≈$80M
Tax Rate	≈17.3%
Average Diluted Shares Outstanding	≈234M

Cash flow commentary

- Strong 1H’26 cash flow as expected
- New $1.0 billion share repurchase authorization
- 2026 FCF expected to be approximately 0.9x Non-GAAP Net Income

Supplemental Information for the Second Quarter of 2026

2026 Seasonality

- We expect the following seasonality in 2026, all figures below represent the midpoint of guidance.

$M	As-Reported 2026 Figures Seasonality		
	% of Full Year Revenue	% of Full Year Non-GAAP Operating Income	% of Full Year Non-GAAP EPS
Q1-26	≈23.9%	≈21.9%	≈21.6%
Q2-26	≈24.8%	≈23.4%	≈23.5%
Q3-26	≈24.5%	≈23.5%	≈23.5%
Q4-26	≈26.5%	≈31.5%	≈31.5%
Total	100%	100%	100%

Note: Rounding may cause totals to differ from the sum of the components.