WASHINGTON TRUST BANCORP, INC.

Parent Company Of The Washington Trust Company



"Our capital, liquidity and asset quality remain strong, yet first quarter earnings were dampened by continued margin pressure resulting from rapidly rising funding costs and increased competition for deposits. We remain confident in our business model, the strength of our balance sheet, and our ability to manage our way through these challenging times. We recently opened a branch in Barrington, Rhode Island, and have plans to open a branch in the Olneyville section of Providence and another in Smithfield, Rhode Island by year end. We are excited about the deposit, lending, and investment opportunities in these new markets."

– Edward O. Handy III, Chairman & CEO

Q1 2023 Highlights

- Returns on average equity and average assets for the first quarter were 11.27% and 0.77%, respectively, compared to 14.96% and 1.01%, respectively, for the preceding quarter.
- Total loans amounted to an all-time high of $5.2 billion, up by $118 million, or 2%, form the end of the preceding quarter.
- In-market deposits (total deposits less wholesale brokered deposits) amounted to $4.7 billion at March 31, 2023, down modestly by $813 thousand, from the end of the preceding quarter.
- Asset and credit quality metrics continue to remain strong.
- Cash dividend of $0.56 per share.

Washington Trust Expands Presence in Rhode Island



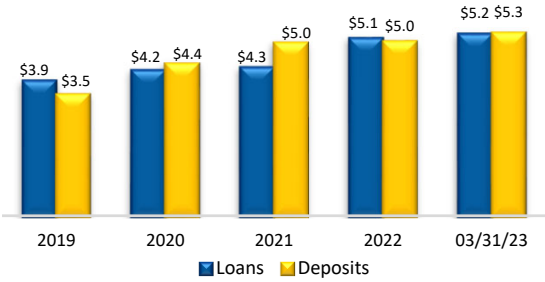
Washington Trust recently announced the opening of its newest location in Barrington, RI. This is our 26th branch and the first in the East Bay.

"As Rhode Island's largest independent bank and the nation's oldest community bank, Washington Trust takes pride in our longstanding tradition of providing outstanding service to our customers and our communities," said Ned Handy, Washington Trust Chairman and Chief Executive Officer, "We look forward to working with individuals, businesses, nonprofit organizations, and investors in Barrington and the surrounding East Bay communities."

Market Summary

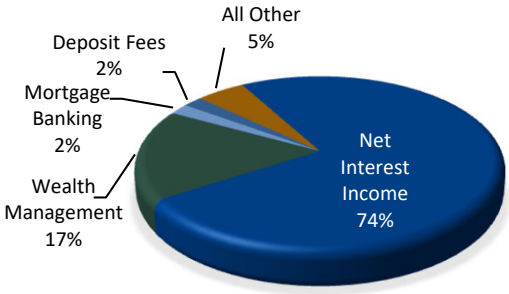
Trading Symbol	WASH
Exchange	NASDAQ
Market Value ($M)	589
Stock Price	$34.66
As of March 31, 2023	

Deposit & Loan Mix



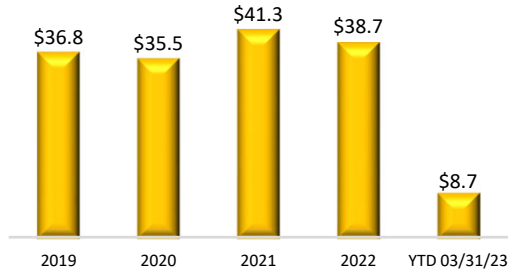
$ billions; at December 31st unless otherwise noted

Top Line Revenues



For the 3 months ended March 31, 2023

Wealth Management Revenues



$ millions

Cash Dividends



Declared per share

WASHINGTON TRUST BANCORP, INC.

Nasdaq: WASH

Financial Highlights

($ and shares in thousands, except per share amounts)	At or for the Years Ended 3/31/2023	12/31/2022	9/30/2022	6/30/2022
Balance Sheet ($000)				
Total assets	$6,859,182	$6,660,051	$6,408,051	$5,982,891
Total loans	5,227,969	5,110,139	4,848,873	4,479,822
Total securities	1,054,747	993,928	982,573	1,020,469
Total deposits	5,268,514	5,018,962	5,069,857	5,006,629
Total shareholders' equity	464,983	453,669	432,274	476,634
Income Statement ($000) and Profitability				
Net interest income	37,193	41,342	42,042	37,515
Provision for credit losses	800	800	800	(3,000)
Wealth management revenues	8,663	8,624	9,525	10,066
Mortgage banking revenues	1,245	1,103	2,047	2,082
Other noninterest income	3,375	4,061	4,231	3,704
Noninterest expenses	33,564	33,359	33,067	31,077
Net income	12,812	16,573	18,668	19,957
Return on average assets	0.77%	1.01%	1.19%	1.37%
Return on average equity	11.27%	14.96%	15.16%	16.11%
Net interest margin (taxable equivalent basis)	2.33%	2.65%	2.82%	2.71%
Balance Sheet Ratios/Capital				
Total risk based capital	12.01%	12.37%	12.65%	13.51%
Tier 1 leverage ratio	8.25%	8.65%	8.99%	9.42%
Equity to assets	6.78%	6.81%	6.75%	7.97%
Tangible equity / tangible assets; non-GAAP (1)	5.84%	5.84%	5.74%	6.89%
Asset Quality				
Total past due loans to total loans	0.15%	0.23%	0.16%	0.19%
Nonperforming assets to total assets	0.21%	0.19%	0.19%	0.21%
Nonaccrual loans to total loans	0.27%	0.25%	0.25%	0.28%
Allowance for loan losses to total loans	0.74%	0.74%	0.76%	0.81%
Share Data:				
Diluted earnings per share	$0.74	$0.95	$1.08	$1.14
Dividends declared per share	$0.56	$0.56	$0.54	$0.54
Book value per share	$27.37	$26.40	$25.17	$27.73
Tangible book value per share; non-GAAP (2)	$23.36	$22.42	$21.17	$23.72
Market value per share	$34.66	$47.18	$46.48	$48.37
Shares outstanding at end of period	16,986	17,183	17,171	17,190
Weighted average shares outstanding – diluted	17,170	17,319	17,298	17,414

(1) GAAP shareholders' equity less goodwill & intangible assets divided by GAAP assets less goodwill & intangible assets

(2) GAAP shareholders' equity less goodwill & intangible assets divided by shares outstanding

About Washington Trust

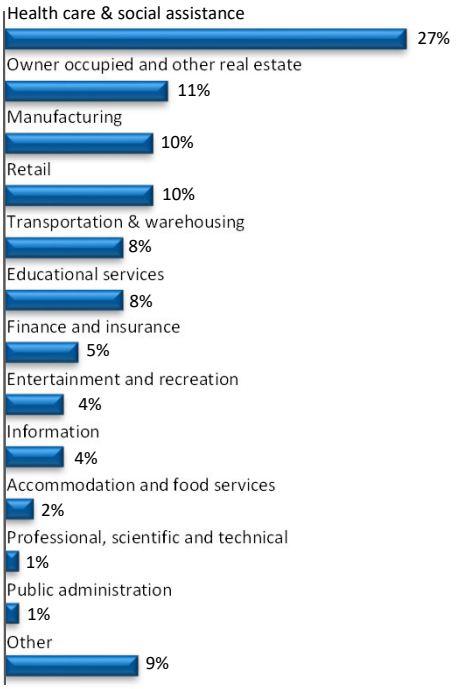
At 03/31/23

- $6.9 billion in assets
- Publicly-owned holding company of The Washington Trust Company
- RI state-chartered commercial bank
- Founded in 1800; oldest community bank in the United States
- Personal banking, commercial banking, and wealth management services
- Market area of Rhode Island, eastern Massachusetts, and Connecticut
  - 25 branches
  - 5 wealth management offices
  - 7 residential mortgage loan offices
  - 4 commercial lending offices

C&I Loans By Industry

At 03/31/23

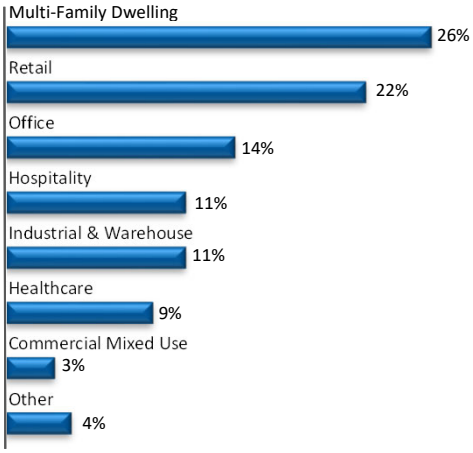
Total portfolio: $609.7 million
Percent of total loans: 11%



Commercial Real Estate

At 03/31/23

Total portfolio: $1.9 billion
Percent of total loans: 37%



Analyst Coverage

- American Capital Partners, LLC
  Nicole Gulino
- Keefe Bruyette & Woods Inc.
  Damon Delmonte
- Piper Sandler & Co.
  Mark Fitzgibbon

The financial information contained herein is unaudited, and qualified in its entirety by reference to Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2022, as filed with the Securities and Exchange Commission and as updated by its Quarterly Reports on Form 10-Q.