



NEWS RELEASE

# Gayatri Narayan Joins Builders FirstSource as President, Technology and Digital Solutions

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IRVING, Texas--(BUSINESS WIRE)-- Builders FirstSource, Inc. (NYSE: BLDR) ("Builders FirstSource" or the "Company") today announced it has appointed Gayatri Narayan to the newly created role of President, Technology and Digital Solutions, reporting to CEO Peter Jackson. In this role, Ms. Narayan will be responsible for the continued development and delivery of innovative digital products and launching digitally enabled business models. She will also lead the Company's Paradigm subsidiary, which provides digital solutions and services for the building products industry.

Gayatri Narayan, President, Technology and Digital Solutions

"As the leader in our industry, Builders FirstSource continues to

innovate in our digital and technical innovations to create even greater value for our customers," said Jackson.

"Gayatri has a proven track record of delivering organic growth through technology. She will play a pivotal role in advancing our digital strategy and accelerating our execution to support the long-term success of our customers and our business."

Ms. Narayan has more than 20 years of technology leadership experience. She joins the Company from PepsiCo, where she led Digital Product development across frontline sales, manufacturing and revenue management. Prior to PepsiCo, Ms. Narayan was General Manager at Microsoft, responsible for Enterprise Digital Solutions in Communications and Conversational AI. She also spent more than six years at Amazon in various leadership roles improving profitability, global expansion, and market share growth across multiple retail categories, leveraging technology and digitally enabled business models.

Ms. Narayan earned an MBA from the University of Chicago Booth School of Business, a Master of Science in

Computer Science from the University of Illinois at Urbana-Champaign, and a Bachelor of Engineering from Bharathiar University India.

Tim Page, who most recently served as executive vice president of digital solutions, will remain with the Company in a strategic project management role. He will work closely with Ms. Narayan to ensure a seamless transition.

## About Builders FirstSource

Headquartered in Irving, Texas, Builders FirstSource is the largest U.S. supplier of building products, prefabricated components, and value-added services to the professional market segment for new residential construction and repair and remodeling. We provide customers an integrated homebuilding solution, offering manufacturing, supply, delivery, and installation of a full range of structural and related building products. We operate in 43 states with approximately 595 locations and have a market presence in 48 of the top 50 and 92 of the top 100 MSAs, providing geographic diversity and balanced end market exposure. We service customers from strategically located distribution and manufacturing facilities (some of which are co-located) that produce value-added products such as roof and floor trusses, wall panels, stairs, vinyl windows, custom millwork, and pre-hung doors. Builders FirstSource also distributes dimensional lumber and lumber sheet goods, millwork, windows, interior and exterior doors, and other specialty building products.

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