



NEWS RELEASE

## Builders FirstSource Named 2022 Distributor of the Year by D.R. Horton

10/13/2022

DALLAS, Oct. 13, 2022 (GLOBE NEWSWIRE) -- **Builders FirstSource, Inc.** (NYSE: BLDR) (“BFS” or the “Company”), the nation’s largest supplier of structural building products and value-added components and services, today announced it has been named Distributor of the Year for 2022 by **D.R. Horton, Inc.**, the largest homebuilder by volume in the United States since 2002. This prestigious honor was presented to the Company at D.R. Horton’s Trade Show, held at the Wynn Las Vegas in early October 2022.

“We are incredibly grateful to have received D.R. Horton’s 2022 Distributor of the Year award,” said Dave Flitman, Builders FirstSource President and CEO. “This achievement is a testament to our strong customer relationships, the outstanding service our BFS team members work hard to provide every day, as well as our commitment to excellence in every facet of what we do. We value our partnership with D.R. Horton and look forward to continuing to support their vision of helping all Americans become homeowners.”

The Distributor of the Year award is presented to the supplier partner that best follows through on its pledge to provide outstanding service and exceptional products. BFS was D.R. Horton’s largest partner by spend in fiscal 2022 and was selected for this award due to our openness to listen, understand and support D.R. Horton’s needs across its diverse operating footprint no matter what it takes.

Brad Conlon, D.R. Horton’s Director of National Accounts, said, “We were pleased to present Builders FirstSource with our 2022 Distributor of the Year award. Throughout the challenging supply chain and homebuilding environments in 2022, BFS provided excellent service to each of our homebuilding divisions across the country. They received numerous commendations from the field during the year for their level of support of our business. We are honored to work with BFS as one of our largest vendor partners.”

The 2022 D.R. Horton Trade Show was an invitation-only event hosted by the D.R. Horton National Accounts team to bring D.R. Horton leadership and the company's vendor partners together for a week of celebration, appreciation and opportunity. Outstanding vendor partners representing a variety of categories were honored at the conclusion of the event.

#### About Builders FirstSource

Headquartered in Dallas, Texas, Builders FirstSource is the largest U.S. supplier of building products, prefabricated components, and value-added services to the professional market segment for new residential construction and repair and remodeling. We provide customers an integrated homebuilding solution, offering manufacturing, supply, delivery and installation of a full range of structural and related building products. We operate in 42 states with approximately 570 locations and have a market presence in 47 of the top 50 and 85 of the top 100 MSA's, providing geographic diversity and balanced end market exposure. We service customers from strategically located distribution and manufacturing facilities (certain of which are co-located) that produce value-added products such as roof and floor trusses, wall panels, stairs, vinyl windows, custom millwork and pre-hung doors. Builders FirstSource also distributes dimensional lumber and lumber sheet goods, millwork, windows, interior and exterior doors, and other building products.

#### Forward-Looking Statements

Statements in this news release and the schedules hereto that are not purely historical facts or that necessarily depend upon future events, including statements about forecasted financial performance or other statements about anticipations, beliefs, expectations, hopes, synergies, intentions or strategies for the future, may be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Readers are cautioned not to place undue reliance on forward-looking statements. In addition, oral statements made by our directors, officers and employees to the investor and analyst communities, media representatives and others, depending upon their nature, may also constitute forward-looking statements. As with the forward-looking statements included in this release, these forward-looking statements are by nature inherently uncertain, and actual results may differ materially as a result of many factors. All forward-looking statements are based upon information available to Builders FirstSource on the date this release was submitted. Builders FirstSource undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Any forward-looking statements involve risks and uncertainties that could cause actual events or results to differ materially from the events or results described in the forward-looking statements, including risks or uncertainties related to the continuing COVID-19 pandemic and its impact on the economy, the Company's acquisitions and continued ability to identify and consummate attractive acquisitions, the Company's growth strategies, including gaining market share and its digital strategies, or the Company's revenues and operating results being highly dependent on, among other things, the homebuilding industry, which in turn is

dependent on economic conditions, lumber prices and the economy, including interest rates, inflation and labor and supply shortages. Builders FirstSource may not succeed in addressing these and other risks. Further information regarding factors that could affect our financial and other results can be found in the risk factors section of Builders FirstSource's most recent annual report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and in the other reports Builders FirstSource files with the SEC. Consequently, all forward-looking statements in this release are qualified by the factors, risks and uncertainties contained therein.

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