2018 Second Quarter

August 8, 2018

OUTFRONT media

Safe Harbor Disclaimer

Cautionary Statement Regarding Forward-Looking Statements

We have made statements in this document that are forward-looking statements within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “would,” “may,” “might,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “projects,” “predicts,” “estimates,” “forecast” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions related to our capital resources, portfolio performance and results of operations. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and may not be able to be realized. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: declines in advertising and general economic conditions; competition; government regulation; our inability to increase the number of digital advertising displays in our portfolio; our ability to implement our digital display platform and deploy digital advertising displays to our transit franchise partners; taxes, fees and registration requirements; our ability to obtain and renew key municipal contracts on favorable terms; decreased government compensation for the removal of lawful billboards; content-based restrictions on outdoor advertising; environmental, health and safety laws and regulations; seasonal variations; acquisitions and other strategic transactions that we may pursue could have a negative effect on our results of operations; dependence on our management team and other key employees; the ability of our board of directors to cause us to issue additional shares of stock without stockholder approval; certain provisions of Maryland law may limit the ability of a third party to acquire control of us; our rights and the rights of our stockholders to take action against our directors and officers are limited; our substantial indebtedness; restrictions in the agreements governing our indebtedness; incurrence of additional debt; interest rate risk exposure from our variable-rate indebtedness; our ability to generate cash to service our indebtedness; cash available for distributions; hedging transactions; diverse risks in our Canadian business; a breach of our security measures; changes in regulations and consumer concerns regarding privacy, information security and data, or any failure or perceived failure to comply with these regulations or our internal policies; asset impairment charges for goodwill; our failure to remain qualified to be taxed as a real estate investment trust (“REIT”); REIT distribution requirements; availability of external sources of capital; we may face other tax liabilities even if we remain qualified to be taxed as a REIT; complying with REIT requirements may cause us to liquidate investments or forgo otherwise attractive opportunities; our ability to contribute certain contracts to a taxable REIT subsidiary (“TRS”); our planned use of TRSs may cause us to fail to remain qualified to be taxed as a REIT; REIT ownership limits; complying with REIT requirements may limit our ability to hedge effectively; failure to meet the REIT income tests as a result of receiving non-qualifying income; even if we remain qualified to be taxed as a REIT, and we sell assets, we could be subject to tax on any unrealized net built-in gains in the assets held before electing to be treated as a REIT; the Internal Revenue Service (the “IRS”) may deem the gains from sales of our outdoor advertising assets to be subject to a 100% prohibited transaction tax; establishing operating partnerships as part of our REIT structure; U.S. federal tax reform legislation could affect us in ways that are difficult to anticipate; and other factors described in our filings with the Securities and Exchange Commission (the "SEC"), including but not limited to the section entitled “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2017, filed with the SEC on February 28, 2018. All forward-looking statements in this document apply as of the date of this document or as of the date they were made and, except as required by applicable law, we disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors of new information, data or methods, future events or other changes.

Non-GAAP Financial Measures

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP financial measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided in the Appendix of this presentation. Prior period presentation conforms to current period reporting classifications. Numbers in this presentation may not sum due to rounding.

Jeremy Male

CEO

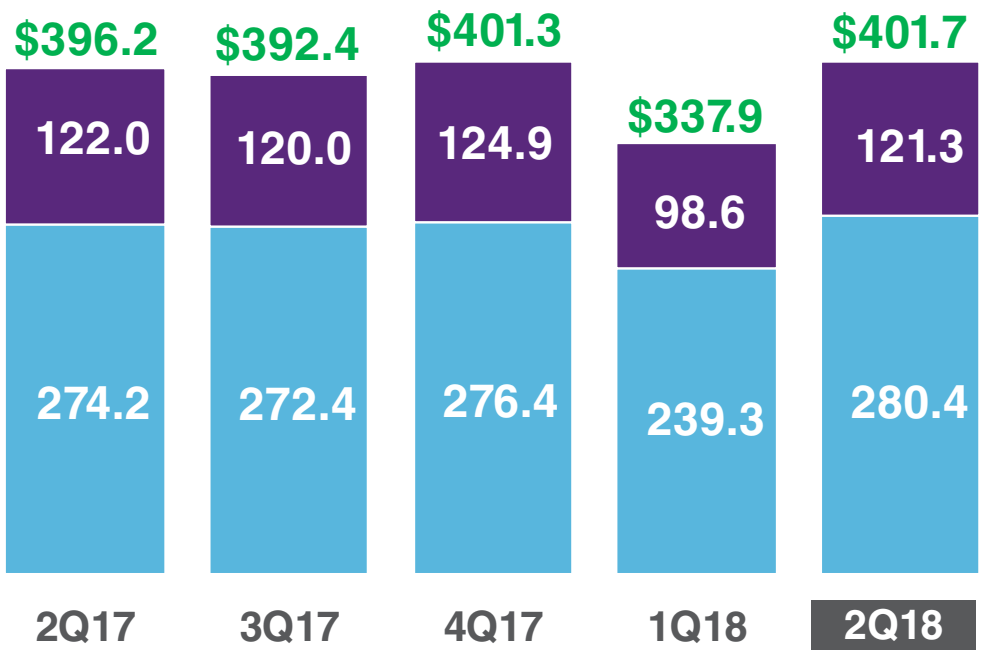
Key Highlights – 2Q18

- **Reported revenue +1.4%, organic +0.2%**
  - U.S. Media billboard growth improving
  - U.S. Media transit declined overall
- **U.S. Media billboard growth improving**
  - Growth of 1.3% organic on solid local and improved national
- **U.S. Media transit**
  - Decline of 3.0% organic reflects weaker national offsetting solid local
- **Adj. OIBDA +2.6%**
  - AFFO decline of 1.2% reflects timing of tax payments and higher interest

Matthew Siegel

EVP & CFO

Revenues



- **2Q18 Total:**
  - Reported +1.4%
  - Organic +0.2%
- **U.S. Media**
  - Reported flat
  - Organic:
    - Total flat
    - Billboard +1.3%
    - Transit & other -3.0%
- **Other**
  - Reported +18.6%
  - Total organic +2.1%

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Notes: $ Millions unless otherwise stated. See Appendix for Non-GAAP reconciliations.

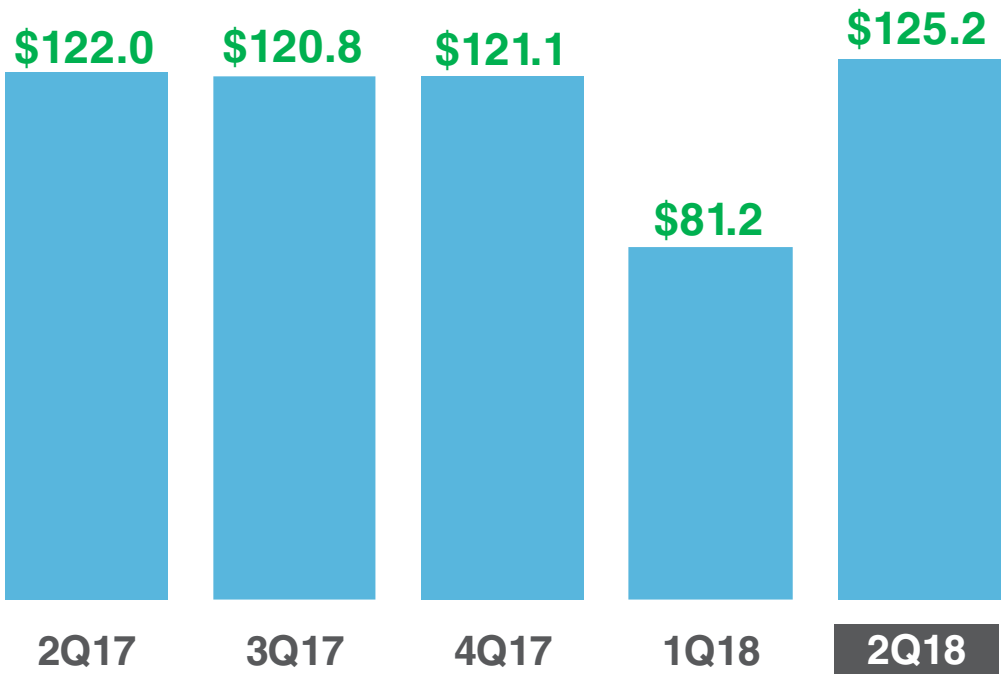
Expenses

	2Q17		2Q18	% Chg
Three Months				
U.S. Media	**$238.8**		**$236.0**	
Other	**25.1**	(a)(b)	**30.3**	
Corporate	**10.3**		**10.2**	
Total	**274.2**		**276.5**	0.8%
(a) Sports Marketing			(2.0)	
(b) Canada Acq.	(0.4)		(1.4)	
	$273.8		$273.1	(0.3%)
Six Months				
U.S. Media	**$453.5**		**$457.0**	
Other	**49.7**	(a)(b)	**59.1**	
Corporate	**21.4**	(c)(d)	**17.1**	
Total	**524.6**		**533.2**	1.6%
(a) Sports Marketing			(3.8)	
(b) Canada Acq.	(0.4)		(2.6)	
(c) Cost Consultant	(0.6)			
(d) Credit amendment	(0.6)			
	$523.0		$526.8	0.7%

- **Total 2Q18 expenses[1] +0.8%**
- **2Q18 down 0.3% when considering:**
  - Sports marketing accounting change
  - Canada billboard acquisition
- **2Q18 strategic business development costs:**
  - Increased $1.3M to $4.0M total

Notes: $ Millions unless per share or otherwise stated. Numbers may not sum due to rounding. 1) Excludes stock-based compensation expense for the three months ended June 30, 2018 and June 30, 2017 of $5.6 million and $5.5 million, respectively, and for the six months ended June 30, 2018 and June 30, 2017 of $10.6 million and $10.9 million, respectively; Excludes restructuring expense for the three months ended June 30, 2018 and June 30, 2017 of $0.2 million and $1.1 million, respectively, and for the six months ended June 30, 2018 and June 30, 2017 of $1.1 million and $3.9 million, respectively.

Adjusted OIBDA

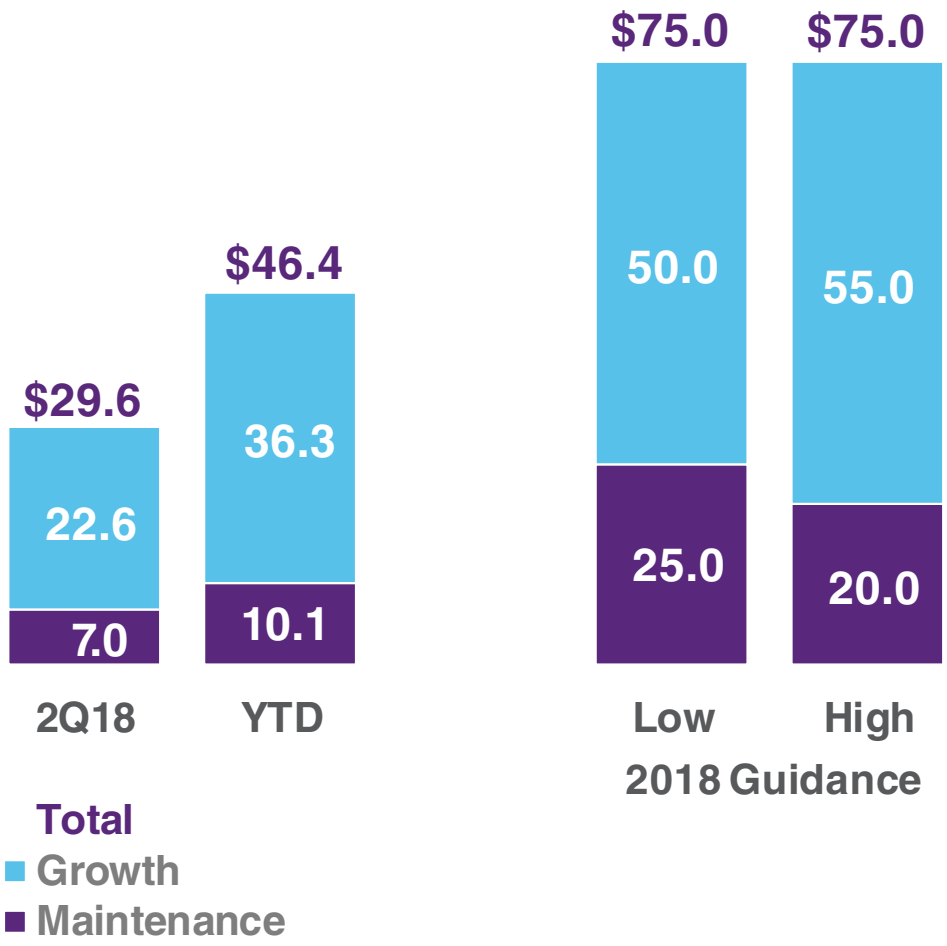


- **2Q18 +2.6% year/year**
- **2Q18 Adj. OIBDA margin 31.2% vs. 30.8% prior year**

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Notes: $ Millions unless otherwise stated. See Appendix for Non-GAAP reconciliations.

Capital Expenditures



- **2Q18 Capex as % of revenues:**
  - Maintenance: 1.7%
  - Growth: 5.6%
  - Total: 7.4%
- **2Q18 Digital billboards:**
  - US: 15 builds & conversions, 867 total
  - Canada: 11 builds & conversions, 176 total

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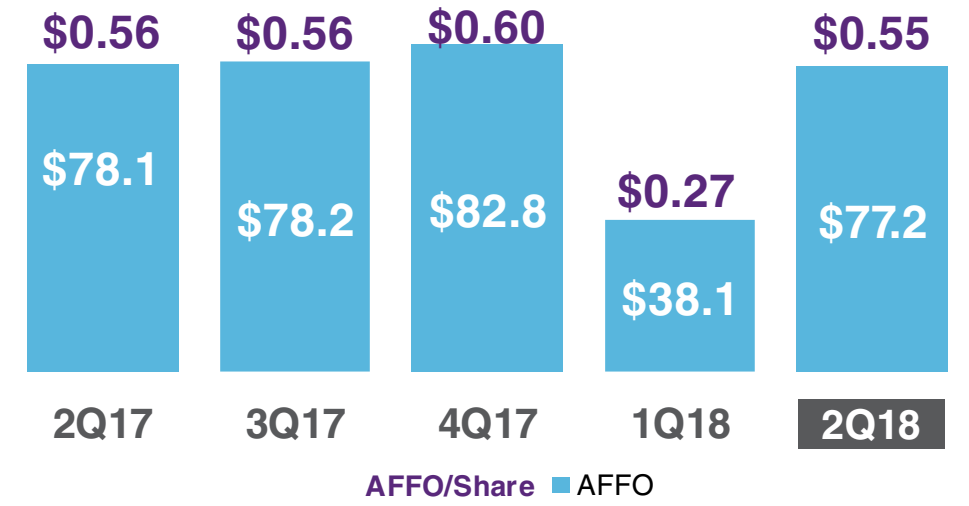
Notes: $ Millions unless otherwise stated.

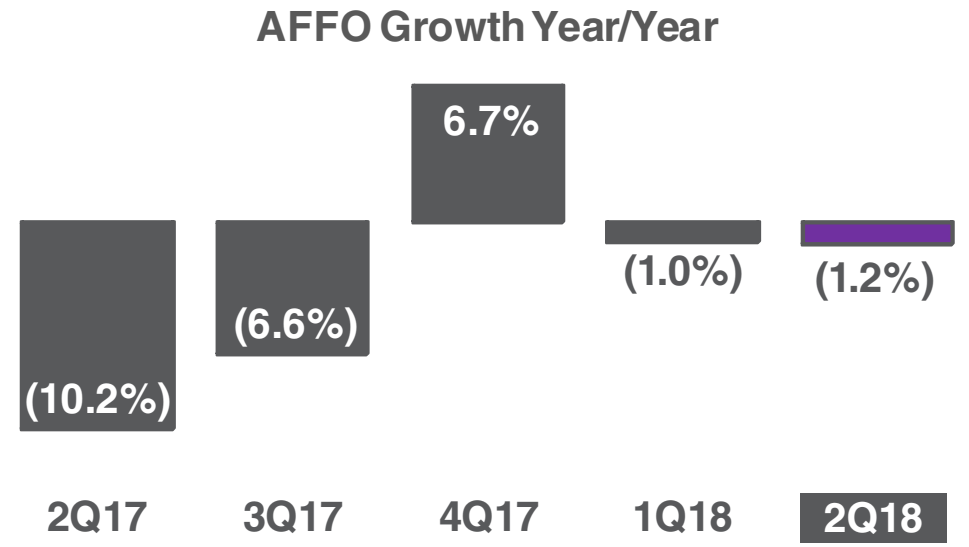
NY MTA Update



- **MTA deployment costs & franchise rights:**
  - 2Q18: $29.3M
  - YTD 2Q18: $37.9M
  - Cumulative: $43.5M
- **Initial test station in Brooklyn complete**
- **2H18:**
  - Ramp up in station rollout
  - Additional display purchases for 2019 deployment

AFFO





- **2Q18 AFFO $77.2M -1.2% yr/yr**

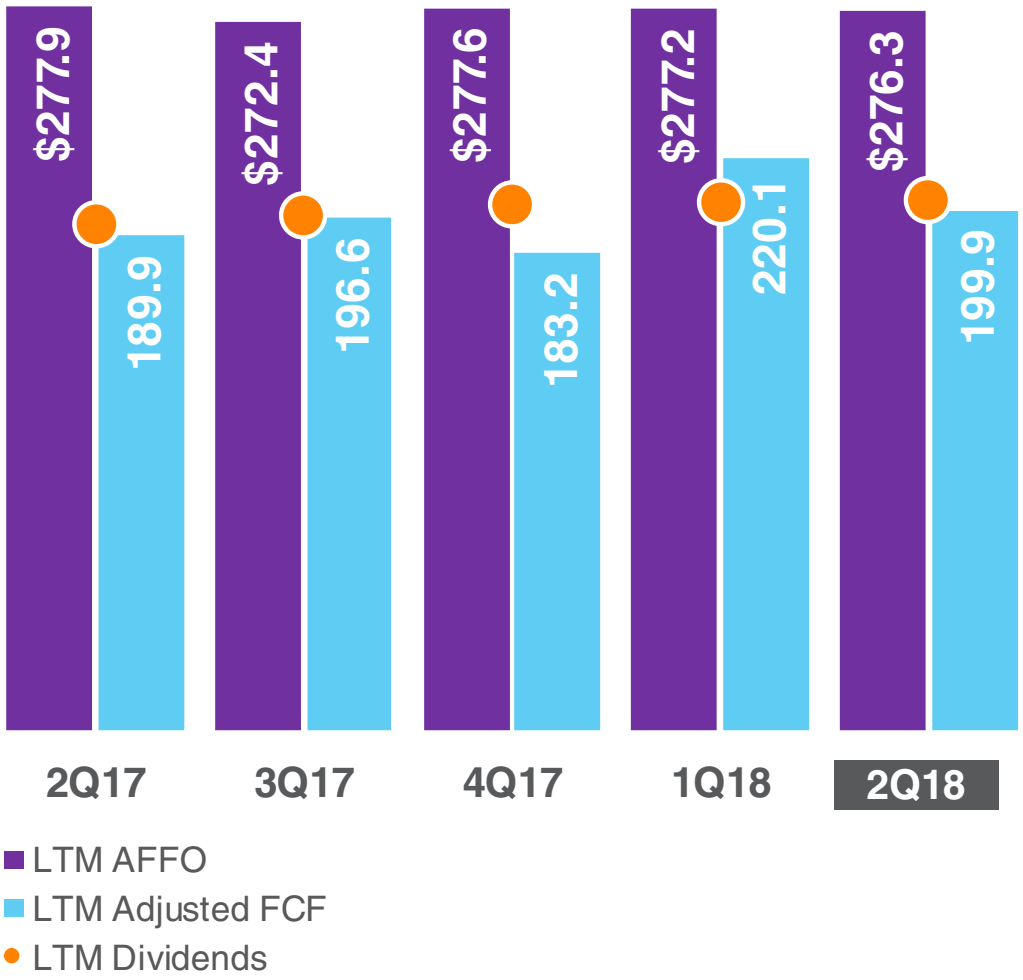
AFFO - 2Q17	$78.1
Year/Year Changes:	
Adj. OIBDA	3.2
Cash Taxes	(3.0)
Lease acq. costs	0.6
Interest	(2.3)
Maintenance capex	0.5
Other	0.1
AFFO - 2Q18	**$77.2**

- **Interest expense up on higher rates, debt levels and MTA L/C fees**

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Notes: $ Millions unless per share or otherwise stated. AFFO/share based on weighted average share for diluted earnings per share. See Appendix for Non-GAAP reconciliation.

Dividends

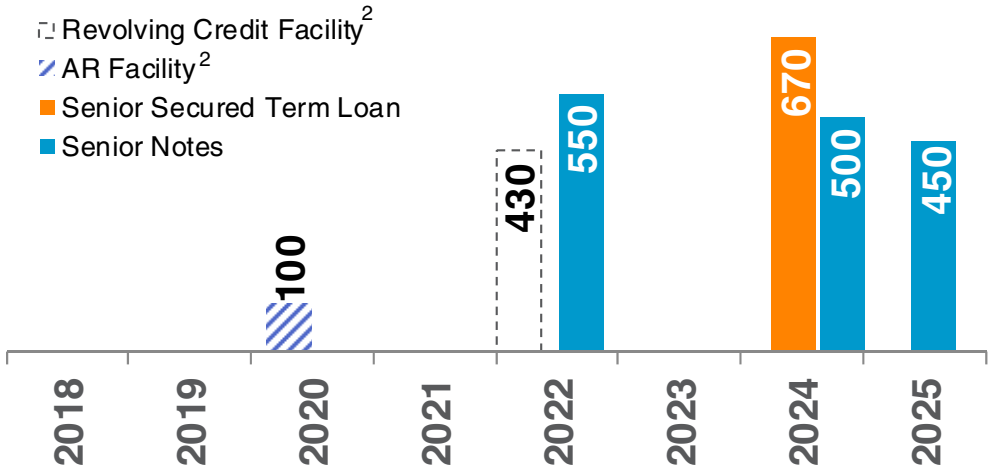


- **2Q18 dividend payout ratios:**
  - 74% of LTM AFFO[1]
  - 102% of LTM Adjusted FCF[2]
- **Adjusted FCF does not include MTA equipment deployment costs**
- **3Q18 dividend per share declared at $0.36**

Notes: $ Millions unless otherwise stated. 1) Trailing last twelve months ("LTM") regular cash dividends divided by LTM AFFO; 2) LTM regular cash dividends divided by LTM Adjusted Free Cash Flow ("Adjusted FCF"). See Appendix for Non-GAAP reconciliations.

Balance Sheet

	2Q18
Total Cash & Equivalents	**$41.7**
Accounts Rec. Securitization Facility	100.0
$430 Revolving Credit Facility due 2022	69.0
Senior Secured Term Loan due 2024	670.0
5.250% Senior Notes due 2022	550.0
5.625% Senior Notes due 2024	500.0
5.875% Senior Notes due 2025	450.0
Total Debt	**$2,339.0**
Weighted Average Cost of Debt	5.0%
Net Leverage Ratio[1]	5.0x



- **$336.9M of liquidity**
  - $41.7M cash
  - $295.2M availability on $430M revolving credit facility, net of $65.8M letters of credit outstanding
- **Net leverage[1] 5.0x**
- **Unused $300M at-the-market (ATM) equity offering program**

Notes: $ Millions unless otherwise stated. Reflects face value of debt. 1) Calculated as Total Debt less Total Cash & Equivalents divided by LTM "Consolidated EBITDA" (as defined in, and calculated in accordance with, the Credit Agreement governing the Company's senior credit facilities); 2) Table above presents borrowed amounts and maximum borrowing capacities, which are subject to the terms of the respective debt agreements.

Jeremy Male

CEO

Outlook



- **Q3 2018 revenue growth**

Digital

	2Q17	2Q18
Digital Billboard		
Ending Units	913	1,043
Revenue ($M)	$44.0	$53.3
Digital Transit & Other		
Ending Units	721	1,481
Revenue ($M)	$10.7	$13.9
Total Digital Revenue ($M)	$54.7	$67.2

- **Total digital revenues +22.9% yr/yr**
- **Digital is driving an increasing amount of revenue**
  - 19.0% of Billboard
  - 11.5% of Transit & Other
  - 16.7% of Total
  - Digital revenues are expected to grow through additional billboard conversions and a ramp-up in transit video displays

Notes: $ Millions unless otherwise stated. See Appendix for additional information.

Appendix

Non-GAAP Reconciliations

Non-GAAP Financial Measures

In addition to the results prepared in accordance with generally accepted accounting principles in the United States (“GAAP”) provided throughout this document, this document and the accompanying tables include non-GAAP financial measures as described below. We calculate revenues on a constant dollar basis as reported revenues excluding the impact of foreign currency exchange rates between periods. We provide constant dollar revenues to understand the underlying growth rate of revenue excluding the impact of changes in foreign currency exchange rates between periods, which are not under management’s direct control. Our management believes constant dollar revenues are useful to users of our financial data because it enables them to better understand the level of growth of our business period to period. We calculate organic revenues as reported revenues excluding revenues associated with a significant acquisition, the impact of a new accounting standard, and the impact of foreign currency exchange rates (“non-organic revenues”). We provide organic revenues to understand the underlying growth rate of revenue excluding the impact of non-organic revenue items. Our management believes organic revenues are useful to users of our financial data because it enables them to better understand the level of growth of our business period to period. We calculate and define "Adjusted OIBDA" as operating income (loss) before depreciation, amortization, net (gain) loss on dispositions, stock-based compensation, restructuring charges, loss on real estate assets held for sale, and impairment charges. We calculate Adjusted OIBDA margin by dividing Adjusted OIBDA by total revenues. Adjusted OIBDA and Adjusted OIBDA margin are among the primary measures we use for managing our business, evaluating our operating performance and planning and forecasting future periods, as each is an important indicator of our operational strength and business performance. Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. Our management also believes that the presentations of Adjusted OIBDA and Adjusted OIBDA margin, as supplemental measures, are useful in evaluating our business because eliminating certain non-comparable items highlight operational trends in our business that may not otherwise be apparent when relying solely on GAAP financial measures. It is management’s opinion that these supplemental measures provide users of our financial data with an important perspective on our operating performance and also make it easier for users of our financial data to compare our results with other companies that have different financing and capital structures or tax rates. We calculate Funds From Operations ("FFO") in accordance with the definition established by the National Association of Real Estate Investment Trusts (“NAREIT”). FFO reflects net income (loss) adjusted to exclude gains and losses from the sale of real estate assets, impairment charges, depreciation and amortization of real estate assets, amortization of direct lease acquisition costs, the non-cash effect of loss on real estate assets held for sale and the same adjustments for our equity-based investments, as well as the related income tax effect of adjustments, as applicable. We calculate Adjusted AFFO ("AFFO") as FFO adjusted to include cash paid for direct lease acquisition costs as such costs are generally amortized over a period ranging from four weeks to one year and therefore are incurred on a regular basis. AFFO also includes cash paid for maintenance capital expenditures since these are routine uses of cash that are necessary for our operations. In addition, AFFO excludes costs related to restructuring charges, as well as certain non-cash items, including non-real estate depreciation and amortization, stock-based compensation expense, accretion expense, the non-cash effect of straight-line rent and amortization of deferred financing costs, and the non-cash portion of income taxes, as well as the related income tax effect of adjustments, as applicable. We use FFO and AFFO measures for managing our business and for planning and forecasting future periods, and each is an important indicator of our operational strength and business performance, especially compared to other real estate investment trusts (“REITs”). Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. Our management also believes that the presentations of FFO, AFFO, and related per weighted average share amounts and dividend payout ratios, as supplemental measures, are useful in evaluating our business because adjusting results to reflect items that have more bearing on the operating performance of REITs highlight trends in our business that may not otherwise be apparent when relying solely on GAAP financial measures. It is management’s opinion that these supplemental measures provide users of our financial data with an important perspective on our operating performance and also make it easier to compare our results to other companies in our industry, as well as to REITs. We calculate Adjusted Free Cash Flow (“Adjusted FCF”) as net cash flow provided by operating activities less capital expenditures (“Free Cash Flow”), plus cash flows related to prepaid New York Metropolitan Transportation Authority (“MTA”) equipment deployment costs. We use Adjusted FCF for managing our business, including evaluating cash available for dividends, debt service and strategic investments and acquisitions. Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. It is management’s opinion that this supplemental measure provides users of our financial data with an important perspective on our operating performance and also makes it easier to compare our results to other companies in our industry, as well as to REITs. Since constant dollar revenues, organic revenues, Adjusted OIBDA, Adjusted OIBDA margin, FFO, AFFO and Adjusted FCF and, as applicable, related per weighted average share amounts and dividend payout ratios, are not measures calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, revenues, operating income (loss), net income (loss), net cash flow provided by operating activities and net income (loss) per common share for diluted earnings per share ("EPS"), the most directly comparable GAAP financial measures, as indicators of operating performance. These measures, as we calculate them, may not be comparable to similarly titled measures employed by other companies. In addition, these measures do not necessarily represent funds available for discretionary use and are not necessarily a measure of our ability to fund our cash needs.

Non-GAAP Reconciliations

(in millions, except percentages)	Three Months Ended June 30, 2018			
	U.S. Media	Other	Corporate	Consolidated
Revenues:				
Billboard	$ 262.5	$ 17.9	$ —	$ 280.4
Transit and other	104.7	16.6	—	121.3
Total revenues	$ 367.2	$ 34.5	$ —	$ 401.7
Organic revenues[a]:				
Billboard	$ 262.5	$ 15.2	$ —	$ 277.7
Transit and other	104.7	14.6	—	119.3
Total organic revenues[a]	$ 367.2	$ 29.8	$ —	$ 397.0
Non-organic revenues[b]:				
Billboard	$ —	$ 2.7	$ —	$ 2.7
Transit and other	—	2.0	—	2.0
Total non-organic revenues[b]	$ —	$ 4.7	$ —	$ 4.7
Operating income (loss)	$ 93.8	$ (45.1)	$ (15.8)	$ 32.9
Restructuring charges	—	0.2	—	0.2
Net gain on dispositions	(2.7)	—	—	(2.7)
Impairment charge	—	42.9	—	42.9
Depreciation and amortization	40.1	6.2	—	46.3
Stock-based compensation	—	—	5.6	5.6
Adjusted OIBDA	$ 131.2	$ 4.2	$ (10.2)	$ 125.2
Adjusted OIBDA margin	35.7 %	12.2 %	*	31.2 %
Capital expenditures	$ 25.6	$ 4.0	$ —	$ 29.6

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Three Months Ended June 30, 2017				
	U.S. Media	Other	Corporate	Consolidated	In Constant $[c]
Revenues:					
Billboard	$ 259.2	$ 15.0	$ —	$ 274.2	$ 274.8
Transit and other	107.9	14.1	—	122.0	122.2
Total revenues	$ 367.1	$ 29.1	$ —	$ 396.2	$ 397.0
Organic revenues[a]					
Billboard	$ 259.2	$ 14.9	$ —	$ 274.1	$ 274.1
Transit and other	107.9	14.3	—	122.2	122.2
Total organic revenues[a]	$ 367.1	$ 29.2	$ —	$ 396.3	$ 396.3
Non-organic revenues[b]:					
Billboard	$ —	$ 0.1	$ —	$ 0.1	$ 0.7
Transit and other	—	(0.2)	—	(0.2)	—
Total non-organic revenues[b]	$ —	$ (0.1)	$ —	$ (0.1)	$ 0.7
Operating income (loss)	$ 83.9	$ (3.1)	$ (15.8)	$ 65.0	
Restructuring charges	0.1	2.8	—	2.9	
Net loss on dispositions	0.1	—	—	0.1	
Depreciation and amortization	44.2	4.3	—	48.5	
Stock-based compensation	—	—	5.5	5.5	
Adjusted OIBDA	$ 128.3	$ 4.0	$ (10.3)	$ 122.0	
Adjusted OIBDA margin	34.9%	13.7%	*	30.8%	
Capital expenditures	$ 23.7	$ 1.9	$ —	$ 25.6	

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Six Months Ended June 30, 2018 U.S. Media	Other	Corporate	Consolidated
Revenues:				
Billboard	$ 488.8	$ 30.9	$ —	$ 519.7
Transit and other	188.3	31.6	—	219.9
Total revenues	$ 677.1	$ 62.5	$ —	$ 739.6
Organic revenues[a]:				
Billboard	$ 488.8	$ 26.1	$ —	$ 514.9
Transit and other	188.3	27.8	—	216.1
Total organic revenues[a]	$ 677.1	$ 53.9	$ —	$ 731.0
Non-organic revenues[b]:				
Billboard	$ —	$ 4.8	$ —	$ 4.8
Transit and other	—	3.8	—	3.8
Total non-organic revenues[b]	$ —	$ 8.6	$ —	$ 8.6
Operating income (loss)	$ 144.4	$ (52.1)	$ (27.7)	$ 64.6
Restructuring charges	0.5	0.8	—	1.3
Net gain on dispositions	(2.9)	—	—	(2.9)
Impairment charge	—	42.9	—	42.9
Depreciation and amortization	78.1	11.8	—	89.9
Stock-based compensation	—	—	10.6	10.6
Adjusted OIBDA	$ 220.1	$ 3.4	$ (17.1)	$ 206.4
Adjusted OIBDA margin	32.5 %	5.4 %	*	27.9 %
Capital expenditures	$ 40.0	$ 6.4	$ —	$ 46.4

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Six Months Ended June 30, 2017				
	U.S. Media	Other	Corporate	Consolidated	In Constant $[c]
Revenues:					
Billboard	$ 484.3	$ 25.9	$ —	$ 510.2	$ 511.4
Transit and other	189.9	26.7	—	216.6	216.8
Total revenues	$ 674.2	$ 52.6	$ —	$ 726.8	$ 728.2
Organic revenues[a]					
Billboard	$ 484.3	$ 26.4	$ —	$ 510.7	$ 510.7
Transit and other	189.9	26.9	—	216.8	216.8
Total organic revenues[a]	$ 674.2	$ 53.3	$ —	$ 727.5	$ 727.5
Non-organic revenues[b]:					
Billboard	$ —	$ (0.5)	$ —	$ (0.5)	$ 0.7
Transit and other	—	(0.2)	—	(0.2)	—
Total non-organic revenues[b]	$ —	$ (0.7)	$ —	$ (0.7)	$ 0.7
Operating income (loss)	$ 131.4	$ (8.1)	$ (32.3)	$ 91.0	
Restructuring charges	1.9	2.8	—	4.7	
Net loss on dispositions	0.5	—	—	0.5	
Depreciation and amortization	86.9	8.2	—	95.1	
Stock-based compensation	—	—	10.9	10.9	
Adjusted OIBDA	$ 220.7	$ 2.9	$ (21.4)	$ 202.2	
Adjusted OIBDA margin	32.7%	5.5%	*	27.8%	
Capital expenditures	$ 39.5	$ 2.7	$ —	$ 42.2	

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except per share amounts)	Three Months Ended June 30, 2018	Three Months Ended June 30, 2017	Six Months Ended June 30, 2018	Six Months Ended June 30, 2017
Net income (loss)	$ (5.2)	$ 37.1	$ 3.9	$ 39.6
Depreciation of billboard advertising structures	17.1	20.0	34.1	40.0
Amortization of real estate-related intangible assets	10.6	12.2	21.2	24.4
Amortization of direct lease acquisition costs	11.1	10.2	19.8	18.9
Net (gain) loss on disposition of real estate assets	(2.7)	0.1	(2.9)	0.5
Impairment charge	42.9	—	42.9	—
Adjustment related to equity-based investments	—	0.1	0.1	0.2
Income tax effect of adjustments[(d)]	0.3	—	0.3	—
FFO	$ 74.1	$ 79.7	$ 119.4	$ 123.6
FFO per weighted average shares outstanding, diluted	$ 0.53	$ 0.57	$ 0.86	$ 0.89
FFO	$ 74.1	$ 79.7	$ 119.4	$ 123.6
Non-cash portion of income taxes	2.4	(1.8)	(4.5)	(6.1)
Cash paid for direct lease acquisition costs	(8.0)	(8.6)	(20.5)	(20.3)
Maintenance capital expenditures	(7.0)	(7.5)	(10.1)	(12.6)
Restructuring charges	0.2	2.9	1.3	4.7
Other depreciation	4.2	3.1	8.3	6.0
Other amortization	3.3	3.0	6.5	5.8
Stock-based compensation	5.6	5.5	10.6	10.9
Non-cash effect of straight-line rent	0.4	0.7	0.5	1.0
Accretion expense	0.6	0.6	1.2	1.2
Amortization of deferred financing costs	1.4	1.3	2.8	3.2
Income tax effect of adjustments[(e)]	—	(0.8)	(0.2)	(0.8)
AFFO	$ 77.2	$ 78.1	$ 115.3	$ 116.6
AFFO per weighted average shares outstanding, diluted	$ 0.55	$ 0.56	$ 0.83	$ 0.84
Net income (loss) per common share, diluted	$ (0.04)	$ 0.27	$ 0.02	$ 0.28
Weighted average shares outstanding, diluted	139.2	139.3	139.3	139.1

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions)	Three Months Ended June 30, 2017	September 30, 2017	December 31, 2017	March 31, 2018	June 30, 2018
Total revenues	**$ 396.2**	**$ 392.4**	**$ 401.3**	**$ 337.9**	**$ 401.7**
Operating income	$ 65.0	$ 80.3	$ 70.4	$ 31.7	$ 32.9
Restructuring charges	2.9	1.6	0.1	1.1	0.2
Loss on real estate assets held for sale	—	—	—	—	—
Net (gain) loss on dispositions	0.1	(14.1)	(0.7)	(0.2)	(2.7)
Impairment charge	—	—	—	—	42.9
Depreciation	23.1	22.3	21.4	21.1	21.3
Amortization	25.4	25.5	25.5	22.5	25.0
Stock-based compensation	5.5	5.2	4.4	5.0	5.6
Adjusted OIBDA	**122.0**	**120.8**	**121.1**	**81.2**	**125.2**
Adjusted OIBDA margin	**30.8%**	**30.8%**	**30.2%**	**24.0%**	**31.2%**

(in millions)	Three Months Ended June 30, 2017	September 30, 2017	December 31, 2017	March 31, 2018	June 30, 2018
Adjusted OIBDA	**$ 122.0**	**$ 120.8**	**$ 121.1**	**$ 81.2**	**$ 125.2**
Interest expense, net, less amortization of deferred financing costs	(27.3)	(27.8)	(29.5)	(28.6)	(29.6)
Cash paid for income taxes	(2.7)	(3.3)	(0.2)	(0.2)	(5.7)
Cash paid for direct lease acquisition costs	(8.6)	(9.7)	(9.2)	(12.5)	(8.0)
Maintenance capital expenditures	(7.5)	(4.8)	(2.5)	(3.1)	(7.0)
Equity earnings of investee companies, net of tax	1.5	1.4	1.0	0.8	1.2
Adjustment related to equity-based investments	0.1	0.2	0.1	0.1	—
Non-cash effect of straight-line rent	0.7	0.9	1.5	0.1	0.4
Accretion expense	0.6	0.6	0.5	0.6	0.6
Other income (expense)	0.1	0.2	—	(0.1)	(0.2)
Income tax effect of adjustments[(d)(e)]	(0.8)	(0.3)	—	(0.2)	0.3
AFFO	**$ 78.1**	**$ 78.2**	**$ 82.8**	**$ 38.1**	**$ 77.2**

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except per share amounts)	Three Months Ended September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017	September 30, 2017	December 31, 2017	March 31, 2018	June 30, 2018
Net income (loss)	$ 38.1	$ 26.6	$ 2.5	$ 37.1	$ 50.7	$ 35.5	$ 9.1	$ (5.2)
Depreciation of billboard advertising structures	23.8	21.7	20.0	20.0	19.1	17.1	17.0	17.1
Amortization of real estate-related intangible assets	13.1	12.2	12.2	12.2	11.7	12.1	10.6	10.6
Amortization of direct lease acquisition costs	9.0	10.2	8.7	10.2	10.6	10.5	8.7	11.1
Impairment charge	—	—	—	—	—	—	—	42.9
Net (gain) loss on disposition of real estate assets	(2.3)	(0.2)	0.4	0.1	(14.1)	(0.7)	(0.2)	(2.7)
Adjustment related to equity-based investments	0.2	0.2	0.1	0.1	0.2	0.1	0.1	—
Income tax effect of adjustments[(d)]	—	0.1	—	—	—	0.9	—	0.3
FFO	**$ 81.9**	**$ 70.8**	**$ 43.9**	**$ 79.7**	**$ 78.2**	**$ 75.5**	**$ 45.3**	**$ 74.1**
Non-cash portion of income taxes	(1.6)	4.4	(4.3)	(1.8)	(1.3)	3.8	(6.9)	2.4
Cash paid for direct lease acquisition costs	(8.6)	(9.1)	(11.7)	(8.6)	(9.7)	(9.2)	(12.5)	(8.0)
Maintenance capital expenditures	(4.2)	(6.0)	(5.1)	(7.5)	(4.8)	(2.5)	(3.1)	(7.0)
Restructuring charges	—	2.1	1.8	2.9	1.6	0.1	1.1	0.2
Other depreciation	2.9	2.9	2.9	3.1	3.2	4.3	4.1	4.2
Other amortization	6.2	5.9	2.8	3.0	3.2	2.9	3.2	3.3
Stock-based compensation	4.5	4.2	5.4	5.5	5.2	4.4	5.0	5.6
Non-cash effect of straight-line rent	0.4	0.3	0.3	0.7	0.9	1.5	0.1	0.4
Accretion expense	0.6	0.6	0.6	0.6	0.6	0.5	0.6	0.6
Amortization of deferred financing costs	1.6	1.6	1.9	1.3	1.4	1.5	1.4	1.4
Income tax effect of adjustments[(e)]	—	(0.1)	—	(0.8)	(0.3)	—	(0.2)	—
AFFO	**$ 83.7**	**$ 77.6**	**$ 38.5**	**$ 78.1**	**$ 78.2**	**$ 82.8**	**$ 38.1**	**$ 77.2**
AFFO per weighted average shares outstanding, diluted	$ 0.60	$ 0.56	$ 0.28	$ 0.56	$ 0.56	$ 0.60	$ 0.27	$ 0.55
Net income (loss) per common share, diluted	$ 0.28	$ 0.19	$ 0.02	$ 0.27	$ 0.36	$ 0.25	$ 0.06	$ (0.04)
Weighted average shares outstanding, diluted	138.5	138.7	138.9	139.3	140.9	139.1	139.1	139.2

(in millions, except per share amounts)	Last Twelve Months Ended June 30, 2017	September 31, 2017	December 31, 2017	March 31, 2018	June 30, 2018
Net income	$ 104.3	$ 116.9	$ 125.8	$ 132.4	$ 90.1
Depreciation of billboard advertising structures	85.5	80.8	76.2	73.2	70.3
Amortization of real estate-related intangible assets	49.7	48.3	48.2	46.6	45.0
Amortization of direct lease acquisition costs	38.1	39.7	40.0	40.0	40.9
Impairment charge	—	—	—	—	42.9
Net gain on disposition of real estate assets	(2.0)	(13.8)	(14.3)	(14.9)	(17.7)
Adjustment related to equity-based investments	0.6	0.6	0.5	0.5	0.4
Income tax effect of adjustments[(d)]	0.1	0.1	0.9	0.9	1.2
FFO	**$ 276.3**	**$ 272.6**	**$ 277.3**	**$ 278.7**	**$ 273.1**
Non-cash portion of income taxes	(3.3)	(3.0)	(3.6)	(6.2)	(2.0)
Cash paid for direct lease acquisition costs	(38.0)	(39.1)	(39.2)	(40.0)	(39.4)
Maintenance capital expenditures	(22.8)	(23.4)	(19.9)	(17.9)	(17.4)
Restructuring charges	6.8	8.4	6.4	5.7	3.0
Other depreciation	11.8	12.1	13.5	14.7	15.8
Other amortization	17.9	14.9	11.9	12.3	12.6
Stock-based compensation	19.6	20.3	20.5	20.1	20.2
Non-cash effect of straight-line rent	1.7	2.2	3.4	3.2	2.9
Accretion expense	2.4	2.4	2.3	2.3	2.3
Amortization of deferred financing costs	6.4	6.2	6.1	5.6	5.7
Income tax effect of adjustments[(e)]	(0.9)	(1.2)	(1.1)	(1.3)	(0.5)
AFFO	**$ 277.9**	**$ 272.4**	**$ 277.6**	**$ 277.2**	**$ 276.3**

Notes: See Notes on Page 28

Non-GAAP Reconciliations

($ in millions)	Three Months Ended							
	Sep 30, 2016	Dec 31, 2016	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017	Mar 31, 2018	Jun 30, 2018
Net cash flow provided by operating activities	$ 96.0	$ 86.4	$ 32.2	$ 46.9	$ 103.5	$ 66.7	$ 62.1	$ 6.1
Less: Capital expenditures	(15.6)	(13.8)	(16.6)	(25.6)	(16.4)	(12.2)	(16.8)	(29.6)
Free Cash Flow	80.4	72.6	15.6	21.3	87.1	54.5	45.3	(23.5)
Plus: Increase in Prepaid MTA equipment deployment costs	-	-	-	-	-	4.7	7.2	24.6
Adjusted Free Cash Flow	$ 80.4	$ 72.6	$ 15.6	$ 21.3	$ 87.1	$ 59.2	$ 52.5	$ 1.1

($ in millions)	Twelve Months Ended				
	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017	Mar 31, 2018	Jun 30, 2018
Net cash flow provided by operating activities	$ 261.5	$ 269.0	$ 249.3	$ 279.2	$ 238.4
Less: Capital expenditures	(71.6)	(72.4)	(70.8)	(71.0)	(75.0)
Free Cash Flow	189.9	196.6	178.5	208.2	163.4
Plus: Increase in Prepaid MTA equipment deployment costs	-	-	4.7	11.9	36.5
Adjusted Free Cash Flow	$ 189.9	$ 196.6	$ 183.2	$ 220.1	$ 199.9

Notes: See Notes on Page 28

Digital Revenues

Location	Digital Billboard	Digital Transit and Other	Total Digital Revenues
	Digital Revenues ($ Millions) for the Three Months Ended June 30, 2018 [1]		
United States	$ 47.9	$ 13.9	$ 61.8
Canada	5.4	-	5.4
Total	$ 53.3	$ 13.9	$ 67.2

Location	Digital Billboard Displays	Digital Transit and Other Displays	Total Digital Displays	Percentage of Total Digital Displays
	Number of Digital Displays as of June 30, 2018 (1)			
United States	867	1,423	2,290	91%
Canada	176	58	234	9%
Total	1,043	1,481	2,524	100%

Location	Digital Billboard	Digital Transit and Other	Total Digital Revenues
	Digital Revenues ($ Millions) for the Three Months Ended June 30, 2017 [1]		
United States	$ 41.2	$ 10.7	$ 51.9
Canada	2.8	-	2.8
Total	$ 44.0	$ 10.7	$ 54.7

Location	Digital Billboard Displays	Digital Transit and Other Displays	Total Digital Displays	Percentage of Total Digital Displays
	Number of Digital Displays as of June 30, 2017 (1)			
United States	770	657	1,427	87%
Canada	143	64	207	13%
Total	913	721	1,634	100%

Notes: (1) Digital revenue and digital display amounts (i) include revenues and displays reserved for transit agency use and (ii) exclude: (a) all revenues and displays under our multimedia rights agreements with colleges, universities and other educational institutions; and (b) 1,649 MetroCard vending machine digital screens in 2018 and 1,601 in 2017; and (c) 317 in-train advertising displays in 2017 which have been taken out of service. Our number of digital displays is impacted by acquisitions, dispositions, management agreements, the net effect of new and lost billboards, and the net effect of won and lost franchises in the period.

Notes to Appendix

NOTES TO EXHIBITS

PRIOR PERIOD PRESENTATION CONFORMS TO CURRENT REPORTING CLASSIFICATIONS.

(a) Organic revenues exclude revenues associated with a significant acquisition, the impact of a new accounting standard and the impact of foreign currency exchange rates ("non-organic revenues").
(b) Non-organic revenues primarily relate to an acquisition and the impact of a new accounting standard on our Sports Marketing operating segment.
(c) Revenues on a constant dollar basis are calculated as reported revenues excluding the impact of foreign currency exchange rates between periods.
(d) Income tax effect related to Net (gain) loss on dispositions of real estate assets.
(e) Income tax effect related to *Restructuring charges*.

* Calculation not meaningful

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About OUTFRONT Media Inc.

OUTFRONT Media connects brands with consumers outside of their homes through one of the largest and most diverse sets of billboard, transit, and mobile assets in North America. Through its ON Smart Media platform, OUTFRONT Media is implementing digital technology that will fundamentally change the ways advertisers engage people on-the-go.

investor@OUTFRONTmedia.com