2017 Third Quarter

November 6, 2017

OUTFRONT media

Safe Harbor Disclaimer

Cautionary Statement Regarding Forward-Looking Statements

We have made statements in this document that are forward-looking statements within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "could," "would," "may," "might," "will," "should," "seeks," "likely," "intends," "plans," "projects," "predicts," "estimates," "forecast" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions related to our capital resources, portfolio performance and results of operations. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and may not be able to be realized. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: declines in advertising and general economic conditions; competition; government regulation; our inability to increase the number of digital advertising displays in our portfolio; our ability to implement our digital display platform and deploy digital advertising displays to our customers; taxes, fees and registration requirements; our ability to obtain and renew key municipal contracts on favorable terms; decreased government compensation for the removal of lawful billboards; content-based restrictions on outdoor advertising; environmental, health and safety laws and regulations; seasonal variations; acquisitions and other strategic transactions that we may pursue could have a negative effect on our results of operations; dependence on our management team and other key employees; the ability of our board of directors to cause us to issue additional shares of stock without stockholder approval; certain provisions of Maryland law may limit the ability of a third party to acquire control of us; our rights and the rights of our stockholders to take action against our directors and officers are limited; our substantial indebtedness; restrictions in the agreements governing our indebtedness; incurrence of additional debt; interest rate risk exposure from our variable-rate indebtedness; our ability to generate cash to service our indebtedness; cash available for distributions; hedging transactions; diverse risks in our Canadian business; a breach of our security measures; changes in regulations and consumer concerns regarding privacy, information security and data, or any failure or perceived failure to comply with these regulations or our internal policies; asset impairment charges for goodwill; our failure to remain qualified to be taxed as a REIT; REIT distribution requirements; availability of external sources of capital; we may face other tax liabilities even if we remain qualified to be taxed as a REIT; complying with REIT requirements may cause us to liquidate investments or forgo otherwise attractive opportunities; our ability to contribute certain contracts to a taxable REIT subsidiary ("TRS"); our planned use of TRSs may cause us to fail to remain qualified to be taxed as a REIT; REIT ownership limits; complying with REIT requirements may limit our ability to hedge effectively; failure to meet the REIT income tests as a result of receiving non-qualifying income; even if we remain qualified to be taxed as a REIT, and we sell assets, we could be subject to tax on any unrealized net built-in gains in the assets held before electing to be treated as a REIT; the Internal Revenue Service (the "IRS") may deem the gains from sales of our outdoor advertising assets to be subject to a 100% prohibited transaction tax; establishing an operating partnership as part of our REIT structure; the execution of a definitive advertising and communications concession agreement with the New York Metropolitan Transportation Authority (the "MTA") in a timely manner and on terms consistent with those approved by the MTA's board of directors; and other factors described in our filings with the Securities and Exchange Commission ("SEC"), including but not limited to the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2016, filed with the SEC on February 23, 2017. All forward-looking statements in this document apply as of the date of this document or as of the date they were made and, except as required by applicable law, we disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors of new information, data or methods, future events or other changes.

Non-GAAP Financial Measures

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP financial measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided in the Appendix of this presentation.

Prior period presentation conforms to current period reporting classifications. Numbers in this presentation may not sum due to rounding.

Jeremy Male

CEO

Key Highlights

- **Total organic revenue +1.5%**
- **Local advertising up in billboard and transit**
  - National advertising improved but remains a headwind
- **Controllable expenses are trending flat for the year**
- **Renewed MTA franchise with an attractive 15-year agreement**

Donald Shassian

EVP & CFO

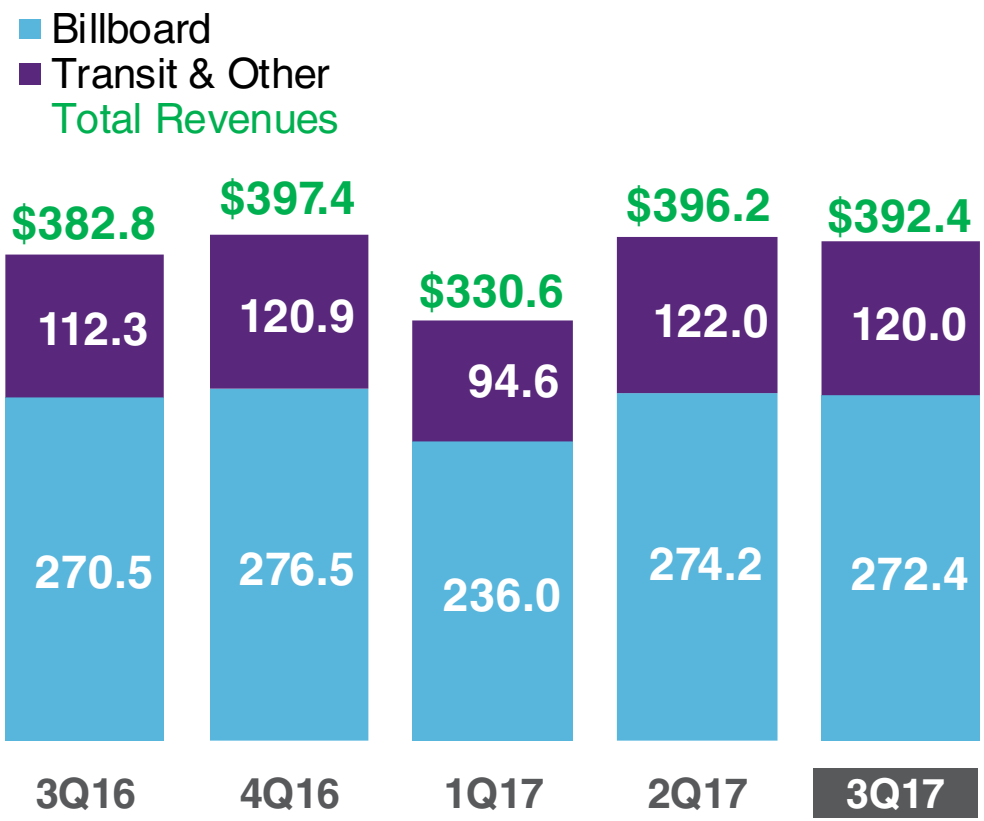
Summary

	THREE MONTHS Ended September 30,			NINE MONTHS Ended September 30,		
	2017	% Chg	2016	2017	% Chg	2016
Rev - reported	$392.4	2.5%	$382.8	$1,119.2	0.2%	$1,116.5
Rev - organic	$389.1	1.5%	$383.5	$1,107.0	0.8%	$1,098.3
Adj. OIBDA	$120.8	0.1%	$120.7	$323.0	(2.7%)	$331.8
Net Income	$50.7	33.1%	$38.1	$90.3	40.4%	$64.3
per share	$0.36	30.8%	$0.28	$0.65	41.3%	$0.46
FFO	$78.2	(4.5%)	$81.9	$201.8	(3.7%)	$209.6
per share	$0.56	(6.1%)	$0.59	$1.44	(4.6%)	$1.51
AFFO	$78.2	(6.6%)	$83.7	$194.8	(10.2%)	$216.9
per share	$0.56	(8.2%)	$0.60	$1.39	(11.5%)	$1.57

- **80% of 3Q17 revenue growth came from lower-margin Transit & Other**
- **Controllable expenses flat**
- **Adjusted OIBDA & AFFO impacted by transit mix and absence of billboard growth**

Notes: $ Millions unless per share or otherwise stated. Numbers may not sum due to rounding. Per share amounts based on weighted average share for diluted earnings per share. See Appendix for non-GAAP reconciliations. Reported nine month results reflect $11.4M Latin America revenues through divestiture on April 1, 2016.

Revenues



- **Total Q3 revenues:**
  - Reported +2.5%
  - Organic +1.5%
- **U.S. Media**
  - Reported +1.8%, including:
    - $1.0M headwind from billboard asset swap and $1.5M hurricane reserve
  - Organic:
    - Total +1.8%
    - Billboard -0.6%
    - Transit & other +7.8%, including net won/lost franchises (MBTA Boston)
- **Other**
  - Reported +12.6%
  - Total organic -2.6%

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Notes: $ Millions unless otherwise stated. See Appendix for Non-GAAP reconciliations.

Expenses

	3Q17		3Q16	% Chg
Three Months				
U.S. Media	**$233.8**	(1)	**$227.4**	
Other	**27.5**	(2)	**23.9**	
Corporate	**10.3**		**10.8**	
Total	**271.6**		**262.1**	3.6%
(1) MBTA Boston	(7.0)		-	
(2) Sports Marketing	(9.8)		(8.6)	
	$254.8		$253.5	0.5%
Nine Months				
U.S. Media	**$687.3**	(1)	**$677.9**	
Other	**77.2**	(2)(3)	**77.9**	
Corporate	**31.7**		**28.9**	
Total	**796.2**		**784.7**	1.5%
(1) MBTA Boston	(18.2)		-	
(2) Sports Marketing	(28.6)		(22.3)	
(3) Latin America	-		(11.9)	
	$749.4		$750.5	(0.1%)

- **Total expenses[4]:**
  - Up 3.6% 3Q17
  - Up 1.5% YTD 3Q17
- **Controllable expenses closer to flat for 3Q17 and YTD 3Q17 when considering:**
  - One-time items like the addition of the MBTA or divestiture of LatAm
  - New terms on renewed sports marketing contracts

Notes: $ Millions unless per share or otherwise stated. Numbers may not sum due to rounding. 4) Excludes stock-based compensation expense for the three months ended September 30, 2017 and September 30, 2016 of $5.2 million and $4.5 million, respectively, and for the nine months ended September 30, 2017 and September 30, 2016 of $16.1 million and $13.8 million, respectively,

Adjusted OIBDA

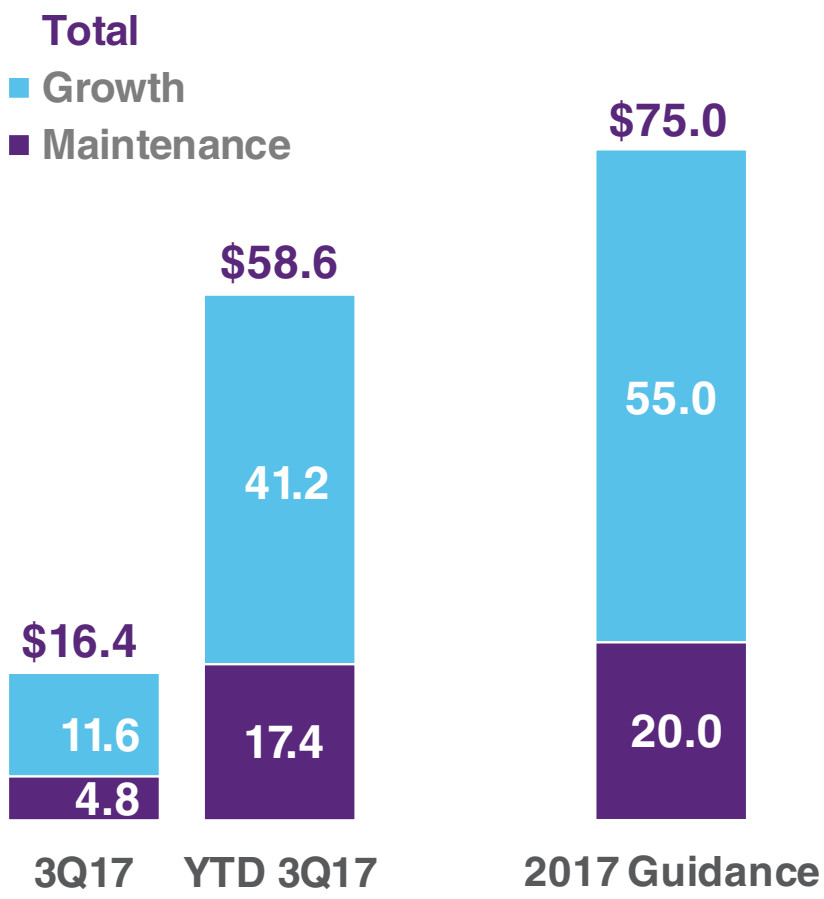


- **Flat year/year**
  - Higher transit revenues and related fees
  - Slight billboard revenue increase
  - Expenses up due to new franchise contracts, new long-term sports marketing contracts, and a Canadian acquisition
- **3Q17 Adj. OIBDA margin 30.8% vs. 31.5% prior year**

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Notes: $ Millions unless otherwise stated. See Appendix for Non-GAAP reconciliations.

Capital Expenditures

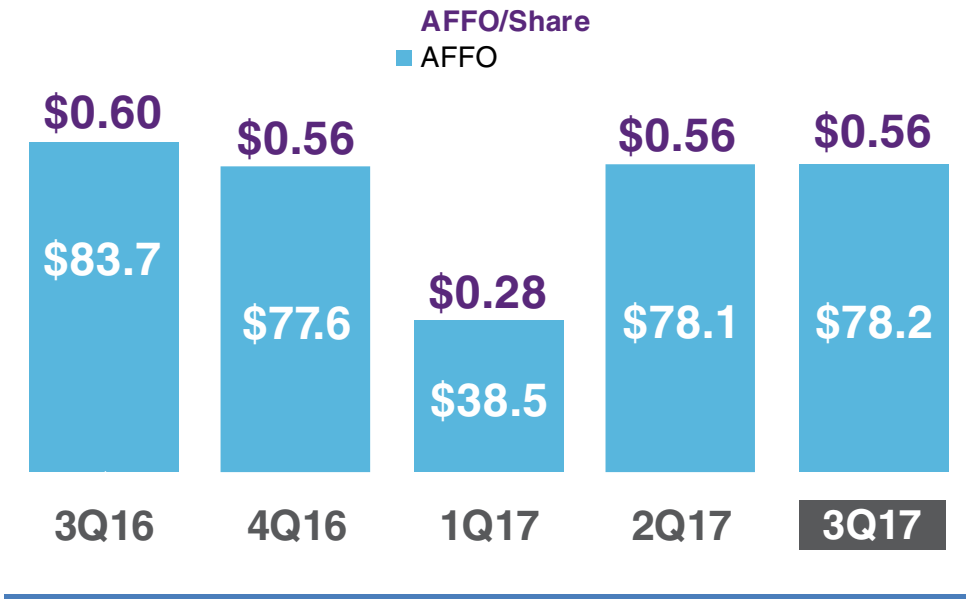


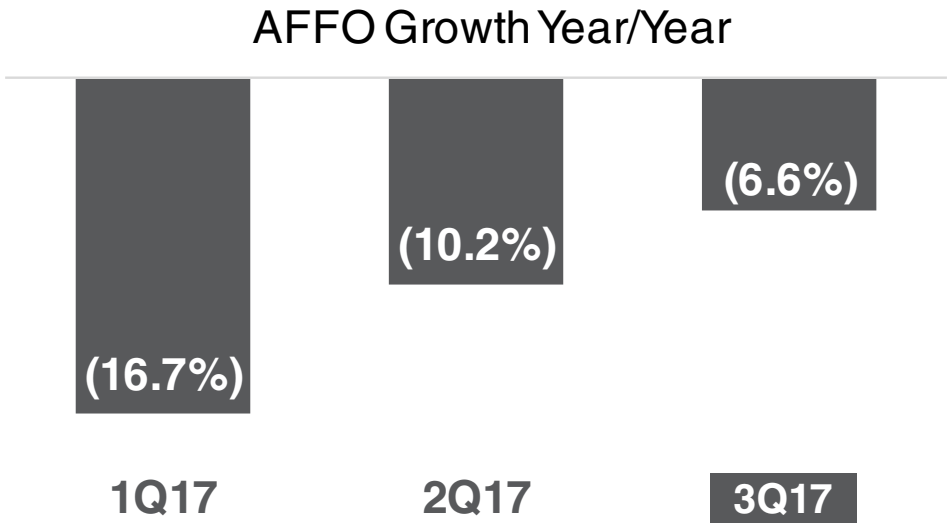
- **Q3 Capex as % of revenues:**
  - Maintenance: 1.2%
  - Growth: 3.0%
  - Total: 4.2%
- **Digital billboards:**
  - 3Q17 builds & conversions: U.S. 16, Canada 6
  - Totals: U.S. 809, Canada 150
- **Guidance to high end of prior range:**
  - Maintenance: $20M
  - Growth: $55M
  - Total: $75M
  - Capex does not include MTA deployment costs

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Notes: $ Millions unless otherwise stated.

AFFO



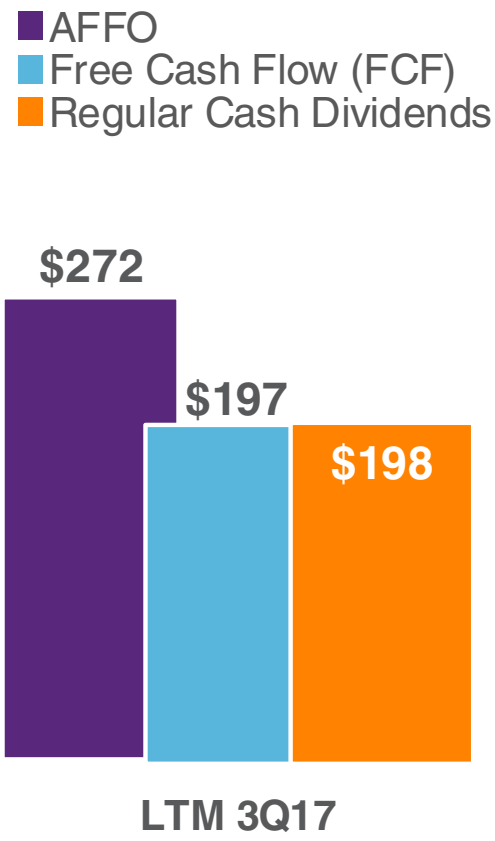


- **Q3 AFFO down $6.2M (6.6%) yr/yr**

AFFO - 3Q16	**$83.7**
Year/Year Changes:	
Adj. OIBDA	0.1
Cash Taxes	(3.2)
Lease acq. costs	(1.1)
Interest	(1.1)
Maintenance capex	(0.6)
Other	0.4
AFFO - 3Q17	**$78.2**

Notes: $ Millions unless per share or otherwise stated. AFFO/share based on weighted average share for diluted earnings per share. See Appendix for Non-GAAP reconciliation. Latin America business divested April 1, 2016.

Dividends



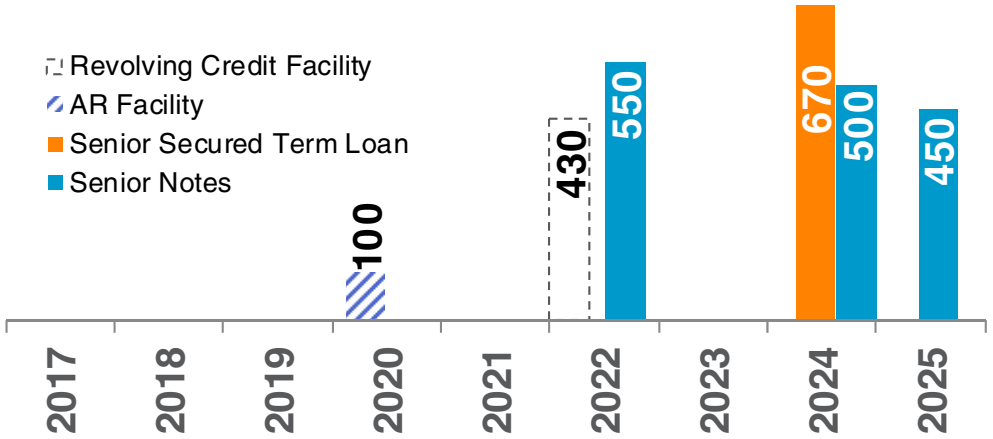
- **Dividend payout ratios:**
  - 73% of LTM AFFO[1]
  - 101% of LTM FCF[2]
- **FCF impacted by higher capex ($11M) and working capital use ($20M), including:**
  - $11M from changes in the timing of MTA payments
- **Q4 2017 dividend per share declared at $0.36**

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Notes: $ Millions unless otherwise stated. 1) Trailing last twelve months ("LTM") regular cash dividends divided by LTM AFFO; 2) LTM regular cash dividends divided by LTM Free Cash Flow ("FCF"). See Appendix for Non-GAAP reconciliations.

Balance Sheet

	3Q17
Total Cash & Equivalents	**$42.0**
$100 Accounts Rec. Securitization Facility	73.0
$430 Revolving Credit Facility due 2022	0.0
Senior Secured Term Loan due 2024	670.0
5.250% Senior Notes due 2022	550.0
5.625% Senior Notes due 2024	500.0
5.875% Senior Notes due 2025	450.0
Total Debt	**$2,243.0**
Weighted Average Cost of Debt	4.8%
Net Leverage Ratio[1]	4.9x



- **$497.3M of liquidity**
  - $42M cash
  - $428.3M availability on $430M revolving credit facility, net of $1.7M letters of credit outstanding
  - $27M AR availability
- **Net leverage[1] 4.9x. Target is 3.5x-4.0x through:**
  - OIBDA improvement
  - Debt pay down

Notes: $ Millions unless otherwise stated. Reflects face value of debt. 1) Calculated as Total Debt less Total Cash & Equivalents divided by LTM "Consolidated EBITDA" (as defined in, and calculated in accordance with, the Credit Agreement governing the Company's senior credit facilities).

Jeremy Male

CEO

Outlook



- **Q4 2017 revenue growth**

Digital

	FY 2013	LTM 3Q17
Digital Billboard		
Ending Units	392	959
Revenue ($M)	$73	$167
Small-Format		
Ending Units[1]	NM	1,133
Revenue ($M)	NM	$44

- **Digital is driving an increasing amount of revenue**
  - Expect this figure to grow through billboard conversions and a ramp-up in transit Liveboards
- **Digital displays:**
  - **Billboard:** large-format bulletins
  - **Small-Format:** Poster-sized displays, full-motion Liveboards, bus shelter and other station displays

Notes: $ Millions unless otherwise stated. Units include all owned and managed locations. Digital Billboard are large-format bulletins. Small-format are Transit & Other digital displays, excluding displays under our sports marketing multimedia rights agreements and 1,650 Metrocard vending machine digital screens

Appendix

Non-GAAP Reconciliations

Non-GAAP Financial Measures

In addition to the results prepared in accordance with generally accepted accounting principles in the United States (“GAAP”) provided throughout this document, this document and the accompanying tables include non-GAAP financial measures as described below. We calculate revenues on a constant dollar basis as reported revenues excluding the impact of foreign currency exchange rates between periods. We provide constant dollar revenues to understand the underlying growth rate of revenue excluding the impact of changes in foreign currency exchange rates between periods, which are not under management’s direct control. Our management believes constant dollar revenues are useful to users of our financial data because it enables them to better understand the level of growth of our business period to period. We calculate organic revenues as reported revenues excluding revenues associated with significant acquisitions and divestitures, and the impact of foreign currency exchange rates (“non-organic revenues”). We provide organic revenues to understand the underlying growth rate of revenue excluding the impact of non-organic revenue items. Our management believes organic revenues are useful to users of our financial data because it enables them to better understand the level of growth of our business period to period. We calculate and define "Adjusted OIBDA" as operating income (loss) before depreciation, amortization, net (gain) loss on dispositions, stock-based compensation, restructuring charges and loss on real estate assets held for sale. We calculate Adjusted OIBDA margin by dividing Adjusted OIBDA by total revenues. Adjusted OIBDA and Adjusted OIBDA margin are among the primary measures we use for managing our business, evaluating our operating performance and planning and forecasting future periods, as each is an important indicator of our operational strength and business performance. Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. Our management also believes that the presentations of Adjusted OIBDA and Adjusted OIBDA margin, as supplemental measures, are useful in evaluating our business because eliminating certain non-comparable items highlight operational trends in our business that may not otherwise be apparent when relying solely on GAAP financial measures. It is management’s opinion that these supplemental measures provide users of our financial data with an important perspective on our operating performance and also make it easier for users of our financial data to compare our results with other companies that have different financing and capital structures or tax rates. We calculate Funds From Operations ("FFO") in accordance with the definition established by the National Association of Real Estate Investment Trusts (“NAREIT”). FFO reflects net income (loss) adjusted to exclude gains and losses from the sale of real estate assets, depreciation and amortization of real estate assets, amortization of direct lease acquisition costs, the non-cash effect of loss on real estate assets held for sale and the same adjustments for our equity-based investments, as well as the related income tax effect of adjustments, as applicable. We calculate Adjusted AFFO ("AFFO") as FFO adjusted to include cash paid for direct lease acquisition costs as such costs are generally amortized over a period ranging from four weeks to one year and therefore are incurred on a regular basis. AFFO also includes cash paid for maintenance capital expenditures since these are routine uses of cash that are necessary for our operations. In addition, AFFO excludes costs related to restructuring charges, as well as certain non-cash items, including non-real estate depreciation and amortization, stock-based compensation expense, accretion expense, the non-cash effect of straight-line rent and amortization of deferred financing costs, and the non-cash portion of income taxes, as well as the related income tax effect of adjustments, as applicable. We use FFO and AFFO measures for managing our business and for planning and forecasting future periods, and each is an important indicator of our operational strength and business performance, especially compared to other real estate investment trusts (“REITs”). Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. Our management also believes that the presentations of FFO, AFFO, and related per weighted average share amounts and dividend payout ratios, as supplemental measures, are useful in evaluating our business because adjusting results to reflect items that have more bearing on the operating performance of REITs highlight trends in our business that may not otherwise be apparent when relying solely on GAAP financial measures. It is management’s opinion that these supplemental measures provide users of our financial data with an important perspective on our operating performance and also make it easier to compare our results to other companies in our industry, as well as to REITs. We calculate Free Cash Flow (“FCF”) as net cash flow provided by operating activities less capital expenditures. We use FCF for managing our business, including evaluating cash available for dividends, debt service and strategic investments and acquisitions. Our management believes users of our financial data are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in managing, planning and executing our business strategy. It is management’s opinion that this supplemental measure provides users of our financial data with an important perspective on our operating performance and also makes it easier to compare our results to other companies in our industry, as well as to REITs. Since constant dollar revenues, organic revenues, Adjusted OIBDA, Adjusted OIBDA margin, FFO, AFFO and FCF and, as applicable, related per weighted average share amounts and dividend payout ratios, are not measures calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, revenues, operating income (loss), net income (loss), net cash flow provided by operating activities and net income (loss) per common share for diluted earnings per share ("EPS"), the most directly comparable GAAP financial measures, as indicators of operating performance. These measures, as we calculate them, may not be comparable to similarly titled measures employed by other companies. In addition, these measures do not necessarily represent funds available for discretionary use and are not necessarily a measure of our ability to fund our cash needs.

Non-GAAP Reconciliations

(in millions, except percentages)	Three Months Ended September 30, 2017			
	U.S. Media	Other	Corporate	Consolidated
Revenues:				
Billboard	$ 254.9	$ 17.5	$ —	$ 272.4
Transit and other	108.1	11.9	—	120.0
Total revenues	$ 363.0	$ 29.4	$ —	$ 392.4
Organic revenues[a]:				
Billboard	$ 254.9	$ 14.2	$ —	$ 269.1
Transit and other	108.1	11.9	—	120.0
Total organic revenues[a]	$ 363.0	$ 26.1	$ —	$ 389.1
Non-organic revenues[b]:				
Billboard	$ —	$ 3.3	$ —	$ 3.3
Transit and other	—	—	—	—
Total non-organic revenues[b]	$ —	$ 3.3	$ —	$ 3.3
Operating income (loss)	$ 100.7	$ (4.9)	$ (15.5)	$ 80.3
Restructuring charges	0.4	1.2	—	1.6
Net gain on dispositions	(14.1)	—	—	(14.1)
Depreciation and amortization	42.2	5.6	—	47.8
Stock-based compensation	—	—	5.2	5.2
Adjusted OIBDA	$ 129.2	$ 1.9	$ (10.3)	$ 120.8
Adjusted OIBDA margin	35.6 %	6.5 %	*	30.8 %
Capital expenditures	$ 15.1	$ 1.3	$ —	$ 16.4

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Three Months Ended September 30, 2016				
	U.S. Media	Other	Corporate	Consolidated	In Constant $[c]
Revenues:					
Billboard	$ 256.4	$ 14.1	$ —	$ 270.5	$ 271.1
Transit and other	100.3	12.0	—	112.3	112.4
Total revenues	$ 356.7	$ 26.1	$ —	$ 382.8	$ 383.5
Organic revenues[a]					
Billboard	$ 256.4	$ 14.7	$ —	$ 271.1	$ 271.1
Transit and other	100.3	12.1	—	112.4	112.4
Total organic revenues[a]	$ 356.7	$ 26.8	$ —	$ 383.5	$ 383.5
Non-organic revenues[b]:					
Billboard	$ —	$ (0.6)	$ —	$ (0.6)	$ —
Transit and other	—	(0.1)	—	(0.1)	—
Total non-organic revenues[b]	$ —	$ (0.7)	$ —	$ (0.7)	$ —
Operating income (loss)	$ 81.5	$ (2.7)	$ (15.3)	$ 63.5	
Restructuring charges	—	—	—	—	
Net gain on dispositions	(2.3)	—	—	(2.3)	
Depreciation and amortization	50.1	4.9	—	55.0	
Stock-based compensation	—	—	4.5	4.5	
Adjusted OIBDA	$ 129.3	$ 2.2	$ (10.8)	$ 120.7	
Adjusted OIBDA margin	36.2%	8.4%	*	31.5%	
Capital expenditures	$ 14.0	$ 1.6	$ —	$ 15.6	

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Nine Months Ended September 30, 2017			
	U.S. Media	Other	Corporate	Consolidated
Revenues:				
Billboard	$ 739.2	$ 43.4	$ —	$ 782.6
Transit and other	298.0	38.6	—	336.6
Total revenues	$ 1,037.2	$ 82.0	$ —	$ 1,119.2
Organic revenues[a]:				
Billboard	$ 735.3	$ 39.4	$ —	$ 774.7
Transit and other	293.7	38.6	—	332.3
Total organic revenues[a]	$ 1,029.0	$ 78.0	$ —	$ 1,107.0
Non-organic revenues[b]:				
Billboard	$ 3.9	$ 4.0	$ —	$ 7.9
Transit and other	4.3	—	—	4.3
Total non-organic revenues[b]	$ 8.2	$ 4.0	$ —	$ 12.2
Operating income (loss)	$ 232.1	$ (13.0)	$ (47.8)	$ 171.3
Restructuring charges	2.3	4.0	—	6.3
Net gain on dispositions	(13.6)	—	—	(13.6)
Depreciation and amortization	129.1	13.8	—	142.9
Stock-based compensation	—	—	16.1	16.1
Adjusted OIBDA	$ 349.9	$ 4.8	$ (31.7)	$ 323.0
Adjusted OIBDA margin	33.7 %	5.9 %	*	28.9 %
Capital expenditures	$ 54.6	$ 4.0	$ —	$ 58.6

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except percentages)	Nine Months Ended September 30, 2016 U.S. Media	Other	Corporate	Consolidated	In Constant $[c]
Revenues:					
Billboard	$ 743.4	$ 51.1	$ —	$ 794.5	$ 794.8
Transit and other	282.4	39.6	—	322.0	322.0
Total revenues	$ 1,025.8	$ 90.7	$ —	$ 1,116.5	$ 1,116.8
Organic revenues[a]					
Billboard	$ 740.7	$ 41.2	$ —	$ 781.9	$ 781.9
Transit and other	278.0	38.4	—	316.4	316.4
Total organic revenues[a]	$ 1,018.7	$ 79.6	$ —	$ 1,098.3	$ 1,098.3
Non-organic revenues[b]:					
Billboard	$ 2.7	$ 9.9	$ —	$ 12.6	$ 12.9
Transit and other	4.4	1.2	—	5.6	5.6
Total non-organic revenues[b]	$ 7.1	$ 11.1	$ —	$ 18.2	$ 18.5
Operating income (loss)	$ 194.3	$ (4.9)	$ (42.7)	$ 146.7	
Restructuring charges	0.4	—	—	0.4	
Loss on real estate assets held for sale	—	1.3	—	1.3	
Net gain on dispositions	(1.7)	—	—	(1.7)	
Depreciation and amortization	154.9	16.4	—	171.3	
Stock-based compensation	—	—	13.8	13.8	
Adjusted OIBDA	$ 347.9	$ 12.8	$ (28.9)	$ 331.8	
Adjusted OIBDA margin	33.9%	14.1%	*	29.7%	
Capital expenditures	$ 42.6	$ 3.0	$ —	$ 45.6	

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except per share amounts)	Three Months Ended September 30, 2017	Three Months Ended September 30, 2016	Nine Months Ended September 30, 2017	Nine Months Ended September 30, 2016
Net income	$ 50.7	$ 38.1	$ 90.3	$ 64.3
Depreciation of billboard advertising structures	19.1	23.8	59.1	76.5
Amortization of real estate-related intangible assets	11.7	13.1	36.1	40.7
Amortization of direct lease acquisition costs	10.6	9.0	29.5	28.0
Loss on real estate assets held for sale	—	—	—	1.3
Net gain on disposition of billboard advertising structures	(14.1)	(2.3)	(13.6)	(1.7)
Adjustment related to equity-based investments	0.2	0.2	0.4	0.5
FFO	$ 78.2	$ 81.9	$ 201.8	$ 209.6
FFO per weighted average share outstanding, diluted	$ 0.56	$ 0.59	$ 1.44	$ 1.51
FFO	$ 78.2	$ 81.9	$ 201.8	$ 209.6
Non-cash portion of income taxes	(1.3)	(1.6)	(7.4)	(0.2)
Cash paid for direct lease acquisition costs	(9.7)	(8.6)	(30.0)	(27.9)
Maintenance capital expenditures	(4.8)	(4.2)	(17.4)	(12.5)
Restructuring charges	1.6	—	6.3	0.4
Other depreciation	3.2	2.9	9.2	7.8
Other amortization	3.2	6.2	9.0	18.3
Stock-based compensation	5.2	4.5	16.1	13.8
Non-cash effect of straight-line rent	0.9	0.4	1.9	1.0
Accretion expense	0.6	0.6	1.8	1.8
Amortization of deferred financing costs	1.4	1.6	4.6	4.8
Income tax effect of adjustments[(d)]	(0.3)	—	(1.1)	—
AFFO	$ 78.2	$ 83.7	$ 194.8	$ 216.9
AFFO per weighted average share outstanding, diluted	$ 0.56	$ 0.60	$ 1.39	$ 1.57
Net income per common share, diluted	$ 0.36	$ 0.28	$ 0.65	$ 0.46
Weighted average shares outstanding, diluted	140.9	138.5	139.7	138.4

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions)	Three Months Ended September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017	September 30, 2017
Total revenues	**$ 382.8**	**$ 397.4**	**$ 330.6**	**$ 396.2**	**$ 392.4**
Operating income	$ 63.5	$ 58.2	$ 26.0	$ 65.0	$ 80.3
Restructuring charges	—	2.1	1.8	2.9	1.6
Loss on real estate assets held for sale	—	—	—	—	—
Net (gain) loss on dispositions	(2.3)	(0.2)	0.4	0.1	(14.1)
Depreciation	26.7	24.6	22.9	23.1	22.3
Amortization	28.3	28.3	23.7	25.4	25.5
Stock-based compensation	4.5	4.2	5.4	5.5	5.2
Adjusted OIBDA	**120.7**	**117.2**	**80.2**	**122.0**	**120.8**
Adjusted OIBDA margin	**31.5%**	**29.5%**	**24.3%**	**30.8%**	**30.8%**

(in millions)	Three Months Ended September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017	September 30, 2017
Adjusted OIBDA	**$ 120.7**	**$ 117.2**	**$ 80.2**	**$ 122.0**	**$ 120.8**
Interest expense, net, less amortization of deferred financing costs	(26.7)	(26.6)	(26.2)	(27.3)	(27.8)
Cash paid for income taxes	(0.1)	(0.4)	(0.6)	(2.7)	(3.3)
Cash paid for direct lease acquisition costs	(8.6)	(9.1)	(11.7)	(8.6)	(9.7)
Maintenance capital expenditures	(4.2)	(6.0)	(5.1)	(7.5)	(4.8)
Equity in earnings of investee companies, net of tax	1.4	1.5	0.9	1.5	1.4
Adjustment related to equity-based investments	0.2	0.2	0.1	0.1	0.2
Non-cash effect of straight-line rent	0.4	0.3	0.3	0.7	0.9
Accretion expense	0.6	0.6	0.6	0.6	0.6
Other expense	—	—	—	0.1	0.2
Income tax effect of adjustments [(d)]	—	(0.1)	—	(0.8)	(0.3)
AFFO	**$ 83.7**	**$ 77.6**	**$ 38.5**	**$ 78.1**	**$ 78.2**

Notes: See Notes on Page 28

Non-GAAP Reconciliations

(in millions, except per share amounts)	Three Months Ended March 31, 2016	June 30, 2016	September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017	September 30, 2017	Last Twelve Months Ended September 30, 2017	September 30, 2016
Net income (loss)	$ (2.3)	$ 28.5	$ 38.1	$ 26.6	$ 2.5	$ 37.1	$ 50.7	$ 116.9	$ (9.6)
Depreciation of billboard advertising structures	26.6	26.1	23.8	21.7	20.0	20.0	19.1	80.8	102.7
Amortization of real estate-related intangible assets	13.4	14.2	13.1	12.2	12.2	12.2	11.7	48.3	54.0
Amortization of direct lease acquisition costs	8.9	10.1	9.0	10.2	8.7	10.2	10.6	39.7	38.2
Loss on real estate assets held for sale	1.3	—	—	—	—	—	—	—	104.9
Net (gain) loss on disposition of billboard advertising structures	0.4	0.2	(2.3)	(0.2)	0.4	0.1	(14.1)	(13.8)	(1.6)
Adjustment related to equity-based investments	0.2	0.1	0.2	0.2	0.1	0.1	0.2	0.6	0.6
Income tax effect of adjustments [e]	—	—	—	0.1	—	—	—	0.1	—
FFO	**$ 48.5**	**$ 79.2**	**$ 81.9**	**$ 70.8**	**$ 43.9**	**$ 79.7**	**$ 78.2**	**$ 272.6**	**$ 289.2**
Non-cash portion of income taxes	(3.3)	4.7	(1.6)	4.4	(4.3)	(1.8)	(1.3)	(3.0)	(2.7)
Cash paid for direct lease acquisition costs	(10.6)	(8.7)	(8.6)	(9.1)	(11.7)	(8.6)	(9.7)	(39.1)	(37.3)
Maintenance capital expenditures	(4.0)	(4.3)	(4.2)	(6.0)	(5.1)	(7.5)	(4.8)	(23.4)	(17.6)
Restructuring charges	—	0.4	—	2.1	1.8	2.9	1.6	8.4	0.4
Other depreciation	2.5	2.4	2.9	2.9	2.9	3.1	3.2	12.1	10.2
Other amortization	6.0	6.1	6.2	5.9	2.8	3.0	3.2	14.9	24.1
Stock-based compensation	4.8	4.5	4.5	4.2	5.4	5.5	5.2	20.3	17.3
Non-cash effect of straight-line rent	0.3	0.3	0.4	0.3	0.3	0.7	0.9	2.2	—
Accretion expense	0.6	0.6	0.6	0.6	0.6	0.6	0.6	2.4	2.4
Amortization of deferred financing costs	1.4	1.8	1.6	1.6	1.9	1.3	1.4	6.2	6.7
Income tax effect of adjustments [d]	—	—	—	(0.1)	—	(0.8)	(0.3)	(1.2)	—
AFFO	**$ 46.2**	**$ 87.0**	**$ 83.7**	**$ 77.6**	**$ 38.5**	**$ 78.1**	**$ 78.2**	**$ 272.4**	**$ 292.7**
AFFO per weighted average shares outstanding, diluted	$ 0.34	$ 0.63	$ 0.60	$ 0.56	$ 0.28	$ 0.56	$ 0.56		
Net income (loss) per common share, diluted	$ (0.02)	$ 0.21	$ 0.28	$ 0.19	$ 0.02	$ 0.27	$ 0.36		
Weighted average shares outstanding, diluted	137.6	138.3	138.5	138.7	138.9	139.3	140.9		

Notes: See Notes on Page 28

Non-GAAP Reconciliations

($ in millions)	Nine Months Ended September 30, 2016	Twelve Months Ended December 31, 2016	Three Months Ended March 31, 2017	Six Months Ended June 30, 2017	Nine Months Ended September 30, 2017	Last Twelve Months Ended September 30, 2017
Net cash flow provided by operating activities	$ 200.7	$ 287.1	$ 32.2	$ 79.1	$ 182.6	$ 269.0
Capital expenditures	(45.6)	(59.4)	(16.6)	(42.2)	(58.6)	(72.4)
Free Cash Flow	$ 155.1	$ 227.7	$ 15.6	$ 36.9	$ 124.0	$ 196.6

Notes: See Notes on Page 28

Digital Revenues

Digital Revenues for the Three Months Ended December 31, 2016

Location:	Digital Billboard	Digital Transit and Other	Total Digital Revenues
United States	$ 41.8	$ 13.7	$ 55.5
Canada	1.8	0.1	1.9
Total	$ 43.6	$ 13.8	$ 57.4

Number of Digital Displays as of December 31, 2016[1]

	Digital Billboard Displays	Digital Transit and Other Displays	Total Digital Displays	Percentage of Total Digital Displays
United States	713	2,627	3,340	96%
Canada	68	64	132	4%
Total	781	2,691	3,472	100%

Diigtal Revenues for the Nine Months Ended September 30, 2017

Location:	Digital Billboard	Digital Transit and Other	Total Digital Revenues
United States	$ 114.2	$ 29.9	$ 144.1
Canada	9.4	0.1	9.5
Total	$ 123.6	$ 30.0	$ 153.6

Number of Digital Displays as of September 30, 2017[1]

	Digital Billboard Displays	Digital Transit and Other Displays	Total Digital Displays	Percentage of Total Digital Displays
United States	809	2,720	3,529	94%
Canada	150	63	213	6%
Total	959	2,783	3,742	100%

Notes: $ in millions unless otherwise stated. (1) All displays, including those reserved for transit agency use, and excluding those under our multimedia rights agreements with colleges, universities and other educational institutions. Transit and Other digital displays include 1,601 Metrocard vending machine digital screens as of December 31, 2016 and 1,650 as of September 30, 2017. Our number of digital displays is impacted by acquisitions, dispositions, management agreements, the net effect of new and lost billboards, and the net effect of won and lost franchises in the period.

Notes to Appendix Exhibits

(a) Organic revenues exclude revenues associated with significant acquisitions and divestitures, and the impact of foreign currency exchange rates ("non-organic revenues").

(b) Non-organic revenues primarily relate to acquisitions and dispositions.

(c) Revenues on a constant dollar basis are calculated as reported revenues excluding the impact of foreign currency exchange rates between periods.

(d) Income tax effect related to *Restructuring charges*.

(e) Income tax effect related to Net (gain) loss on dispositions of billboard advertising structures.

* Calculation not meaningful

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About OUTFRONT Media Inc.

OUTFRONT Media connects brands with consumers outside of their homes through one of the largest and most diverse sets of billboard, transit, and mobile assets in North America. Through its ON Smart Media platform, OUTFRONT Media is implementing digital technology that will fundamentally change the ways advertisers engage people on-the-go.

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