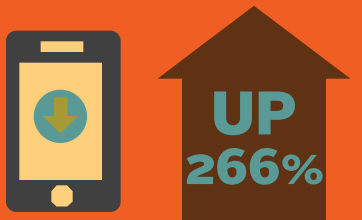


# EXPEDIA, INC. - THE NUMBERS

## QUARTER ENDED MARCH 2013

The world's largest online travel agency Expedia, Inc. (EXPE) presents quarterly financial results from across its portfolio of travel brands.

### QUARTERLY PERFORMANCE

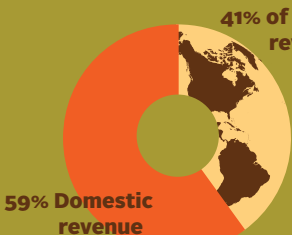


- Q1 room nights grew 28% year over year, driven partially by the highest room night growth in over five years for the company's flagship Expedia brand
- Collectively, Expedia, Inc. mobile apps passed the 30 million download mark during the quarter, and are being downloaded at a rate of 70 times per minute

All growth rates based on year-on-year growth for quarter ended 3/31/2013 compared to the prior year quarter

### REVENUE BY GEOGRAPHY & PRODUCT

International revenue: **\$454 MILLION**

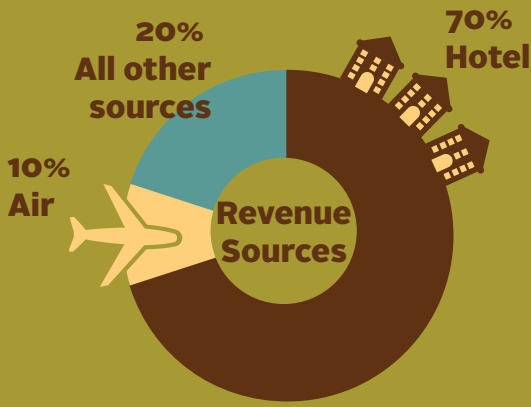


Q1 2012



Q1 2013

International (non-U.S.) revenue grew 36% for the quarter representing 45% of total revenue, vs. 41% in the prior year quarter. International room nights grew 43%  
U.S. revenue grew 16% - a healthy rate for our most mature market. Domestic room nights grew 15%



### SPOTLIGHT ON: THE TRIVAGO ACQUISITION

During Q1, Expedia, Inc. completed the acquisition of a majority interest in Germany-based **trivago**. Find out more about trivago, and what makes it **the world's leading hotel metasearch company**



### EXPANDING INTERNATIONAL PRESENCE

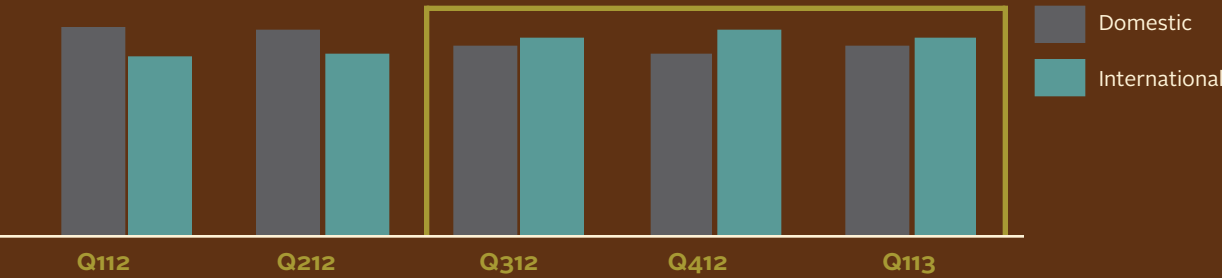
Expedia, Inc. brands added **26 international Points of Sale** in **19 countries** within the past **two** years



The company also strengthened footholds in high-potential growth markets through significant transactions, such as:

**eLong - AirAsia Expedia - VIA Travel - trivago**

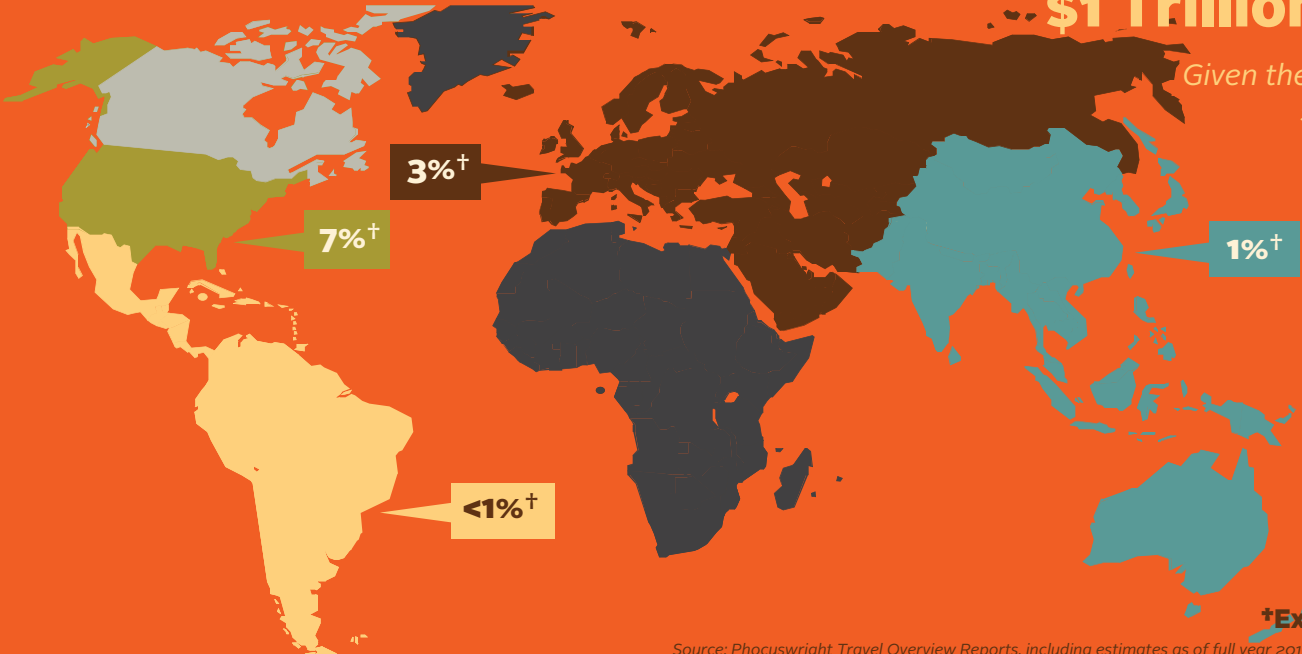
Helping Expedia, Inc. international points of sale to deliver more than half of the company's total room nights for three consecutive quarters



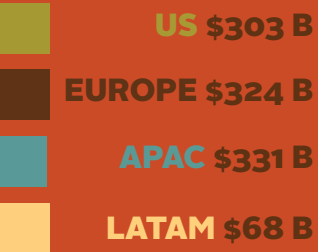
### EXPEDIA, INC.'S SHARE OF GLOBAL TRAVEL MARKET

Online travel leader Expedia, Inc. represents approximately **3%** of today's **\$1 Trillion** global travel market

Given the continued shift from **offline-to-online** significant **growth opportunities** exist across geographies



#### Size of total travel segment by region



\*Expedia, Inc.'s share of total travel market

Source: Phocuswright Travel Overview Reports, including estimates as of full year 2012, and Expedia, Inc. data based on trailing twelve months as of 3/31/13