

OPPENHEIMER INDUSTRIAL GROWTH CONFERENCE

Dave Heinzmann, President & CEO
Meenal Sethna, EVP & CFO

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Littelfuse®

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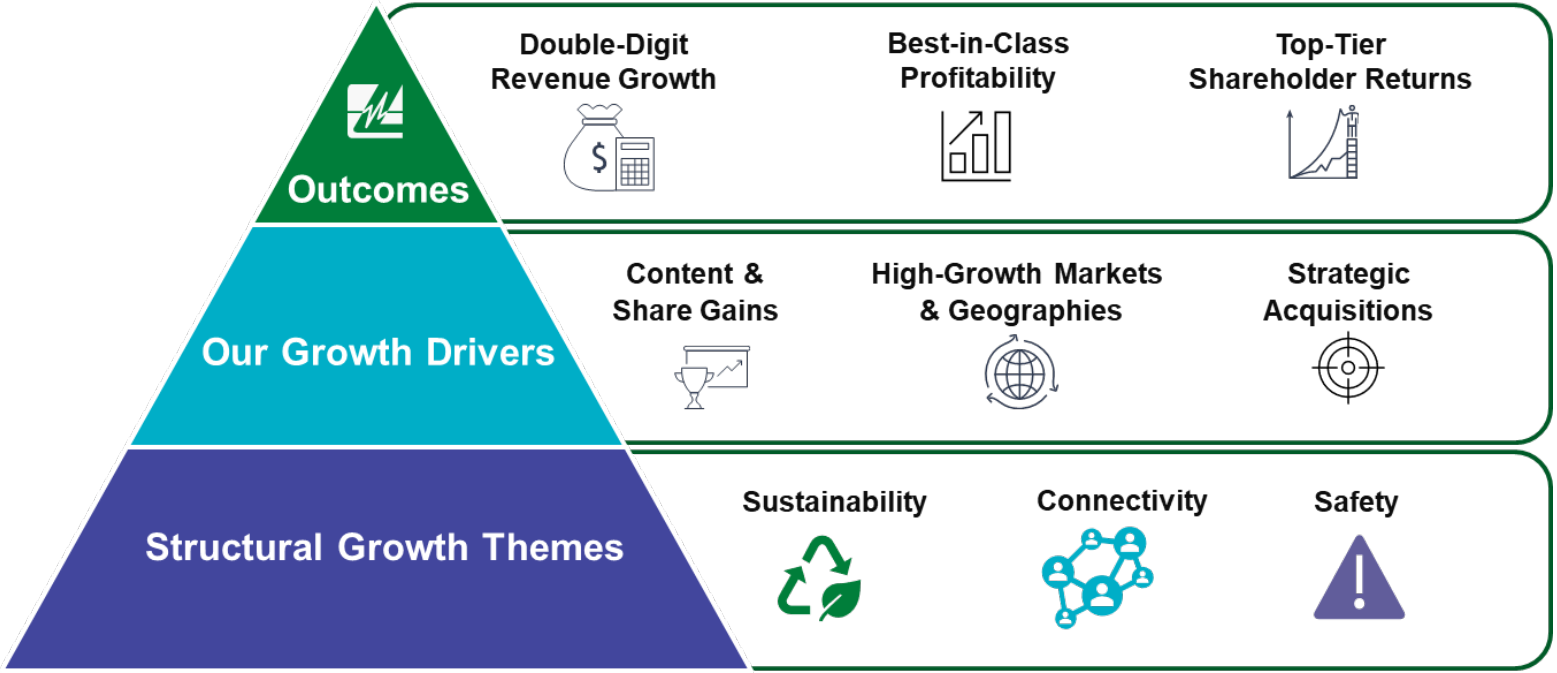
2021 – 2025 **GROWTH** STRATEGY
EMPOWERING A **SUSTAINABLE**, **CONNECTED** & **SAFER** WORLD



Our capabilities, investments & diversification deliver significant value

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2021 – 2025 FRAMEWORK
CONTINUED **TOP TIER SHAREHOLDER RETURNS**

REVENUE	EARNINGS	CASH FLOW	ROIC	CAPITAL ALLOCATION

• Double-digit revenue CAGR
  • 5 – 7% organic
  • 5 – 7% from acquisitions
	• EPS growth > revenue growth
	• 17 – 19% operating margins
	• 21 – 23% EBITDA margins
		• 100%+ free cash flow conversion
		• Capital expenditures 4 – 5% of revenue
			• 5-year goal: high-teens ROIC %
			• Near-term objective: mid-teens ROIC %
				• Return 40% of free cash flow to shareholders
				• Remainder to focus on acquisitions

Robust organic growth enhanced with strategic M&A

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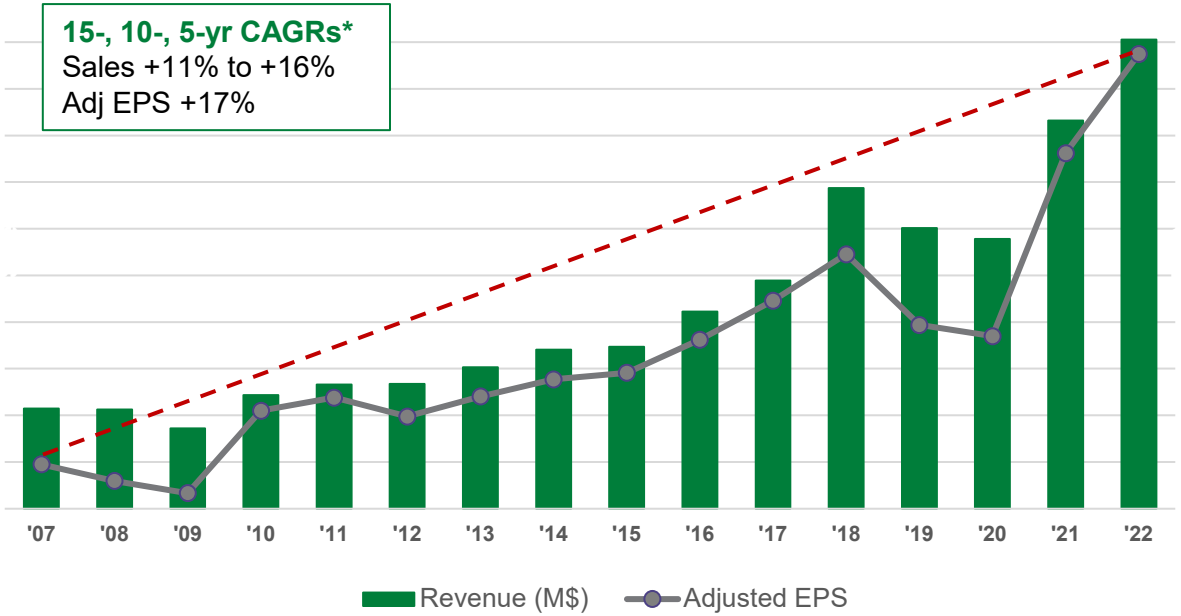
DIVERSIFICATION OF TECHNOLOGIES, END MARKETS & GEOGRAPHIES DELIVERS DOUBLE-DIGIT REVENUE & EARNINGS CAGR



- Expanded market leadership & profitability
- Playbook to successfully manage through dynamic environments
- Prioritizing long-term strategic investments & managing cost structure
- Experienced global teams

Resilient business model & strong growth strategy

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*15-yr: 2007 - 2022; 10-yr: 2012 - 2022; 5-yr: 2017 - 2022

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