



Q2 2023 EARNINGS RELEASE

August 1, 2023

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Non-GAAP Financial Measures. The information included in this presentation includes the non-GAAP financial measures of organic net sales (decline) growth, adjusted operating margin, adjusted EBITDA margin, adjusted diluted earnings per share, adjusted effective tax rate, free cash flow, and consolidated net leverage ratio (as defined in the credit agreement). A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in the appendix. The company believes that these non-GAAP financial measures provide useful information to investors regarding its operational performance, ability to generate cash and its credit position enhancing an investor's overall understanding of its core financial performance. The company believes that these non-GAAP financial measures are commonly used by financial analysts and provide useful information to analysts. Management uses these measures when assessing the performance of the business and for business planning purposes. Note that the definitions of these non-GAAP financial measures may differ from those terms as defined or used by other companies.



BUSINESS UPDATE

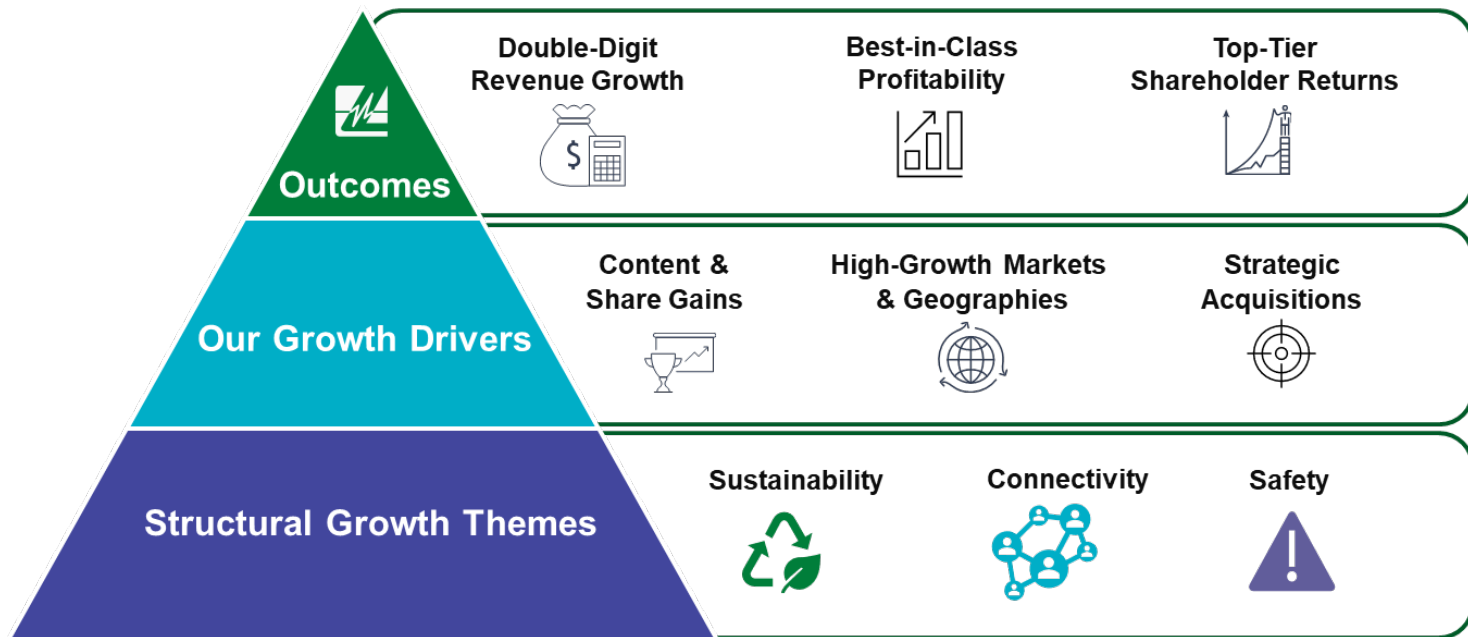
Dave Heinzmann, President & CEO

Q2 2023 HIGHLIGHTS

- Solid financial results
 - Revenue \$612m
 - Adj. Operating Margin 16.8%
 - Adj. Diluted EPS \$3.12
 - Adj. EBITDA 22.5%
- Advanced strategic investments in high-growth end markets
 - Entered into purchase agreement to acquire 200mm wafer fab from Elmos Semiconductor SE
 - Will complement current footprint; adds highly-skilled technology team & high-quality wafer operation
 - Significant design wins in renewables, industrial automation & safety, medical, power supplies, cloud computing to support AI, electrification of vehicles & charging infrastructure
 - Robust opportunity pipeline across sustainability, connectivity, & safety applications
- Strong overall performance year to date reflects resiliency of business model & strength of execution

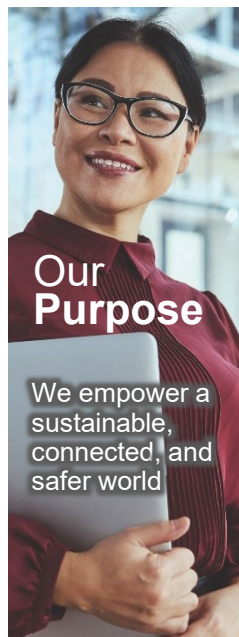
2021 – 2025 **GROWTH STRATEGY**

EMPOWERING A SUSTAINABLE, CONNECTED, AND SAFER WORLD



Our capabilities, investments & diversification deliver significant value

2022 SUSTAINABILITY REPORT HIGHLIGHTS



Environment	Social	Governance
<p>22% decrease in Scope 2 GHG emissions intensity</p> <p>138% increase in renewable energy</p> <p>12% decrease in overall energy intensity</p> <hr/> <p>84% manufacturing sites ISO 14001 certified</p> <hr/> <p>70% of our generated waste is recycled</p> <hr/> <p>Cobalt & Mica Included in supply chain due diligence</p>	<p> Respect Customer Focus Agility Collaboration </p> <p>Refined values to support long-term growth strategy</p> <hr/> <p>America's Best Midsize Employer Recognition from Forbes</p> <hr/> <p>~ 20% reduced total injury incident rate</p> <hr/> <p>574 significant suppliers screened from ESG perspective</p> <hr/> <p> Initiated U.S. pay equity analysis </p>	<p>2.5 Hours per Employee of annual Ethics & Compliance training</p> <p>99% Average completion</p> <hr/> <p> Expanded Enterprise Risk Management, formed climate-related risk and opportunities committee and implemented supplier assessments </p> <hr/> <p> Formal ESG Policy </p> <p> Manufacturing site sustainability team </p> <p> Central ESG software to manage and internally audit our ESG data </p> <hr/> <p>~ 5,000 Hours of Cybersecurity and Data Privacy training globally</p>

Framework & Disclosure Programs:



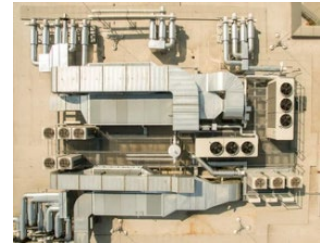
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INDUSTRIAL END MARKETS POSITIONED FOR ACCELERATED GROWTH

Q2 2023 Highlights

- Leading technologies critical for empowering greater **sustainability & safety**
- High-performing solutions driving significant new business wins in renewables, industrial safety, HVAC, & motor drives
 - Solar, battery storage systems, safety applications for major retail chains & restaurants
- Substantial new business opportunities related to government funded initiatives & infrastructure investments supporting electrification
 - Multiple technology wins for battery plant construction project with major automotive manufacturer



TRANSPORTATION END MARKETS

EXTENDING OUR LEADERSHIP POSITION

Q2 2023 Highlights

- **Continued double-digit content outgrowth** across **passenger vehicle product portfolio**
- Robust new design wins driven by technical expertise & range of reliable products
 - **Electrification:** on-board charging, high-voltage power distribution, battery management systems, drive applications
 - **Electronification:** in-cabin cameras, hands-on-detection applications
- **Commercial vehicle** design wins across broad range of applications
 - **Electrification:** construction equipment & two/three-wheelers
 - Agriculture equipment
- Broad technology portfolio, enhanced with Western Automation solutions, expands presence in charging infrastructure



ELECTRONICS END MARKETS

EXPANDING OUR LEADERSHIP

Q2 2023 Highlights

- Global reach & superior design support accelerating design wins for next generation applications
 - **Safety** – critical lifesaving medical devices
 - Wearable defibrillators, implantable devices
 - **Connectivity** – datacenters, communications infrastructure to support machine learning & AI
 - **Sustainability** – LED lighting, rechargeable power tools
- Continue to unlock opportunities for C&K switches portfolio; cross selling to Littelfuse customers
- Pipeline of new business opportunities reflects growing electronics content across diverse applications





FINANCIAL UPDATE

Meenal Sethna, EVP & CFO

Q2 2023 TOTAL COMPANY FINANCIAL PERFORMANCE

(in millions)

Revenue



GAAP EPS	\$3.48	\$2.79
Adj. EPS	\$4.26	\$3.12
Adj. EBITDA%	27.0%	22.5%

Highlights

- Revenue (-1%) / (-8%) organic, vs PY
 - Acquisitions +7%
- GAAP op margin 15.0%; adj. op margin 16.8%
 - YTD margins: GAAP operating 16.6%; adj. operating 17.9% & adj. EBITDA 23.6%...aligned with targets
- Non-operating items reduced EPS 9 cents
- Operating cash flow \$98m; free cash flow \$82m
 - YTD: operating cash flow \$152m, free cash flow \$110m, 69% conversion
- Capital structure strength; net debt/EBITDA leverage 1.4x
- 8% increase in quarterly cash dividend, \$2.60 annualized rate
 - 12% CAGR since inception

Q2 2023 ELECTRONICS SEGMENT

FINANCIAL PERFORMANCE

(in millions)

Revenue



	Q2-22	Q2-23
Op Margin	29.6%	22.8%
Adj. EBITDA%	33.6%	28.5%

Highlights

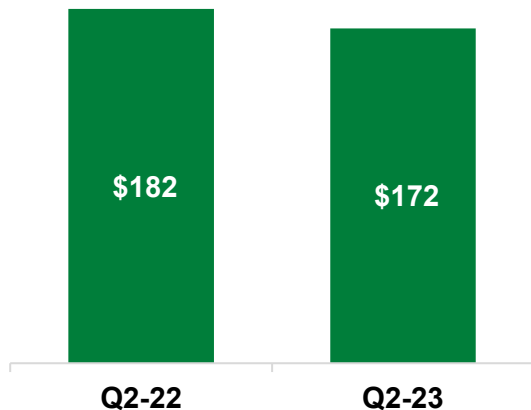
- Revenue (-2%) / organic (-13%), vs PY
 - +11% C&K acquisition
- Organic strength in margin performance within transitory destocking environment
- Continued momentum across portfolio
 - Growth areas...industrial, medical, renewable applications, auto electrification themes

Q2 2023 TRANSPORTATION SEGMENT

FINANCIAL PERFORMANCE

(in millions)

Revenue



Op Margin	10.1%	4.5%
Adj. EBITDA%	15.9%	11.0%

Highlights

- Revenue (-5%) / organic (-6%), vs PY
- Passenger vehicle growth +7%
 - Significant driver of company-wide double-digit content outgrowth
- Commercial vehicle business organic (-17%)
 - Higher than anticipated transitory inventory destocking despite end market growth
- Continued focus on improved op margin trajectory to mid-teens
 - Additional cost reductions
 - Expanded operational footprint shifts
 - Product/customer profitability optimization
 - Ongoing Carling integration initiatives



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See appendix for GAAP to non-GAAP reconciliation

Q2 2023 INDUSTRIAL SEGMENT

FINANCIAL PERFORMANCE

(in millions)

Revenue



Op Margin	19.5%	16.8%
Adj. EBITDA%	22.3%	21.4%

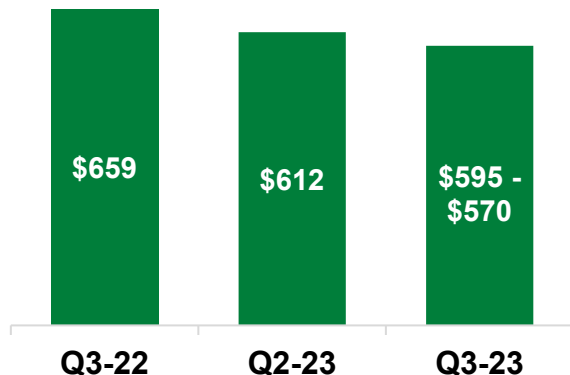
Highlights

- Revenue +15% / organic +9%, vs PY
 - Western Automation acquisition +6%
- Wins across higher-growth and newer end markets
 - Renewables, energy storage, industrial automation, & safety
- Continuation of robust margin profile, aligned with target

Q3 2023 GUIDANCE

(in millions)

Revenue



GAAP EPS	\$3.02	\$2.79	-
Adj. EPS	\$4.28	\$3.12	\$2.48 - \$2.72

Highlights

- Macro view
 - Continued growth in renewables, industrial, medical, cloud/AI, electrification themes
 - Ongoing inventory destocking across Electronics & Transportation segments through this year
- Q3 Sales \$570 - \$595m
 - (-12%) vs PY; (-5%) sequentially
 - By segment: growth in Industrial, decline in Electronics & Transportation
- Q3 EPS \$2.48 - \$2.72
 - Impact from sales volume de-leverage
 - Adj. tax rate ~19.5%

FULL YEAR 2023 CONSIDERATIONS / EXPECTATIONS

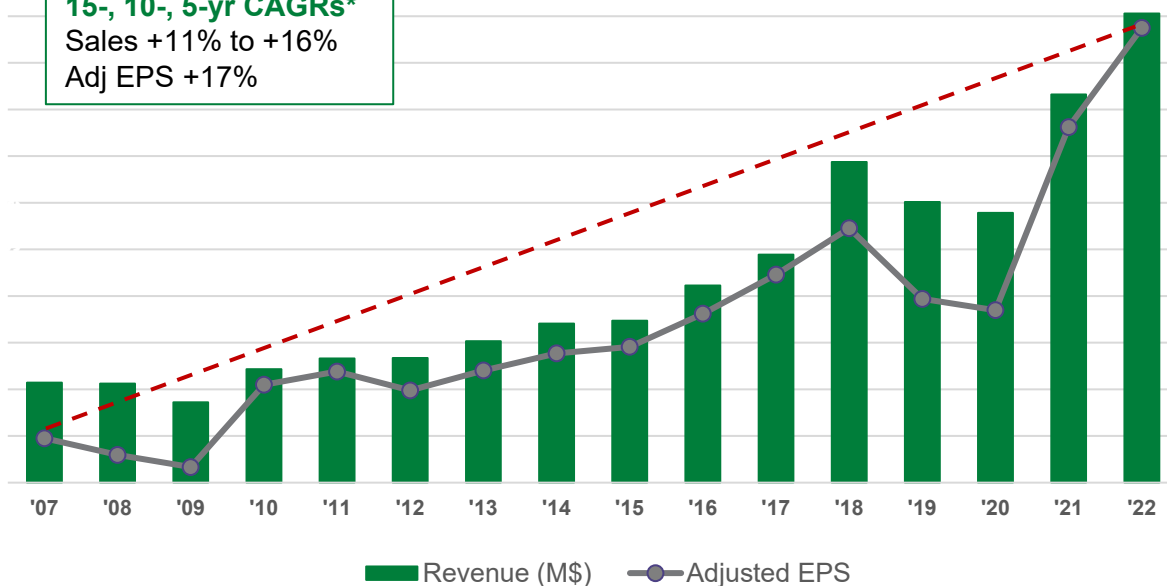
- F/X (-\$0.35) EPS impact, neutral to sales at current F/X rates
- Expect to maintain company adjusted operating margins in high-teens
- Other Assumptions
 - \$66m amortization expense
 - \$40m interest expense at current rates
 - Adj. tax rate 18 – 19%
- Investing \$100 - \$110m in capital expenditures
- Acquisition of Dortmund semiconductor fab
 - Expected close early fiscal 2025
 - Not expected to have a material impact to 2023 / 2024 financial results

DIVERSIFICATION OF TECHNOLOGIES, END MARKETS & GEOGRAPHIES DELIVERS DOUBLE-DIGIT REVENUE & EARNINGS CAGR

15-, 10-, 5-yr CAGRs*

Sales +11% to +16%

Adj EPS +17%



- Expanded market leadership & profitability
- Playbook to successfully manage through dynamic environments
- Prioritizing long-term strategic investments & managing cost structure
- Experienced global teams

Resilient business model & strong growth strategy

APPENDIX



SUPPLEMENTAL FINANCIAL INFORMATION

LITTELFUSE, INC.

SUPPLEMENTAL FINANCIAL INFORMATION

(In millions of USD except per share amounts - unaudited)

Non-GAAP EPS reconciliation

	Q2-23	Q2-22
GAAP diluted EPS	\$ 2.79	\$ 3.48
EPS impact of Non-GAAP adjustments (below)	0.33	0.78
Adjusted diluted EPS	<u>\$ 3.12</u>	<u>\$ 4.26</u>

Non-GAAP adjustments - (income) / expense

	Q2-23	Q2-22
Acquisition-related and integration costs (a)	\$ 3.8	\$ 4.8
Purchase accounting inventory adjustments (b)	—	—
Restructuring, impairment and other charges (c)	6.9	0.6
Non-GAAP adjustments to operating income	10.7	5.4
Other income, net (d)	—	(0.5)
Non-operating foreign exchange (gain) loss	(1.4)	14.1
Non-GAAP adjustments to income before income taxes	9.3	19.0
Income taxes (e)	1.0	(0.4)
Non-GAAP adjustments to net income	<u>\$ 8.3</u>	<u>\$ 19.4</u>
Total EPS impact	<u>\$ 0.33</u>	<u>\$ 0.78</u>

Adjusted operating margin / Adjusted EBITDA reconciliation

	Q2-23	Q2-22	YTD-23
Net sales	\$ 612.0	\$ 618.4	\$ 1,221.8
GAAP operating income	\$ 92.1	\$ 134.2	\$ 202.7
Add back non-GAAP adjustments	10.7	5.4	15.9
Adjusted operating income	\$ 102.8	\$ 139.6	\$ 218.6
Adjusted operating margin	16.8 %	22.6 %	17.9 %
Add back amortization	16.9	11.6	33.8
Add back depreciation	18.0	15.7	35.6
Adjusted EBITDA	<u>\$ 137.7</u>	<u>\$ 166.9</u>	<u>\$ 288.0</u>
Adjusted EBITDA margin	22.5 %	27.0 %	23.6 %

Net sales reconciliation

	Q2-23 vs. Q2-22			
	Electronics	Transportation	Industrial	Total
Net sales (decline) growth	(2)%	(5)%	15 %	(1)%
Less:				
Acquisitions	11 %	1 %	6 %	7 %
FX impact	— %	— %	— %	— %
Organic net sales (decline) growth	<u>(13)%</u>	<u>(6)%</u>	<u>9 %</u>	<u>(8)%</u>

(a) reflected in selling, general and administrative expenses ("SG&A").

(b) reflected in cost of sales.

(c) reflected in restructuring, impairment and other charges.

(d) reflected YTD gain of \$0.2 million from the sale of a building within the Electronics segment in the first quarter of 2023. 2022 amount included \$0.5 million gain from the sale of a building within Transportation segment.

(e) reflected the tax impact associated with the non-GAAP adjustments, and 2022 amount includes the one-time net benefit of \$7.2 million that resulted from the dissolution of one of the Company's affiliates.

SUPPLEMENTAL FINANCIAL INFORMATION CONT'D

LITTELFUSE, INC.

SUPPLEMENTAL FINANCIAL INFORMATION

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Income tax reconciliation

	Q2-23	YTD-23
Income taxes	\$ 15.4	\$ 35.5
Effective rate	18.0 %	18.3 %
Non-GAAP adjustments - income taxes	1.0	1.9
Adjusted income taxes	\$ 16.4	\$ 37.4
Adjusted effective rate	17.4 %	18.1 %

Free cash flow reconciliation

	Q2-23	YTD-23
Net cash provided by operating activities	\$ 98.2	\$ 151.6
Less: Purchases of property, plant and equipment	(15.8)	(41.5)
Free cash flow	\$ 82.4	\$ 110.1

SUPPLEMENTAL FINANCIAL INFORMATION CONT'D

LITTELFUSE, INC.

SUPPLEMENTAL FINANCIAL INFORMATION

(In millions of USD except per share amounts - unaudited)

Consolidated Total Debt	As of July 1, 2023
Consolidated Total Debt	\$ 1,001.7
Unamortized debt issuance costs	4.3
Consolidated funded indebtedness	1,006.0
Cash held in U.S. (up to \$400 million)	127.4
Net debt	\$ 878.6
Consolidated EBITDA	Twelve Months Ended July 1, 2023
Net Income	\$ 327.4
Interest expense	37.2
Income taxes	66.1
Depreciation	69.3
Amortization	65.1
Non-cash additions:	
Stock-based compensation expense	24.6
Purchase accounting inventory step-up charge	10.8
Unrealized loss on investments	0.8
Impairment charges	8.5
Other	19.4
Consolidated EBITDA (1)	\$ 629.2

Consolidated Net Leverage Ratio (as defined in the Credit Agreement) * 1.4x

* Our Credit Agreement and Private Placement Note with maturities ranging from 2023 to 2032, contain financial ratio covenants providing that if, as of the last day of each fiscal quarter, the Consolidated Net Leverage ratio at such time for the then most recently concluded period of four consecutive fiscal quarters of the Company exceeds 3.50:1.00, an Event of Default (as defined in the Credit Agreement and Private Placement Senior Notes) is triggered.

The Credit Agreement and Private Placement Senior Notes were amended in Q2 2022 and now allow for the addition of acquisition and integration costs up to 15% of Consolidated EBITDA and the netting of up to \$400M of Available Cash (Cash held by US Subsidiaries).

(1) Represents Consolidated EBITDA as defined in our Credit Agreement and Private Placement Senior Notes and is calculated using the most recently concluded period of four consecutive quarters.

SUPPLEMENTAL FINANCIAL INFORMATION CONT'D

LITTELFUSE, INC.

SUPPLEMENTAL FINANCIAL INFORMATION

(In millions of USD except per share amounts - unaudited)

Adjusted EBITDA by Segment	Q2-23			Q2-22		
	Electronics	Transportation	Industrial	Electronics	Transportation	Industrial
GAAP operating income	\$ 79.8	\$ 7.8	\$ 15.1	\$ 106.0	\$ 18.3	\$ 15.3
Add:						
Add back amortization	10.1	4.2	2.7	6.1	4.3	1.2
Add back depreciation	9.7	6.9	1.4	8.4	6.3	1.0
Adjusted EBITDA	<u>\$ 99.6</u>	<u>\$ 18.9</u>	<u>\$ 19.2</u>	<u>\$ 120.5</u>	<u>\$ 28.9</u>	<u>\$ 17.5</u>
Adjusted EBITDA Margin	28.5 %	11.0 %	21.4 %	33.6 %	15.9 %	22.3 %

SUPPLEMENTAL FINANCIAL INFORMATION CONT'D

LITTELFUSE, INC.

SUPPLEMENTAL FINANCIAL INFORMATION

(In millions of USD except per share amounts - unaudited)

Non-GAAP EPS reconciliation

	Q3-22
GAAP diluted EPS	\$ 3.02
EPS impact of Non-GAAP adjustments (below)	1.26
Adjusted diluted EPS	<u>\$ 4.28</u>

Non-GAAP adjustments - (income) / expense

	Q3-22
Acquisition-related and integration costs (a)	\$ 6.2
Purchase accounting inventory adjustments (b)	6.8
Restructuring, impairment and other charges (c)	3.4
Gain on sale of fixed assets (d)	—
Non-GAAP adjustments to operating income	16.4
Other expense (income), net (e)	—
Non-operating foreign exchange loss	18.2
Non-GAAP adjustments to income before income taxes	34.6
Income taxes (f)	3.0
Non-GAAP adjustments to net income	<u>\$ 31.6</u>
Total EPS impact	<u>\$ 1.26</u>

(a) reflected in selling, general and administrative expenses ("SG&A").

(b) reflected in cost of sales.

(c) reflected in restructuring, impairment and other charges.

(d) reflected in SG&A, a total year-to-date gain of \$0.9 million from the sale of a building within the Electronics segment 2021.

(e) 2022 year-to-date amount included \$0.5 million gain from the sale of a building within Transportation segment. Q3 2021 included a \$0.1 million charge for an asset retirement obligation related to the disposal of a business in 2019. 2021 year-to-date amount included \$0.5 million of impairment charges on certain other investments.

(f) reflected the tax impact associated with the non-GAAP adjustments, and 2022 year-to-date amount include the one-time net benefit of \$7.2 million that resulted from the dissolution of one of the Company's affiliates.