

Fourth Quarter 2025
Earnings Presentation and Business Update

November 20, 2025







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This presentation contains forward-looking statements that are subject to known and unknown risks and uncertainties, many of which are beyond our control. All statements of historical fact included in this presentation are forward-looking statements. Forward-looking statements appearing throughout this presentation include, without limitation, statements regarding our intentions, beliefs, assumptions or current expectations concerning, among other things, financial position; results of operations; cash flows; prospects; growth strategies or expectations; customer retention; the outcome (by judgment or settlement) and costs of legal, administrative or regulatory proceedings, investigations or inspections, including, without limitation, collective, representative or any other litigation; and the impact of prevailing economic conditions. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as "believes," "expects," "may," "will," "shall," "should," "would," "could," "seeks," "aims," "projects," "is optimistic," "intends," "plans," "estimates," "anticipates" and other comparable terms. We caution you that forward-looking statements on that actual performance and outcomes, including, without limitation, our actual results of operations, financial condition and liquidity, and the development of the market in which we operate, are consistent with those made in or suggested by the forward-looking statements contained in this presentation. In addition, even if our results of operations, financial condition and cash flows, and the development of the market in which we operate, are consistent with the forward-looking statements contained in this presentation, those results or developments may not be indicative of results or developments in subsequent periods. A number of important factors, including, without limitation, the risks and uncertainties disclosed in the Company's filings with the U.S. Securities and Excha

Market data and industry information used throughout this presentation are based on management's knowledge of the industry and the good faith estimates of management. We also relied, to the extent available, upon management's review of independent industry surveys, forecasts and publications and other publicly available information prepared by a number of third-party sources. All of the market data and industry information used in this presentation involves a number of assumptions and limitations which we believe to be reasonable, but you are cautioned not to give undue weight to such estimates. Although we believe that these sources are reliable, we cannot guarantee the accuracy or completeness of this information, and we have not independently verified this information. While we believe the estimated market position, market opportunity and market size information included in this presentation are generally reliable, such information, which is derived in part from management's estimates and beliefs, is inherently uncertain and imprecise. Projections, assumptions and estimates of our future performance and the future performance of the industry in which we operate are subject to a high degree of uncertainty and risk due to a variety of factors, including those described above. These and other factors could cause results to differ materially from those expressed in our estimates and beliefs and in the estimates prepared by independent parties.

This presentation should be read along with the historical financial statements of Atkore, including the most recent audited financial statements. Historical results may not be indicative of future results.

We use non-GAAP financial measures to help us describe our operating and financial performance. These measures may include Adjusted EBITDA, Adjusted EBITDA over Net sales), Net debt (total debt less cash and cash equivalents), Adjusted Net Income Per Diluted Share (also referred to as "Adjusted Diluted EPS"), Leverage ratio (net debt or total debt less cash and cash equivalents, over Adjusted EBITDA on trailing twelve month ("TTM") basis), Free Cash Flow (net cash provided by operating activities less capital expenditures) and Return on Capital to help us describe our operating and financial performance. These non-GAAP financial measures are commonly used in our industry and have certain limitations and should not be construed as alternatives to net income, total debt, net cash provided by operating activities, return on assets, and other income data measures as determined in accordance with generally accepted accounting principles in the United States, or GAAP, or as better indicators of operating performance. These non-GAAP financial measures as defined by us may not be comparable to similarly-titled non-GAAP measures presented by other companies. Our presentation of such non-GAAP financial measures should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items. See the appendix to this presentation for a reconciliation of the non-GAAP financial measures presented herein to the most comparable financial measures as determined in accordance with GAAP.

Fiscal Periods - The Company has a fiscal year that ends on September 30th. It is the Company's practice to establish quarterly closings using a 4-5-4 calendar. The Company's fiscal quarters typically end on the last Friday in December, March and June.





# **Update on Strategic Actions**



Expanding scope of strategic alternatives review to include potential sale or merger of the whole company

# Sharpening focus on electrical end markets through divestiture of non-core businesses

- Divested Northwest Polymers in February 2025
- Exploring potential sale of High-density polyethylene ("HDPE") business
- Identified two other modest non-core assets for potential divestiture in late Q1 or early Q2 2026

#### Reducing costs and increasing efficiency across our portfolio

- Announced plan to cease manufacturing operations at three sites in FY 26
- Initiated headcount reduction at conclusion of FY 25

Expect Actions to Help Improve and Contribute to Year over Year Positive Growth in Adjusted EBITDA and Margin %'s in FY27 vs. FY26



# FY 2025 Results & FY 2026 Outlook



#### Q4 and FY 2025 Updates & Long-term Trends



Q4 2025

- Organic volume was up 1.4%; our plastic pipe, conduit and fittings products experienced double digit volume growth
- A Results include ~\$11M of non-routine inventory adjustments and other expenses
- Core markets in the UK were softer than anticipated due to macroeconomic challenges

FY 2025

- A Organic volume was up 0.7% marking three consecutive years of organic volume growth; both our plastic pipe, conduit and fittings and metal framing, cable management and construction services grew low single digits
- Returned ~\$144M to shareholders through share repurchases and dividend payments
- Refinanced existing asset-based lending agreement and senior secured term loan to provide financial flexibility for future investments

Looking Ahead

- Enhance focus on core electrical infrastructure portfolio
- A Generate operating cash flow greater than 100% of net income to support long-term growth while driving operational excellence through the Atkore Business System

**Market Trends** 

- Dodge Construction Network projecting growth in construction spend related to data centers, healthcare, power utilities and educational end markets for FY 2026
- Expect continued demand for renewable energy adoption, grid hardening, digital infrastructure and increasing demand for electricity due to the growth of AI infrastructure and data centers

#### Q4 and Full Year 2025



#### Q4 2025

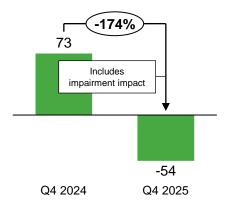
Net Sales \$M

788

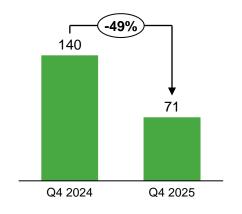
752

Q4 2025

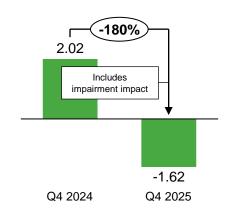
#### Net Income/(Loss)



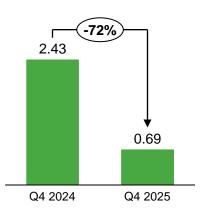
Adjusted EBITDA<sup>1</sup>



Diluted EPS/(Loss) Per Share \$/share



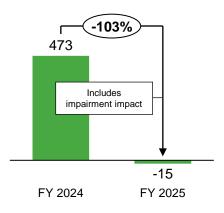
Adjusted Diluted EPS<sup>1</sup> \$/share

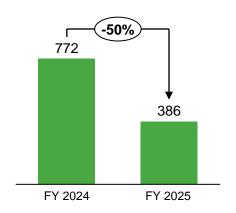


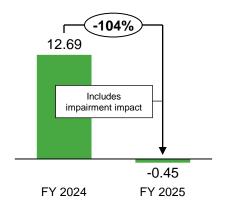
#### FY 2025

Q4 2024





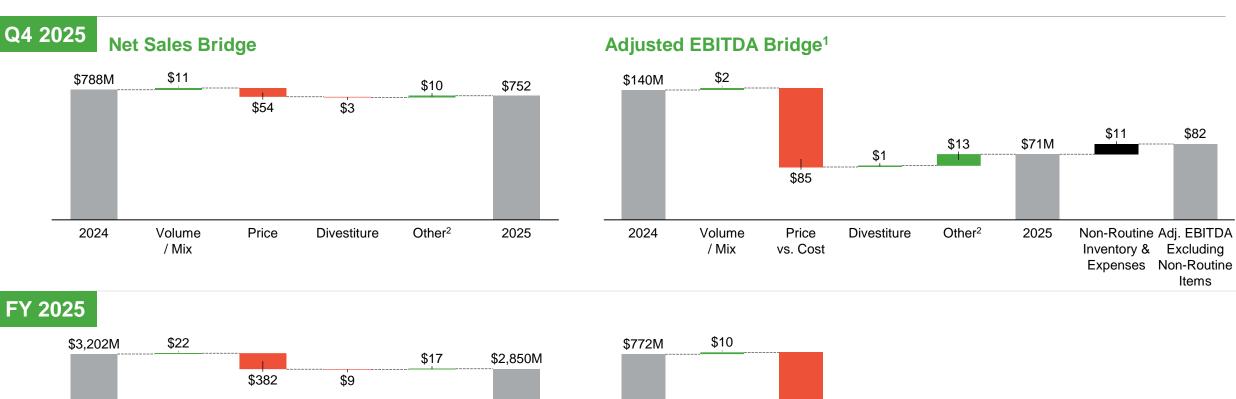


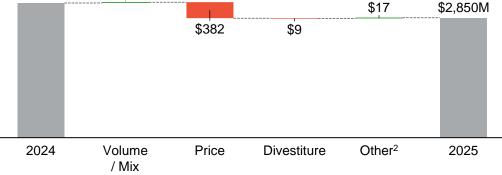




### **Consolidated Atkore Bridges**











See non-GAAP reconciliation in appendix. "Other" may include items such as F/X, M&A, productivity, solar tax credits, investments, interest and tax rate.

### **Key Product Area Trends & Review**



Achieved organic volume growth for three consecutive years; expecting mid-single digit volume growth in FY 2026

Year-over-	Year Volume/Mix	% Change	FY 2025 Net Sales by	y	
FY 2023 vs. FY 2022	FY 2024 vs. FY 2023	FY 2025 vs. FY 2024	Key Product Area <sup>1</sup>		
+ DD%	+ LSD%	+ LSD%	Metal Framing, Cable Management & Construction Services	25%	
- MSD%	+ MSD%	+ LSD%	Plastic Pipe, Conduit & Fittings	25%	Expecting + MSD%  Volume/Mix % Growth
+ HSD%	+ LSD%	Flat	Metal Electrical Conduit & Fittings	20%	in FY 2026 Compared to FY 2025
- LSD%	+ MSD%	Flat	Electrical Cable & Flexible Conduit	17%	
+ DD%	+ DD%	- MSD%	Mechanical Tube & Other	13%	
+ 3.2%	+ 3.5%	+ 0.7%		\$2.9B	



<sup>1.</sup> Sales of "Other Electrical products" and "Other Safety & Infrastructure products" have been allocated and included in the presentation of the product area groupings listed for presentation purposes. Source: Management estimates.

# **Segment Bridges**



#### **Electrical**

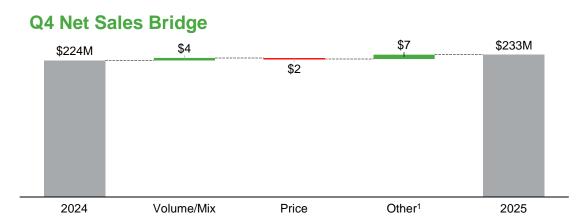
(\$'s in millions)	Q4 2025	Q4 2024	Y/Y Change
Net Sales	\$518.9	\$564.5	(8.1%)
Adjusted EBITDA	\$65.9	\$145.7	(54.7%)
Adjusted EBITDA Margin	12.7%	25.8%	(1310 bps)

#### Safety & Infrastructure

(\$'s in millions)	Q4 2025	Q4 2024	Y/Y Change
Net Sales	\$233.4	\$224.5	4.0%
Adjusted EBITDA	\$26.8	\$14.9	80.0%
Adjusted EBITDA Margin	11.5%_	6.6%	+490 bps

Results include the ~\$6M inventory adjustment





#### **Initial FY 2026 Outlook**



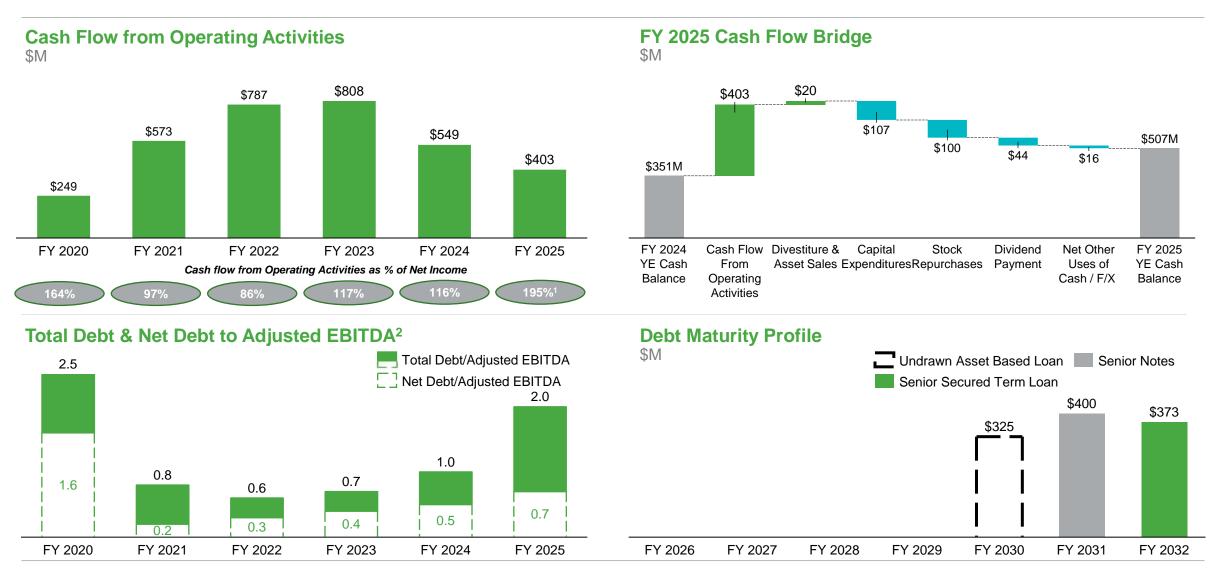
Initial FY 2026 Outlook underpinned by anticipated mid-single digit percentage volume growth in FY 2026, driven by expected growth across all key product areas

#### **Outlook Summary**

Outlook Items for Consolidated Atkore	Q1 2026 Outlook	FY 2026 Outlook	FY 2026 Comments & Perspective
Net Sales	\$645M — \$655M	\$3.0B - \$3.1B	<ul> <li>First quarter anticipated to be lowest for Net Sales and Adjusted EBITDA</li> </ul>
Adjusted EBITDA <sup>1</sup>	\$55M – \$65M	\$340M - \$360M	2H 2026 Adjusted EBITDA expected to be higher than 1H 2026
Adjusted Diluted EPS <sup>1</sup>	\$0.55 – \$0.75	\$5.05 – \$5.55	<ul> <li>Starting in CY 2026 Atkore does not intend to issue a quarterly outlook but</li> </ul>
Interest Expense		~\$33M — \$35M	will continue refining its full year outlook
Tax Rate		~19% – 23%	on a quarterly basis
Capital Expenditures		\$80M – \$100M	

# Strong Financial Profile Supports Future Growth







<sup>1.</sup> For FY 2025 only, cash flow from Operating Activities is expressed as a % of Adjusted Net Income 2. See non-GAAP reconciliation in appendix.

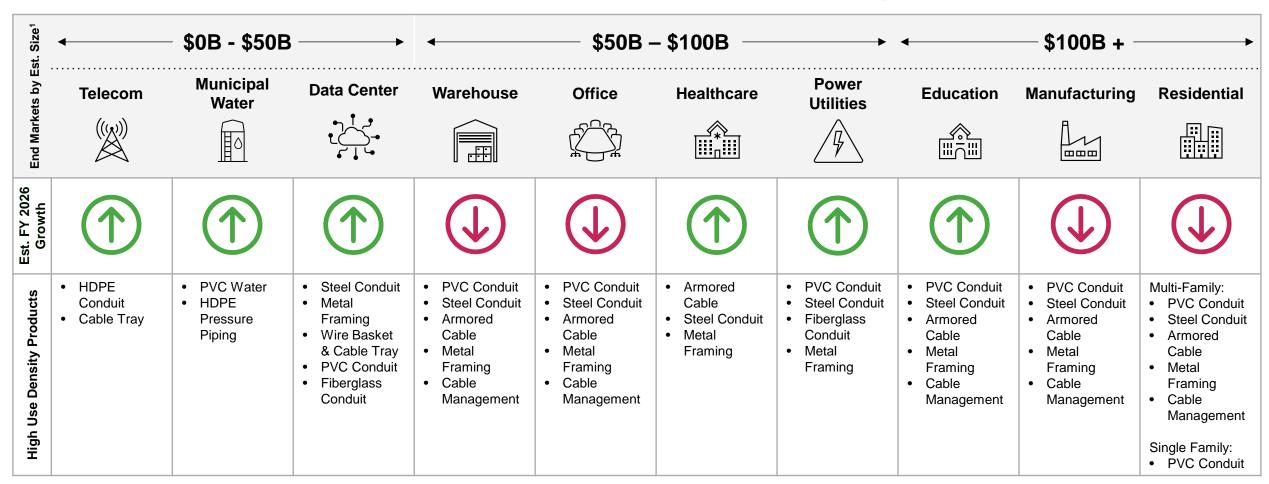


Market
Perspective &
Long-term Focus

### **Expansive End Market Use Supports Resilience**



Atkore's broad portfolio complimented by superior service and a national distribution network supports growth across diverse construction end markets; the diversity of end-market use enables resilience in fluctuating market conditions



### **Atkore's Strategic Focus – Today and Tomorrow**





Atkore provides comprehensive solutions to deploy, isolate, and protect critical electrical infrastructure for the long-term

# **Appendix**



# **Q4 Income Statement Summary**



(\$'s in millions)	Q4 2025	Q4 2024	Y/Y Change	Y/Y % Change
Net Sales	\$752.0	\$788.3	(\$36.3)	(4.6%)
Operating Income	(\$56.8)	\$102.1	(\$158.8)	(155.6%)
Net (Loss)/Income	(\$54.4)	\$73.1	(\$127.5)	(174.4%)
Adjusted EBITDA <sup>1</sup>	\$70.9	\$140.2	(\$69.2)	(49.4%)
Adjusted EBITDA Margin <sup>2</sup>	9.4%	17.8%	(840 bps)	-
Tax Rate	17.3%	20.4%	(310 bps)	-
Net (Loss)/Income per Share (Diluted)	(\$1.62)	\$2.02	(\$3.64)	(180.2%)
Adjusted Diluted EPS <sup>1</sup>	\$0.69	\$2.43	(\$1.74)	(71.6%)



# **FY 2025 Income Statement Summary**



(\$'s in millions)	FY 2025	FY 2024	Y/Y Change	Y/Y % Change
Net Sales	\$2,850.4	\$3,202.1	(\$351.7)	(11.0%)
Operating Income	\$23.2	\$624.8	(\$601.6)	(96.3%)
Net (Loss)/Income	(\$15.2)	\$472.9	(\$488.0)	(103.2%)
Adjusted EBITDA <sup>1</sup>	\$386.4	\$771.7	(\$385.3)	(49.9%)
Adjusted EBITDA Margin <sup>2</sup>	13.6%	24.1%	(1050 bps)	-
Tax Rate	18.4%	19.5%	(110 bps)	-
Net (Loss)/Income per Share (Diluted)	(\$0.45)	\$12.69	(\$13.14)	(103.5%)
Adjusted Diluted EPS <sup>1</sup>	\$6.05	\$14.48	(\$8.43)	(58.2%)

# **Segment Information**



					Three Mon	ths Eı	nded			
		S	eptemb	oer 30, 2025			S	ļ		
(in thousands)	Ne	Net sales		justed BITDA	Adjusted EBITDA Margin	Ne	et sales	Adjusted EBITDA		Adjusted EBITDA Margin
Electrical	\$	518,880	\$	65,947	12.7 %	\$	564,535	\$	145,662	25.8 %
Safety & Infrastructure		233,409		26,817	11.5 %		224,507		14,898	6.6 %
Eliminations		(278)					(746)			
Consolidated operations	\$	752,011				\$_	788,296			

# **Segment Information**



				Fiscal Ye	ar	Ended		
	S	ept	tember 30, 2025			4		
(in thousands)	Net sales		Adjusted EBITDA	Adjusted EBITDA Margin		Net sales	Adjusted EBITDA	Adjusted EBITDA Margin
Electrical	\$ 1,998,219	\$	330,512	16.5 %	\$	2,354,978	\$ 728,341	30.9 %
Safety & Infrastructure	853,369		109,191	12.8 %		849,077	89,982	10.6 %
Eliminations	(1,210)					(2,002)		
Consolidated operations	\$ 2,850,378				\$	3,202,053		

#### **Adjusted Diluted EPS Reconciliation**



#### Consolidated Atkore Inc.

	Three Months Ended					Fiscal Year Ended			
	Sep	tember 30,	Septem	ber 30,	Septe	mber 30,	Sept	ember 30,	
(in thousands, except per share data)		2025	202	24	2	025		2024	
Net income	\$	(54,420)	\$	73,119	\$	(15,175)	\$	472,872	
Stock-based compensation		2,505		6,027		23,561		20,300	
Intangible asset amortization		9,952	,	13,607		41,924		55,511	
Loss on sale of business		142				6,243		_	
Tax deductible asset impairments		78,391		_		206,123			
Loss on extinguishment of debt		795		_		795			
Other (a)		361		(1,610)		(943)		4,197	
Pre-tax adjustments to net income		92,146		18,024		277,703		80,008	
Tax effect		(23,037)		(4,506)		(69,426)		(20,002)	
Additional tax expense related to divestiture of a business		393		_		4,389			
Non-deductible goodwill impairment		8,263		_		8,263		<del></del>	
Adjusted net income	\$	23,345	\$	86,637	\$	205,754	\$	532,878	
Weighted-average diluted common shares outstanding		33,661	;	35,668		34,035		36,789	
Net (loss) income per diluted share	\$	(1.62)	\$	2.02	\$	(0.45)	\$	12.69	
Adjusted net income per diluted share	\$	0.69	\$	2.43	\$	6.05	\$	14.48	

(a) Represents other items, such as inventory reserves and adjustments, loss on disposal of property, plant and equipment, insurance recovery related to damages of property, plant and equipment, release of indemnified uncertain tax positions and realized or unrealized gain (loss) on foreign currency impacts of intercompany loans and related forward currency derivatives.



#### **Net Income to Adjusted EBITDA Reconciliation**



Consolidated Atkore Inc.

		Three Mon	ths Ended	Fiscal Ye	ar Ended
	Sep	otember 30,	September 30,	September 30,	September 30,
(in thousands)		2025	2024	2025	2024
Net (loss) income	\$	(54,420)	\$ 73,119	\$ (15,175)	\$ 472,872
Income tax expense		(11,350)	18,759	(3,415)	114,365
Depreciation and amortization		36,929	32,611	124,533	121,018
Interest expense, net		7,926	9,526	33,269	35,584
Stock-based compensation		2,505	6,027	23,561	20,300
Loss on extinguishment of debt		795	_	795	<u> </u>
Loss on sale of a business		142	<del>-</del>	6,243	<del>-</del>
Asset Impairment Charges		86,654	_	214,386	<u> </u>
Other (a)		1,734	108	2,197	7,574
Adjusted EBITDA	\$	70,915	\$ 140,150	\$ 386,394	\$ 771,713
Other Non-Routine Items Burdened in EBITDA					
Items related to Advisory & Legal Services		5,442		5,442	
Items related to Inventory Adjustments at Phoenix manufacturing site		5,821		5,821	
Adjusted EBITDA Excluding Non-Routine Items	\$	82,178		\$ 397,657	

<sup>(</sup>a) Represents other items, such as inventory reserves and adjustments, loss on disposal of property, plant and equipment, insurance recovery related to damages of property, plant and equipment, release of indemnified uncertain tax positions and realized or unrealized gain (loss) on foreign currency impacts of intercompany loans, losses on assets held for sale, transaction costs, certain legal matters, restructuring charges, and related forward currency derivatives.

### Net Income to Adjusted EBITDA Reconciliation



#### **Consolidated Atkore Inc.**

						Fiscal Ye	ar E	inded				
	Sep			•		September 30,		September 30,		tember 30,	Sep	otember 30,
(in thousands)		2025		2024		2023		2022		2021		2020
Net (loss) income	\$	(15,175)	\$	472,872	\$	689,899	\$	913,434	\$	587,857	\$	152,302
Income tax expense		(3,415)		114,365		160,391		290,186		192,144		49,696
Depreciation and amortization		124,533		121,018		115,524		84,415		78,557		74,470
Interest expense, net		33,269		35,584		35,232		30,676		32,899		40,062
Asset Impairment Charges		214,386		_		_		_		_		3,284
Stock-based compensation		23,561		20,300		21,101		17,245		17,047		13,064
Loss on extinguishment of debt		795		_		_		_		4,202		273
Loss on sale of a business		6,243		_								
Loss on assets held for sale		257		733		7,477		<del></del>		_		<del></del>
Transaction costs		291		140		968		3,424		667		196
Other (a)		1,649		6,701		11,535		2,410		(15,826)		(6,712)
Adjusted EBITDA	\$	386,394	\$	771,713	\$	1,042,127	\$	1,341,790	\$	897,547	\$	326,635

<sup>(</sup>a) Represents other items, such as inventory reserves and adjustments, loss on disposal of property, plant and equipment, insurance recovery related to damages of property, plant and equipment, release of indemnified uncertain tax positions and realized or unrealized gain (loss) on foreign currency impacts of intercompany loans, restructuring charges, and related forward currency derivatives.

# **Total Debt to Net Debt and Leverage Ratio**



#### Consolidated Atkore Inc.

(\$ in thousands)	Sep	otember 30, 2025	Se	eptember 30, 2024	Se	ptember 30, 2023	Se	eptember 30, 2022	Se	eptember 30, 2021		eptember 30, 2020
Short-term debt and current maturities of long-term debt	\$	3,730	\$	_	\$		\$		\$		\$	_
Long-term debt		756,802		764,838		762,687		760,537		758,386		803,736
Total debt		760,532		764,838		762,687		760,537		758,386		803,736
Less cash and cash equivalents		506,699		351,385		388,114		388,751		576,289	\$	284,471
Net debt	\$	253,833	\$	413,453	\$	374,573	\$	371,786	\$	182,097	\$	519,265
TTM Adjusted EBITDA (a)	\$	386,394	\$	771,713	\$	1,042,127	\$	1,341,790	\$	897,547	\$	326,635
Total debt/TTM Adjusted EBITDA		2.0	X	1.0	X	0.7	Χ	0.6	X	0.8	X	2.5 x
Net debt/TTM Adjusted EBITDA		0.7	X	0.5	X	0.4	X	0.3	X	0.2	X	1.6 x

<sup>(</sup>a) Leverage ratio and TTM Adjusted EBITDA reconciliations for all periods above can be found either in the appendix, or in Exhibit 99.1 to Form 8-K filed on November 17, 2023, November 18, 2022, November 18, 2021, November 19, 2020, November 22, 2019.

# **Glossary of Terms**



#### Abbreviations listed in alphanumeric order

Abbreviation	Description
1H	First Half
2H	Second Half
ABS	Atkore Business System
Adj.	Adjusted
Al	Artificial Intelligence
В	Billion
Capex	Capital Expenditures
CY	Calendar Year
DD%	Double Digit Percentage
EBITDA	Earnings Before Interest, Taxes, Depreciation, & Amortization
EPD	Environmental Product Declaration
EPS	Earnings Per Share
ESG	Environmental, Social, and Governance
Est.	Estimated
Excl.	Excluding
FX or F/X	Foreign Exchange
FY	Fiscal Year
HDPE	High Density Polyethylene
HSD%	High Single Digit Percentage
IPO	Initial Public Offering

Abbreviation	Description
IRA	Inflation Reduction Act
LDD%	Low Double Digit Percentage
LSD%	Low Single Digit Percentage
M	Million
M&A	Mergers & Acquisitions
MSD%	Mid Single Digit Percentage
PVC	Polyvinyl Chloride
Q1	First Fiscal Quarter
Q2	Second Fiscal Quarter
Q3	Third Fiscal Quarter
Q4	Fourth Fiscal Quarter
RSC	Regional Service Center
S&I	Safety & Infrastructure
TTM	Trailing Twelve Months
U.S.	United States of America
USD	United States Dollar
#X	Number of Times
YE	Year End
YTD	Year to Date







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