



October 2022

Dear Fellow Shareholder:

AmeriServ Financial, Inc. reported third quarter 2022 net income of \$2.1 million or \$0.12 per diluted common share. This earnings performance was a \$671,000, or 46.9%, increase from the third quarter of 2021 when net income totaled \$1.4 million or \$0.08 per diluted common share. For the nine-month period ended September 30, 2022, the Company reported net income of \$6.5 million or \$0.38 per diluted common share. This represents a 22.6% increase in earnings per share from the nine-month period of 2021 when net income totaled \$5.2 million or \$0.31 per diluted common share. The improved earnings performance in 2022 reflects the full benefit of several important strategic actions that our company executed in 2021, the successful management of our asset quality throughout the pandemic, and effective balance sheet management.

The financial markets have been characterized by uncertainty and turmoil during the third quarter of 2022 as the Federal Reserve has continued to aggressively increase interest rates to address the highest inflation in decades. It appears that this turmoil may well continue during the fourth quarter and into 2023. In such times it is necessary for community-based financial institutions like AmeriServ to pursue the strategies that best protect the institution and its customers. There is no textbook to follow, no computer software designed to provide easy answers to these challenges. Therefore, it is usually best to rely on the time-tested ground rules that have governed community banks for generations, at the heart of which is a strong balance sheet.

We are a company that prioritizes safety and soundness. This allows our customers to understand our strategies and to trust us with their hard-earned funds. Our loan portfolio remains sound. We are pleased to see that our vigorous loan underwriting standards were equal to the challenges of these times. Additionally, the loyalty of our deposit customers is also critically important as they provide us with cost effective funding during these volatile periods. We are pleased that after rapid fiscal stimulus related growth that our deposits have stabilized at these higher levels in 2022.

Many of you have used our Wealth Management services as a savings vehicle for your golden years. While the bear market has impacted the market value of your, and our, total Wealth Management assets, most of you remain with us, for you understand our investment strategies. This means we trust in the financial markets and in our Pathroad strategies, and so we wait together for the turnaround in this business cycle.

These are the times when it is our duty to work closely with our customers. Our commercial customers may need reassurance, our consumer customers may need advice and counsel. It is the collective efforts of hundreds of AmeriServ bankers during this period of stress that led to our positive financial results.

-continued-

You may ask, have there been challenges and difficulties? The answer of course is yes. We are using this period to increase our internal efficiency. Improvements in software and hardware are making it possible for our professional staff to move our products and services to new levels. Such improvements allow us to help our customers and provide assurance to you that we are not falling behind. We are particularly pleased with the refresh of our website which went live on October 4, 2022. We encourage you to visit our site at www.ameriserv.com.

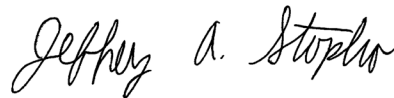
We expect both the global and national economy to remain challenging. The economy of Western Pennsylvania always requires hard work and that is what we provide. Even through these times, AmeriServ has recorded increased revenue and an increasingly stronger balance sheet. Our current common stock dividend yield approximates 3%. Our Board of Directors is pleased that we were able to increase the common dividend earlier this year as this remains an important component of total shareholder return during periods of market volatility.

Thank you for your support. These are challenging times, but AmeriServ is responding. The Board and the management team pledge the continuing effort to make your AmeriServ shares a welcome part of your portfolio.

Your thoughts and ideas are always welcome.



Allan R. Dennison
Chairman



Jeffrey A. Stopko
President & CEO