2023 Annual Report

Colonial Bancorp, Inc.

April 4, 2024

Dear Fellow Shareholders,

We are pleased to report another successful year for our company. We generated full year net earnings of \$7.4 million, which represents the second highest year in the company's history.

Although we faced many challenges during the year, including higher operating costs due to continued inflation, increased interest expense, and a lower loan demand due to the higher interest rates, our Team remained focused on each other, as well as delivering exceptional products and services to our loyal customer base.

We continue to be focused on building relationships with new clients, as well as expanding existing relationships through the delivery of value-added products and services. Investment in technology continued, so we can remain competitive in delivering the most modern product offering available to the market.

Asset growth was tempered during the year, with loan growth of \$33.4 million, or 6%, compared to 2022 year end levels. We remained focused on profitability and shareholder returns, delivering a return on average assets of 0.95%, and return on average equity of 11.94%.

Total deposits ended the year at \$687.4 million, which represents a modest level of growth for the year. Uninsured and uncollateralized deposits remain low at \$97.3 million, or 14%, of total deposits. Our liquidity position remains strong, with ample cash and borrowing capacity to support our future growth.

Our capital levels remain high and above well capitalized under the regulatory framework.

Asset quality metrics continue to be stable, with no deterioration being detected. We anticipate a modest reduction in non-performing loan levels in the first quarter of 2024, based on already defined and implemented solutions associated with two legacy credits. We expect that the higher debt and living expenses may have an impact on consumers in the future, but we do not see any signs of deterioration or stress in the portfolio. We closely monitor the portfolio and are prepared to assist our clients with defined mitigation strategies, should they experience stress or financial hardship.

Our investment in our Team through continued education and training will continue in 2024 so that we can exceed our clients' expectations and continue to differentiate ourselves from the competition.

We are thankful for your continued support and look forward to a promising and profitable 2024!

Sincerely,

Linda M. Rohrer Chairman of the Board

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Robert B. White

President & Chief Executive Officer

Consolidated Financial Statements

December 31, 2023 and 2022

(With Independent Auditors' Report Thereon)



INDEPENDENT AUDITOR'S REPORT

Shareholders and the Board of Directors 1st Colonial Bancorp, Inc. and Subsidiary Mount Laurel, New Jersey

Opinion

We have audited the consolidated financial statements of 1st Colonial Bancorp, Inc. and Subsidiary, which comprise the consolidated statements of financial condition as of December 31, 2023 and 2022, and the related consolidated statements of operations, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of 1st Colonial Bancorp, Inc. and Subsidiary as of December 31, 2023 and 2022, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of 1st Colonial Bancorp, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As discussed in Note 2 to the consolidated financial statements, in 2023, the entity adopted new accounting guidance of Financial Accounting Standards Board (FASB) Accounting Standards Codification No. 326, Financial Instruments – Credit Losses (ASC 326) using the modified retrospective method such that prior period amounts are not adjusted and continue to be reported in accordance with previously applicable generally accepted accounting principles. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about 1st Colonial Bancorp, Inc.'s ability to continue as a going concern for one year from the date the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the
 consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of 1st Colonial Bancorp, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about 1st Colonial Bancorp, Inc.'s ability to continue as a going concern for a
 reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Crowe LLP

Washington, D.C. March 27, 2024

Consolidated Statements of Financial Condition

	As of Dec	cember 31,
(Dollars in thousands, except share data)	2023	2022
Assets		
Cash and due from banks	\$ 52,707	\$ 20,377
Federal funds sold	21	22
Total cash and cash equivalents	52,728	20,399
Investments held to maturity (fair value of \$37,045 as of December 31, 2023		
and \$38,114 as of December 31, 2022)	37,045	38,114
Investments available for sale ("AFS") (amortized cost of \$76,746 as of		
December 31, 2023 and \$99,160 as of December 31, 2022)	70,532	91,017
Investment in restricted bank stock, at cost	1,457	2,894
Loans held for sale	3,619	6,710
Loans	637,037	603,609
Less allowance for credit losses	(9,690)	(8,331)
Net loans	627,347	595,278
Premises and equipment, net	1,770	1,845
Accrued interest receivable	3,431	2,779
Deferred tax assets	3,714	3,825
Bank-owned life insurance	17,894	14,548
Other assets	6,107	4,554
Total assets	\$ 825,644	\$ 781,963
Liabilities and Shareholders' Equity		
Liabilities:		
Deposits	\$ 687,444	\$ 671,052
Subordinated debt, net of issuance costs	10,631	10,559
Other borrowings	53,600	34,788
Accrued interest payable	668	405
Other liabilities	5,378	5,521
Total liabilities	757,721	722,325
Shareholders' equity:		
Preferred stock. Authorized 1,000,000 shares, no shares issued	-	-
Common stock, \$0 par value. Authorized 10,000,000 shares; issued		
5,221,096 and 5,148,221 shares as of December 31, 2023 and		
December 31, 2022, respectively, and outstanding of 4,747,479 and		
4,675,244 shares as of December 31, 2023 and December 31, 2022, respectively	-	-
Additional paid-in capital	39,294	38,619
Retained earnings	37,426	31,149
Accumulated other comprehensive loss	(4,549)	(5,890)
Treasury stock at cost, 473,617 and 472,977 shares as of December 31, 2023		
and December 31, 2022, respectively	(4,248)	(4,240)
Total shareholders' equity	67,923	59,638
Total liabilities and shareholders' equity	\$ 825,644	\$ 781,963
		-

Consolidated Statements of Operations For the years ended December 31,

(Dollars in thousands, except share data)	in thousands, except share data) 2023							
Interest income:								
Loans	\$	36,010	\$	27,674				
Federal funds sold and interest-bearing deposits		702		142				
Investments:								
Taxable		1,623		1,679				
Nontaxable		986		378				
Total interest income		39,321		29,873				
Interest expense:								
Deposits		11,025		2,692				
Subordinated debt		824		872				
Other borrowings		1,122		300				
Total interest expense		12,971		3,864				
Net interest income		26,350		26,009				
Provision for credit losses		270		1,150				
Net interest income after provision for credit losses		26,080		24,859				
Other income:								
Gain on sales of mortgage loans held for sale		667		909				
Gain on sale of guaranteed portion of SBA loans		479		852				
Mortgage fee income		510		595				
Bank-owned life insurance income		527		1,440				
Service charges on deposit accounts		103		99				
Gain on sales of portfolio loans		72		-				
Gain (loss) on real estate owned		-		37				
Other income and fees		431		419				
Total other income		2,789		4,351				
Other expenses:								
Compensation and employee benefits		11,314		11,220				
Data processing expense		2,024		1,731				
Occupancy and equipment expenses		1,342		1,231				
Professional services		894		602				
Loan expenses		701		596				
FDIC and state assessments		511		369				
Advertising expense		388		206				
Other operating expenses		1,781		1,862				
Total other expenses		18,955		17,817				
Income before income tax expense		9,914		11,393				
Income tax expense		2,483		2,895				
Net income	\$	7,431	\$	8,498				
Earnings per share:								
Basic earnings per share	\$	1.58	\$	1.82				
Diluted earnings per share	\$	1.54	\$	1.76				
Weighted average number of shares outstanding:								
Basic earnings per share	4.	,705,189	4,	,681,122				
Diluted earnings per share	4,	,827,793	4,	,826,184				

Consolidated Statements of Comprehensive Income

For the years ended December 31,

			2	2023					2	022																
	Before tax																ex	Tax	N	Net of tax	I	Before tax		Tax pense	N	let of tax
(In thousands)	al	mount		enefit)	aı	mount	a	mount		enefit)	aı	nount														
Net income	\$	9,914	\$	2,483	\$	7,431	\$	11,393	\$	2,895	\$	8,498														
Other comprehensive income (loss):																										
Net unrealized gain (loss) on AFS investment securities:																										
Net unrealized holding gain (loss) arising during the period		1,929		588		1,341		(8,517)		(2,355)		(6,162)														
Total net unrealized gain (loss) on AFS investment securities		1,929		588		1,341		(8,517)		(2,355)		(6,162)														
Other comprehensive income (loss)		1,929		588		1,341		(8,517)		(2,355)		(6,162)														
Total comprehensive income	\$	11,843	\$	3,071	\$	8,772	\$	2,876	\$	540	\$	2,336														

Consolidated Statements of Changes in Shareholders' Equity For the years ended December 31, 2023 and 2022

					Accu	mulated					
	Ad	lditional			•	other				Total	
	I	oaid-in	R	etained	comp	rehensive	Tı	reasury	shareholders' equity		
(In thousands)		capital	ea	arnings	inco	me (loss)		stock			
Balance as of Janaury 1, 2022	\$	38,250	\$	22,651	\$	272	\$	(3,356)	\$	57,817	
Stock issued		104								104	
Purchase of treasury stock (78,881	shares)						(884)		(884)	
Net unrealized loss on securities											
available for sale, net of tax						(6,162)				(6,162)	
Stock-based compensation		265								265	
Net income				8,498						8,498	
Balance as of December 31, 2022		38,619		31,149		(5,890)		(4,240)		59,638	
Cumulative change in accounting pr	rincip le	e									
for the adoption of ASC 326*				(1,154)						(1,154)	
Balance as of January 1, 2023		38,619		29,995		(5,890)		(4,240)		58,484	
Stock issued		306								306	
Purchase of treasury stock (640 sha	ares)							(8)		(8)	
Net unrealized gain on securities											
available for sale, net of tax						1,341				1,341	
Stock-based compensation		369								369	
Net income				7,431						7,431	
Balance as of December 31, 2023	\$	39,294	\$	37,426	\$	(4,549)	\$	(4,248)	\$	67,923	

^{*}See Note 2 Summary of Significant Accounting Policies

Consolidated Statements of Cash Flows For the years ended December 31, 2023 and 2022

(In thousands)	2023		2022		
Cash flows from operating activities:					
Net income	\$	7,431	\$	8,498	
Adjustments to reconcile net income to net cash provided by (used in)					
operating activities:					
Depreciation and amortization		487		323	
Net amortization of premium on investment securities		114		184	
Net accretion of deferred fees and costs on loans		(656)		(1,278)	
Amortization of issuance costs on long-term debt		72		119	
Stock-based compensation expense		369		265	
Gain on sale of investment securities		-		-	
Gain on sales of mortgage loans held for sale		(667)		(909)	
Gain on sales of guaranteed portion of SBA loans		(479)		(852)	
Provision for credit losses		270		1,150	
Cash disbursed for mortgage banking activities		(58,329)		(89,549)	
Cash received for mortgage banking activities		62,087		93,723	
Proceeds from sales of portfolio loans		7,287		-	
(Gains) losses on sales of portfolio loans		(72)		_	
Net (gain) loss on sales of OREO		-		(37)	
Net (gain) loss on disposals of premises and equipment		(6)		68	
Increase in cash value of bank-owned life insurance, net		(527)		(1,440)	
Decrease in deferred income tax benefit		41		66	
Changes in assets and liabilities:					
Increase in accrued interest receivable		(652)		(1,115)	
Increase in other assets		(2,073)		(1,262)	
Increase in accrued interest payable		263		102	
(Decrease) increase in other liabilities		(142)		1,723	
Total adjustments		7,387		1,281	
Net cash provided by operating activities		14,818		9,779	
Cash flows from investing activities:		1.,010		-,,,,	
Proceeds from maturities and calls of AFS investment securities		15,000		_	
Proceeds from sales of AFS investment securities		13,000		_	
Proceeds from principal repayment of AFS investment securities		7,300		10,469	
Proceeds from maturities of securities held to maturity		36,602		16,498	
Proceeds from sales of short-term investments		50,002		10,170	
Purchases of securities available for sale				(16,856)	
Purchases of securities held to maturity		(35,533)		(36,136)	
Redemption (purchase) of restricted bank stock		1,437		(1,420)	
Proceeds from sale of real estate owned		1,437		76	
Increase in loans receivable, net		(39,571)		(99,360)	
Proceeds from the sale of premises and equipment		11		(77,300)	
Capital expenditures		(417)		(1,164)	
Proceeds from bank owned life insurance policies		1,181		3,052	
Purchase of life insurance policies		(4,000)		3,032	
•				(124.941)	
Net cash used in investing activities		(17,990)		(124,841)	

Consolidated Statements of Cash Flows - Continued For the years ended December 31, 2023 and 2022

	 2023	 2022
Cash flows from financing activities:	_	_
Net increase in deposits	16,391	60,576
Net increase (decrease) in short-term borrowings	18,812	34,788
Proceeds from long-term borrowings, net of issuance costs	-	-
Acquisition of treasury stock	(8)	(884)
Proceeds from exercise of stock options	306	104
Stock issuance costs		 _
Net cash provided by financing activities	35,501	94,584
Net (decrease) increase in cash and cash equivalents	32,329	(20,478)
Cash and cash equivalents at beginning of year	 20,399	 40,877
Cash and cash equivalents at end of year	\$ 52,728	\$ 20,399
Supplemental disclosures:		
Cash paid during the year for:		
Interest	\$ 12,708	\$ 3,063
Income taxes paid	3,025	3,957
Noncash items:		
Net change in unrealized loss (gain) on securities available for sale, net of		
tax benefit of \$588 for 2023 and \$2,355 for 2022	\$ 1,341	\$ (6,162)
Transfer to real estate owned	-	39
Lease liabilities for obtaining right of use assets	-	1,745

Notes to Consolidated Financial Statements

Note 1. Nature of Operations

1st Colonial Bancorp, Inc. (the "Company", "We" or "Our") is a Pennsylvania corporation headquartered in Mount Laurel, New Jersey, and the parent company of 1st Colonial Community Bank (the "Bank"). The Bank opened for business on June 30, 2000 and provides a wide range of business and consumer financial services through its two New Jersey branch offices located in Collingswood and Westville and its location in Limerick, Pennsylvania.

The Company was organized as the holding company for the Bank, in connection with the reorganization approved by the Bank's shareholders at the annual meeting on June 12, 2002. As a bank holding company registered under the Bank Holding Company Act of 1956, the Company is subject to the supervision and regulation of the Board of Governors of the Federal Reserve System (the "FRB"). The Bank was a national bank until November 1, 2012 when it was granted a state charter by the New Jersey Department of Banking and Insurance. The Bank's deposits are insured by the Federal Deposit Insurance Corporation ("FDIC"). The Company's operations and those of the Bank are subject to supervision and regulation by FRB, the FDIC, and the New Jersey Department of Banking and Insurance. The principal activity of the Bank is to provide its local communities with general commercial and retail banking services. The Bank is managed as one business segment.

Subsequent Events

The Company has evaluated subsequent events for recognition and disclosure through March 27, 2024, which is the date the financial statements were available to be issued. No subsequent events occurred requiring accrual or disclosure.

Note 2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying consolidated financial statements include the accounts of the parent company, 1st Colonial Bancorp, Inc. and its wholly owned subsidiary, 1st Colonial Community Bank. The accounting and reporting policies of the Company conform to U.S. generally accepted accounting principles ("GAAP") and, where applicable, to accounting and reporting guidelines prescribed by bank regulatory authorities. Prior period amounts have been reclassified, where necessary, to conform to current year classification.

Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Significant Concentration of Credit Risk

Credit risk is one of our most significant risks. It is critical for consistent profitability that we effectively manage credit risk. Most of the Company's activities are with customers located within the Mid-Atlantic region of the country. "Note 4 – Investment Securities" to the Consolidated Financial Statements discusses the types of securities in which the Company invests. "Note 5 – Loans Receivable" to the Consolidated Financial Statements discusses the types of lending in which we engage. We do not have any portion of our business dependent on a single or limited number of customers, the loss of which would have a material adverse effect on our business. We have 90% of our investment portfolio in securities issued by government sponsored entities.

No substantial portion of loans is concentrated within a single industry or group of related industries, except a significant majority of loans are secured by real estate. There are numerous risks associated with commercial and consumer lending that could impact the borrower's ability to repay on a timely basis. They include but are not limited to: the owner's business expertise, changes in local, national, and in some cases international economies, competition, government regulation, and the general financial stability of the borrowing entity. Our commercial real estate,

Notes to Consolidated Financial Statements

construction and land development, and commercial and industrial loans comprised 28%, 6% and 5%, respectively, of the loan portfolio.

We attempt to mitigate these risks through conservative underwriting policies and procedures which include an analysis of the borrower's business and industry history, its financial position, as well as that of the business owner. We will also require the borrower to provide current financial information on the operation of the business periodically over the life of the loan. In addition, most commercial loans are secured by assets of the business or those of the business owner, which can be liquidated if the borrower defaults, along with the personal surety of the business owner.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash, deposits with other financial institutions with maturities fewer than 90 days, and federal funds sold. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, and federal funds purchased and repurchase agreements.

Investments

Debt securities that management has the positive intent and ability to hold until maturity are classified as held to maturity ("HTM") and are carried at their remaining unpaid principal balance, net of unamortized premiums or unaccreted discounts. Securities not classified as held to maturity are classified as available-for-sale ("AFS") and are stated at fair value, with unrealized gains and losses reported in accumulated other comprehensive income (loss), net of tax.

Premiums are amortized and discounts are accreted to interest income using a level yield method over the estimated remaining term of the underlying security. Gains and losses are determined using the specific identification method and are accounted for on a trade date basis.

On January 1, 2023, we adopted Accounting Standards Update No. 2016-13, "Financial Instruments-Credit Losses (Topic 326) Measurement of Credit Losses on Financial Instruments" ("CECL") issued by the Financial Accounting Standards Board ("FASB"). Under CECL expected credit losses on both HTM and AFS securities are to be recognized through a valuation allowance to the Allowance for Credit Losses ("ACL), instead of a direct write-down to the amortized cost basis of the security.

HTM securities: Approximately 99% of our HTM securities portfolio is comprised of municipal bond anticipation notes ("BANs") that are payable ultimately from ad valorem taxes to be levied upon all the taxable real property within the municipality issuing the BAN and have a maturity date of one year or less. As of December 31, 2023 no HTM debt securities required an ACL.

AFS securities: For AFS debt securities in an unrealized loss position we first assess whether we intend to sell, or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through income. For AFS debt securities that do not meet the aforementioned criteria, we evaluate whether the decline in fair value has resulted form credit losses or other factors. We will record the portion of the impairment related to credit losses (if any) in the ACL with an offsetting entry to the Provision for credit losses of our Consolidated Income Statement. Any portion of the impairment not related to credit losses is recorded through other comprehensive income ("OCI").

We evaluate declines in the fair value of securities at least on a quarterly basis. The evaluation is a quantitative and subjective process. Management considers numerous factors, including but not limited to: (1) the extent to which the fair value is less than the amortized cost, (2) our intent to hold or sell the security, (3) the financial condition and results of the issuer including changes in capital, (4) the credit rating of the issuer, (5) industry trends specific to the security, and (6) timing of debt maturity and status of debt payments.

Notes to Consolidated Financial Statements

In determining our intent not to sell and whether it is more likely than not that we will be required to sell the investments before recovery of their amortized cost basis, we consider the following factors: current liquidity and availability of other non-pledged assets that permits the investment to be held for an extended period of time but not necessarily until maturity, capital planning, and any specific asset liability committee goals or guidelines related to the disposition of specific investments.

Restricted Bank Stock

The Bank is a member of the Federal Home Loan Bank ("FHLB") system. The Bank is required to acquire and hold shares of capital stock in the FHLB based upon a percentage of the Bank's FHLB borrowings, unused borrowing capacity, and the amount of residential first mortgage loans sold to the FHLB. The FHLB stock is carried at cost and is included in bank stock in the consolidated statements of financial condition. The Bank evaluates FHLB stock for impairment based on the ultimate recoverability of par value rather than by recognizing temporary declines in value.

The Bank is required to maintain an investment in Atlantic Community Bankers Bank ("ACBB") stock. The ACBB stock is carried at cost because it does not have a readily determinable fair value. The Bank had \$40 thousand in ACBB stock as of December 31, 2023 and 2022, respectively.

Mortgage Loans Held for Sale

We originate and sell residential mortgage loans with servicing released to the secondary market. This activity enables us to fulfill the credit needs of the community while reducing its overall exposure to interest rate and credit risk. These loans are reported at fair market value.

Loans Receivable

Loans receivable are classified as loans held for investment ("LHFI") when management has the intent and ability to hold the loan or lease for the foreseeable future or until maturity or payoff. LHFI are stated at their outstanding unpaid principal balances, net of an allowance for credit losses and any deferred fees or costs. Interest income is accrued on the principal amount outstanding. Loan origination fees and related direct costs are deferred and amortized to interest income over the term of the respective loan as a yield adjustment.

LHFI are segmented into commercial real estate loans, construction and development loans, commercial loans, residential loans, and consumer loans. The commercial real estate loan segment consists of owner-occupied and non-owner occupied commercial real estate loans and multi-family real estate loans. The construction and development loan segment consists of residential and commercial acquisition and development loans. Commercial loans, which are also generally known as commercial and industrial loans, include permanent and short-term working capital and machinery or equipment financing. The residential loan segment consists of primary or secondary home mortgage loans, home equity lines of credit, and home equity loans.

Commercial Real Estate Loans: The commercial real estate loan portfolio consists primarily of loans secured by office buildings, retail and industrial use buildings, strip shopping centers, mixed-use and other properties used for commercial purposes primarily located in our market area. Although terms for commercial real estate and multi-family loans vary, the underwriting standards generally allow for terms up to 10 years with the interest rate being reset in the sixth year and with monthly amortization not greater than 25 years and loan-to-value ratios of not more than 80%. Interest rates are either fixed or adjustable and are predominantly based upon the prime rate or the five-year U.S. Treasury rate plus a margin. Prepayment fees are charged on most loans in the event of early repayment. Generally, the personal guarantees of the principals are obtained as additional collateral for commercial real estate and multi-family real estate loans.

Construction and Development Loans: We originate construction loans to builders and developers predominantly in our market area. Construction and development loans are riskier than other loan types because they are more speculative in nature. Deteriorating economic or environmental conditions can negatively affect a project. Construction loans are also more difficult to evaluate and monitor. In order to mitigate some of the risks inherent in construction lending, limits are placed on the number of units that can be built on a speculative basis based upon the

Notes to Consolidated Financial Statements

reputation and financial position of the builder, his/her present obligations, the location of the property and prior sales in the development and the surrounding area. Additionally, the construction budget is reviewed prior to loan origination and the properties under construction are inspected. During the construction phase of a real estate project, the loan requires interest payments only.

Commercial: Our commercial business loans generally have been made to small to mid-sized businesses predominantly located in our market area. The commercial business loans are either a revolving line of credit or for a fixed term. Interest rates are adjustable, indexed to a published prime rate of interest, or fixed. Generally, equipment, machinery, real property or other corporate assets secure such loans. Personal guarantees from the business principals are generally obtained as additional collateral.

Residential Loans: We originate residential mortgage loans that we retain in our loan portfolio to diversify credit risk. We have also acquired residential mortgages through pool purchases. The mortgages we originate or acquire are secured primarily by properties located in our primary market and surrounding areas. We originate home equity loans and home equity lines of credit in our market area. The collateral must be the borrower's primary or secondary residence. Home equity lines of credit are variable rate and are indexed to the prime rate. Our home equity loans are either first or second liens and have a fixed rate. We have originated some home equity lines of credit or home equity loans for investment homes. Residential loans also include business loans secured by primary liens on one-to four family real estate collateral.

Consumer Loans: We originate cash-secured and unsecured loans and lines of credit to individuals. Unsecured consumer loans generally have a higher interest rate than residential loans because they have additional credit risk associated with them.

Loans are reported as non-accrual if they are past due as to principal or interest payments for a period of 90 days or more. Exceptions may be made if a loan is deemed by management to be well collateralized and in the process of collection. Loans that are on a current payment status may also be classified as non-accrual if there is serious doubt as to the borrower's ability to continue interest or principal payments. When a loan is placed on non-accrual all unpaid interest is reversed from interest income. Interest payments received on nonaccrual loans are normally applied against principal. Excess proceeds received over the principal amounts due on non-accrual loans are recognized as income on a cash basis. We recognize income under the accrual basis when the principal payments on the loans become current and the collateral on the loan is sufficient to cover the outstanding obligation to the Company. If these factors do not exist, we do not recognize income. Generally, loans are restored to accrual status when the loan is brought current, has performed in accordance with the contractual terms for a reasonable period of time (generally six months) and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

Allowance for Credit Losses

CECL Adoption

On January 1, 2023, we adopted ASU 2016-13, Financial Instruments - Credit Losses ("ASC Topic 326"): Measurement of Credit Losses on Financial Instruments, as amended, which replaces the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss ("CECL") methodology. The measurement of expected credit losses under CECL is applicable to financial assets measured at amortized cost, including loan receivables and HTM debt securities. It also applies to off-balance sheet ("OBS") credit exposures, such as loan commitments, standby letters of credit, financial guarantees, and other similar instruments.

The Company adopted ASC 326 using the modified retrospective method for all financial assets measured at amortized cost basis and OBS credit exposures. Results for the 2023 reporting period are presented under ASC 326 while prior reporting periods continue to be reported in accordance with previously applicable GAAP. We recorded a net increase of \$1.6 million to the ACL on January 1, 2023 as result of the adoption of CECL. Retained earnings decreased \$1.2 and deferred tax assets increased by \$434 thousand. Included in the \$1.6 million increase to the ACL was \$436 thousand for certain OBS credit exposures.

Notes to Consolidated Financial Statements

The following table illustrates the impact of ASC 326.

	January 1, 2023									
	As	reported			Im	pact of				
	1	Under	Pre-	ASC 326	A	SC 326				
(In thousands)	ASC 326		A	doption	A	doption				
Assets										
Loans:										
Commercial real estate	\$	(1,961)	\$	(3,403)	\$	1,442				
Construction and land development		(1,011)		(957)		(54)				
Commercial		(1,824)		(1,369)		(455)				
Residential real estate		(4,657)		(2,594)		(2,063)				
Consumer		(30)		(8)		(22)				
Allowance for credit losses on loans		(9,483)		(8,331)		(1,152)				
Deferred tax assets, net		4,259		3,825		434				
Liabilities				_						
Allowance for credit losses on OBS commitments	\$	993	\$	557	\$	436				
Shareholders' Equity										
Retained Earnings		29,995		31,149		(1,154)				

Management estimates the ACL using relevant available information from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of credit losses. We have incorporated the use of peer institution data to inform regression analysis designed to quantify the impact of reasonable and supportable forecasts in our models.

Adjustments to historical loss information are made to address various risk characteristics of our loan portfolio such as changes in lending policies and procedures, trends in delinquencies and other non-performing loans, changes in economic conditions and collateral values, changes in growth trends or concentrations of loan segments, and other external factors such as regulatory environment.

Loans are either evaluated on a collective (pool) basis or on an individual basis for expected credit losses.

The ACL is measured on a collective pool basis when similar characteristics exist. The Company has identified five portfolio segments based on the Federal Call Code segmentation and measures the allowance for ACL using discounted cash flow. All periods during the reasonable and supportable forecast period utilize a forecasted loss rate. We have elected to forecast the first four quarters of the credit loss estimate and revert to a long-run average of each considered economic factor as permitted under CECL. The reversion period is four quarters.

We will evaluate loans individually when they do not share similar risk characteristics with loans evaluated on a pool basis. Loans can be identified for individual evaluation based on nonaccrual status, delinquency, risk rating or modification. Loans individually evaluated are excluded from the pool evaluation. We have elected to exclude accrued interest receivable from the measurement of its ACL. When a loan is placed on non-accrual status, any outstanding accrued interest is reversed against interest income.

The estimated fair values of substantially all of our individually evaluated loans are measured based on the estimated fair value of the loan's collateral. We obtain third-party appraisals or valuations to establish the fair value of real estate

Notes to Consolidated Financial Statements

collateral. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value less estimated costs to sell the property. For commercial and industrial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets. When the fair value of the loan is less than the carrying value, a specific reserve is established in the ACL for the difference.

OBS Commitments: The ACL on OBS commitments is a liability for credit losses on commitments to originate or fund loans. It is included in "Other liabilities" on the consolidated balance sheets. Expected credit losses are estimated over the contractual period in which the Company is exposed to credit risk via a commitment that cannot be unconditionally canceled. In addition, the estimate of the liability considers the likelihood that funding will occur. The ACL on unfunded commitments is adjusted through provision for credit losses on consolidated statements of operations. Because the business processes and risks associated with unfunded commitments are essentially the same as loans, the Company uses the same process to estimate the liability.

Premises and Equipment

Premises and equipment are recorded at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the expected useful lives of the assets. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the useful lives or the remaining lease term. Software costs, furniture, and equipment have depreciable lives of 3 to 10 years. Building and improvements have estimated useful lives of 5 to 35 years. The costs of maintenance and repairs are expensed as they are incurred, and renewals and betterments are capitalized.

Leases

Our leases are operating leases and are predominantly related to real estate. As a lessee we record, for all leases with a lease term of more than 12 months, an asset representing our right to use the underlying asset and a liability to make lease payments. The right-of-use ("ROU") asset is included in other assets and the lease liability is included in other liabilities on the balance sheet. The amortization of operating lease ROU assets and the accretion of operating lease liabilities are reported together as fixed lease expense and are included in occupancy and equipment expense within other expense. The fixed lease expense is recognized on a straight-line basis over the life of the lease. The Company has elected to exclude leases with original terms of less than one year from the operating lease ROU assets and lease liabilities.

Other Real Estate Owned

Other real estate owned ("OREO") is comprised of properties acquired through foreclosure proceedings or acceptance of a deed in lieu of foreclosure. Real estate owned is recorded at the lower of the carrying value of the loan or the fair value of the property, net of estimated selling costs. Costs relating to the development or improvement of properties are capitalized, while expenses related to the operation and maintenance of properties are expensed as incurred. Gains or losses upon dispositions are reflected in earnings as realized. The Bank had no OREO as of December 31, 2023 and 2022.

Bank-Owned Life Insurance

We have bank-owned life insurance ("BOLI") policies on certain officers and key employees. These policies are reflected on the consolidated statements of financial condition at their cash surrender value, or the amount that can be realized. Income from these policies and changes in the cash surrender value are recorded in non-interest income. During 2023, we surrendered a \$1.0 million policy due to a significantly below market yield. We paid a \$28 thousand tax penalty upon the redemption and reinvested the proceeds in a new BOLI policy. During 2022, we received \$3.1 million in insurance proceeds related to three former employees covered by BOLI policies and recorded \$1.0 million in income from these proceeds. Income from the insurance proceeds is included in BOLI income on our Consolidated Statements of Operations.

Notes to Consolidated Financial Statements

Earnings Per Share

Basic earnings per share is calculated as net income divided by the weighted average number of shares outstanding, net of treasury stock, during the period. Dilutive earnings per share include dilutive common stock equivalents as computed under the treasury stock method using average common stock prices.

Mortgage Banking Derivatives

Commitments to fund mortgage loans (interest rate lock commitments) to be sold in the secondary market and forward commitments for the future delivery of these mortgage loans are accounted for as freestanding derivatives. The fair value of the interest rate lock is recorded at the time the commitment to fund the mortgage loan is executed and is adjusted for the expected exercise of the commitment before the loan is funded. In order to hedge the change in interest rates resulting from its commitment to fund the loans, we enter into forward commitments for the future delivery of mortgage loans when interest rate locks are entered into. We utilize a third-party model to determine the fair value of rate lock commitments or forward sale contracts. This model uses investor bids and the probability that the rate lock commitments will close. Net derivative assets and liabilities are recorded within other assets or other liabilities, respectively, on the consolidated balance sheets, with changes in fair value during the period recorded within net change in the fair value of derivative instruments on the consolidated statements of income.

Income Taxes

The Company and the Bank file a consolidated federal income tax return and a consolidated New Jersey income tax return. The Company and the Bank file separate Pennsylvania tax returns. Income taxes are allocated to the Company and the Bank based on the contribution of their income or use of their loss in the consolidated return. As of December 31, 2023, tax years 2020 through 2022 are subject to federal examination by the IRS and years 2019 through 2022 are subject to state examination by various state taxing authorities. Tax regulations are subject to interpretation of the related tax laws and regulations and require significant judgment to apply.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, as well as operating loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is established against deferred tax assets when, in the judgment of management, it is more likely than not that such deferred tax assets will not become available.

We account for income taxes in accordance with FASB ASC Topic 740-10, "Accounting for Uncertainty in Income Taxes", ("ASC 740") which includes guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions. We had no unrecognized tax benefits or accrued interest and penalties as of December 31, 2023 and 2022. We classify interest and penalties as an element of tax expense.

Share-Based Compensation

The Company accounts for all share-based payments to be recognized as compensation expense in the consolidated financial statements based on their fair values at the grant date. That expense will be recognized on a straight-line basis over the period during which services are provided in exchange for the award, known as the requisite service period (usually, the vesting period).

Recent Accounting Pronouncements

In June 2016, FASB issued Accounting Standards Update No. 2016-13, "Financial Instruments-Credit Losses (Topic 326) Measurement of Credit Losses on Financial Instruments" ("ASU 2016-13"). The amendments in ASU 2016-13 replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The amendments affect financial assets such as loans, debt securities, trade receivables, net investments in

Notes to Consolidated Financial Statements

leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash.

The amendments in ASU 2016-13 require the measurement of expected credit losses to based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances.

As cited previously under Allowance for Credit Losses, the Company adopted the amendments in ASU 2016-13 on January 1, 2023.

In March 2022, FASB issued ASU 2022-02 Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures ("ASU 2022-02"). This update reduces the complexity of accounting for TDRs by eliminating certain accounting guidance, enhancing disclosures and improving the consistency of vintage disclosures. The Company adopted ASU 2022-02 on January 1, 2023, and it did not have a material impact on its consolidated financial statements.

Note 3. Cash and Due from Banks

The Bank was required to maintain \$50 thousand in cash reserves at its correspondent banks as of December 31, 2023 and 2022.

Note 4. Investment Securities

A comparison of amortized cost and fair value of investment securities held to maturity and securities available for sale as of December 31, 2023 and 2022 is as follows:

As of December 31, 2023	_									
			Gr	OSS	(Gross			All	owance
	Aı	nortized	unreco	unrecognized		cognized	Fair		fo	r credit
(In thousands)		cost	ga	ins	10	osses	value		losses	
Investments HTM:										
Municipal securities	\$	36,545	\$	-	\$	-	\$	36,545	\$	-
Corporate bonds		500						500		_
Total HTM	\$	37,045	\$		\$		\$	37,045	\$	-
			Gre	oss	(Gross	Al	lowance		
	Aı	nortized	rtized unrealized		unrealized		for credit		Fair	
		cost	gains		losses		losses		value	
Investments AFS:										
U.S. Treasuries	\$	4,999	\$	-	\$	(45)	\$	-	\$	4,954
U.S. government securities		25,500		-		(1,754)		-		23,746
Agency mortgage-backed securities		34,804		6		(3,208)		-		31,602
Corporate bonds		11,443				(1,213)		_		10,230
Total AFS	\$	76,746	\$	6	\$	(6,220)	\$	-	\$	70,532

Notes to Consolidated Financial Statements

There was no allowance for credit losses on debt securities as of December 31, 2023.

As of December 31, 2022

715 01 Beccinicer 51, 2022	_								
		Н	TM unre	ecognize	d/ Al	S unrealize	zed		
	Aı	nortized	Gr	Gross		Gross		Fair	
(In thousands)		Cost	ga	ins	1	losses	value		
Investments HTM:									
Municipal securities	\$	37,614	\$	-	\$	-	\$	37,614	
Corporate bonds		500						500	
Total	\$	38,114	\$	-	\$	-	\$	38,114	
Investments AFS: U.S. Treasuries	\$	14,956	\$		\$	(224)	\$	14.722	
U.S. government securities	Ф	30,490	\$	-	Þ	(224) (2,889)	\$	14,732 27,601	
Agency mortgage-backed securities		42,272		1		(4,270)		38,003	
Corporate bonds		11,442		-		(761)		10,681	
Total	\$	99,160	\$	1	\$	(8,144)	\$	91,017	

The scheduled maturities of investment securities held to maturity and securities available for sale as of December 31, 2023 are as follows:

	HTM Inv	estments	AFS Investments				
	Amortized	Fair	Amortized	Fair			
(In thousands)	Cost	value	Cost	value			
Due in one year or less	\$ 36,013	\$ 36,013	\$ 4,999	\$ 4,955			
Due after one year up to five years	532	532	26,500	24,678			
Due after five years up to ten years	500	500	9,470	8,551			
Due after ten years	-	-	973	747			
Subtotal	37,045	37,045	41,942	38,931			
Agency mortgage-backed securities			34,804	31,601			
Total	\$ 37,045	\$ 37,045	\$ 76,746	\$ 70,532			

There were no proceeds from the sale of securities available for sale during 2023 and 2022, respectively. There were no realized gains or losses in 2023 and 2022.

As of December 31, 2023 and 2022, investment securities with a market value of \$82.0 million and \$74.9 million, respectively, were pledged as collateral for uninsured municipal deposits and the FHLB for potential borrowings.

Notes to Consolidated Financial Statements

The following table summarizes debt securities AFS in an unrealized loss position for which an allowance for credit losses has not been recorded at December 31, 2023, aggregated by major security type and length of time in a continuous unrealized loss position.

As of December 31, 2023

		Lo	ess than	12 mont	hs	12 months or longer					Total					
			Gro	OSS	Number				Gross	Number			(Gross	Number	
			unrea	lized	of			un	realized	of			un	realized	of	
(In thousands)	Fair v	alue	loss	ses	positions	Fa	air value		losses	positions	Fa	ir value	1	osses	positions	
Investments AFS:																
U.S. Treasuries	\$	-	\$	-	-	\$	4,954	\$	(45)	1	\$	4,954	\$	(45)	1	
U.S. government securities		-		-	-		23,746		(1,754)	6		23,746		(1,754)	6	
Agency mortgage-backed securities		-		-	-		31,229		(3,208)	53		31,229		(3,208)	53	
Corporate bonds		-					8,231		(1,213)	10		8,231		(1,213)	10	
Total	\$		\$			\$	68,160	\$	(6,220)	70	\$	68,160	\$	(6,220)	70	

Gross unrecognized and unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in continuous unrecognized and unrealized loss positions as of December 31, 2022 are as follows:

As of December 31, 2	2022
----------------------	------

	Less than 12 months						1	2 mon	ths or longe	er	Total					
	Gross unrecognized/ Nu								Gross					Gross		
			unre	ecognized/	Number			unre	cognized/	Number			unre	ecognized/	Number	
			ur	realized	of			un	realized	of			ur	realized	of	
(In thousands)	F	air value		losses	positions	Fair value		losses		positions	Fair value		losses		positions	
Investments HTM:																
Municipal securities	\$	-	\$	-	-	\$	-	\$	-	-	\$	-	\$	-	-	
Corporate bonds		-		-								-				
Total	\$	-	\$			\$		\$			\$	-	\$			
Investments AFS:																
U.S. Treasuries	\$	14,732	\$	(224)	3	\$	-	\$	-	-	\$	14,732	\$	(224)	3	
U.S. government securities Agency mortgage-backed		4,807		(183)	1		22,794		(2,706)	6		27,601		(2,889)	7	
securities		12,140		(578)	46		25,553		(3,692)	9		37,693		(4,270)	55	
Corporate bonds		8,681		(761)	10		_		_			8,681		(761)	10	
Total	\$	40,360	\$	(1,746)	60	\$	48,347	\$	(6,398)	15	\$	88,707	\$	(8,144)	75	

Our corporate bonds are mostly comprised of financial institutions' subordinated debt securities. Unrealized losses on corporate bonds have not been recognized into income because the issuers' bonds are investment grade, management does not intend to sell, and it is likely that we will not be required to sell the security before recovery of its amortized cost basis. The decline in fair value is largely due to changes in interest rates and other market conditions. These financial institutions are well capitalized under the regulatory framework for prompt corrective action.

Notes to Consolidated Financial Statements

Note 5. Loans Receivable and Allowance for Credit Losses

Loans receivable consist of the following as of December 31, 2023 and 2022:

	Dece	ember 31,	December 31,				
(In thousands)		2023		2022			
Commercial real estate	\$	177,062	\$	166,721			
Construction and land development		38,815		63,756			
Commercial		34,077		35,184			
Residential real estate		385,841		336,911			
Consumer		1,242		1,037			
Subtotal		637,037		603,609			
Allowance for credit losses		(9,690)		(8,331)			
Loans, net	\$	627,347	\$	595,278			

The Bank is subject to a loans-to-one-borrower limitation of 15% of capital funds. As of December 31, 2023, the loans-to-one-borrower limitation was \$12.3 million compared to \$11.1 million as of December 31, 2022. As of December 31, 2023 and 2022, there are no loans outstanding or committed to any one borrower that individually or in the aggregate exceed those limits.

The Bank lends primarily to customers in its local market area. Most loans are mortgage loans. Mortgage loans include loans secured by commercial and residential real estate and construction loans. Accordingly, lending activities could be affected by changes in the general economy, the regional economy, or real estate values. As of December 31, 2023 and 2022, mortgage loans totaled \$601.7 million and \$567.3 million, respectively. Mortgage loans represent 94.5% and 94.0% of total gross loans as of December 31, 2023 and 2022, respectively.

Allowance for Credit Losses

The following table presents the activity in the allowance for credit losses by portfolio segment for the year ended December 31, 2023:

December 31, 2023			Cons	struction								
	Cor	nmercial	an	d land	Con	nmercial	Res	sidential				
(In thousands)	real estate		deve	lopment	and industrial		real estate		Consumer		Total	
Allowance for credit losses:		¢ 2.402										
Beginning balance prior to the adoption of	\$	3,403	\$	957	\$	1,369	\$	2,594	\$	8	\$	8,331
ASC 326												
Impact of adopting ASC 326		(1,442)		54		455		2,063		22		1,152
Credit loss expense (credit)		456		(146)		(688)		627		26		275
Charge-offs		(192)		-		(213)		(62)		(4)		(471)
Recoveries		264		29		61		46		3		403
Ending balance	\$	2,489	\$	894	\$	984	\$	5,268	\$	55	\$	9,690

The following table details the roll forward of the allowance for loan losses and the loan portfolio disaggregated by loan portfolio classification for the twelve-months ended December 31, 2022:

Notes to Consolidated Financial Statements

December 31, 2022				nstruction							
	Co	mmercial	a	nd land	Co	mmercial	Re	esidential			
(In thousands)	re	al estate	dev	elopment	and	industrial	re	al estate	Co	nsumer	 Total
Beginning balance	,		\$	825	\$	1,387	\$	1,870	\$	16	\$ 6,906
Charge-offs		(88)		(78)		(18)		(20)		(8)	(212)
Recoveries		177		1		154		142		13	487
Provision (credit)		506		209		(154)		602		(13)	 1,150
Ending balance	\$	3,403	\$	957	\$	1,369	\$	2,594	\$	8	\$ 8,331
Ending balance: related to loans individually											
evaluated for impairment	\$	452	\$	_	\$	732	\$	21	\$	-	\$ 1,205
Ending balance: related to loans											
collectively evaluated for impairment	\$	2,951	\$	957	\$	637	\$	2,573	\$	8	\$ 7,126
Loan Balances											
Ending balance	\$	166,721	\$	63,756	\$	35,184	\$	336,911	\$	1,037	\$ 603,609
Ending balance: individually evaluated for											
impairment	\$	1,168	\$	1,567	\$	732	\$	1,375	\$		\$ 4,842
Ending balance: collectively evaluated for											
impairment	\$	165,553	\$	62,189	\$	34,452	\$	335,536	\$	1,037	\$ 598,767

The following tables details the impaired loans by loan classification as of and for the year ended December 31, 2022:

				As of	and for	the year end	led Dec	ember 31,	2022			
	U	Jnpaid					A	verage	Int	erest	Interes	st income
	pr	rincipal	Re	corded	R	elated	ree	corded	inc	ome	reco	gnized
(In thousands)	ba	alance	inve	estment	allo	wance	inve	estment	reco	gnized	casl	n basis
With no related allowance recorded:												
Commercial real estate	\$	1,004	\$	656	\$	-	\$	792	\$	53	\$	129
Construction		2,097		1,567		-		1,687		-		11
Commercial		-		-		-		106		-		14
Residential real estate	1,062			990				769		13		56
Total:	\$	4,163	\$	3,213	\$		\$	3,354	\$	66	\$	210
With an allowance recorded:												
Commercial real estate	\$	828	\$	828	\$	452	\$	64	\$	-	\$	-
Construction and land development		-		-		-		6		-		-
Commercial		1,550		732		732		642		-		-
Residential real estate		69		69		21		5				
Total:	\$	2,447	\$	1,629	\$	1,205	\$	717	\$	-	\$	-

Notes to Consolidated Financial Statements

Nonaccrual Loans

The following table presents the amortized cost basis of loans on nonaccrual status and loans past due over 89 days still accruing as of December 31, 2023:

	No	naccrual	No	naccrual	Loans	s Past
	W	ith No		with	Due	Over
	All	owance	All	owance	89 I)ays
	for	Credit	for	Credit	St	ill
(In thousands)		Loss		Loss	Accı	uing
Commercial real estate	\$	2,170	\$	151	\$	-
Construction and land development		-		1,467		-
Commercial		105		173		-
Residential real estate		804		-		-
Consumer						_
Total	\$ 3,079		\$ 1,791		\$	

The Company recognized \$101 thousand of interest income on nonaccrual loans during the year ended December 31, 2023.

The following table present the recorded investment in nonaccrual and loans past due over 89 days still on accrual by class of loans as of December 31, 2022:

			Loans	s Past
			Due	Over
			89 Da	ys Still
(In thousands)	Nor	naccrual	Acc	ruing
Commercial real estate	\$	1,168	\$	-
Construction and land development		1,567		-
Commercial		732		-
Residential real estate		1,098		-
Consumer		-		-
Total	\$	4,565	\$	

The following tables present an aging analysis of past due payments for each loan portfolio classification as of December 31, 2023 and December 31, 2022:

December 31, 2023	30-	59 Days	60-89 Days		90+ Days		Total		Loans Not		
(In thousands)	Past Due		Past Due		Pa	st Due	Pa	st Due	Past Due	Total	1
Commercial real estate	\$ 1,872		\$	-	\$	\$ 1,869		3,741	\$ 173,321	\$ 177,0	062
Construction and land development		-		-		1,467		1,467	37,348	38,8	315
Commercial		35		88		604		727	33,350	34,0)77
Residential real estate		1,655		-		501		2,156	383,685	385,8	341
Consumer		3						3	1,239	1,2	242
Total	\$	3,565	\$	88	\$	4,441	\$	8,094	\$ 628,943	\$ 637,0)37

Notes to Consolidated Financial Statements

December 31, 2022	30-59 Days		60-8	60-89 Days		90+ Days		Total		oans Not	
(In thousands)	Pas	Past Due		Past Due		Past Due		st Due	P	ast Due	 Total
Commercial real estate	\$	290	\$ 2,660		\$	-	\$	2,950	\$	163,771	\$ 166,721
Construction and land development		-		-		1,567		1,567		62,189	63,756
Commercial		250		-		893		1,143		34,041	35,184
Residential real estate		64		316		741		1,121		335,790	336,911
Consumer				_						1,037	1,037
Total	\$	604	\$ 2,976		\$	3,201	\$	6,781	\$	596,828	\$ 603,609

Loan Modifications to Borrowers Experiencing Financial Difficulty

On January 1, 2023, the Corporation adopted ASU 2022-02. Loan modifications reported below do not include modifications with insignificant payment delays. Occasionally the Company modifies loans to borrowers in financial distress by providing a modification to their original loan terms. The modification can include principal forgiveness, a term extension, an other-then-insignificant payment delay or an interest rate reduction. When principal forgiveness is granted, the amount of forgiveness is charged-off against the ACL.

In some cases, the Company provides multiple types of concessions on one loan. For the loans included in the combination columns below multiple types of modifications have been made on the same loan within the current reporting period.

The following table presents the amortized cost basis of loans at December 31, 2023 that were both experiencing financial difficulty and modified during the year ended December 31, 2023, by class and by type of modification. The percentage of the amortized cost basis of loans that were modified to borrowers in financial distress as compared to the amortized cost basis of each class of financing receivable is also presented below.

									Coml	oination	Combination			
									T	erm	Term		Total	
									Exten	sion and	Exten	sion and	Class of	
	Princ	ipal	Pa	yment	Te	erm	Intere	st Rate	Pay	ment	Intere	est Rate	Financing	
(In thousands)	Forgiveness		D	elay	Exte	nsion	Redu	uction	D	elay	Reduction		Receivable	
Commercial real estate	\$	-	\$ 315		\$ -		\$	43	\$	483	\$	654	0.8%	
Commercial		-		-		59		-		-		37	0.2%	
Construction and land development		-		-		-		-		-		-	0.0%	
Residential real estate		-		419		-		-		125		-	0.1%	
Consumer													0.0%	
Total	\$		\$	734	\$	59	\$	43	\$	608	\$	691	0.3%	

There are no commitments to lend additional amounts to the borrowers included in the previous table.

We closely monitor the performance of the loans that are modified to borrowers experiencing financially difficulty to understand the effectiveness of our modification efforts. Only one modified commercial loan in the amount of \$59 thousand was past due for 81 days as of December 31, 2023.

Credit Quality Indicators

We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial condition, repayment sources, payment history and value of collateral. Commercial,

Notes to Consolidated Financial Statements

commercial real estate, and construction and development loans are evaluated annually or when credit deficiencies arise, such as delinquent loan payments. Credit quality risk ratings include the following regulatory classifications:

Special Mention – Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the bank's credit position at some future date.

Substandard – Loans classified as substandard are inadequately protected by the current net worth and payment capacity of the obligor or of the collateral pledged, if any. Substandard loans have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans classified as doubtful have all weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable, and improbable.

Loans not classified as special mention, substandard, or doubtful are pass-rated loans.

The following table summarizes designated internal risk categories by portfolio segment and loan class, by origination year, in the current period:

	Т	erm Loans	Am	ortized Co	st Ba	sis by Ori	ion Year						
									1	volving Loans nortized		lving ans erted	
(In thousands)		2023		2022		2021		Prior	Co	st Basis	To	Гегт	Total
As of December 31, 2023													
Commercial real estate													
Pass	\$	16,376	\$	47,582	\$	43,126	\$	63,374	\$	571	\$	-	\$ 171,029
Special mention		-		-		499		1,478		-		-	1,977
Substandard		_		_		3,618		438					4,056
Total commercial real estate loans	\$	16,376	\$	47,582	\$	47,243	\$	65,290	\$	571	\$	-	\$ 177,062
Commercial real estate													
Current period gross write offs	\$	-	\$	-	\$	-	\$	192	\$	-	\$	-	\$ 192
Construction and land development													
Pass	\$	19,623	\$	15,355	\$	4,476	\$	2,364	\$	4,225	\$	-	\$ 46,043
Special mention		-		-		-		-		-		-	-
Substandard		-						1,467					1,467
Total construction and land development	\$	19,623	\$	15,355	\$	4,476	\$	3,831	\$	4,225	\$	-	\$ 47,510
Construction and land development:													
Current period gross write offs	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -

Notes to Consolidated Financial Statements

	 erm Loans	Amo	ortized Co	st Bas	sis by Ori	ginat	ion Year					
								Re	evolving	Revo	lving	
									Loans	Lo	ans	
								A	mortized	Conv	erted	
(In thousands)	 2023		2022		2021		Prior	С	ost Basis	To	Гегт	 Total
As of December 31, 2023 (cont.)												
Commercial												
Pass	\$ 2,378	\$	5,613	\$	1,845	\$	12,607	\$	10,926	\$	-	\$ 33,369
Special mention	-		-		-		35		66		-	101
Substandard			200		1				406			 607
Total commercial	\$ 2,378	\$	5,813	\$	1,846	\$	12,642	\$	11,398	\$	-	\$ 34,077
Commercial:												
Current period gross write offs	\$ 45	\$	_	\$	168	\$	_	\$	_	\$	-	\$ 213

The Company considers the performance of the loan portfolio and its impact on the ACL. For residential and consumer loan classes, we also evaluate credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the amortized cost in residential and consumer loans based on payment activity:

	T	erm Loans	Am	ortized Co	st Ba	sis by Ori	ginat	ion Year						
									Re	evolving	Re	volving		
										Loans	1	Loans		
									A	mortized	Co	nverted		
As of December 31, 2023		2023		2022		2021		Prior	C	ost Basis	Т	o Term	-	Γotal
Residential real estate														
Payment performance														
Performing	\$	56,213	\$	83,996	\$	74,802	\$	83,450	\$	85,503	\$	1,074	\$ 3	85,038
Nonperforming				136				404		100		163		803
Total residential real estate	\$	56,213	\$	84,132	\$	74,802	\$	83,854	\$	85,603	\$	1,237	\$ 3	85,841
Residential real estate:														
Current period gross write offs	\$	-	\$	-	\$	-	\$	62	\$	-	\$	-	\$	62
Consumer														
Payment performance														
Performing	\$	8	\$	665	\$	40	\$	482	\$	47	\$	-	\$	1,242
Nonperforming		_		_		_		_		_		_		_
Total consumer	\$	8	\$	665	\$	40	\$	482	\$	47	\$	-	\$	1,242
Consumer:														
Current period gross write offs	\$	-	\$	-	\$	-	\$	4	\$	-	\$	-	\$	4

Notes to Consolidated Financial Statements

The following tables present risk ratings for each loan portfolio classification as of December 31, 2022

December 31, 2022

	_		S	pecial							
(In thousands)		Pass	M	ention	Su	bstandard	Do	ubtful	Non	-accrual	Total
Commercial real estate	\$	164,961	\$	592	\$	-	\$	-	\$	1,168	\$ 166,721
Construction and land development		60,013		2,176		-		-		1,567	63,756
Commercial		34,343		109				-		732	 35,184
Total	\$	259,317	\$	2,877	\$		\$	-	\$	3,467	\$ 265,661

The following tables present the recorded investment in residential and consumer loans based on payment activity:

December 31, 2022

(In thousands)		Pe	erforming	No	naccrual	 Total
Residential real estate		\$	335,813	\$	1,098	\$ 336,911
Consumer			933			1,037
	Total	\$	336,746	\$	1,098	\$ 337,948

Note 6. Premises and Equipment, Net

Premises and equipment as of December 31, 2023 and 2022 are summarized as follows (dollars in thousands):

		 As of Dec	embe	r 31,
	Estimated			
(In thousands)	Useful Lives	 2023		2022
Land		\$ 122	\$	122
Buildings and leasehold improvements	5 - 35 years	1,232		1,104
Furniture, fixtures and equipment	3 - 10 years	2,370		2,134
Premises and equipment, gross		3,724		3,360
Less accumulated depreciation and amortization		(1,954)		(1,515)
Premises and equipment, net		\$ 1,770	\$	1,845

Depreciation expense was \$487 thousand and \$323 thousand for the years ended December 31, 2023 and 2022, respectively, and is recorded in occupancy and equipment expenses.

Notes to Consolidated Financial Statements

Note 7. Deposits

Deposits consist of the following major classifications as of December 31, 2023 and 2022:

	As of December 31,							
(Dollars in thousand)		2023		2022				
Non-interest checking	\$	69,435	\$	85,716				
Interest checking		378,140		332,032				
Money market deposits		14,597		49,952				
Savings deposits		49,190		68,987				
Certificates of deposit (\$250 and over)		22,612		25,518				
Certificates of deposit (less than \$250)		72,471		61,397				
Brokered deposits		80,999		47,450				
Total deposits	\$	687,444	\$	671,052				

The Bank has a concentration of deposits from local municipalities. Municipal deposits, which are mostly interest-checking accounts, were \$309.1 million or 45.0% of total deposits as of December 31, 2023, and \$298.7 million or 44.5% of total deposits as of December 31, 2022. Municipal deposit accounts in excess of \$250 thousand are collateralized by investment securities with a market value of \$82.0 million as of December 31, 2023 and a \$173.0 million FHLB Municipal Letter of Credit.

Interest expense on deposits consisted of the following for the years ended December 31, 2023 and 2022:

(In thousands)	 2023	2	2022
Interest checking	\$ 4,833	\$	781
Money market deposits	481		244
Savings deposits	411		314
Certificates of deposit	 5,300		1,353
Total interest expense on deposits	\$ 11,025	\$	2,692

The following is a schedule of certificates of deposit, which includes the brokered deposits, by maturities as of December 31, 2023:

		As of
(In thousands)	Decen	nber 31, 2023
2024	\$	168,358
2025		4,707
2026		2,606
2027		409
2028		2
Total certificates of deposits	\$	176,082

Notes to Consolidated Financial Statements

Note 8. Borrowing Availability

Federal Home Loan Bank

The Bank is a member of the FHLB of New York and has access to overnight and term advances. As of December 31, 2023, we had \$173.0 million in short-term municipal letters of credit outstanding and \$33.0 million in additional borrowing capacity. The FHLB line of credit is secured with residential and commercial mortgage loans totaling \$253.5 million. As of December 31, 2022, we had \$165.0 million in short-term municipal letters of credit outstanding and \$33.5 million in additional borrowing capacity. The FHLB line of credit is secured with residential and commercial mortgage loans totaling \$240.2 million. As of December 31, 2023, \$0 million was outstanding against the FHLB line of credit compared to \$33 million, with an interest rate of 4.61%, as of December 31, 2022. The average balance of FHLB advances was \$4.0 million and \$9.4 million for 2023 and 2022, respectively, with average rates paid of 4.33% and 3.09% for the respective periods.

Federal Reserve Bank

As of December 31, 2023, we had \$140.4 million in borrowing capacity at the FRB. The FRB line of credit is secured with commercial, construction and residential and commercial mortgage loans totaling \$195.6 million. As of December 31, 2022, we had \$114.1 million in borrowing capacity at the FRB. The FRB line of credit is secured with commercial, construction and residential and commercial mortgage loans totaling \$170.7 million. As of December 31, 2023, \$53.6 million, with an interest rate of 5.50%, was outstanding against the FRB line of credit compared to \$0 as of December 31, 2022. The average balance of FRB advances was \$17.8 million and \$125 thousand for 2023 and 2022, respectively. For 2023 the average rate paid was 5.34% compared to 4.50% for 2022.

Subordinated Debt

On August 26, 2020, the Company issued \$10.750 million of 7.00% fixed-to-floating rate subordinated notes with a maturity date of September 1, 2030. The subordinated notes, which qualify as Tier 2 capital, bear interest at an annual rate of 7.00%, payable semi-annually in arrears and a floating rate of interest equivalent to the 3-month Secured Overnight Financing Rate (SOFR) plus 6.89% payable quarterly in arrears commencing on September 1, 2025. The subordinated debt issuance costs of approximately \$359 thousand are being amortized over five years on a straight-line basis into interest expense. The carrying value of subordinated debt was \$10.6 million as of December 31, 2023 and December 31, 2022.

Other Lines of Credit

As of December 31, 2023 and 2022, the Bank had an unsecured line of credit with Atlantic Community Bankers Bank ("ACBB") in the aggregate amount of \$8.0 million. As of December 31, 2023, \$0 was outstanding against the ACBB line of credit compared to \$1.8 million, with an interest rate of 4.75% as of December 31, 2022. The average balance of the ACBB line was \$20 thousand and \$146 thousand for 2023 and 2022, respectively, with average rates paid of 5.33% and 1.48% for the respective periods.

As of December 31, 2023 and 2022, 1st Colonial Bancorp, Inc. had a secured line of credit with ACBB in the aggregate amount of \$2.5 million. The ACBB line is secured with 100% of the voting stock of 1st Colonial Community Bank. As of December 31, 2023 and 2022, there were no outstanding balances against this line.

Notes to Consolidated Financial Statements

Note 9. Earnings Per Share

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculation for the years ended December 31, 2023 and 2022:

	Net		Average	Pe	r share
(In thousands, except for per share data)	Income		shares	A	mount
2023:					
Basic earnings per share	\$	7,431	4,705,189	\$	1.58
Effect of dilutive stock equivalents			122,604		(0.04)
Diluted earnings per share	\$ 7,431		4,827,793	\$	1.54
2022:					
Basic earnings per share	\$	8,498	4,681,122	\$	1.82
Effect of dilutive stock equivalents			145,062		(0.06)
Diluted earnings per share	\$	8,498	4,826,184	\$	1.76

Basic earnings per share is calculated on the basis of weighted average number of shares outstanding. Diluted earnings per share is calculated on the basis of weighted average number of shares outstanding and common stock equivalents ("CSEs") that would arise from the exercise of dilutive securities. For 2023, the Company granted a total of 57,728 restricted stock unit awards, which are considered CSEs. Options to purchase 278,232 and 373,132 shares of common stock were outstanding as of December 31, 2023 and 2022, respectively. There were no antidilutive options excluded from the earnings per share calculations for 2023 and 2022.

Note 10. Derivative and Hedging Activity

Commitments to fund certain fixed rate mortgage loans (interest rate lock commitments) to be sold in the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. During 2022 we began the practice of entering into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from our commitments to fund the loans. Interest rate lock commitments and forward sales commitments are recorded within other assets and/or other liabilities on the consolidated balance sheets, with changes in fair values recorded within gains on sale of mortgage loans on the consolidated statements of operations.

Notes to Consolidated Financial Statements

The following table reflects the amount and fair value of mortgage banking derivatives included in the Consolidated Balance Sheet as of December 31, 2023 and 2022.

	Decembe	r 31, 202	23	December 31, 2022				
A	Amount		alue	Amount		Va	alue	
\$	3,149	\$	94	\$	2,351	\$	54	
					2,250		10	
\$	3,149	\$	94	\$	4,601	\$	64	
	-		-		-		-	
	3,000		21		_			
\$	3,000	\$	21	\$		\$		
		\$ 3,149 \$ 3,149 \$ 3,149	Amount V \$ 3,149 \$ \$ 3,149 \$	\$ 3,149 \$ 94 \$ 3,149 \$ 94 3,000 21	Amount Value \$ 3,149 \$ 94 \$ 3,149 \$ 94 \$ 3,149 \$ 94 \$ 3,000 21	Amount Value Amount \$ 3,149 \$ 94 \$ 2,351 - - 2,250 \$ 3,149 \$ 94 \$ 4,601	Amount Value Amount Value \$ 3,149 \$ 94 \$ 2,351 \$ 2,250 \$ 3,149 \$ 94 \$ 4,601 \$ 3,000	

Note 11. Fair Value of Financial Instruments

Under FASB ASC Topic 820 "Fair Value Measurements and Disclosures" ("ASC Topic 820"), fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, management uses quoted market prices to determine fair value. If quoted prices are not available, fair value is based upon valuation techniques such as matrix pricing or other models that use, where possible, current market-based or independently sourced market parameters, such as interest rates. If observable market-based inputs are not available, we use unobservable inputs to determine appropriate valuation adjustments using discounted cash flow methodologies.

Management uses its best judgment in estimating the fair value of our financial instruments; however, there are inherent weaknesses in any estimation technique. The estimated fair value amounts have been measured as of their respective period end and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end.

ASC Topic 820 provides guidance for estimating fair value when the volume and level of activity for an asset or liability has significantly declined and for identifying circumstances when a transaction is not orderly. ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC Topic 820 are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability. Level 2 includes debt securities with quoted prices that are traded less frequently then exchange-traded instruments. Valuation techniques include matrix pricing which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices.

Notes to Consolidated Financial Statements

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. We did not have transfers of financial instruments within the fair value hierarchy during the years ended December 31, 2023 and 2022.

Items Measured on a Recurring Basis

Fair value for Level 1 securities is determined by obtaining quoted market prices in active markets. U.S. Treasuries are classified as Level 1.

Level 2 securities include obligations of U.S. government-sponsored agencies and debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. The prices were obtained from third party vendors. This category generally includes our mortgage-backed securities and CMOs issued by U.S. government and government-sponsored agencies, and corporate bonds. Additionally, the fair value of our forward commitments is based on market pricing and is classified as Level 2.

Level 3 includes our interest rate lock commitments. The determination of fair value of includes assumptions, that are significant and unobservable, about the probability that the loans behind the rate lock commitments will close.

Items Measured on a Nonrecurring Basis

Loans individually evaluated are based on the fair value of the underlying collateral, less costs to sell. When the collateral value less costs to sell is less than the carrying value of the loan, a specific reserve (valuation allowance) is established. OREO is carried at the lower of cost or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the real estate. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

For financial assets measured at fair value on a recurring and nonrecurring basis, the fair value measurements by level within the fair value hierarchy used as of December 31, 2023 and December 31, 2022 are as follows:

Notes to Consolidated Financial Statements

			Fair	Value Meas	uremer	nts Using:	
	Quot	ed Prices					_
	in	Active	Sig	mificant			
	Ma	rkets for	(Other	Sig	nificant	
	Id	entical	Ob	servable	Unobservable		
As of December 31, 2023	A	Assets	Inputs		Inputs		
(In thousands)	Level 1		Level 2		Level 3		 Total
Assets measured at fair value on a recurring basis							
Investment securities:							
U.S. Treasuries	\$	4,954	\$	-	\$	-	\$ 4,954
U.S. government agencies		-		23,746		-	23,746
Agency mortgage-backed securities		-		31,602		-	31,602
Corporate bonds				10,230			10,230
Total investments AFS		4,954		65,578		-	70,532
Mortgage loans held for sale				3,619			3,619
Interest rate lock commitments		-				94	94
Total assets measured at fair value on a recurring basis	\$		\$	3,619	\$	94	\$ 3,713
Liabilities measured at fair value on a recurring basis							
Forward commitments	\$		\$	21	\$		\$ 21
Total liabilities measured at fair value on a recurring basis	\$	-	\$	21	\$	-	\$ 21
Assets measured at fair value on a non-recurring basis							
Individually evaluated loans	\$		\$		\$	5,502	\$ 5,502
Total assets measured at fair value on a non-recurring basis	\$		\$		\$	5,502	\$ 5,502

Notes to Consolidated Financial Statements

	Fair Value Measurements Using:											
	Quo	ted Prices										
	in	Active	Si	gnificant								
	Ma	Markets for		Other		nificant						
	I	dentical	Observable		Unol	bservable						
As of December 31, 2022		Assets		Inputs		nputs						
(In thousands)	Level 1]	Level 2		Level 3		Total				
Assets measured at fair value on a recurring basis												
Investment securities:												
U.S. Treasuries	\$	14,732	\$	-	\$	-	\$	14,732				
U.S. government agencies		-		27,601		-		27,601				
Agency mortgage-backed securities		-		38,003		-		38,003				
Corporate bonds		-		10,681		_		10,681				
Total investments AFS		14,732		76,285		_		91,017				
Mortgage loans held for sale		-		6,710		-		6,710				
Interest rate lock commitments		-		-		54		54				
Forward commitments				10				10				
Total assets measured at fair value on a recurring basis	\$	14,732	\$	83,005	\$	54	\$	97,791				
Assets measured at fair value on a non-recurring basis												
Loans indiviually measured for impairment	\$	_	\$	_	\$	4,842	\$	4,842				
Total assets measured at fair value on a non-recurring basis	\$		\$	-	\$	4,842	\$	4,842				

The following tables present additional quantitative information about assets measured at fair value on a nonrecurring basis and for which we have utilized Level 3 inputs to determine fair value as of December 31, 2023 and December 31, 2022:

	Qualitative Information about Level 3 Fair Value Measurements												
As of December 31, 2023			Valuation	Unobservable	Range of	Weighted							
(Dollars in thousands)	Fa	ir Value	Techniques	Input	Inputs	Average							
Individually evaluated loans	\$	5,502	Appraisal of collateral	Liquidation expenses	0%-17.8% discount	13.39%							
			Qualitative Inform	ation about Level 3 Fair V	alue Measurements								
As of December 31, 2022			Valuation	Unobservable	Range of	Weighted							
(Dollars in thousands)	Fa	ir Value	Techniques	Input	Inputs	Average							
Loans indiviually measured for impairment	\$	4,842	Appraisal of collateral	Liquidation expenses	0%-12.9% discount	6.82%							

Notes to Consolidated Financial Statements

The estimated fair value of the Company's financial instruments as of December 31, 2023 and 2022 was as follows:

Fair Value Measurements As of December 31, 2023

	As of December 31, 2023									
	Quoted Prices									
					in Active Markets for		Significant Other			
									Sign	ificant
	Carrying		Estimated		Identical Assets Level 1		Observable Inputs Level 2		Unobservable Inputs Level 3	
(In thousands)	value		fair value							
Financial Assets:	value		Tan value							
	.			50.50 0		70 70 0	.		Φ.	
Cash and cash equivalents	\$	52,728	\$	52,728	\$	52,728	\$	-	\$	-
Investments held to maturity		37,045		37,045		-		36,545		500
Investments available for sale		70,532		70,532		-		70,532		-
Restricted bank stock, at cost		1,457		NA		-		-		NA
Mortgage loans held for sale		3,619		3,619		-		3,619		-
Loans receivable, net		627,347		577,512		-		-	;	577,512
Interest rate lock commitments		94		94		-		-		94
Accrued interest receivable		3,431		3,431		-		-		3,431
Financial liabilities:										
Demand deposits		447,575		447,575		-		447,575		-
Money market deposits		14,597		14,597		-		14,597		-
Savings deposits		49,190		49,190		-		49,190		-
Certificates of deposit		176,082		176,779		-		176,779		-
Subordinated debt, net		10,631		9,819				9,819		-
Other borrowings		53,600		53,600		-		53,600		-
Forward commitments		21		21		-		21		-
Accrued interest payable		668		668		-		668		-

Notes to Consolidated Financial Statements

Fair Value Measurements As of December 31, 2022

				713	or Do	20111001 31, 2				
					Quo	ted Prices				
					in	Active	Sig	nificant		
					Markets for		Other		Significant	
					I	dentical	Ob	servable	Unob	servable
	С	arrying	Es	stimated		Assets	I	nputs	In	puts
(In thousands)		value	fa	air value]	Level 1		evel 2	Level 3	
Financial Assets:			•							
Cash and cash equivalents	\$	20,399	\$	20,399	\$	20,399	\$	_	\$	-
Investments held to maturity		38,114		38,114		-		37,614		500
Investments available for sale		91,017		91,017		-		91,017		-
Restricted bank stock, at cost		2,894		NA		-		-		NA
Mortgage loans held for sale		6,710		6,710		-		6,710		-
Loans receivable, net		595,278		548,529		-		_	4	548,529
Interest rate lock commitments		54		54		-		-		54
Forward commitments		10		10		-		10		-
Accrued interest receivable		2,779		2,779		-		-		2,779
Financial liabilities:										
Demand deposits		417,748		417,748		-		417,748		-
Money market deposits		49,952		49,952		-		49,952		-
Savings deposits		68,987		68,987		-		68,987		-
Certificates of deposit		134,365		134,881		-		134,881		-
Subordinated debt, net		10,559		9,773				9,773		
Other borrowings		34,788		34,792		-		34,792		-
Accrued interest payable		405		405		-		405		-

Notes to Consolidated Financial Statements

Note 12. Income Taxes

The components of income tax expense (benefit) are stated below:

	For the years ended December 31							
(In thousands)	2	2022						
Income tax expense (benefit)								
Federal								
Current	\$	1,832	\$	1,731				
Deferred		(110)	57					
		1,722	1,788					
State								
Current		692		1,098				
Deferred		69	9					
		761		1,107				
Total income tax expense	\$	2,483	\$	2,895				

The following is a reconciliation between expected tax expense at the statutory rate of 21% for 2023 and 2022 and actual tax expense:

	For the years ended December 3					
(In thousands)		2023	2022			
Computed tax expense at statutory rate	\$	2,082	\$	2,393		
Adjustments resulting from:						
State tax, net of federal benefit		601		875		
Tax-exempt interest income		(206)		(97)		
Bank owned life insurance		(21)		(303)		
Stock-based compensation		(14)		(3)		
Other		41		30		
Income tax expense	\$	2,483	\$	2,895		

Notes to Consolidated Financial Statements

Significant deferred tax assets and liabilities of the Bank as of December 31, 2023 and 2022 are as follows:

	As of December 31,				
(In thousands)		2023	2	2022	
Deferred tax assets:					
Allowance for loan losses	\$	2,556	\$	2,304	
Deferred rent		38		11	
Unrealized losses on AFS debt securities		1,639		2,234	
Share-based compensation cost		151		134	
Unfunded loan commitments		261		157	
Non-accrual interest		12		9	
Other		10	11		
Deferred tax assets		4,667		4,860	
Deferred tax liabilities:					
Depreciation		(380)		(459)	
Prepaid expenses		(18)		(31)	
Deferred loan costs		(555)		(545)	
Total deferred tax liabilities		(953)		(1,035)	
Net deferred tax asset, included in other					
assets	\$	3,714	\$	3,825	

The realizability of deferred tax assets is dependent upon various factors, including the generation of future taxable income, the existence of taxes paid and recoverable, the reversal of deferred tax liabilities, and tax planning strategies. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which the net operating loss carryforwards are available and the temporary differences representing net future deductibles reverse. Based upon these and other factors management has determined that it is more likely than not that the Company will realize the benefits of the deferred tax assets that exist as of December 31, 2023.

As of December 31, 2023 and 2022, the Company had no material unrecognized tax benefits or accrued interest and penalties. The Company's policy is to account for interest as a component of interest expense and penalties as a component of other expense.

As of December 31, 2023, the years 2020 – 2022 are open for federal examination and years 2019-2022 are open for state examinations.

Note 13. Leases

The Company has operating leases for a retail branch, our operation and administration center (main office) and certain equipment. On commencement date of a new lease, the Company recognizes a ROU asset, which represents the right to use an underlying asset for the lease term, and a lease liability, which represents an obligation to make lease payments arising from the lease. The ROU assets are included in other assets and lease liabilities are included in other liabilities. No new leases were executed in 2023. During 2022 we executed a new lease for the main office and relocated to Mount Laurel, New Jersey in November. The new lease is for 92 months. Additionally, we extended the Collingswood location's lease for another five years. The Company's leases have remaining lease terms of one month to 7.5 years, some of which include options to extend the leases for up to five years. Because we may need to expand our office space, the extension options were excluded from the calculations of the ROU asset and lease liability.

Notes to Consolidated Financial Statements

The following table presents the ROU assets and the lease liability for the years ended December 31, 2023 and 2022.

	For the years ended December 31,									
(In thousands)		2023		2022						
ROU asset	\$	1,667	\$	1,971						
Lease liabilitity	\$	1,812	\$	2,011						

The following table presents operating lease costs for the years ended December 31, 2023 and 2022.

	For the	For the years ended Decemb						
(In thousands)	2	023	2	022				
Operating lease cost	\$	413	\$	323				
	\$	413	\$	323				

A maturity analysis of operating lease liabilities and reconciliation of the undiscounted cash flows to the total of operating lease liabilities is as follows:

	As of December 31,							
(In thousands)		2023		2022				
2023	\$	361	\$	308				
2024		432		361				
2025		354		432				
2026		347		354				
2027		256		347				
Thereafter		400		655				
Total lease payments		2,150		2,457				
Less imputed interest	(338)			(446)				
Total	\$	1,812	\$	2,011				
10001		1,512		2,011				

Note 14. Commitments and Contingencies

Financial Instruments with Off-Balance-Sheet Risk

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business. These financial instruments include commitments to extend credit to meet the financing needs of its customers. Such commitments have been made in the normal course of business and at current prevailing market terms. The commitments, once funded, are principally to originate commercial loans and other loans secured by real estate. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Notes to Consolidated Financial Statements

Commitments issued to potential borrowers of the Bank as of December 31, 2023 and 2022 were as follows:

	As of December 31,						
(In thousands)		2023		2022			
Fixed rate commitments	\$	2,805	\$	4,291			
Variable/adjustable rate commitments		137,350		133,994			
Total commitments	\$	140,155	\$	138,285			

Legal Proceedings

Within the normal course of business, the Company may be a party to various claims or legal proceedings. Management is not aware of any litigation that would have a material adverse effect on the consolidated financial statements. There are no proceedings pending other than routine litigation incident to the business of the Company.

Note 15. Related-Party Transactions

Directors and executive officers of the Company, including their immediate families and companies in which they have a direct or indirect material interest, are considered to be related parties. In the ordinary course of business, the Company engages in various related party transactions, including extending credit and deposit accounts. Federal banking regulations require that any extensions of credit to insiders and their related interests not be offered on terms more favorable than would be offered to non-related borrowers of similar creditworthiness. The Company relies on the directors and executive officers for the identification of their associates.

The aggregate amount of loans to related parties was \$1.1 million and \$1.0 million as of December 31, 2023 and 2022, respectively. During 2023 and 2022, new loans and credit line advances to such related parties amounted to \$296 thousand and \$335 thousand, respectively, and repayments amounted to \$26 thousand and \$13 thousand, respectively. Approximately \$125 thousand is no longer classified as related party due to a change in composition of related parties. The aggregate amount of deposits from related parties was \$27.3 million and \$51.1 million as of December 31, 2023 and 2022, respectively.

The Bank engaged in certain property inspection and construction services with an entity that is affiliated with a director of the Bank. Such aggregate services amounted to fees of \$14 thousand and \$20 thousand for the years ended December 31, 2023 and 2022, respectively. In management's opinion, the terms of the services provided were substantially equivalent to that which would have been obtained from unaffiliated parties.

Note 16. Employee Benefits

The Bank instituted a qualified defined contribution plan ('the 401(K) Plan'') for all current employees in August 2005. All eligible employees are 100% vested in any required safe harbor contributions. The Bank made safe harbor contributions in the amount of \$293 thousand and \$289 thousand during 2023 and 2022, respectively.

Note 17. Share-Based Compensation

During 2020, the shareholders approved the 1st Colonial Bancorp, Inc. 2020 Equity Incentive Plan ("2020 Equity Plan"). The Board of Directors approved the 2020 Equity Plan for the purpose of enabling the Company to continue to recruit and retain highly qualified personnel, to provide those personnel with an incentive for productivity, and to provide those personnel with an opportunity to share in the growth and value of the Company. Accordingly, the board of directors has reserved 400,000 shares of our common stock for issuance upon the grant or exercise of awards pursuant to the 2020 Equity Plan. The Board of Directors believes that the shares authorized by the 2020 Equity Plan are needed to ensure the continued availability of equity-based compensation and that the 2020 Equity Plan will enhance the effectiveness of the Bank's equity compensation program by authorizing the award of restricted stock and the use of other stock-based compensation techniques. The exercise price of options granted under this program is required to be equal to at least the fair market value of common stock as of the grant date. The 2020 Equity Plan allows for the Compensation Committee of the Board of Directors to determine the type of incentive to be awarded, its term,

Notes to Consolidated Financial Statements

vesting and restrictions on shares. As of December 31, 2023, 286,228 options and restricted stock units were outstanding under this plan.

Compensation expense for equity grants is recognized over the requisite service period. During 2023 and 2022, we recognized \$369 thousand and \$265 thousand, respectively, in compensation expense for equity grants. As of December 31, 2023, approximately \$1.2 million remained to be recognized in compensation expense over a weighted-average period of approximately three years.

The authorization of the 2020 Equity Plan terminated two other stock option programs, the 2013 Outside Director Plan and the 2013 Employee Stock Option Plan. No new options or awards will be granted under the 2013 Plans. Under the 2013 Outside Director Plan, 92,187 options remain outstanding as of December 31, 2023 for nonemployee directors. The exercise price of options granted under this program was required to be equal to at least the fair market value of common stock as of the grant date. All options granted under this plan vest in five equal annual installments or upon retirement. These options expire 10 years from the grant date.

Under the 2013 Employee Stock Option Plan, 14,745 options remain outstanding as of December 31, 2023 for key employees. The exercise price of options granted under this program was equal to at least the fair market value of common stock as of the grant date. All options granted under this plan vest in five equal annual installments, upon retirement or a change in control of the Company. These options expire 10 years from the grant date.

The fair value of each stock option award is estimated on the date of the grant using the Black-Scholes option-pricing model. The risk-free interest rate for the expected term of the stock option awarded is based on the U.S. Treasury yield curve in effect at the time of the grant. The volatility of the Company's stock is based on a combination of historical volatility and peer data over a span of time equal to the expected life of stock option awards, which is the period of time the Company estimates that stock options granted will remain outstanding. The simplified method averages an award's weighted average vesting period and its contractual term. There were no stock option awards granted in 2023 and 2022.

A summary status of the Company's stock option plans as of December 31, 2023 and 2022, and the changes during the years then ended, is as follows:

		2022													
		We	eighted	Weighted	(1)			We	ighted						
		Av	verage	Average	Aggreg	ate		A	erage						
		Exercise		Exercise		Exercise		Exercise		Remaining	Intrins	ic		Exercise	
	Options	P	Price	Term (yrs)	Value	e	Options	F	rice						
Options outstanding at beginning of year	373,132	\$ 7.60		5.7			407,592	\$	7.58						
Granted	-		-				-		-						
Exercised	(58,823)		5.20				(18,160)		5.77						
Forfeited or expired	(36,077)		8.21				(16,300)		9.33						
Options outstanding at the end of the year	278,232	\$	8.02	5.4	\$ 1,1	48	373,132	\$	7.60						
Options exercisable at the end of the year	180,532	\$	7.73	4.4	\$ 7	99	220,432	\$	7.01						

(1) The aggregate intrinsic value of a stock option in the table above (shown in thousands) represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had they exercised their options on December 31, 2023. The intrinsic value varies based on the changes in the market value in the Company's stock.

The Company issues new shares upon the exercise of stock options.

Notes to Consolidated Financial Statements

The following table provides detail for non-vested stock options under the 2020 Equity Plan as of December 31, 2023:

		We	eighted
		A	verage
		Ex	ercise
	Options	F	Price
Non-vested options December 31, 2022	152,700	\$	8.44
Granted	-		-
Forfeited	(22,500)		7.21
Vested	(32,500)		8.90
Non-vested options December 31, 2023	97,700	\$	8.57

The following table summarizes the activity for the Company's restricted stock unit awards as of December 31, 2023:

		W	eighted
	Restricted	A	verage
	stock		Fair
	units		Value
Outstanding as of December 31, 2022	77,786	\$	10.58
Granted	57,728		11.46
Forfeited	(6,534)		11.34
Vested	(14,052)		10.34
Outstanding as of December 31, 2023	114,928	\$	11.01

Note 18. Shareholders' Equity and Regulatory Capital

Shareholders' Equity

In November 2021, the Company announced and adopted a stock repurchase program that was completed in May 2022 with a total of 193,381 shares repurchased for a cost of \$2.0 million, or an average cost of \$10.30 per share. Under this repurchase program 114,500 shares were purchased in 2021 and 78,881 shares were repurchased in 2022. On August 8, 2023, the Company announced and adopted another stock repurchase program that will expire in July 2024. As of December 31, 2023 640 shares were repurchased for a cost of \$8 thousand.

Dividend Policy

Company

The Company has not paid a cash dividend since its inception in June 2000. Any payment of cash dividends to its shareholders would be dependent on the payment of a cash dividend from the Bank to the Company. The payment of cash dividends by the Bank to the Company is limited under federal banking law. The Company's future dividend policy is subject to the discretion of its board of directors and will depend upon a number of factors, including future earnings, financial conditions, cash needs, and general business conditions. Holders of common stock will be entitled to receive dividends as and when declared by the board of directors out of funds legally available for that purpose.

Bank

The amount of dividends that may be paid by the Bank depends upon the Bank's earnings and capital position, and is limited by New Jersey and federal law, regulations, and policies. As a state-chartered bank subject to New Jersey and FDIC regulations, the Bank cannot pay any dividend if the dividend would reduce the required surplus of the Bank as

Notes to Consolidated Financial Statements

defined in New Jersey statutes. As a matter of policy, the FDIC expects state banks to follow the national bank dividend limits, which allow a bank to pay dividends up to the amount of net profits of the current year plus the retained net profits from the last two years. Amounts in excess of that would require prior approval of the FDIC. In addition, the FDIC and the state of New Jersey have authority to further limit any dividends to be paid by the Bank in a specific case. No specific dividend restrictions have been imposed on the Bank at this time.

Regulatory Capital

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory – and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

A banking organization must hold a capital conservation buffer comprised of Common Equity Tier 1 above its minimum risk-based capital requirements in an amount greater than 2.5% of total risk-weighted assets. At year end 2023 and 2022, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

The Bank's actual capital amounts and ratios as of December 31, 2023 and 2022 are presented in the following table:

	Actual			For capital adequacy			For capital purposes wing conservation	ith capital	To be well capitalized under prompt corrective action provision			
(Dollars in thousands)	P	Amount	Ratio	I	Amount	Ratio*	I	Amount	Ratio*	F	Amount	Ratio
Total risk-based capital												
As of December 31, 2023	\$	86,824	15.554%	\$	44,657	8.00%	\$	58,612	10.500%	\$	55,821	10.00%
As of December 31, 2022	\$	82,086	14.141%	\$	46,439	8.00%	\$	60,951	10.500%	\$	58,049	10.00%
Tier 1 risk-based capital												
As of December 31, 2023	\$	79,815	14.298%	\$	33,493	6.00%	\$	47,448	8.500%	\$	44,657	8.00%
As of December 31, 2022	\$	74,817	12.889%	\$	34,829	6.00%	\$	49,342	8.500%	\$	46,439	8.00%
Tier 1 leverage capital												
As of December 31, 2023	\$	79,815	10.015%	\$	31,878	4.00%	\$	31,878	4.000%	\$	39,847	5.00%
As of December 31, 2022	\$	74,817	9.742%	\$	30,718	4.00%	\$	30,718	4.000%	\$	38,398	5.00%
Tier 1 common equity risk-based of	apital											
As of December 31, 2023	\$	79,815	14.298%	\$	25,120	4.50%	\$	39,075	7.000%	\$	36,284	6.50%
As of December 31, 2022	\$	74,817	12.889%	\$	26,122	4.50%	\$	40,634	7.000%	\$	37,732	6.50%

Notes to Consolidated Financial Statements

Note 19. Parent Company Financial Information

A summary of the statements of financial condition as of December 31, 2023 and 2022 is as follows:

	As of Dec	As of December 31,		
(In thousands)	2023	2022		
Assets				
Cash in subsidiary	\$ 3,981	\$ 1,148		
Investment in subsidiary	74,401	68,927		
Deferred tax asset	151	135		
Other assets	296	257		
Total assets	\$ 78,829	\$ 70,467		
Liabilities and Shareholders' Equity				
Subordinated debt, net of issuance costs	\$ 10,631	\$ 10,559		
Accrued interest payable	251	251		
Other liabilities	24	19		
Shareholders' equity	67,923	59,638		
Total liabilities and shareholders' equity	\$ 78,829	\$ 70,467		

A summary of the statements of operations for the years ended December 31, 2023 and 2022 is as follows:

(In thousands)	2023		2022	
Equity income from subsidiary	\$	5,286	\$	9,649
Dividend income		3,400		_
Total income		8,686		9,649
Other expenses:				
Interest on subordinated debt		824		872
Other operating expenses		474		350
Total other expenses		1,298		1,222
Income before income tax benefit		7,388		8,427
Income tax benefit		(43)		(71)
Net income	\$	7,431	\$	8,498

Notes to Consolidated Financial Statements

A summary of the statements of cash flows for the years ended December 31, 2023 and 2022 is as follows:

(In thousands)	2023		2022	
Cash flows from operating activities:				
Net income	\$	7,431	\$ 8,498	
Adjustments to reconcile net income to net cash provided				
by (used in) operating activities:				
Equity in income from subsidiary		(5,286)	(9,649)	
Stock-based compensation expense		369	265	
Increase deferred income tax benefit		(17)	(21)	
Amortization of issuance costs on long-term debt		72	120	
Increase in other assets		(39)	(56)	
Increase in other liabilities		5	3	
Total adjustments		(4,896)	(9,338)	
Net cash provided by (used in) operating activities		2,535	(840)	
Cash flows from investing activities:				
Investment in subsidiary		-	-	
Net cash used in investing activities		-	-	
Cash flows from financing activities:				
Acquisition of treasury stock		(8)	(884)	
Proceeds from sale of stock		306	104	
Net cash provided by (used in) financing activities		298	(780)	
Net increase (decrease) in cash and cash equivalents		2,833	(1,620)	
Cash and cash equivalents at beginning of year		1,148	2,768	
Cash and cash equivalents at end of year	\$	3,981	\$ 1,148	
Cash paid during the year for:				
Interest	\$	3,726	\$ 3,726	
Income taxes paid		2,782	2,782	
Supplemental disclosures:				
Net change in unrealized gains on securities available for sale, ne	t			
tax benefit of \$588 for 2023 and \$2,355 for 2022	\$	1,341	\$ (6,162)	

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Stock Listing

1st Colonial Bancorp, Inc.'s Common Stock is traded under the Symbol "FCOB"

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Linda M. Rohrer, Chairman Thomas A. Clark, III, Esquire

Harvey Johnson, Esquire

Thomas R. Brugger

John J. Donnelly, IV Stanley H. Molotsky Curt Byerley

Michael C. Haydinger Shelley Y. Simms

Executive Officers

Robert B. White, President and Chief Executive Officer

Mary Kay Shea, Executive Vice President and Chief Financial Officer

Senior Management 1st Colonial Community

Bank

Gino Brown, SVP Residential Mortgage Lending

Matthew McGonigal, SVP Director of Digital Experience and Operations

William Pizzichil, SVP Managing Director of Risk Randolph D. Wolfe, SVP Chief Revenue Officer

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