

Nasdaq: **CURR**



CORPORATE PRESENTATION

October 2024



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Contents

- Company Overview
- The Remittance Industry
- Our Business
- Growth Strategies
- Our Financials



COMPANY OVERVIEW



Who We Are



A Fintech Pioneer in Southeast Asia and Beyond

Our Mission

Be a Global Leading AI-assisted Remittance Hub for the Unbanked & Underbanked

- Revolutionize cross-border digital remittances
- Bring innovative banking products to underserved communities in emerging markets worldwide

Our Value Proposition

Transforming Financial Access for Migrant Workers

- Enabling seamless, real-time, 24/7 cross-border money transfers
- Providing cost-effective financial solutions for migrant workers, enhancing the global financial landscape

Global Coverage

Full Suite
API Integration

High Volume

Full AML
Compliance

Extensive Network

Multi-Currency

Real-Time and
Cost-Effective

CURREN•C at a Glance

Remittance

\$4.5bn

Remittance TPV¹
(Total Processing Value)

28%

Remittance
TPV Growth²

11mn

Total Transactions
Managed Globally¹

\$12.4mn

Average Daily
Transaction Value¹

150

Countries Covered³

140K

Global Cash Pick-up
Points³

Airtime

\$12.2mn

Global Airtime Revenue¹

\$14.2mn

Retail Airtime Revenue¹

Group Revenue

\$53.3mn

Total **Group** Revenue¹

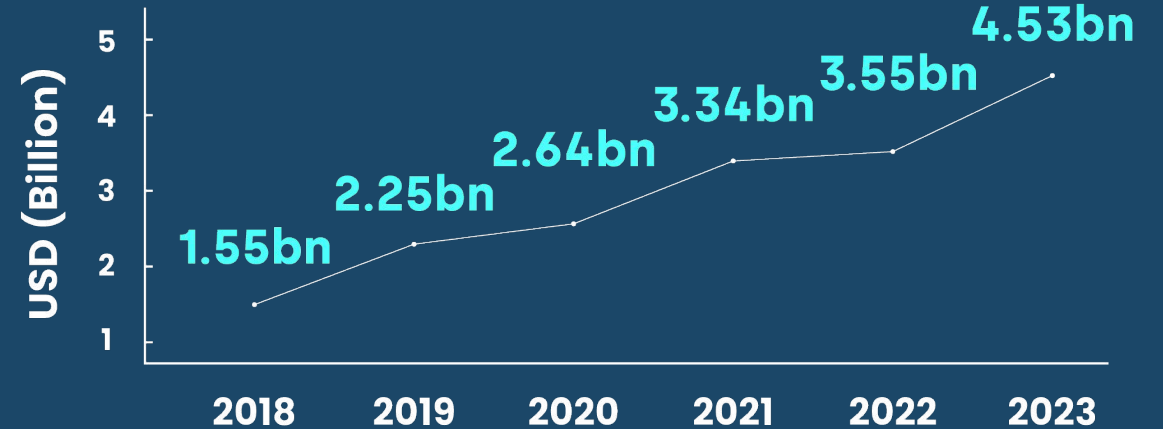
\$26.7mn

Total **Remittance** Revenue¹

\$26.4mn

Total **Airtime** Revenue¹

Total Processing Value (TPV)



Note:

¹ For the full year 2023 | ² Year-over-year growth compared with FY2022 | ³ As of June 30, 2024

Global Network, Strength in Compliance

Well-established worldwide network:

Offices in London, Dubai, Jakarta, Kuala Lumpur, Singapore and Hong Kong (nearly 300 Employees)



◆ Robust Partner Network for The Next Growth Stage¹ ◆

124

Corporate
Clients

85

Active Remittance
Corporate Partners

5,000

Bank
Partners

Leading in-house capabilities - highly skilled compliance team

◆ Strong Compliance Culture; Fully Licensed ◆

Licenses from 4 central banks:

(UK, Indonesia, Malaysia, Singapore)
create deep competitive moat in highly-regulated industry



¹ As of June 30, 2024

Our Management



Alex Kong

Founder and Executive Chairman

- Tech entrepreneur in IT, e-commerce, payment gateways and business solutions
- Over 20 years' expertise in regional business enterprise solutions for multinational corporations
- Founder of The Next Generation (TNG) e-wallet
- Multiple awards in Enterprise, Entrepreneurship and Leadership since 2000 (Ernst & Young, PIKOM - Computimes, etc.)
- Graduate of the University of Hawaii



Dr. Ronnie Hui, JP

CEO, Finance Director, CFA, MBA, MBBS, FHKAM(Paed)

- Medical doctor, CFA charterholder and MBA
- Over 20 years' experience with listed corporations
- Former CEO of Hanergy Thin Film Solarpower Group
- Former CEO of Town Health International Healthcare Group
- Government advisory board member for SME committee, Strategic Development Committee, Women's Commission and Energy Advisory Committee



Haggai Ravid

Chief Financial Officer

- Nearly two decades of executive service
- Former CEO of Cukierman & Co. Investment House, an Israel-based investment house
- Deep expertise in cross-border mergers and acquisitions, capital formation and strategic initiatives
- Built extensive relationship network in Asia, over 3-year tenure in Shanghai
- Undergraduate degree from Hebrew University in Jerusalem; MBA from Rutgers University

Investment Highlights

Frontrunner in Remittance

One of the **largest digital remittance service providers in Southeast Asia**, boasting a robust infrastructure and **SEA's most extensive payout network**.

Distinct Regulatory Advantages & High Barriers to Entry

Holds key licenses from **four central banks** in Singapore, Malaysia, the UK and Indonesia, a deep and durable **competitive moat** in a highly-regulated industry where licensing represents a **steep barrier to market entry**.

Primed for International & Vertical Expansion

Scalable business model and experienced international team, poised to **capture market share** in untapped, growing migrant worker populations in emerging markets worldwide and **expand into downstream retail markets**.

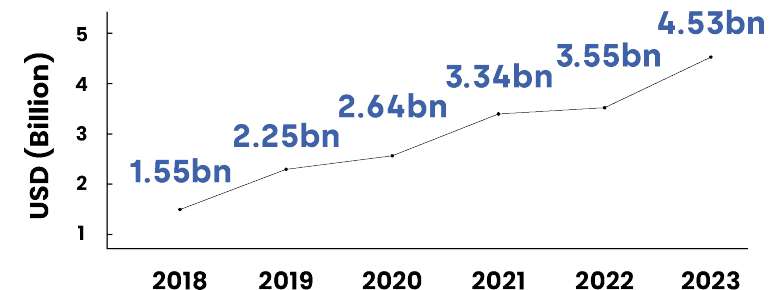
Compounding Scale Effects

High operating leverage and low variable costs **amplify economies of scale exponentially** as business expands. Substantial room for **take rate enhancement** and rapid expansion when going downstream to retail markets.

Trusted & Used by Global Industry Leaders



Consistent Profit, Rapid Growth TPV



THE REMITTANCE **INDUSTRY**



Remittance Industry's Total Addressable Market

Key Stats

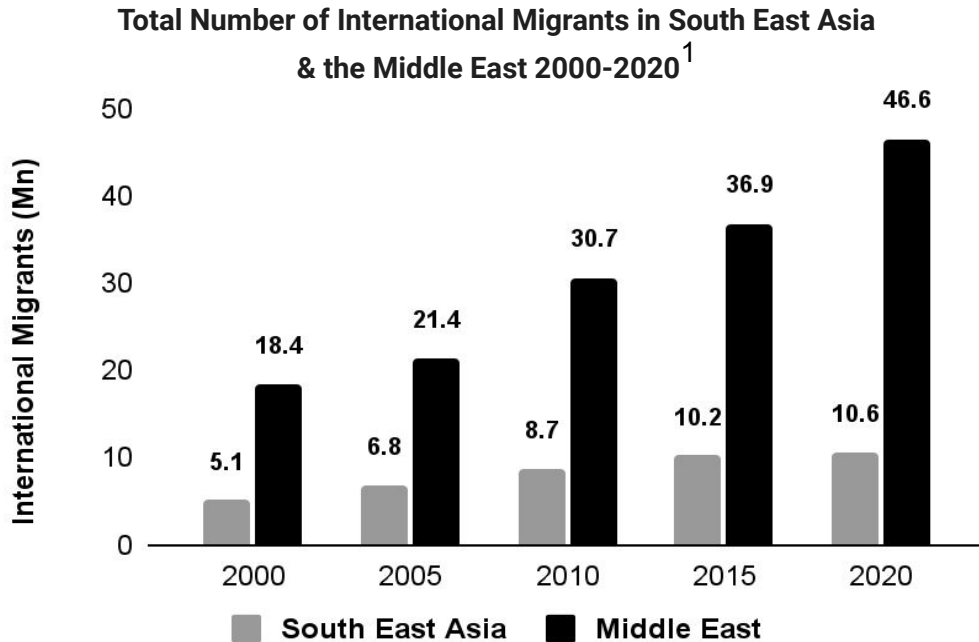
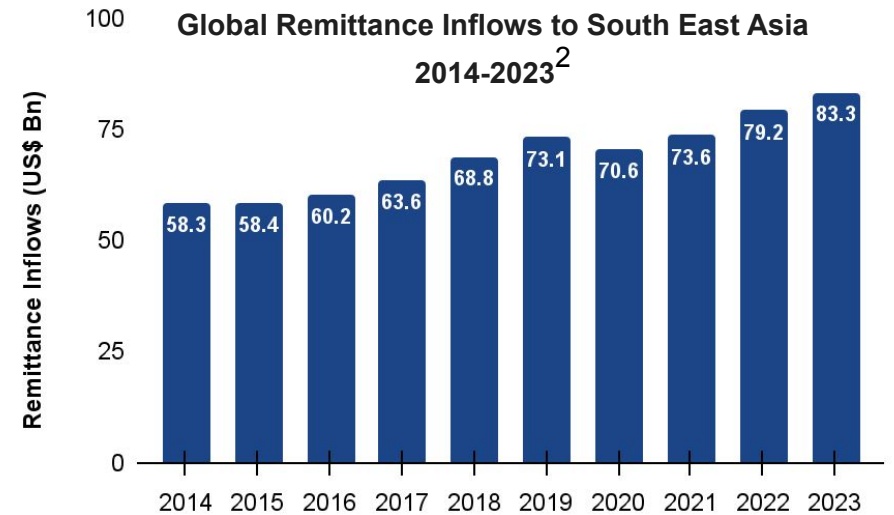
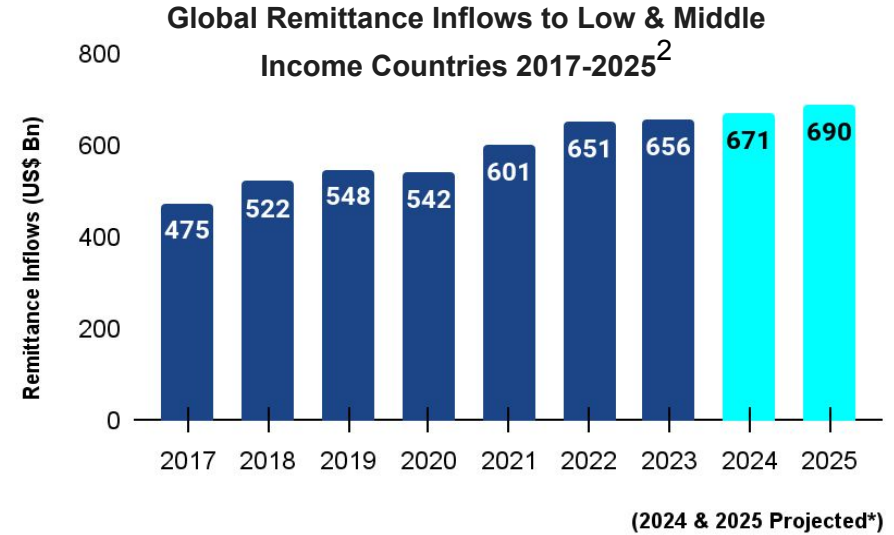
International Migrants in 2020: SEA: 10.6 Million, Middle East: 46.6 Million

Global Remittance (Traditional & Digital) Inflows from the Rest of the World in 2023:

- To Low to Middle Income Countries Globally: **US\$656 Billion**
- To South East Asian Countries: **US\$83.3 Billion**

Digital Remittance Flows in 2024:

- Statista.com Expects Total Global Outflows to Reach **US\$150.80 Billion**



Sources:

¹ United Nations Department of Economic and Social Affairs (DESA), January 2021 ([Link](#))

² World Bank (KNOMAD), June 2021 ([Link](#))

Remittance: Finance for the “Unbanked & Underbanked”

Industry Landscape

Downstream



- **Customer-facing companies** with Monetary Service Operator (MSO) licenses handle cash, working with upstream partners to process some or all of their cross-border payments



Upstream



- **Fintech companies with central bank licenses** (like CURREN•C) that build corridors approved by various governments for cross-border financial transactions, enabling seamless international compliance

Industry Drivers



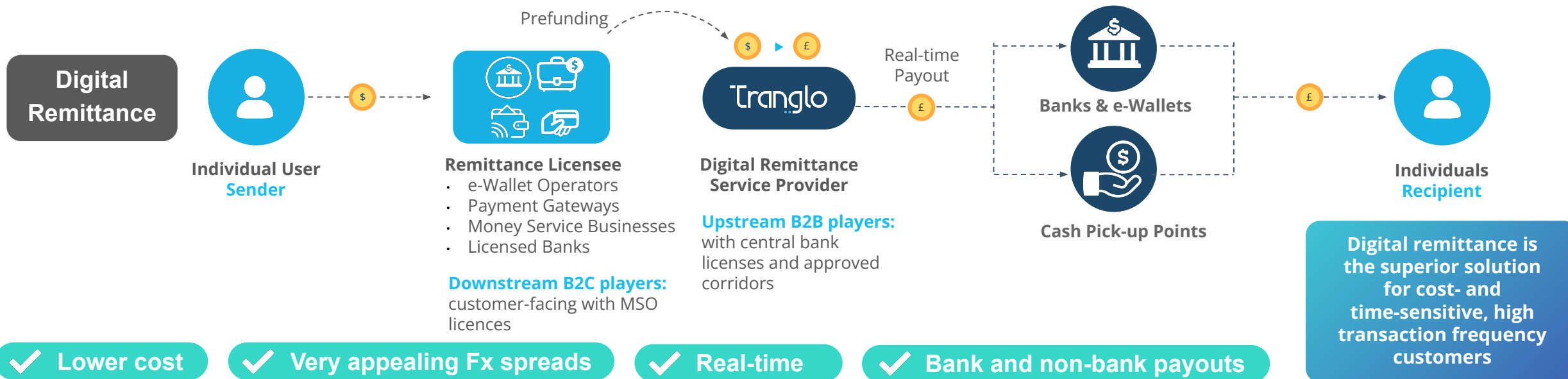
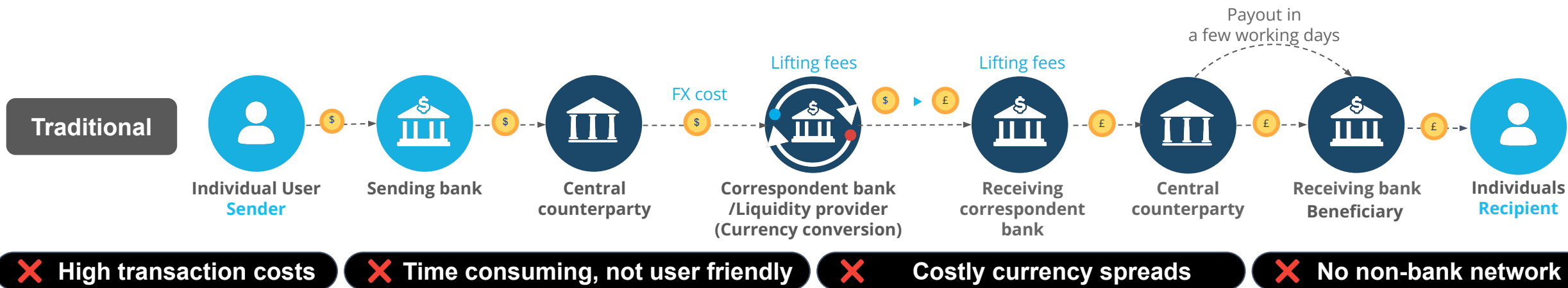
- **Migrant Workers:** growing populations worldwide seeking low-cost, highly efficient, real-time international money transfer solutions
- **Unbanked Communities:** may find traditional financial instruments too expensive, time-consuming or unreliable

Transaction Characteristics



- **Cross-border:** requires international AML compliance standards, like transactions through traditional banks
- **Small, Frequent and Time-sensitive:** drives remitters, many of whom are low-income, to seek real-time, cost-effective solutions

Digital Remittance vs. Traditional Solutions

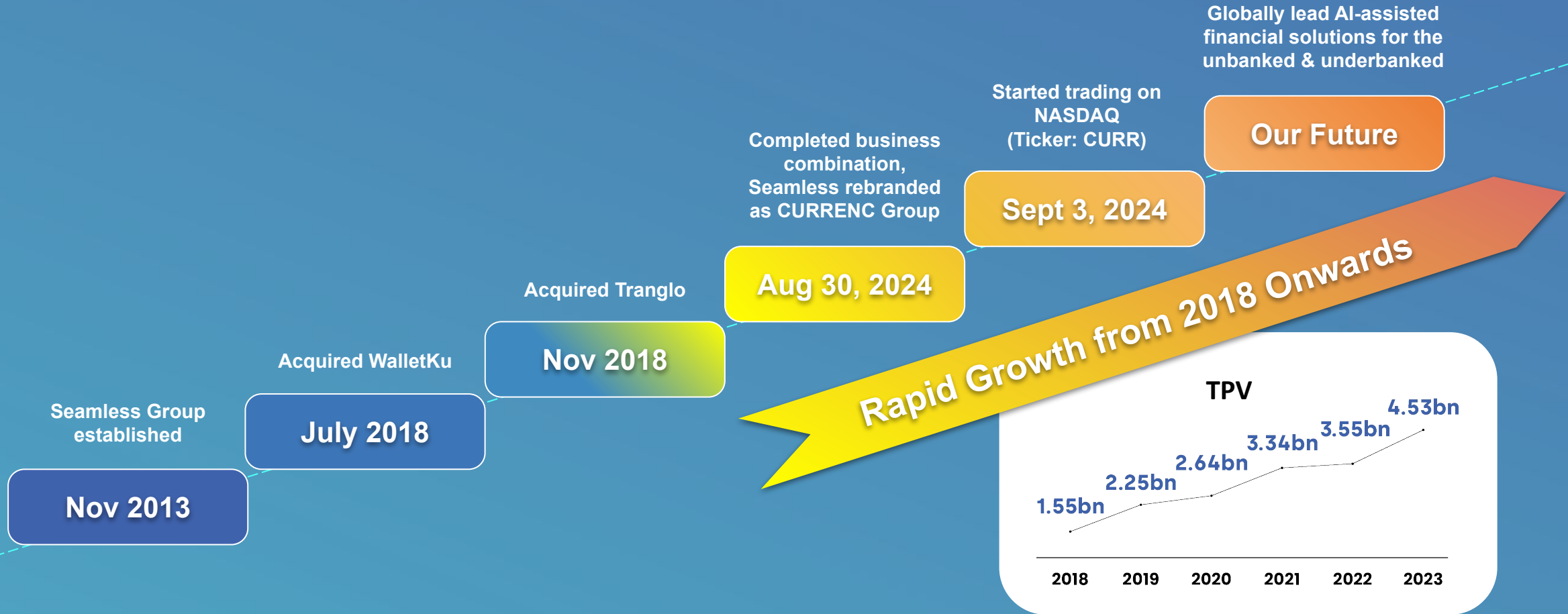


Competitive Landscape

				
Industry Position	Upstream	Upstream	Upstream and downstream	Upstream and downstream
Business Focus and Licenses	Money transfer for remittance companies, corporations and e-wallets. Central bank licenses in Malaysia, Singapore, the UK and Indonesia.	Connecting merchants to emerging markets. Central bank licenses in Brazil, Nigeria, Rwanda, Egypt, Nicaragua and Kenya.	App for individuals and small businesses, targeting young professionals & frequent travelers. Central bank licenses in 65 countries.	Serves consumers through direct-to-consumer digital channel, global retail network, and embedded finance business for enterprises.
Market Cap		USD 2.46 billion	USD 9.15 billion	Privatized June 2023 at a USD 1.1 billion valuation
Primary Markets	Southeast Asia	Brazil, Latin America, India and Africa	Europe, North America and APAC	North America, 200+ countries and territories globally
Date Launched	2008	2016	2011	1940
	d-local & Wise are Tranglo clients			

OUR BUSINESS





Commitment to Serving the Unbanked & Underbanked

Initially focused on meeting migrant workers' demand for cross-border
airtime and cash transfers



Digital remittance has gradually outpaced airtime
transfer as migrant workers' preferred method of
sending money home

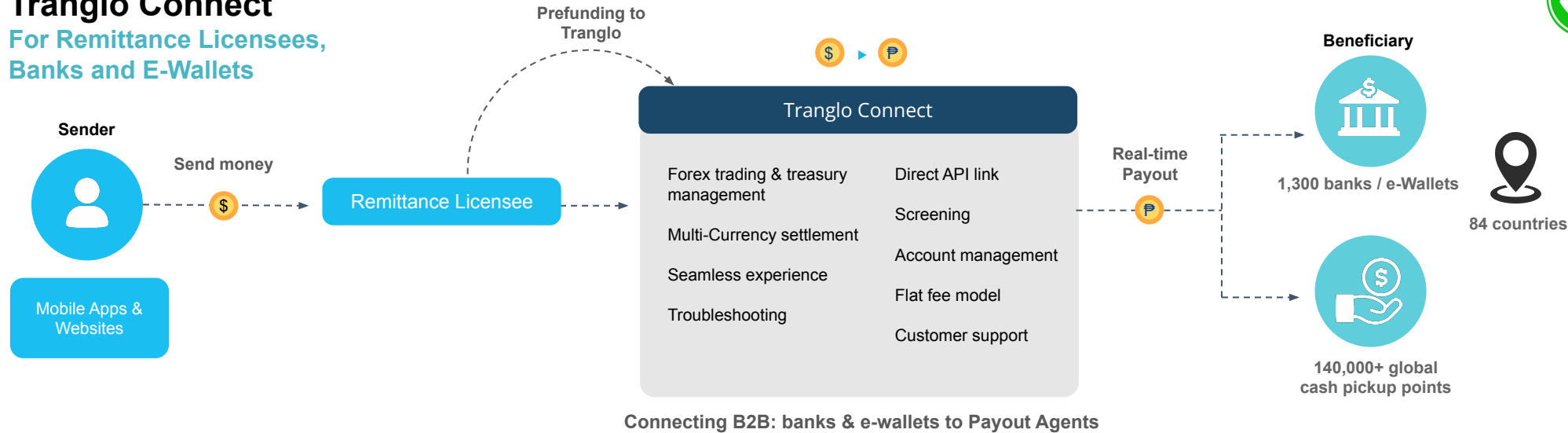


Today, our platform empowers e-wallets, remittance
companies and corporations to provide **real-time, 24/7
global remittance services**, delivering cost-effective
financial solutions for the unbanked

Our B2B Digital Remittance Solutions

Tranglo Connect

For Remittance Licensees,
Banks and E-Wallets

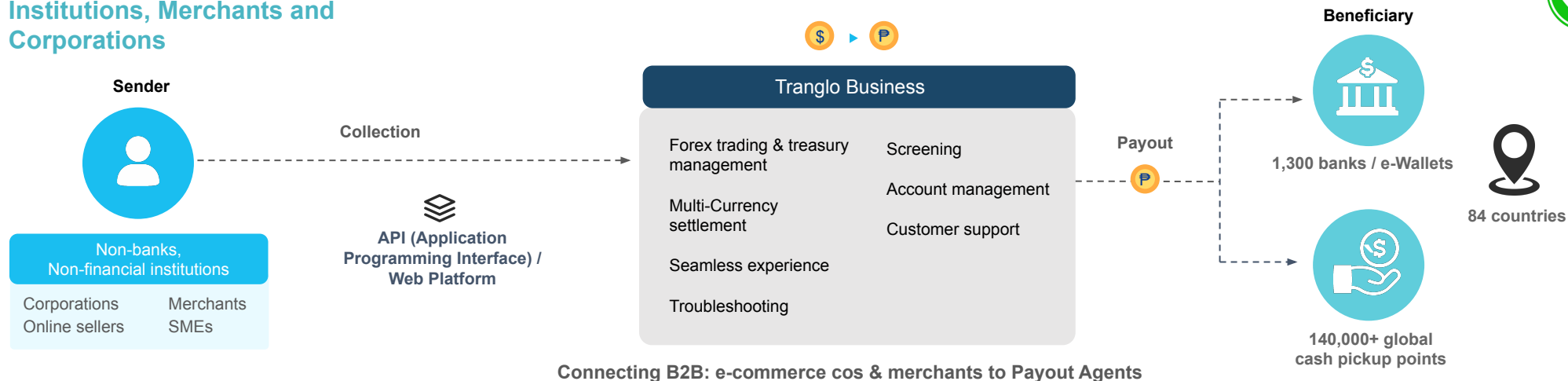


Tranglo Connect offers:

- **Lower transaction costs** as the end-to-end process involves fewer intermediaries
- **Real-time** availability of funds to beneficiary
- **Locked foreign exchange** means no forex risk
- **Bank or non-bank payout network** through 140,000+ global cash pickup points and 20+ e-Wallets, reaching 2 Billion unbanked individuals

Tranglo Business

For Non-banks, Non-financial
Institutions, Merchants and
Corporations



Tranglo Business offers:

- **All-in-one platform** for cross-border collection and payout
- **Locked foreign exchange** means no forex risk
- Available for **businesses of any size**
- Customers **do not need to be a licensed** financial institution/money service provider

Our Digital Remittance Clients

Empowering Remittance Companies, Corporations and E-wallets

- Digital remittance is a highly regulated industry; upstream remittance hubs (like CURREN•C) must possess central bank licenses and obtain various governments' approvals to establish remittance corridors between sending and recipient countries.
- Upstream players establish direct API connections between customer-facing downstream retail banks or e-Wallets in sending countries and banks, e-Wallets or cash pickup points in recipient countries.
- Some customer-facing downstream players have bank licenses and build their own upstream corridors for some or all of their territories, while other smaller downstream businesses contract with upstream players like CURREN•C to make use of our corridors.
- Our clients include a wide range of downstream players (Remitly, GrabPay, WeChat Pay), as well as players with both upstream and downstream segments (Wise). In addition, we serve a broad array of corporations like e-Commerce companies and e-Wallets, etc.



Global Airtime

Our Airtime Transfer Business

We provide global airtime through our subsidiaries, **Tranglo** and **WalletKu**.

Tranglo's Global Airtime Operations:

- **Strong presence in global airtime transfer:** Tranglo is a platform provider and reseller.
- **Pin and pinless airtime:** Its technology enables both pin and pinless airtime transfers.
- **Tranglo's network:** Spans 500+ mobile operators in around 150 countries.
- As of March 31, 2024, Malaysia-Indonesia, Malaysia-Bangladesh, and Ireland-Thailand accounted for 64.8% of Tranglo's airtime transfers.

Airtime Transfers Sector Faces Structural Challenges:

- **Wholesale Roaming Market:** New data roaming services (e.g., Roam-Like-Home, Wi-Fi calling) reduce demand for cross-border airtime top-ups by allowing users to use home numbers abroad.
- **Fraud & Data Security:** Pin-based cards are prone to theft; migration to pinless solutions improves security. Data security is another issue.



Global Airtime Business

- Airtime remains **vital in underbanked regions** despite the rise of e-Wallets
- Airtime was \$12 billion of the \$1 trillion global 'mobile money industry' in 2021, representing 21% YoY growth, but only 3% of outgoing mobile transactions in 2021¹.
- High transaction volume, but low value compared to peer-to-peer transfers.

Airtime Prevalence in Emerging Markets:

- **South Asia:** Airtime accounted for 46% of the total number of mobile transactions in South Asia in 2020¹.
- **Sub-Saharan Africa:** Airtime made up 49% of mobile transactions in 2018.
 - Smartphone penetration reached 50%, but 35% use 2G/3G.
 - Expensive data (1GB = 40% of average monthly wage) drives reliance on airtime top-ups.

Modes of Transfer:

- **Pin-based:** Uses physical or electronic reload cards with a code (single- or multi-country).
- **Pinless:** API-based, real-time top-ups through direct telco integration.

Sources: ¹ GSMA report

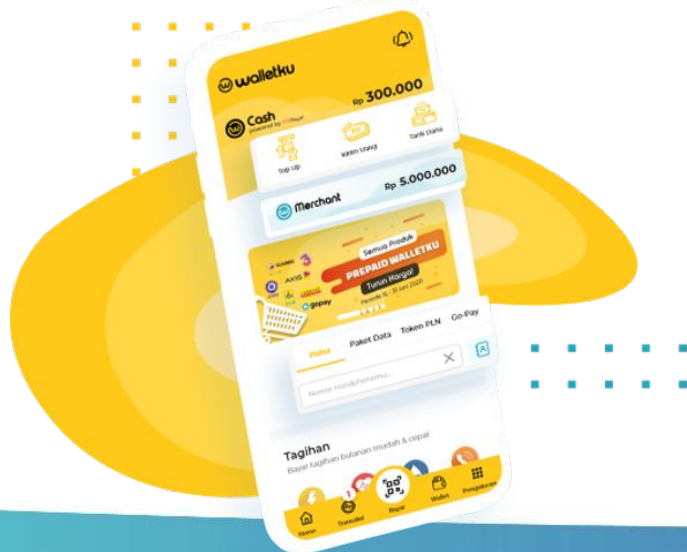
Our Local Airtime Distribution Business in Indonesia

We provide mobile users in Indonesia with retail airtime purchases and internet data top-ups through our subsidiary, **WalletKu**.

WalletKu is an authorized distributor for **Indosat Ooredoo Hutchison**, reselling airtime minutes to retail distributors and empowering **Indonesian mobile users**.

WalletKu's Retail Airtime Operations:

- **Indosat Partnership:** Level 1 distributor for Indonesia's second-largest telecoms provider, Indosat Ooredoo Hutchison, managing 2 of 100+ cluster areas.
- **WalletKu Digital:** Level 3 retailer offering airtime and internet data, in addition to utilities such as electricity and water services.



Retail Airtime Business in Indonesia

- Indonesia's traditional telecom industry had 341.3 million users in 2019, surpassing its population of 270.6 million.
- 97.2% (331.9 million)¹ of users purchase prepaid airtime, while only 2.8% (9.41 million)¹ use postpaid services in 2019.
- Mobile telecom market was worth \$7.11 billion in 2019, dominated by five major operators: Telkomsel, XL Axiata, Tri Indonesia, Smartfren and Indosat Ooredoo Hutchison.
- There are two primary channels for airtime sales:
 - **Traditional:** In-store purchases via authorized distributors.
 - **Modern:** Online platforms, websites, and apps.
- In 2021, over 50% of market transactions were from traditional channels and nearly 50% via modern channels, with 100-150 authorized distributors managing 7 million outlets².
- There are four distribution tiers with varying margins²:
 - **Level 1** (Authorized Partners): 3.75%-4.75%.
 - **Level 2** (Distributor Reseller): 0.5%-1.5%.
 - **Level 3** (Airtime Wholesalers): 1%-2%.
 - **Level 4** (Outlets/Merchants): 4%-7%.
- Approximately 50% of users² still buy airtime offline due to Indonesia's large unbanked population (40%) and lack of access to banking services, suggesting potential for online sales growth.

Sources: ¹ databoks.katadata.co.id | ² bisnis.com

GROWTH STRATEGY

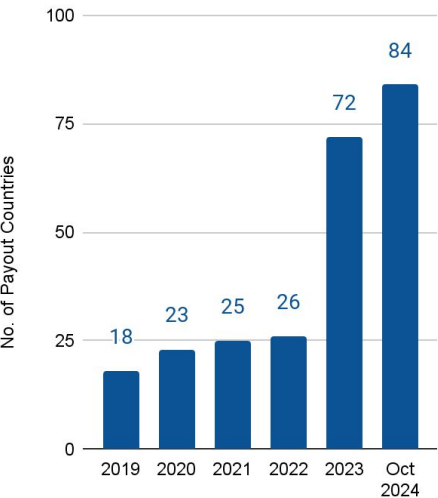


Dual-Engine Growth Strategy

1

Enter New Markets

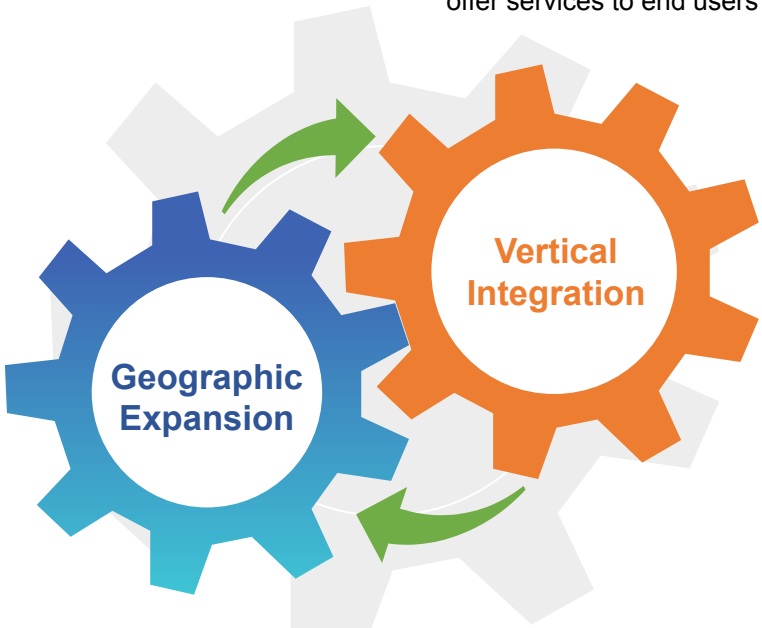
Leverage existing infrastructure, technology and know-how to expand geographically, focusing on markets with high remittance demands and large unbanked & underbanked communities (e.g., migrant workers).



2

Enter Downstream

Leverage existing infrastructure, know-how, market experience and intelligence to expand downstream; build a customer-facing business and retail brand to offer services to end users directly.

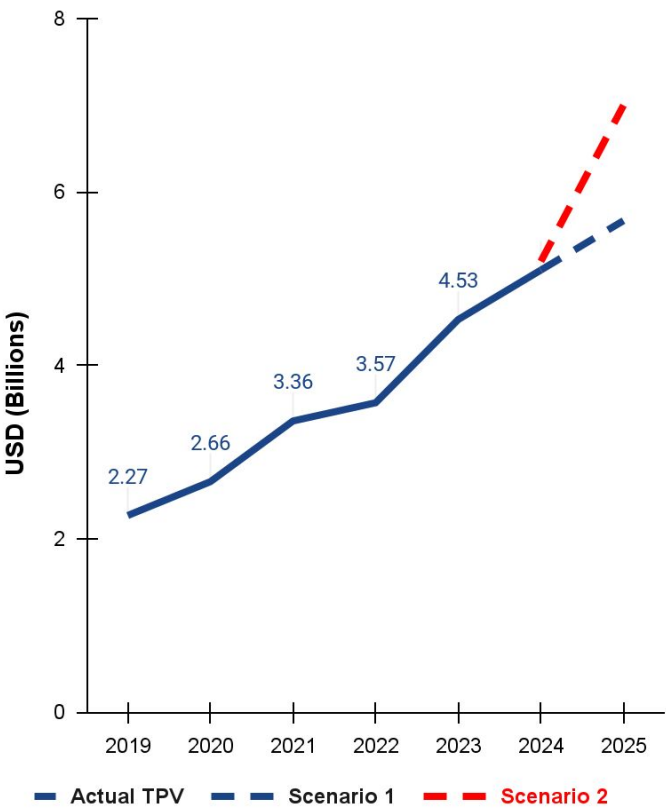


3

Fueled by Partnerships & M&A

Strengthen partnerships with and/or acquire e-Wallets and other downstream businesses in target markets to capitalize on complementary technologies, licenses and customer bases.

TPV Growth (Actual & Projected)



Projected TPV Growth

Scenario 1:
Projected TPV Growth (Organic only), 2024-25

Scenario 2:
Projected TPV growth with Vertical Integration/Geographical expansion, 2024-25

OUR **FINANCIALS**



Expected Positive EBITDA Excluding de-SPAC Related Costs

EBITDA	1H24					FY23					FY22				
Unit: USD in thousands	Tranglo	WalletKu	TNG Asia & GEA	HQ & adjustments	Group Total	Tranglo	WalletKu	TNG Asia & GEA	HQ & adjustments	Group Total	Tranglo	WalletKu	TNG Asia & GEA	HQ & adjustments	Group Total
Net Loss	1,656	(254)	(2,914)	(4,727)	(6,239)	2,659	(837)	(4,835)	(11,405)	(14,418)	2,642	1,632	(5,576)	(14,424)	(15,726)
Add:															
Income tax expenses	325	-	-	(185)	140	843	50	-	(370)	(523)	508	(24)	-	(370)	114
Interest expenses, net		-	1,686	2,141	3,827			3,057	4,946	8,003			741	7,459	8,200
EBIT	1,981	(254)	(1,228)	(2,771)	(2,272)	3,502	(787)	(1,778)	(6,829)	(5,892)	3,150	1,608	(4,835)	(7,335)	(7,412)
Depreciation & Amortization	-	-	-	-	1,849	-	-	-	-	3,817	-	-	-	-	4,227
EBITDA	1,981	(254)	(1,228)	(2,771)	(423)	3,502	(787)	(1,778)	(6,829)	(2,075)	3,150	1,608	(4,835)	(7,335)	(3,185)
EBITDA Tranglo + WalletKu	1,727					2,715					4,758				

- **TNGA and GEA were divested** prior to the Business Combination and are no longer part of the Group.
- Combined, **Tranglo + WalletKu posted positive EBITDA** in 2022 and 2023, as well as first half 2024. For further information, please refer to the EBITDA Analysis on page 233 of the **Form S-4**.
- Significant HQ expenses in 2022 and 2023 **due to one-off de-SPAC costs**, including the INFINT SPAC extension.
- These **HQ expenses drove losses** in 2022 and 2023.
- **HQ costs to reduce to USD1.6-1.8M** annually as de-SPAC costs end.
- Future HQ expenses are mainly limited to directors' fees, D&O insurance, and auditors' fees.

Remittance Analysis

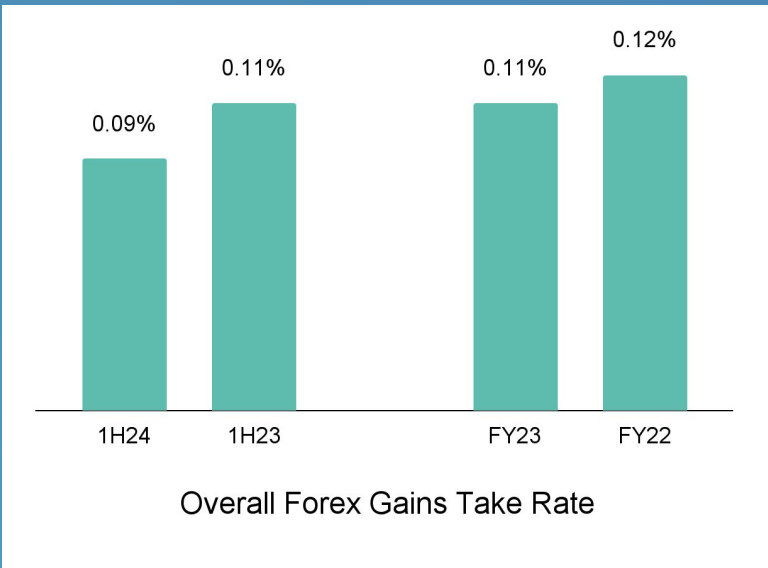
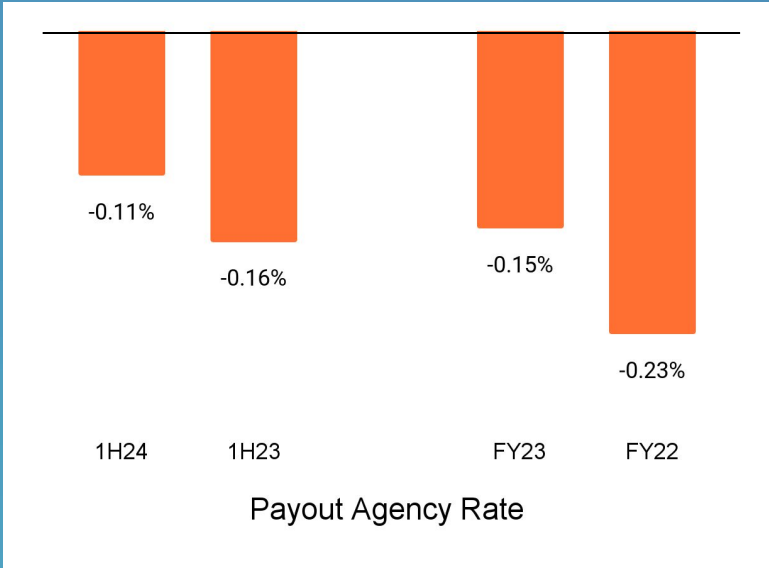
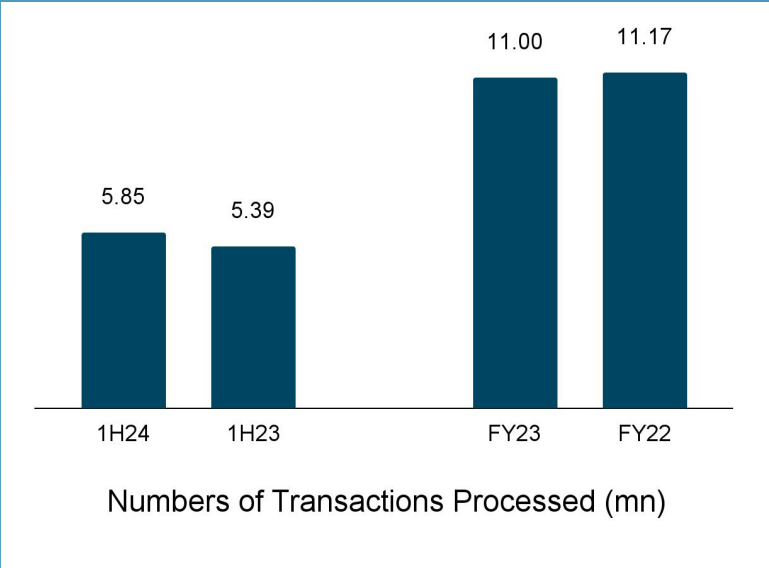
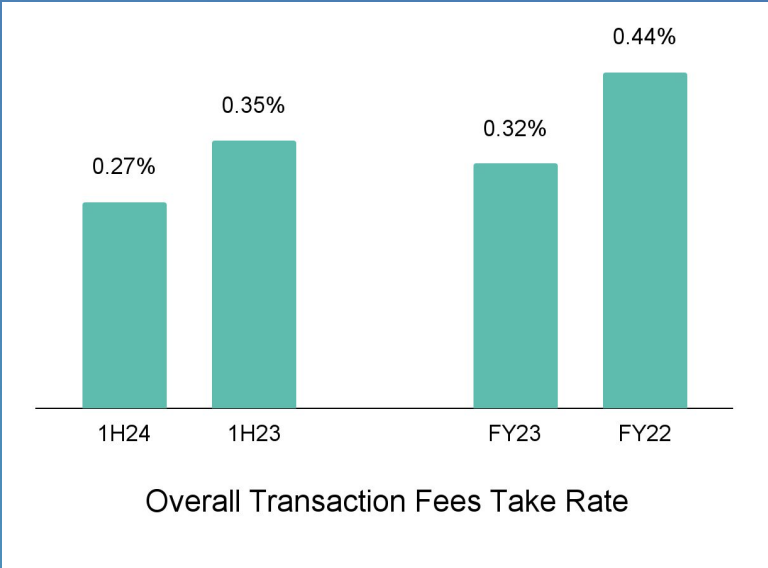
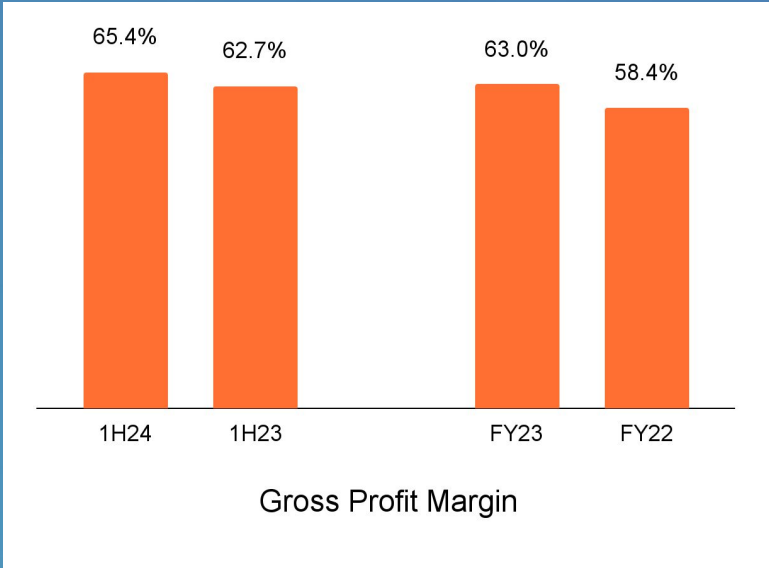
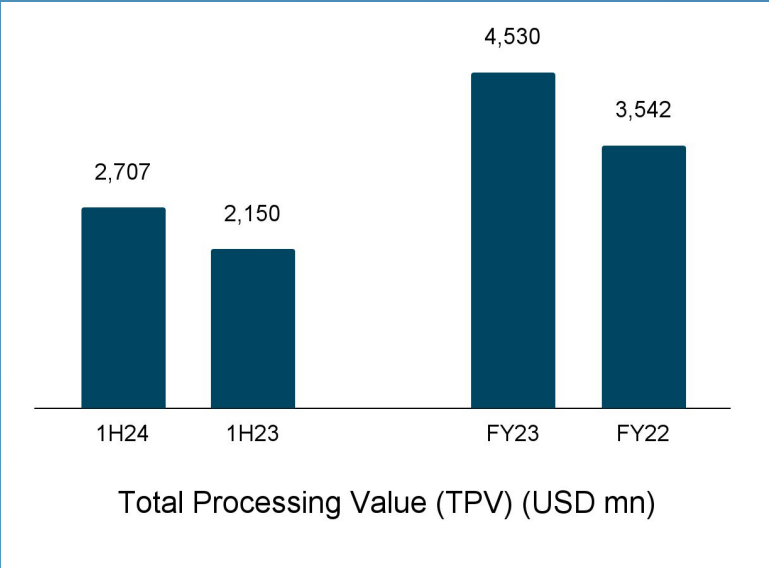
Processing Volume, Revenue Take Rates & Direct Cost¹

(USD in Thousands)	1H24	1H23	2023	2022
Total Processing Value (TPV)	2,707,388	2,149,621	4,529,891	3,542,449
- Fiat Flows (%)	94%	86%	90%	80%
- ODL Flows (%)	6%	14%	10%	20%
Numbers of Transactions Processed	5,849,240	5,393,860	10,998,284	11,165,913
- Fiat Flows (%)	96%	84%	89%	78%
- ODL Flows (%)	4%	16%	11%	22%
Average Transaction Size	0.463	0.399	0.412	0.317
Overall Transaction Fees Take Rate ²	0.27%	0.35%	0.32%	0.44%
Overall Forex Gains Take Rate ²	0.09%	0.11%	0.11%	0.12%
Total Remittance Revenue	9,841	9,826	19,395	20,040
Payout Agency Rate ²	-0.11%	-0.16%	-0.15%	-0.23%
Payout Processing Costs	-3,099	-3,428	-6,713	-8,136
Gross Profit	6,439	6,158	12,227	11,696
Gross Profit Margin	65.4%	62.7%	63.0%	58.4%

¹ Variances due to currency conversion from RM to USD

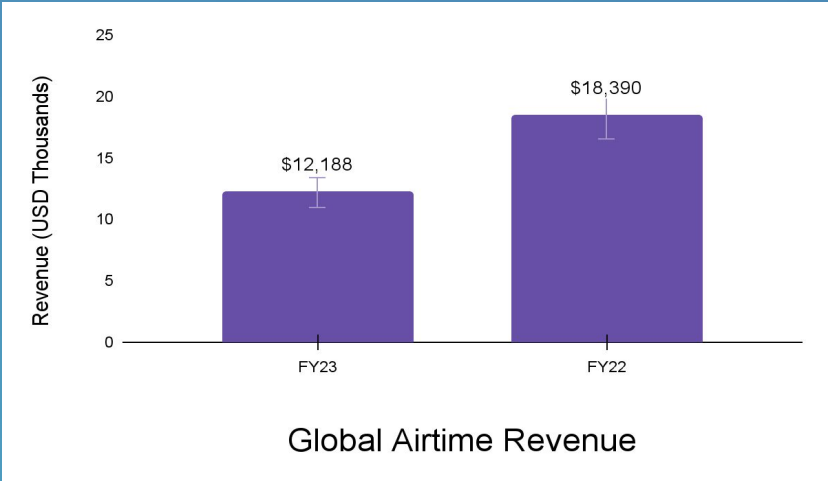
² Percentage of TPV

Remittance Gross Margin Analysis

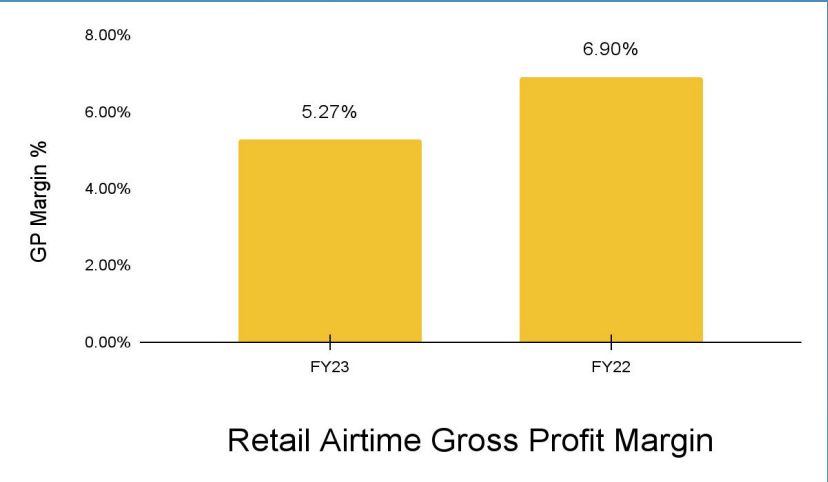
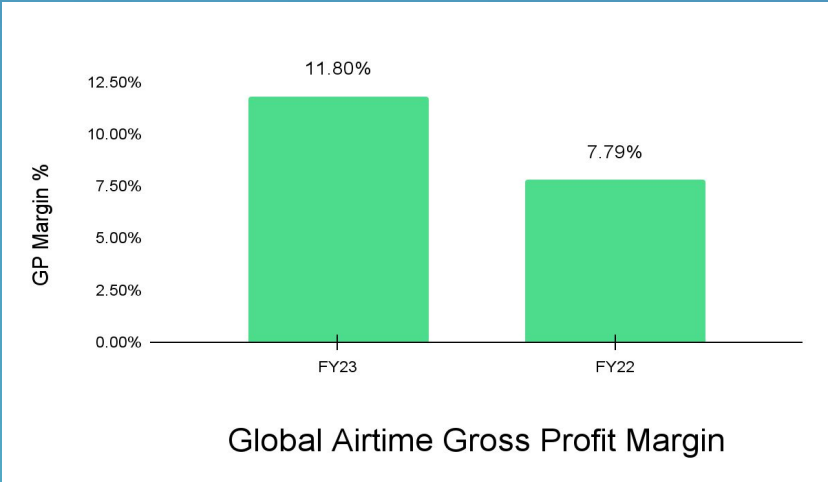
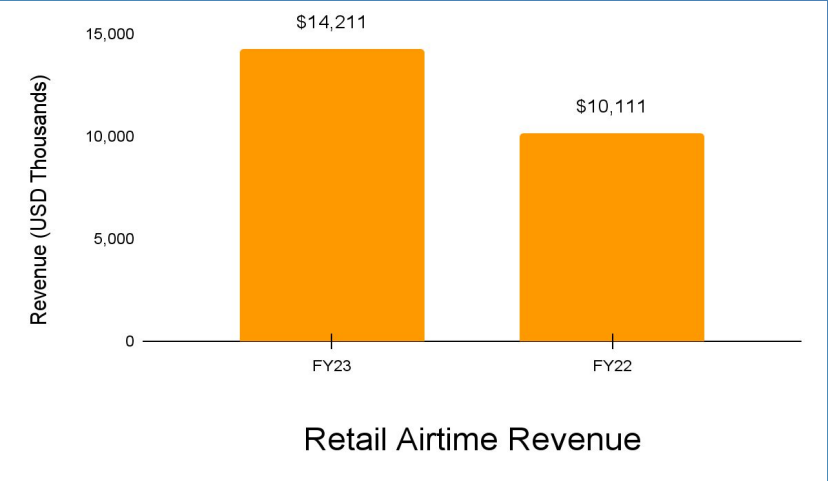


Airtime Gross Margin Analysis

Global Airtime



Retail Airtime



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