

Nasdaq: **CURR**



CORPORATE PRESENTATION

September 2024



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Contents

- Company Overview
- Our Industry
- Our Business
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COMPANY OVERVIEW



Who We Are



A Fintech Pioneer in Southeast Asia and Beyond

Vision

Globally Lead AI-assisted Financial Solutions for the Unbanked & Underbanked

- Revolutionize cross-border digital remittances and cashless payments
- Drive financial inclusion with innovative banking products across underserved communities in emerging markets worldwide

Mission

Transform Financial Access for Migrant Workers

- Enable seamless, real-time, 24/7 cross-border money transfers
- Provide cost-effective financial solutions for migrant workers
- Enhance global financial landscape

Global Coverage

API Integration

High Volume

Full AML Compliance

Extensive Network

Multi-Currency

Real-Time and Cost-Effective

CURRENC at a Glance

\$53.3_{mn}

FY2023 Group Revenue

\$4.5_{bn}

Tranglo FY2023 Remittance
Total Processing Value (TPV)

150

Countries Covered¹

140K

Global Cash Pick-up
Points¹

5,000

Bank Partners¹

4

Central Banks Have
Licensed Tranglo³

\$26.7_{mn}

FY2023 Remittance
Revenue

28%

Tranglo FY2023 Remittance
TPV Growth²

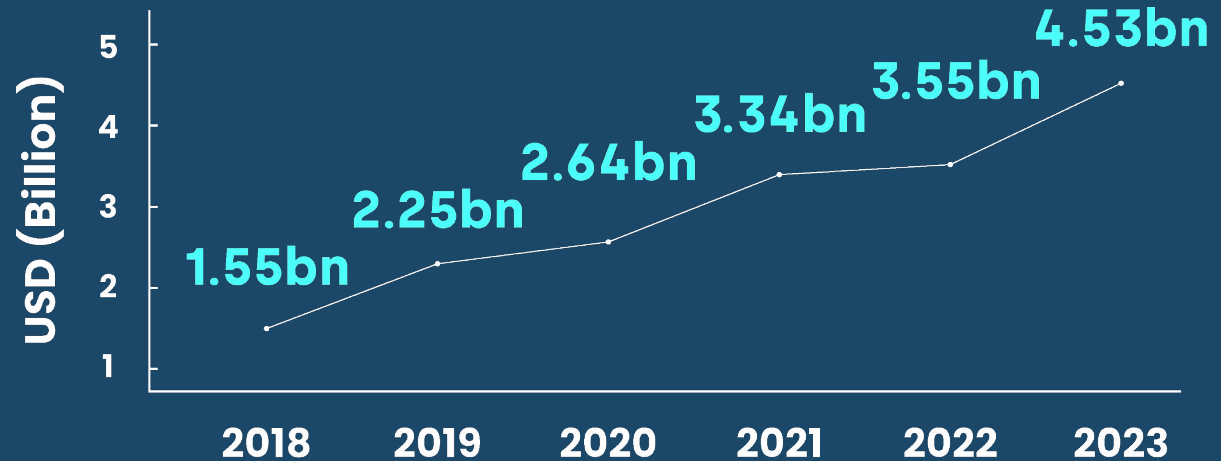
1_{mn}

FY2023 Tranglo
Unique Users

331K

FY2023 Tranglo Unique
Sending Accounts

Total Processing Value (TPV)



Note:

¹ As of June 30, 2024.

² Year-over-year growth compared with FY2022.

³ As of June 30, 2024, we hold seven licenses from four central banks: the Monetary Authority of Singapore, the UK's Financial Conduct Authority, Bank Negara Malaysia, and Bank Indonesia.

Our Management



Alex Kong

Founder and Executive Chairman

- Tech entrepreneur in IT, e-commerce, payment gateways and business solutions
- Over 20 years' expertise in regional business enterprise solutions for multinational corporations
- Founder of The Next Generation (TNG) e-wallet
- Multiple awards in Enterprise, Entrepreneurship and Leadership since 2000 (Ernst & Young, PIKOM - Computimes, etc.)
- Graduate of the University of Hawaii



Dr. Ronnie Hui, JP

CEO, Finance Director, CFA, MBA, MBBS, FHKAM(Paed)

- Medical doctor, CFA charterholder and MBA
- Over 20 years' experience with listed corporations
- Former CEO of Hanergy Thin Film Solarpower Group
- Former CEO of Town Health International Healthcare Group
- Government advisory board member for SME committee, Strategic Development Committee, Women's Commission and Energy Advisory Committee



Haggai Ravid

Chief Financial Officer

- Nearly two decades of executive service
- Former CEO of Cukierman & Co. Investment House, an Israel-based investment house
- Deep expertise in cross-border mergers and acquisitions, capital formation and strategic initiatives
- Built extensive relationship network in Asia, over 3-year tenure in Shanghai
- Undergraduate degree from Hebrew University in Jerusalem; MBA from Rutgers University

Our Strengths

Well-established worldwide presence:

offices in London, Dubai, Jakarta, Kuala Lumpur, Singapore and Hong Kong (300+ Employees)



◆ Highly Skilled Compliance Team ◆

◆ Strong Compliance Culture; Fully Licensed ◆

Licenses from 4 central banks

(UK, Indonesia, Malaysia, Singapore)

create deep competitive moat in highly-regulated industry



One-stop processing platform for global money transfer:

◆ Leading In-house Cross-Border Transfer Capabilities¹ ◆

11_{mn}

Total Transactions
Managed Globally

\$4.54_{bn}

Total Value Managed
Globally

\$12.4_{mn}

Average Daily
Transaction Value

◆ Robust Partner Network for The Next Growth Stage² ◆

124

Corporate
Clients

85

Active Remittance
Corporate Partners

5,000

Bank
Partners

¹ For the full year 2023

² As of June 30, 2024

Investment Highlights

Frontrunner in Remittance



One of the **largest digital remittance service providers in Southeast Asia**, boasting a robust infrastructure and **SEA's most extensive payout network**.

Distinct Regulatory Advantages & High Barriers to Entry



Holds key licenses from **four central banks** in Singapore, Malaysia, the UK and Indonesia, a deep and durable **competitive moat** in a highly-regulated industry where licensing represents a **steep barrier to market entry**.

Primed for International & Vertical Expansion



Scalable business model and experienced international team, poised to **capture market share** in untapped, growing migrant worker populations in emerging markets worldwide and **expand into downstream retail markets**.

Compounding Scale Effects

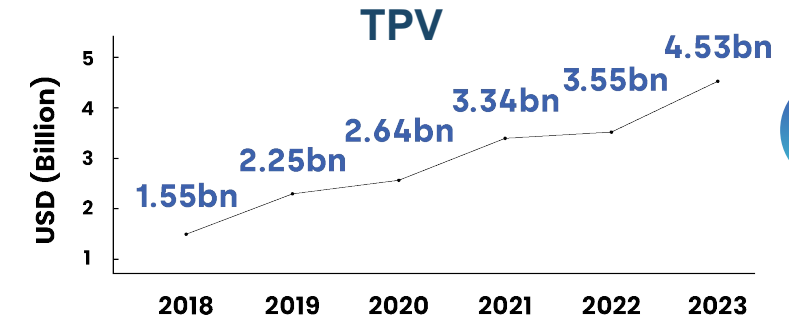


High operating leverage and low variable costs **amplify economies of scale exponentially** as business expands. Substantial room for **take rate enhancement** and rapid expansion when going downstream to retail markets.

Trusted & Used by Global Industry Leaders



Consistent Profit, Rapid Growth



OUR **INDUSTRY**



Remittance: Finance for the “Unbanked & Underbanked”

Industry Landscape

Downstream



- **Customer-facing companies** with Monetary Service Operator licenses handle cash, working with upstream partners to process some or all of their cross-border payments



Upstream



- **Fintech companies with central bank licenses** (like CURREN·C) that build corridors approved by various governments for cross-border financial transactions, enabling seamless international compliance

Industry Drivers



- **Migrant Workers:** growing populations worldwide seeking low-cost, highly efficient, real-time international money transfer solutions
- **Unbanked Communities:** may find traditional financial instruments too expensive, time-consuming or unreliable

Transaction Characteristics



- **Cross-border:** requires international AML compliance standards, like transactions through traditional banks
- **Small, Frequent and Time-sensitive:** drives remitters, many of whom are low-income, to seek real-time, cost-effective solutions

Remittance Industry's Total Addressable Market

Key Stats¹

SEA Market:

2024E Transaction Value: **\$6.11bn**

2028E Transaction Value: **\$8.07bn**

2028E # of Users: **0.95mn**

2024-2028E CAGR: **7.20%**

2023 # of migrant workers: **6.9mn**

MENA Market:

2024E Transaction Value: **\$26.32bn**

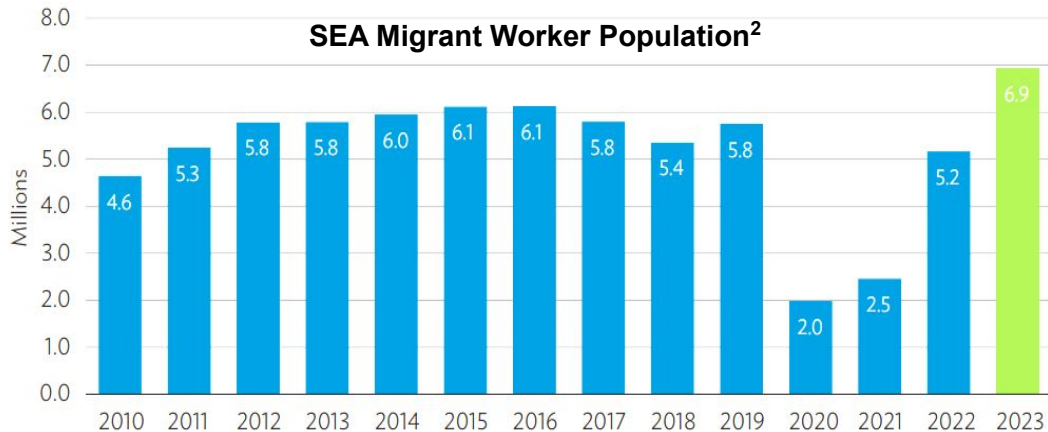
2028E Transaction Value: **\$34.11bn**

2028E # of Users: **3.78mn**

2024-2028E CAGR: **4.30%**

2023 # of migrant workers: **30.6mn**

SEA Migrant Worker Population²



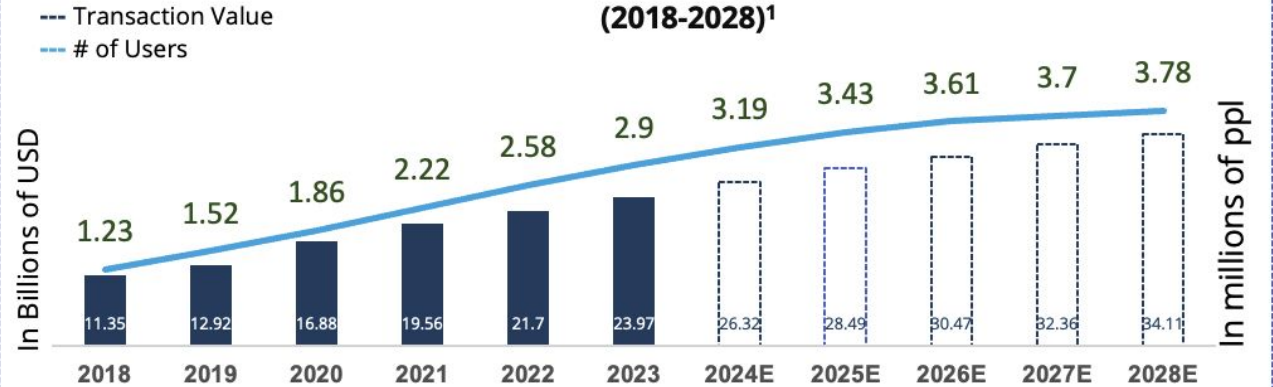
Note: Aggregated national statistics data from 11 SEA countries.

Sources:

¹ Statista.com, March 2024

² Labor Migration in Asia³ by the ADBI, the ILO, and the OECD, 2024

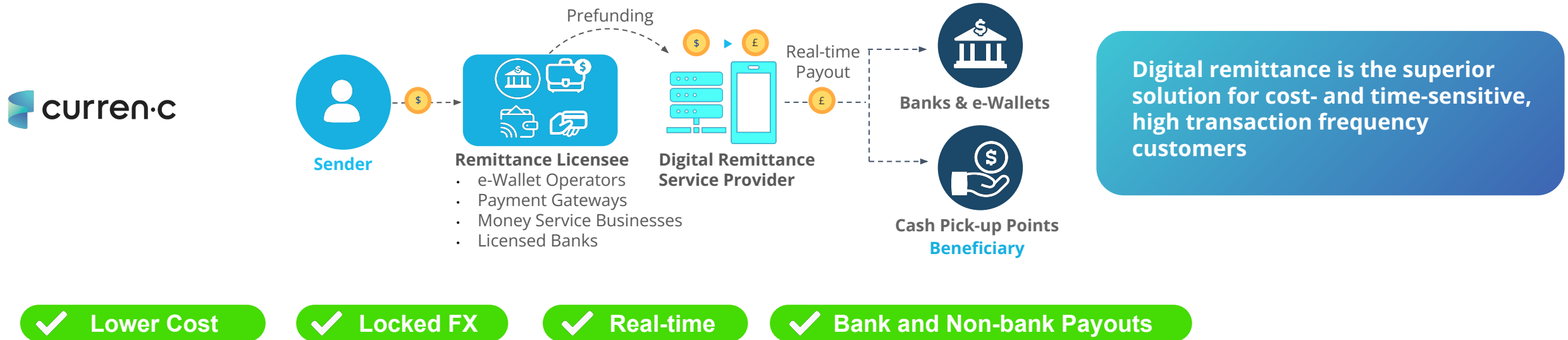
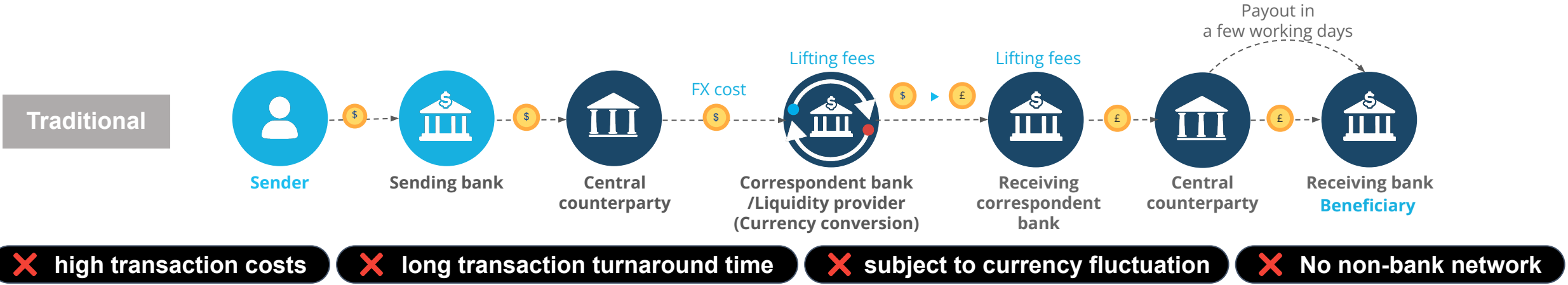
Middle East and North Africa Digital Remittance Market (2018-2028)¹



Southeast Asia Digital Remittance Market (2018-2028)¹



Digital Remittance vs. Traditional Solutions

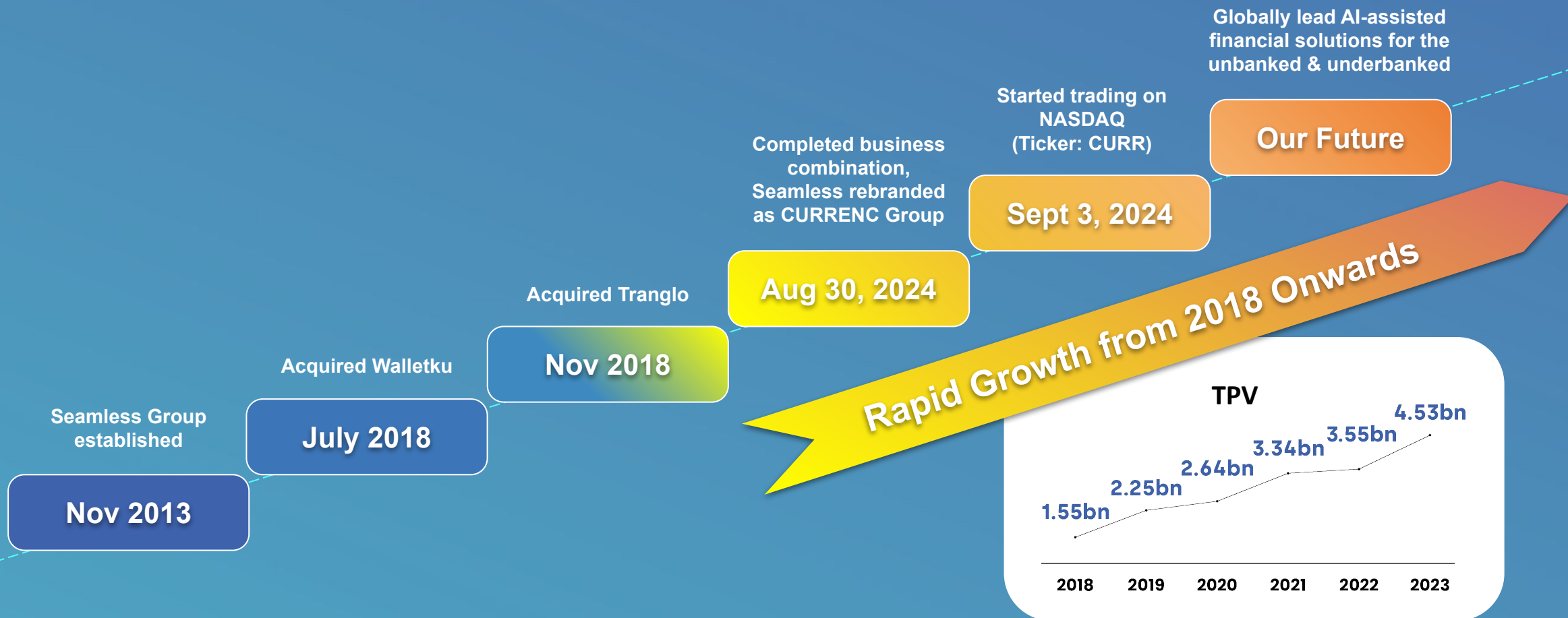


Competitive Landscape

				
Industry Position	Upstream	Upstream	Upstream and downstream	Upstream and downstream
Business Focus and Licenses	Money transfer for remittance companies, corporations and e-wallets. Central bank licenses in Malaysia, Singapore, the UK and Indonesia.	Connecting merchants to emerging markets. Central bank licenses in Brazil, Nigeria, Rwanda, Egypt, Nicaragua and Kenya.	App for individuals and small businesses, targeting young professionals & frequent travelers. Central bank licenses in 65 countries.	Serves consumers through direct-to-consumer digital channel, global retail network, and embedded finance business for enterprises.
Market Cap		USD 2.46 billion	USD 9.15 billion	Privatized June 2023 at a USD 1.1 billion valuation
Primary Markets	Southeast Asia	Brazil, Latin America, India and Africa	Europe, North America and APAC	North America, 200+ countries and territories globally
Date Launched	2008	2016	2011	1940
	d-local & Wise are Tranglo clients			

OUR BUSINESS



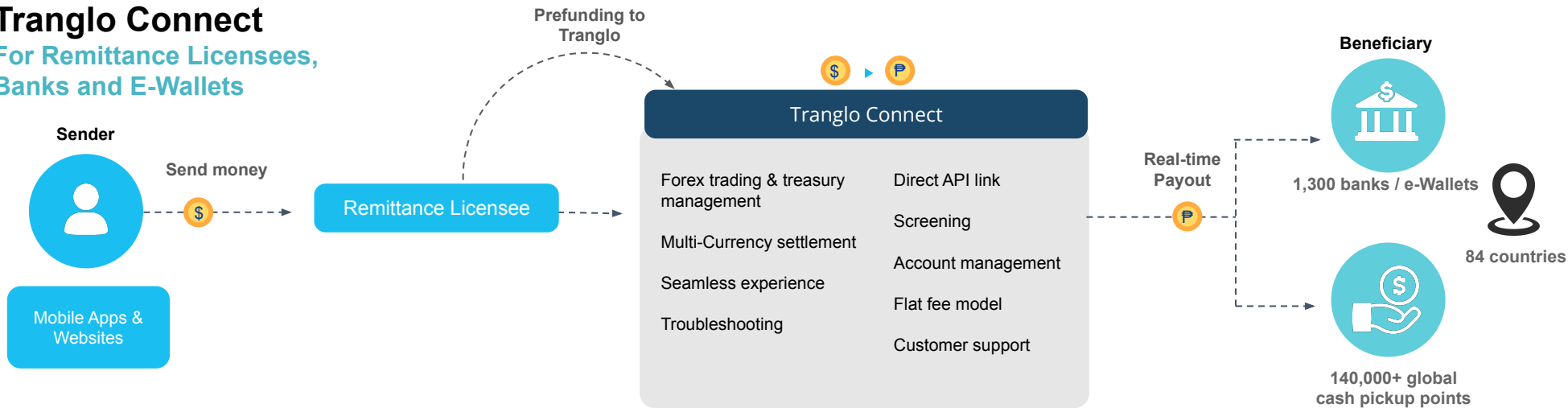


Commitment to Serving the Unbanked & Underbanked

- Initially focused on meeting migrant workers' demand for cross-border airtime and cash transfers
- Digital remittance has gradually outpaced airtime transfer as migrant workers' preferred method of sending money home
- Today, our platform empowers e-wallets, remittance companies and corporations to provide real-time, 24/7 global remittance services, advancing financial inclusion across emerging markets

Our Digital Remittance Solutions

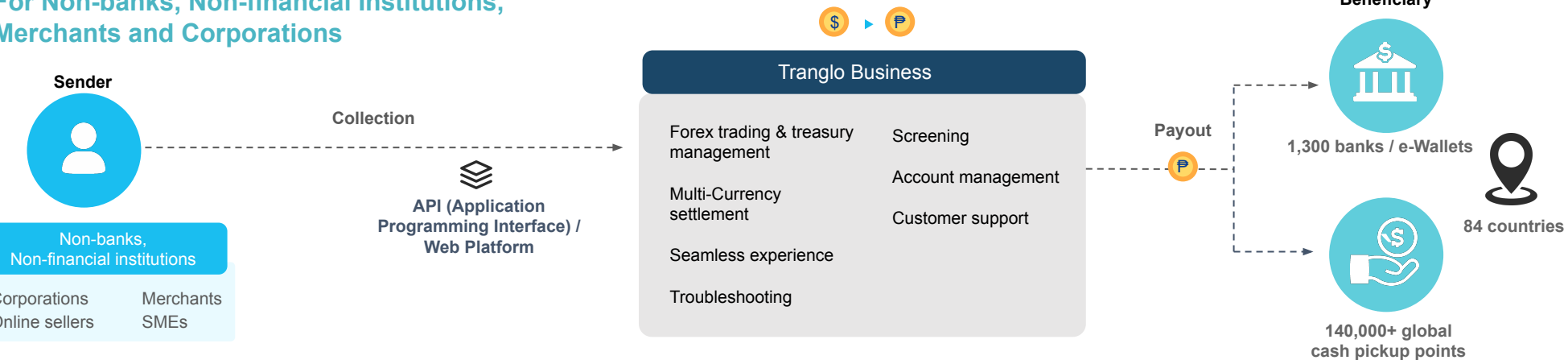
Tranglo Connect For Remittance Licensees, Banks and E-Wallets



Tranglo Connect offers:

- **Lower transaction costs** as the end-to-end process involves fewer intermediaries
- **Real-time** availability of funds to beneficiary
- **Locked foreign exchange** means no forex risk
- **Bank or non-bank payout network** through 140,000+ global cash pickup points and 20+ e-Wallets, reaching 2 Billion unbanked individuals

Tranglo Business For Non-banks, Non-financial Institutions, Merchants and Corporations



Tranglo Business offers:

- **All-in-one platform** for cross-border collection and payout
- **Locked foreign exchange** means no forex risk
- Available for **businesses of any size**
- Customers **do not need to be a licensed** financial institution/money service provider

Our Digital Remittance Clients

Empowering Remittance Companies, Corporations and E-wallets

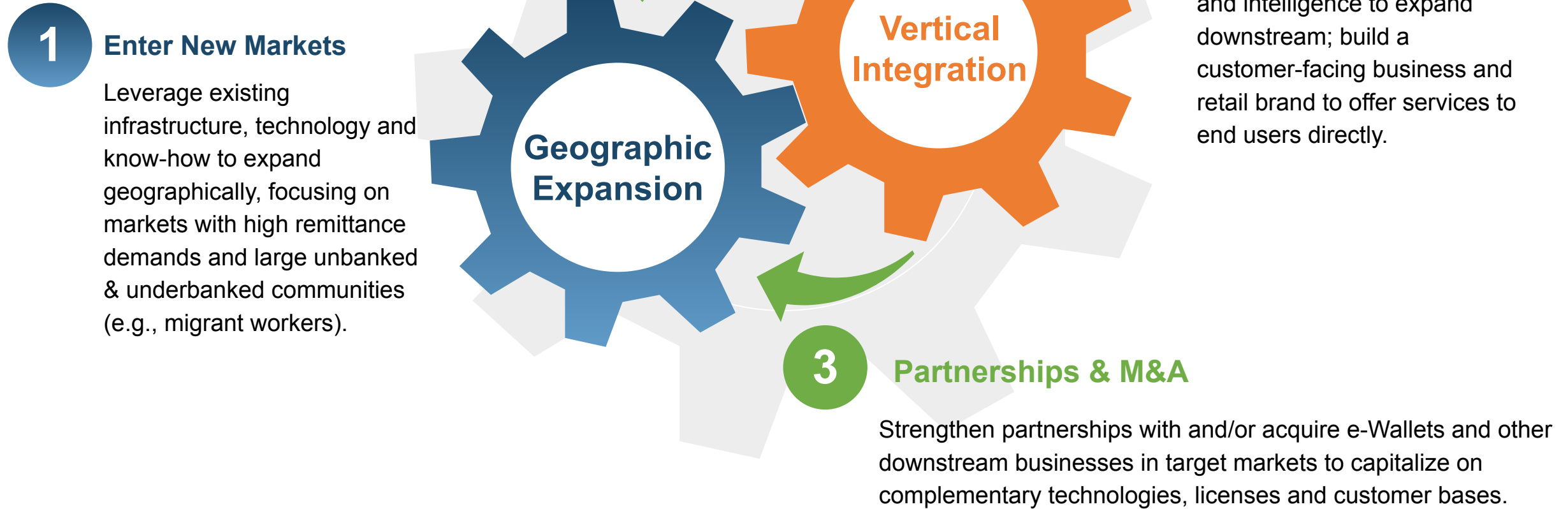
- Digital remittance is a highly regulated industry; upstream remittance hubs (like CURREN•C) must possess central bank licenses and obtain various governments' approvals to establish remittance corridors between sending and recipient countries.
- Upstream players establish direct API connections between customer-facing downstream retail banks or e-Wallets in sending countries and banks, e-Wallets or cash pickup points in recipient countries.
- Some customer-facing downstream players have bank licenses and build their own upstream corridors for some or all of their territories, while other smaller downstream businesses contract with upstream players like CURREN•C to make use of our corridors.
- Our clients include a wide range of downstream players (Remitly, GrabPay, WeChat Pay), as well as players with both upstream and downstream segments (Wise). In addition, we serve a broad array of corporations like e-Commerce companies and e-Wallets, etc.



GROWTH STRATEGY



Dual-Engine Growth Strategy



OUR **FINANCIALS**



After De-SPAC, Positive EBITDA

EBITDA	1H24					FY23					FY22				
Unit: USD in thousands	Tranglo	Walletku	TNG Asia & GEA	HQ & adjustments	Group Total	Tranglo	Walletku	TNG Asia & GEA	HQ & adjustments	Group Total	Tranglo	Walletku	TNG Asia & GEA	HQ & adjustments	Group Total
Net Loss	1,656	(254)	(2,914)	(4,727)	(6,239)	2,659	(837)	(4,835)	(11,405)	(14,418)	2,642	1,632	(5,576)	(14,424)	(15,726)
Add:															
Income tax expenses	325	-	-	(185)	140	843	50	-	(370)	(523)	508	(24)	-	(370)	114
Interest expenses, net		-	1,686	2,141	3,827			3,057	4,946	8,003			741	7,459	8,200
EBIT	1,981	(254)	(1,228)	(2,771)	(2,272)	3,502	(787)	(1,778)	(6,829)	(5,892)	3,150	1,608	(4,835)	(7,335)	(7,412)
Depreciation & Amortization	-	-	-	-	1,849	-	-	-	-	3,817	-	-	-	-	4,227
EBITDA	1,981	(254)	(1,228)	(2,771)	(423)	3,502	(787)	(1,778)	(6,829)	(2,075)	3,150	1,608	(4,835)	(7,335)	(3,185)

- **TNGA and GEA, divested prior to the Business Combination**, are no longer part of the Group.
- **Tranglo + Walletku combined posted positive EBITDA** in 2022 and 2023.
- Significant HQ expenses in 2022 and 2023 **due to one-off de-SPAC costs**, including INFINT SPAC extension.
- These HQ expenses drove losses in 2022 and 2023.
- **HQ costs to reduce to USD1.6-1.8M** annually as de-SPAC costs end.
- Future HQ expenses mainly limited to directors' fees, D&O insurance, and auditors' fees.

Remittance Analysis

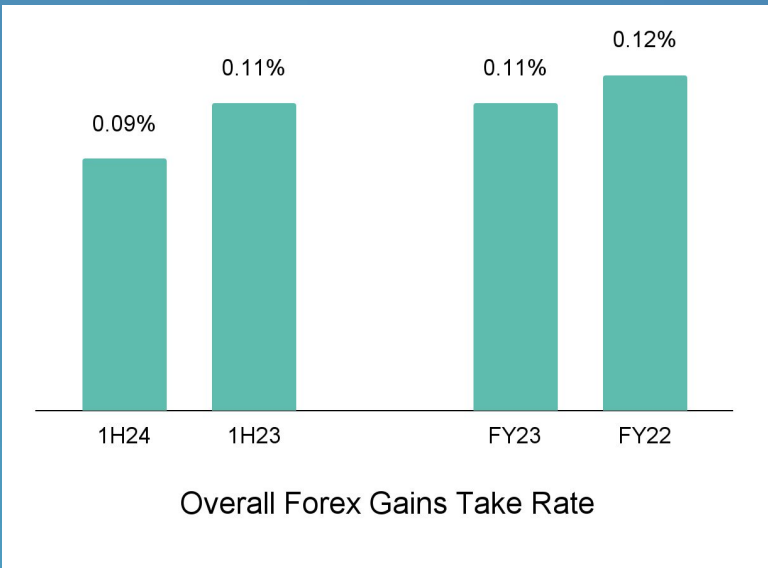
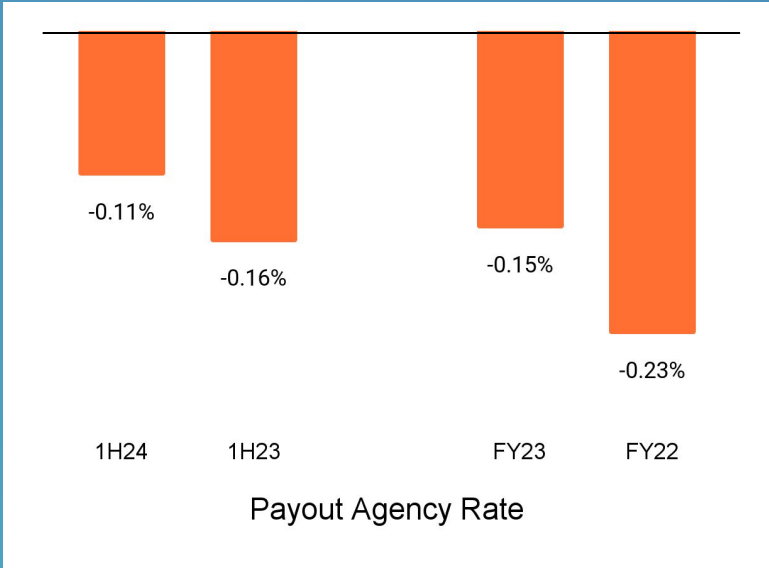
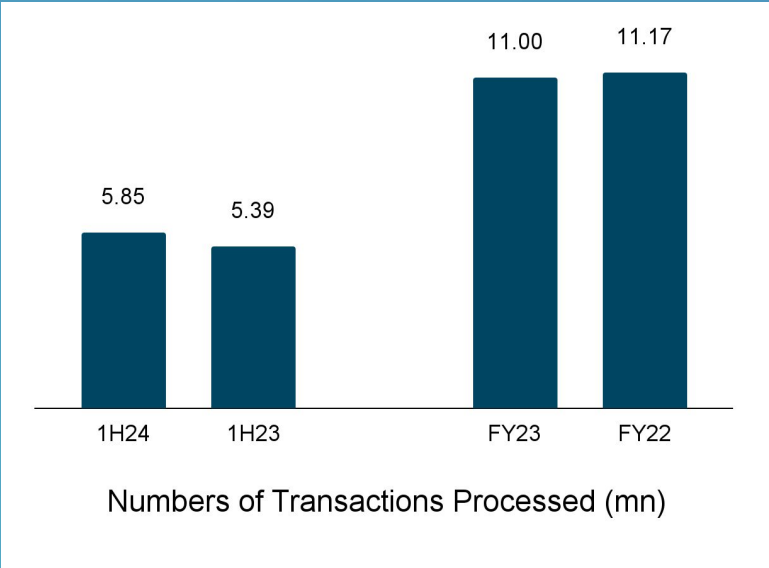
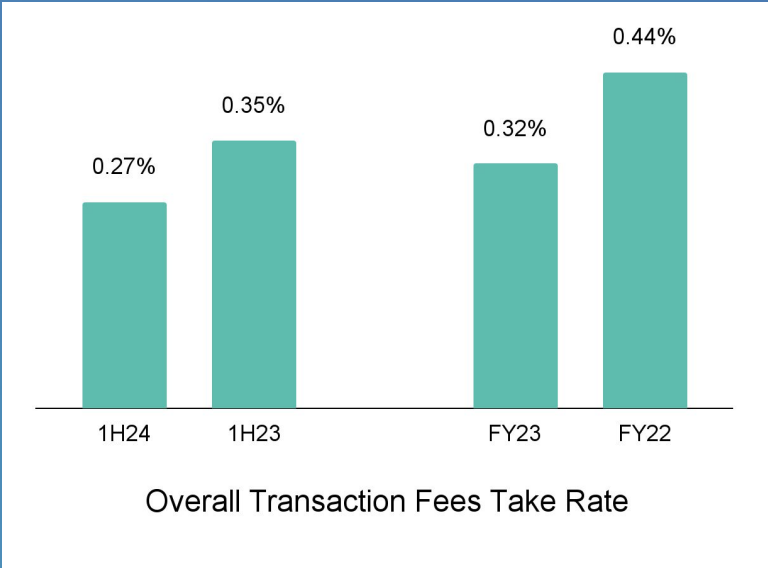
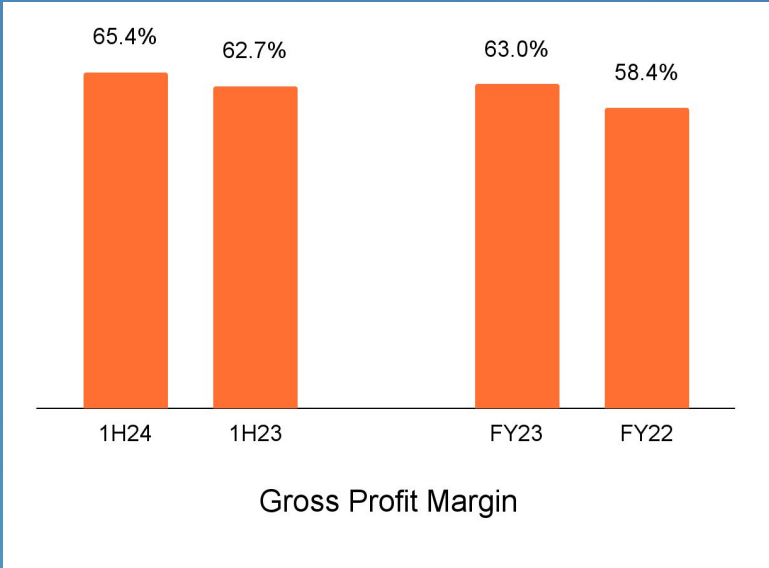
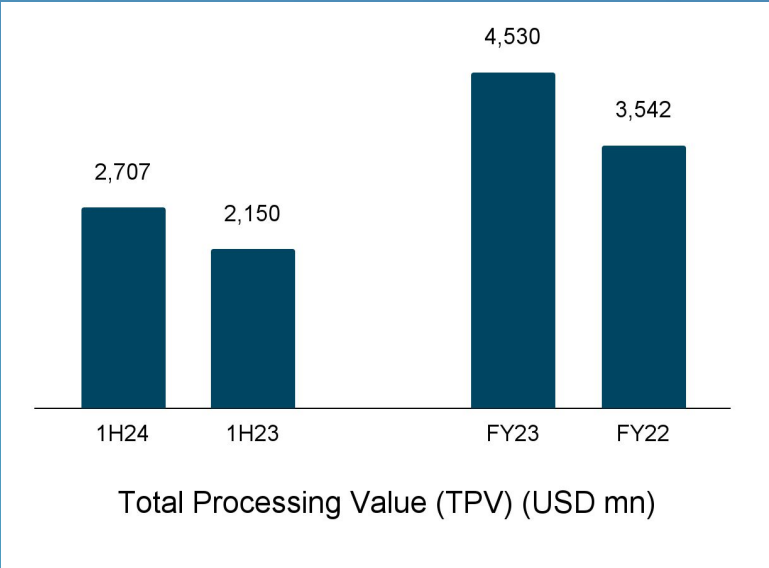
Processing Volume, Revenue Take Rates & Direct Cost¹

(USD in Thousands)	1H24	1H23	2023	2022
Total Processing Value (TPV)	2,707,388	2,149,621	4,529,891	3,542,449
- Fiat Flows (%)	94%	86%	90%	80%
- ODL Flows (%)	6%	14%	10%	20%
Numbers of Transactions Processed	5,849,240	5,393,860	10,998,284	11,165,913
- Fiat Flows (%)	96%	84%	89%	78%
- ODL Flows (%)	4%	16%	11%	22%
Average Transaction Size	0.463	0.399	0.412	0.317
Overall Transaction Fees Take Rate ²	0.27%	0.35%	0.32%	0.44%
Overall Forex Gains Take Rate ²	0.09%	0.11%	0.11%	0.12%
Total Remittance Revenue	9,841	9,826	19,395	20,040
Payout Agency Rate ²	-0.11%	-0.16%	-0.15%	-0.23%
Payout Processing Costs	-3,099	-3,428	-6,713	-8,136
Gross Profit	6,439	6,158	12,227	11,696
Gross Profit Margin	65.4%	62.7%	63.0%	58.4%

¹ Variances due to currency conversion from RM to USD

² Percentage of TPV

Remittance Gross Margin Analysis



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