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## PERKINELMER LAUNCHES NEW ONESOURCE® LABORATORY CONSULTING SERVICES TO DRIVE IMPROVED LABORATORY EFFICIENCIES

### New consulting services will leverage expertise derived from the largest laboratory services and informatics offering install base

WALTHAM, Mass. – May 16, 2013 – [PerkinElmer, Inc.](#), a global leader focused on improving the health and safety of people and the environment, announced today that it is expanding its [OneSource® Laboratory Services](#) offering to include strategic laboratory consulting services. [OneSource® Strategic Lab Solutions](#) will deliver the combined power of PerkinElmer's expertise in informatics, instrumentation, service and process optimization, to increase laboratories' productivity and performance.

Due to limited access to laboratory personnel, information technology expertise and budgetary resources, it is often challenging for companies to focus on optimizing their laboratory operations. With the OneSource Strategic Lab Solutions offering, PerkinElmer has developed a strategic approach to identify and implement new processes and services to improve laboratory workflow and optimize capital assets across the laboratory, including not only instruments, but also laboratory IT systems, staff and processes. The new solutions encompass a wide range of services, including efficiency and productivity, lab assessment, strategic prioritization, and scientific knowledge management.

"Our new consulting services are a natural expansion of our OneSource Laboratory Services in which we have a strong track record of improving laboratory efficiency up to 30%. Now we are able to find even more incremental opportunities to increase customers' laboratory efficiencies, enabling them to leverage both PerkinElmer's solutions as well as our deep understanding of laboratory workflows and assets," said Dusty Tenney, president Environmental Health, PerkinElmer. "Through OneSource Strategic Lab Solutions, we will provide a strategic evaluation of customers' current laboratory processes to identify opportunities to improve laboratory efficiencies through automating workflows and maximizing assets as well as establishing a clear plan to meet their specific business and scientific goals."

The OneSource Strategic Lab Solutions customizable program includes:

- **Efficiency and Productivity Services** – Through analyzing current workflows and identifying opportunities to automate hardware, software, and services, an automation plan is tailored to each laboratory to create a highly effective scientific enterprise.
- **Lab Assessment Services** – An assessment that provides a comparison of current lab operations against best practices, and provides practical, customer-specific recommendations while leveraging an organization's existing investments in infrastructure, capital and personnel.
- **Strategic Prioritization Services** – Assistance in defining, selecting, prioritizing and planning laboratory efficiency projects.
- **Scientific Knowledge Management Services** – A sound scientific knowledge management strategy can be put in place to collect, analyze, store and report data to support key decisions.

The Strategic Lab Solutions are an essential part of [PerkinElmer's OneSource® Laboratory Services](#), industry-leading and high value services, allowing companies to focus their resources on core scientific competencies. OneSource Laboratory Services offer the most extensive array of capabilities including multivendor scientific technology solutions, scientific IT solutions, asset management and relocation, qualification, and comprehensive lab informatics. Supporting all major equipment manufacturers and technologies, the OneSource Laboratory Services manage over 500,000 laboratory assets across more than 300 sites in over 120 countries.

### About PerkinElmer, Inc.

PerkinElmer, Inc. is a global leader focused on improving the health and safety of people and the environment. The company reported revenue of approximately \$2.1 billion in 2012, has about 7,500 employees serving customers in more than 150 countries, and is a component of the S&P 500 Index. Additional information is available through 1-877-PKI-NYSE, or at [www.perkinelmer.com](http://www.perkinelmer.com). Join the conversation on twitter at [www.twitter.com/perkinelmernews](http://www.twitter.com/perkinelmernews)

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