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PerkinElmer India Receives Frost & Sullivan 2012 Growth Excellence Award for Growth Leadership in Product Line Strategy in Laboratory Analytical Instruments in India

MUMBAI, India, Oct-10, 2012 - [PerkinElmer, Inc.](#), a global company focused on improving the health and safety of people and the environment, announced today that it has won the [Frost & Sullivan 2012 Growth Excellence Award](#) for Growth Leadership in Product Line Strategy in Laboratory Analytical Instruments in India for the success of its business and its positive impact on customers served in India. The award is one of five presented to companies in the Indian test and measurement equipment market. The selection criteria for nominating PerkinElmer for this award includes: breadth of product line, size of addressable customer base, impact on customer value and market share, and breadth of applications and markets served.

“Frost & Sullivan found that PerkinElmer is making strong and effective contributions to each of the Product Line Strategy Award’s criteria through its continuous activity in new product innovation and expansion, extensive R&D, diligent after sales support, excellent strategy for building loyalty in customer relationships and for its brand reputation,” said Aravind Seshagiri, business unit leader, measurement & instrumentation, Frost & Sullivan. “All of these factors combined have helped PerkinElmer to make astounding growth progress and from our research, their product line strategy is a key benchmark for their success and sustaining growth.”

“We are honored that Frost & Sullivan has recognized PerkinElmer for our business successes in India,” said Srinivas Addepalli, India country leader, PerkinElmer. “India’s growing life sciences, diagnostics and environmental markets demand greater contribution and commitment from the analytical industry. PerkinElmer is committed to addressing our customers’ specific application needs through deep expertise, innovative solutions and state-of-the-art customer knowledge centers (CKC). We are dedicated to increasing our presence in the region and advancing the longevity and quality of life for the people in India.”

PerkinElmer India is fully equipped to understand and address demanding customer needs in the areas of research, development and manufacturing. It operates as a direct sales, service and marketing operation with offices in eight major cities in India; customer knowledge centers in Hyderabad, Mumbai and Thane; a health sciences laboratory based in Chennai; and a strong team of more than 300 employees. The Company provides precision instrumentation, application development, software, informatics and service support for a wide range of scientific and industrial laboratory applications targeting India’s thriving industries, including pharmaceutical, government, environmental, petrochemical, chemicals and food safety.

Frost & Sullivan recognizes outstanding industry achievements by presenting Frost & Sullivan Awards to top companies in regional and global markets. The Frost & Sullivan Analyst team conducts detailed research and assessment on market performance of companies (such as product development, revenue growth, market share growth, portfolio diversity, major customer acquisitions and business/market strategy) to select the recipients in each category. The nominations are then reviewed by the strategic review committee comprising of leading industry analysts and executives from Frost & Sullivan to deliberate the findings of the analyst team and decide on the deserving award recipients.

About PerkinElmer, Inc.

PerkinElmer, Inc. is a global leader focused on improving the health and safety of people and the environment. The company reported revenue of approximately \$1.9 billion in 2011, has about 7,000 employees serving customers in more than 150 countries, and is a component of the S&P 500 Index. Additional information is available through 1-877-PKI-NYSE[®], or at www.perkinelmer.com

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses global challenges and related growth opportunities that will make or break today’s market participants. For more than 50 years, we have been developing growth strategies for the global 1000 emerging businesses, the public sector, and the investment community.

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