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PerkinElmer and TIBCO Software Announce Strategic Alliance for TIBCO Spotfire Data Visualization and Discovery in Certain Scientific Research & Development Markets

WALTHAM and SOMERVILLE, Mass. – September 13, 2012 – [PerkinElmer, Inc.](http://PerkinElmer.com), a global leader focused on improving the health and safety of people and the environment, and **[TIBCO Software Inc.](http://TIBCO.com)**, the provider of **[TIBCO Spotfire®](http://TIBCO.com)**, a leading analytics and data discovery platform, announced today that they have entered into an exclusive strategic relationship.

Under the terms of this new agreement, PerkinElmer has licensed the exclusive, worldwide rights to the TIBCO Spotfire software platform in certain scientific research and development markets. These markets include basic and preclinical development applications in life sciences as well as R&D, quality assurance and quality control applications in chemical, petrochemical, environmental, food and beverage, consumer products and academia. This alliance will combine the depth and strength of PerkinElmer's domain knowledge and solutions with the analytical capabilities of TIBCO Spotfire to provide a broader, richer set of analytical solutions for the research market. As a result, PerkinElmer will take responsibility for growing and servicing the TIBCO Spotfire business in these markets.

"How scientists capture and visualize their data through the TIBCO Spotfire platform is fundamental to how scientists conduct their work. Spotfire is a critical data analysis tool for the R&D community and complements PerkinElmer's [informatics offering](#) by adding search and data visualization, which are among the most pressing business requirements of life sciences, diagnostics and environmental laboratories, worldwide," said Mike Stapleton, general manager of Informatics at PerkinElmer. "Through this strategic relationship, we are very excited to offer scientists a complete package of data generation, data management as well as data analysis and visualization to better harness information for more informed insights and decisions. The interoperability of PerkinElmer's [E-Notebook](#) with the TIBCO Spotfire platform puts all information in one place for our customers."

One of the greatest challenges for scientists today is the volume and diversity of data they need to capture and analyze to make knowledgeable and informed decisions that impact both research and business intelligence efforts. The TIBCO Spotfire platform helps complete the analysis workflow by adding real time data interpretation to existing data generation and assembly tools. The data visualization tool enables researchers to instantly visualize and share data across an enterprise to uncover opportunities, avoid risks and anticipate trends. This solution can be applied to nearly every type of science and can analyze data from virtually any instrument platform.

"This new relationship is exciting news for research scientists. Our relationship with PerkinElmer will enable a broader community to benefit from the TIBCO Spotfire platform and will expand the range and depth of applications serving the rapidly evolving needs of scientific research," said Christian Marcazzo, co-head of Global Life Sciences for Spotfire at TIBCO Software Inc.

For more information visit www.perkinelmer.com/informatics.

PerkinElmer is a leading provider of discovery, collaboration, and knowledge enterprise solutions, desktop software, scientific databases and consulting services to the pharmaceutical, biotechnology, and chemical industries. The Company offers enterprise solutions, desktop software, scientific databases, and professional services for biotechnology, drug discovery and chemical research, including software, databases, and web sites which enable customers to create, analyze and communicate chemical, biological, and scientific information more effectively. Learn about our informatics solutions at www.perkinelmer.com/informatics.

About PerkinElmer, Inc.

PerkinElmer, Inc. is a global leader focused on improving the health and safety of people and the environment. The company reported revenue of approximately \$1.9 billion in 2011, has about 7,000 employees serving customers in more than 150 countries, and is a component of the S&P 500 Index. Additional information is available through 1-877-PKI-NYSE[®], or at www.perkinelmer.com

About TIBCO

TIBCO Software Inc. (NASDAQ: TIBX) is a provider of infrastructure software for companies to use on-premise or as part of cloud computing environments. Whether it's efficient claims or trade processing, cross-selling products based on real-time customer behavior, or averting a crisis before it happens, TIBCO provides companies the two-second advantage™ – the ability to capture the right information, at the right time and act on it preemptively for a competitive advantage. More than 4,000 customers worldwide rely on TIBCO to manage information, decisions, processes, and applications in real-time. TIBCO Spotfire® is the company's in-memory analytics software for next generation business intelligence. By offering a visual, interactive experience, Spotfire® helps professionals quickly discover new and actionable insights in information. Learn more at <http://spotfire.tibco.com>.

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