



# Revvity Announces Financial Results for the First Quarter of 2025

2025-04-28

- Revenue of \$665 million; 2% reported growth; 4% organic growth
- GAAP EPS of \$0.35; Adjusted EPS from continuing operations of \$1.01
- Reaffirms full year 2025 organic growth and adjusted EPS guidance

WALTHAM, Mass.--(BUSINESS WIRE)-- **Revvity, Inc.** (NYSE: RVTY), today reported financial results for the first quarter ended March 30, 2025.

The Company reported GAAP earnings per share of \$0.35, as compared to \$0.21 in the same period a year ago. Revenue for the quarter was \$665 million, as compared to \$650 million in the same period a year ago. GAAP operating income from continuing operations for the quarter was \$72 million, as compared to \$44 million for the same period a year ago. GAAP operating profit margin from continuing operations was 10.9% as a percentage of revenue, as compared to 6.8% in the same period a year ago.

Adjusted earnings per share from continuing operations for the quarter was \$1.01, as compared to \$0.98 in the same period a year ago. Adjusted operating income was \$170 million, as compared to \$166 million for the same period a year ago. Adjusted operating profit margin was 25.6% as a percentage of revenue, as compared to 25.5% in the same period a year ago.

Adjustments for the Company's non-GAAP financial measures have been noted in the attached reconciliations.

"Revvity navigated a dynamic environment and delivered strong first quarter results," said Prahlad Singh, president and chief executive officer of Revvity. "Our strong execution combined with the uniqueness of our businesses drove our revenue, earnings and cash flow to each exceed our expectations in the quarter. Our first quarter performance positions us well for the remainder of the year as we continue to adapt to an evolving macroeconomic backdrop."

## Financial Overview by Reporting Segment

### Life Sciences

- First quarter 2025 revenue was \$340 million, as compared to \$337 million in the same period a year ago. Revenue increased 1% and organic revenue increased 2% as compared to the same period a year ago.
- First quarter 2025 adjusted operating income was \$106 million, as compared to \$101 million in the same period a year ago. Adjusted operating profit margin was 31.1% as a percentage of revenue, as compared to 30.0% in the same period a year ago.

### Diagnostics

- First quarter 2025 revenue was \$324 million, as compared to \$313 million in the same period a year ago. Revenue increased 3% and organic revenue increased 5% as compared to the same period a year ago.
- First quarter 2025 adjusted operating income was \$74 million, as compared to \$76 million in the same period a year ago. Adjusted operating profit margin was 22.8% as a percentage of revenue, as compared to 24.3% in the same period a year ago.

### Full Year 2025 Guidance

For the full year 2025, the Company is raising its revenue guidance to a range of \$2.83-\$2.87 billion to reflect recent changes in foreign currency exchange rates and is reaffirming its organic growth guidance of 3-5%. Additionally, the Company is reaffirming its adjusted EPS guidance of \$4.90-\$5.00.

Guidance for the full year 2025 for adjusted EPS and organic growth is provided on a non-GAAP basis and cannot be reconciled to the closest GAAP measures without unreasonable effort due to the unpredictability of the amounts and timing of events affecting the items the Company excludes from these non-GAAP measures. The timing and amounts of such events and items could be material to the Company's results prepared in accordance with GAAP.

### Webcast Information

The Company will discuss its first quarter 2025 results and its outlook for business trends during a webcast on April 28, 2025, at 8:00 a.m. Eastern Time. A live audio webcast and presentation will be available on the Investors section of the Company's website, [ir.revivity.com](https://ir.revivity.com).

### Use of Non-GAAP Financial Measures

In addition to financial measures prepared in accordance with generally accepted accounting principles (GAAP), this

earnings announcement also contains non-GAAP financial measures. The reasons that we use these measures, a reconciliation of these measures to the most directly comparable GAAP measures, and other information relating to these measures are included below following our GAAP financial statements.

## Factors Affecting Future Performance

This press release contains “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements relating to estimates and projections of future earnings per share, cash flow and revenue growth and other financial results, developments relating to our customers and end-markets, and plans concerning business development opportunities, acquisitions and divestitures. Words such as “believes”, “intends”, “anticipates”, “plans”, “expects”, “estimates”, “projects”, “forecasts”, “will” and similar expressions, and references to guidance, are intended to identify forward-looking statements. Such statements are based on management's current assumptions and expectations and no assurances can be given that our assumptions or expectations will prove to be correct. A number of important risk factors could cause actual results to differ materially from the results described, implied or projected in any forward-looking statements. These factors include, without limitation: (1) markets into which we sell our products declining or not growing as anticipated; (2) fluctuations in the global economic and political environments, including as the result of recently implemented and recently threatened tariff increases; (3) our failure to introduce new products in a timely manner; (4) our ability to execute acquisitions and divestitures, license technologies, or to successfully integrate acquired businesses or licensed technologies into our existing businesses or to make them profitable; (5) our ability to compete effectively; (6) fluctuation in our quarterly operating results and our ability to adjust our operations to address unexpected changes; (7) significant disruption in third-party package delivery and import/export services or significant increases in prices for those services; (8) disruptions in the supply of raw materials and supplies; (9) our ability to retain key personnel; (10) significant disruption in our information technology systems, or cybercrime; (11) our ability to realize the full value of our intangible assets; (12) our failure to adequately protect our intellectual property; (13) the loss of any of our licenses or licensed rights; (14) the manufacture and sale of products exposing us to product liability claims; (15) our failure to maintain compliance with applicable government regulations; (16) our failure to comply with data privacy and information security laws and regulations; (17) regulatory changes; (18) our failure to comply with healthcare industry regulations; (19) economic, political and other risks associated with foreign operations; (20) our ability to obtain future financing; (21) restrictions in our credit agreements; (22) significant fluctuations in our stock price; (23) reduction or elimination of dividends on our common stock; and (24) other factors which we describe under the caption “Risk Factors” in our most recent annual report on Form 10-K and in our other filings with the Securities and Exchange Commission. We disclaim any intention or obligation to update any forward-looking statements as a result of developments occurring after the date of this press release.

## About Revvity

At Revvity, “impossible” is inspiration, and “can’t be done” is a call to action. Revvity provides health science solutions, technologies, expertise and services that deliver complete workflows from discovery to development, and diagnosis to cure. Revvity is revolutionizing what’s possible in healthcare, with specialized focus areas in translational multi-omics technologies, biomarker identification, imaging, prediction, screening, detection and diagnosis, informatics and more.

With 2024 revenue of more than \$2.7 billion and approximately 11,000 employees, Revvity serves customers across pharmaceutical and biotech, diagnostic labs, academia and governments. It is part of the S&P 500 index and has customers in more than 160 countries.

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Revvity, Inc. and Subsidiaries  
CONDENSED CONSOLIDATED INCOME STATEMENTS

	Three Months Ended	
	March 30, 2025	March 31, 2024
(In thousands, except per share data)		
Revenue	\$ 664,762	\$ 649,920
Cost of revenue	289,216	294,873
Selling, general and administrative expenses	249,719	260,571
Research and development expenses	53,597	50,360
Operating income from continuing operations	72,230	44,116
Interest income	(10,081)	(20,086)
Interest expense	22,964	24,397
Change in fair value of investments	(3,073)	806
Other expense, net	10,038	4,450
Income from continuing operations, before income taxes	52,382	34,549
Provision for income taxes	10,713	5,853
Income from continuing operations	41,669	28,696
Income (loss) from discontinued operations	568	(2,683)
Net income	\$ 42,237	\$ 26,013
Diluted earnings per share:		
Income from continuing operations	\$ 0.35	\$ 0.23
Income (loss) from discontinued operations	0.00	(0.02)
Net income	\$ 0.35	\$ 0.21
Weighted average diluted shares of common stock outstanding	120,233	123,538
ABOVE PREPARED IN ACCORDANCE WITH GAAP		
Additional supplemental information(1):		
(per share, continuing operations)		
GAAP EPS from continuing operations	\$ 0.35	\$ 0.23
Amortization of intangible assets	0.69	0.74
Purchase accounting adjustments	(0.00)	0.05
Acquisition and divestiture-related costs	0.02	0.08
Change in fair value of investments	(0.03)	0.01
Significant litigation matters and settlements	0.09	-
Significant environmental matters	(0.01)	-
Mark to market on postretirement benefits	0.04	-
Restructuring and other, net	0.03	0.10
Tax on above items	(0.16)	(0.23)
Adjusted EPS from continuing operations	\$ 1.01	\$ 0.98
(1) amounts may not sum due to rounding		

Revity, Inc. and Subsidiaries  
REVENUE AND OPERATING INCOME (LOSS)

	Three Months Ended	
	March 30, 2025	March 31, 2024
(In thousands, except percentages)		
Revenue and adjusted operating income		
Revenue	\$ 664,762	\$ 649,920
Reported operating income from continuing operations	\$ 72,230	\$ 44,116
OP%	10.9%	6.8%
Amortization of intangible assets	82,700	91,238
Purchase accounting adjustments	(177)	6,622
Acquisition and divestiture-related costs	2,541	11,462
Significant litigation matters and settlements	10,586	—
Significant environmental matters	(1,208)	—
Restructuring and other, net	3,239	12,356
Adjusted operating income	\$ 169,911	\$ 165,794
OP%	25.6%	25.5%
Segment revenue and segment operating income		
Life Sciences	\$ 340,395	\$ 336,514
Diagnostics	324,367	313,406
Segment revenue	664,762	649,920
Life Sciences	\$ 105,711	\$ 100,951
Diagnostics	31.1%	30.0%
	74,015	76,204
	22.8%	24.3%
Segment operating income	179,726	177,155
Corporate	(9,815)	(11,361)
Adjusted operating income	169,911	165,794
Amortization of intangible assets	(82,700)	(91,238)
Purchase accounting adjustments	177	(6,622)
Acquisition and divestiture-related costs	(2,541)	(11,462)
Significant litigation matters and settlements	(10,586)	—
Significant environmental matters	1,208	—
Restructuring and other, net	(3,239)	(12,356)
Reported operating income from continuing operations	\$ 72,230	\$ 44,116
REVENUE AND REPORTED OPERATING INCOME (LOSS) PREPARED IN ACCORDANCE WITH GAAP		

Revity, Inc. and Subsidiaries  
CONDENSED CONSOLIDATED BALANCE SHEETS

	March 30, 2025	December 29, 2024
(In thousands)		
Current assets:		
Cash and cash equivalents	\$ 1,137,620	\$ 1,163,396
Accounts receivable, net	617,418	632,400
Inventories, net	381,308	367,587
Other current assets	181,592	186,225
Total current assets	2,317,938	2,349,608
Property, plant and equipment, net	486,711	482,217
Operating lease right-of-use assets, net	173,667	167,716
Intangible assets, net	2,571,368	2,640,921
Goodwill	6,511,488	6,463,619
Other assets, net	299,552	288,397
Total assets	\$ 12,360,724	\$ 12,392,478
Current liabilities:		
Current portion of long-term debt	\$ 242	\$ 242
Accounts payable	178,086	167,463
Accrued expenses and other current liabilities	469,859	485,395
Total current liabilities	648,187	653,100
Long-term debt	3,168,384	3,150,476
Long-term liabilities	750,284	770,523
Operating lease liabilities	156,739	151,505
Total liabilities	4,723,594	4,725,604

Total stockholders' equity	7,637,130	7,666,874
Total liabilities and stockholders' equity	<u>\$ 12,360,724</u>	<u>\$ 12,392,478</u>

PREPARED IN ACCORDANCE WITH GAAP

Rewity, Inc. and Subsidiaries  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)	Three Months Ended	
	March 30, 2025	March 31, 2024
Operating activities:		
Net income	\$ 42,237	\$ 26,013
(Income) loss from discontinued operations, net of income taxes	(568)	2,683
Income from continuing operations	41,669	28,696
Adjustments to reconcile income from continuing operations to net cash provided by continuing operations:		
Stock-based compensation	7,731	11,692
Restructuring and other, net	3,239	12,356
Depreciation and amortization	97,422	107,802
Change in fair value of contingent consideration	(625)	6,173
Amortization of deferred debt financing costs and accretion of discounts	1,102	1,736
Change in fair value of investments	(3,073)	806
Unrealized foreign exchange gain	(66)	(377)
Changes in assets and liabilities which provided (used) cash:		
Accounts receivable, net	18,140	37,189
Inventories, net	(5,486)	7,209
Accounts payable	8,854	(18,227)
Accrued expenses and other	(34,810)	(44,909)
Net cash provided by operating activities of continuing operations	134,097	150,146
Net cash used in operating activities of discontinued operations	(5,942)	(2,583)
Net cash provided by operating activities	128,155	147,563
Investing activities:		
Capital expenditures	(15,982)	(17,844)
Purchases of investments and notes receivables	—	(337)
Proceeds from disposition of businesses and assets	229	—
Net cash used in investing activities of continuing operations	(15,753)	(18,181)
Net cash provided by investing activities of discontinued operations	9,375	—
Net cash used in investing activities	(6,378)	(18,181)
Financing Activities:		
Payments of debt financing costs	(2,402)	—
Payments on other credit facilities	(50)	(10,811)
Payments for acquisition-related contingent consideration	(1,817)	(8,749)
Proceeds from issuance of common stock under stock plans	2,632	3,943
Purchases of common stock	(153,594)	(10,756)
Dividends paid	(8,433)	(8,640)
Net cash used in financing activities of continuing operations	(163,664)	(35,013)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	16,122	(9,277)
Net (decrease) increase in cash, cash equivalents, and restricted cash	(25,765)	85,092
Cash, cash equivalents, and restricted cash at beginning of period	1,164,452	914,373
Cash, cash equivalents, and restricted cash at end of period	<u>\$ 1,138,687</u>	<u>\$ 999,465</u>
Supplemental disclosure of cash flow information:		
Reconciliation of cash, cash equivalents and restricted cash reported within the condensed balance sheets that sum to the total shown in the consolidated statements of cash flows:		
Cash and cash equivalents	\$ 1,137,620	\$ 998,081
Restricted cash included in other current assets	1,067	1,384
Total cash, cash equivalents and restricted cash	<u>\$ 1,138,687</u>	<u>\$ 999,465</u>

PREPARED IN ACCORDANCE WITH GAAP

Rewity, Inc. and Subsidiaries  
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES(1)

Organic revenue growth:

Revenue growth from continuing operations  
Less: effect of foreign exchange rates  
Less: effect of acquisitions including purchase accounting adjustments and impact of divested businesses

Organic revenue growth from continuing operations

Organic revenue growth:

Revenue growth from continuing operations  
Less: effect of foreign exchange rates  
Less: effect of acquisitions including purchase accounting adjustments and impact of divested businesses

Organic revenue growth from continuing operations

Organic revenue growth:

Revenue growth from continuing operations  
Less: effect of foreign exchange rates  
Less: effect of acquisitions including purchase accounting adjustments and impact of divested businesses

Organic revenue growth from continuing operations

(1) amounts may not sum due to rounding

Continuing Operations	
Three Months Ended March 30, 2025	
	2%
	-1%
	0%
	4%
Life Sciences	
Three Months Ended March 30, 2025	
	1%
	-1%
	0%
	2%
Diagnostics	
Three Months Ended March 30, 2025	
	3%
	-2%
	0%
	5%

Rewity, Inc. and Subsidiaries  
FY 2025 ORGANIC REVENUE GROWTH FORECAST(1)

Organic revenue growth:

Revenue growth from continuing operations  
Less: effect of foreign exchange rates  
Less: effect of acquisitions including purchase accounting adjustments and impact of divested businesses

Organic revenue growth from continuing operations

(1) amounts may not sum due to rounding

Continuing Operations	
Twelve Months Ended December 28, 2025	
Projected	
	3% - 4%
	(0.5)%
	0%
	3% - 5%

## Explanation of Non-GAAP Financial Measures

We report our financial results in accordance with GAAP. However, management believes that, in order to more fully understand our short-term and long-term financial and operational trends, investors may wish to consider the impact of certain non-cash, non-recurring or other items, which result from facts and circumstances that vary in frequency and impact on continuing operations. Accordingly, we present non-GAAP financial measures as a supplement to the financial measures we present in accordance with GAAP. These non-GAAP financial measures provide management with additional means to understand and evaluate the operating results and trends in our ongoing business by adjusting for certain non-cash expenses and other items that management believes might otherwise make comparisons of our ongoing business with prior periods more difficult, obscure trends in ongoing operations, or reduce management's ability to make useful forecasts. Management believes these non-GAAP financial measures provide additional means of evaluating period-over-period operating performance. In addition,

management understands that some investors and financial analysts find this information helpful in analyzing our financial and operational performance and comparing this performance to our peers and competitors.

We use the term “organic revenue” to refer to GAAP revenue, excluding the effect of foreign currency changes and revenue from recent acquisitions and divestitures and including purchase accounting adjustments for revenue from contracts acquired in acquisitions that will not be fully recognized due to accounting rules. We use the related term “organic revenue growth” or “organic growth” to refer to the measure of comparing current period organic revenue with the corresponding period of the prior year.

We use the term “adjusted gross margin” to refer to GAAP gross margin, excluding amortization of intangible assets and inventory fair value adjustments related to business acquisitions and asset impairments. We use the related term “adjusted gross margin percentage” to refer to adjusted gross margin as a percentage of revenue.

We use the term “adjusted SG&A expense” to refer to GAAP SG&A expense, excluding amortization of intangible assets, purchase accounting adjustments, acquisition and divestiture-related expenses, significant litigation matters and settlements, asset impairments, significant environmental charges, and restructuring and other charges. We use the related term “adjusted SG&A percentage” to refer to adjusted SG&A expense as a percentage of revenue.

We use the term “adjusted R&D expense” to refer to GAAP R&D expense, excluding amortization of intangible assets and purchase accounting adjustments. We use the related term “adjusted R&D percentage” to refer to adjusted R&D expense as a percentage of revenue.

We use the term “adjusted net interest and other expense” to refer to GAAP net interest and other expense, excluding adjustments for mark-to-market accounting on post-retirement benefits, changes in foreign exchange and interest associated with acquisitions and divestitures, changes in the value of investments and debt extinguishment costs.

We use the term “adjusted operating income” to refer to GAAP operating income, excluding amortization of intangible assets, other purchase accounting adjustments, acquisition and divestiture-related expenses, significant litigation matters and settlements, significant environmental charges, asset impairments, and restructuring and other charges. We use the related terms “adjusted operating profit percentage,” “adjusted operating profit margin,” and “adjusted operating margin” to refer to adjusted operating income as a percentage of revenue.

We use the term “free cash flow” to refer to net cash provided by (used in) operating activities of continuing operations, less payments for additions to property, plant and equipment from continuing operations (“capital expenditures”) plus the proceeds from sales of plant, property and equipment from continuing operations (“capital disposals”).



We use the term “adjusted net income” to refer to GAAP income from continuing operations, excluding amortization of intangible assets, debt extinguishment costs, other purchase accounting adjustments, acquisition and divestiture-related expenses, significant litigation matters and settlements, significant environmental charges, changes in the value of investments, disposition of businesses and assets, net, changes in foreign exchange and interest associated with acquisitions and divestitures, asset impairments and restructuring and other charges. We also exclude adjustments for mark-to-market accounting on post-retirement benefits, therefore only our projected costs have been used to calculate this non-GAAP measure. We also adjust for any tax impact related to the above items and exclude the impact of significant tax events.

We use the term “adjusted earnings per share from continuing operations,” “adjusted earnings per share,” “adjusted EPS,” or “adjusted EPS from continuing operations” to refer to GAAP earnings per share from continuing operations, excluding amortization of intangible assets, debt extinguishment costs, other purchase accounting adjustments, acquisition and divestiture-related expenses, significant litigation matters and settlements, significant environmental charges, changes in the value of investments, disposition of businesses and assets, net, changes in foreign exchange and interest associated with acquisitions and divestitures, asset impairments and restructuring and other charges. We also exclude adjustments for mark-to-market accounting on post-retirement benefits, therefore only our projected costs have been used to calculate this non-GAAP measure. We also adjust for any tax impact related to the above items and exclude the impact of significant tax events.

Management includes or excludes the effect of each of the items identified below in the applicable non-GAAP financial measure referenced above for the reasons set forth below with respect to that item:

- Amortization of intangible assets—purchased intangible assets are amortized over their estimated useful lives and generally cannot be changed or influenced by management after the acquisition. Accordingly, this item is not considered by management in making operating decisions. Management does not believe such charges accurately reflect the performance of our ongoing operations for the period in which such charges are incurred.
- Debt extinguishment costs—we incur costs and income related to the extinguishment of debt; including make-whole payments to debt holders, accelerated amortization of debt fees and discounts, and expense or income from hedges to lock in make-whole payments. We exclude the impact of these items from our non-GAAP measures because we believe they do not reflect the performance of our ongoing operations.
- Other purchase accounting adjustments—accounting rules require us to adjust various balance sheet accounts, including inventory, fixed assets, deferred revenue and deferred rent balances to fair value at the time of the acquisition. As a result, the expenses for these items in our GAAP results are not the same as what would have been recorded by the acquired entity. Accounting rules also require us to estimate the fair value

of contingent consideration at the time of the acquisition, and any subsequent changes to the estimate or payment of the contingent consideration and purchase accounting adjustments are charged to expense or income. We exclude the impact of any changes to contingent consideration from our non-GAAP measures because we believe these expenses or benefits do not accurately reflect the performance of our ongoing operations for the period in which such expenses or benefits are recorded.

- Acquisition and divestiture-related expenses—we incur legal, due diligence, stay bonuses, incentive awards, stock-based compensation, interest, foreign exchange gains and losses, integration expenses, rebranding expenses, and other costs related to acquisitions and divestitures. We exclude these expenses from our non-GAAP measures because we believe they do not reflect the performance of our ongoing operations.
- Asset impairments—we incur expense related to asset impairments. Management does not believe such charges accurately reflect the performance of our ongoing operations for the periods in which such charges were incurred.
- Restructuring and other charges—restructuring and other charges consist of employee severance, other exit costs, abandonments, cost of terminating certain lease agreements or contracts as well as costs associated with relocating facilities. Management does not believe such costs accurately reflect the performance of our ongoing operations for the period in which such costs are reported.
- Adjustments for mark-to-market accounting on post-retirement benefits—we exclude adjustments for mark-to-market accounting on post-retirement benefits, and therefore only our projected costs are used to calculate our non-GAAP measures. We exclude these adjustments because they do not represent what we believe our investors consider to be costs of producing our products, investments in technology and production, and costs to support our internal operating structure.
- Significant litigation matters and settlements—we incur expenses related to significant litigation matters, including the costs to settle or resolve various claims and legal proceedings. Management does not believe such charges accurately reflect the performance of our ongoing operations for the periods in which such charges were incurred.
- Significant environmental charges—we incur expenses related to significant environmental charges. Management does not believe such charges accurately reflect the performance of our ongoing operations for the periods in which such charges were incurred.
- Disposition of businesses and assets, net—we exclude the impact of gains or losses from the disposition of businesses and assets from our adjusted earnings per share. Management does not believe such gains or losses accurately reflect the performance of our ongoing operations for the period in which such gains or losses are reported.

- Impact of foreign currency changes on the current period—we exclude the impact of foreign currency associated with acquisitions and divestitures from these measures by using the prior period's foreign currency exchange rates for the current period because foreign currency exchange rates are subject to volatility and can obscure underlying trends.
- Impact of significant tax events—we exclude the impact of significant tax events. Management does not believe the impact of significant tax events accurately reflects the performance of our ongoing operations for the periods in which the impact of such events was recorded.
- Changes in value of investments—we exclude the impact of changes in the value of investments. Management does not believe such gains or losses accurately reflect the performance of our ongoing operations for the period in which such gains or losses are reported.

The tax effect for discontinued operations is calculated based on the authoritative guidance in the Financial Accounting Standards Board's Accounting Standards Codification 740, Income Taxes. The tax effect for amortization of intangible assets, inventory fair value adjustments related to business acquisitions, changes to the fair values assigned to contingent consideration, debt extinguishment costs, other costs related to business acquisitions and divestitures, significant litigation matters and settlements, significant environmental charges, changes in the fair value of investments, adjustments for mark-to-market accounting on post-retirement benefits, disposition of businesses and assets, net, and restructuring and other charges is calculated based on operational results and a blended jurisdictional tax rate, which contemplates tax rates currently in effect to determine our tax provision. The tax effect for the impact from foreign currency exchange rates on the current period is calculated based on a blended jurisdictional tax rate currently in effect to determine our tax provision.

The non-GAAP financial measures described above are not meant to be considered superior to, or a substitute for, our financial statements prepared in accordance with GAAP. There are material limitations associated with non-GAAP financial measures because they exclude charges that have an effect on our reported results and, therefore, should not be relied upon as the sole financial measures by which to evaluate our financial results. Management compensates and believes that investors should compensate for these limitations by viewing the non-GAAP financial measures in conjunction with the GAAP financial measures. In addition, the non-GAAP financial measures included in this earnings announcement may be different from, and therefore may not be comparable to, similar measures used by other companies.

Each of the non-GAAP financial measures listed above is also used by our management to evaluate our operating performance, communicate our financial results to our Board of Directors, benchmark our results against our historical performance and the performance of our peers, evaluate investment opportunities including acquisitions and discontinued operations, and determine the bonus payments for senior management and employees.

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