

**SALES AND EARNINGS**

|             | SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS |       |            |       |             |                |            |                   |                  |                  |                      |                      |       |        | NET SALES<br>(in millions) | COMPOSITE SALES PRICE<br>PER TON | EARNINGS (LOSS)<br>BEFORE INCOME TAXES |            |               |         |
|-------------|---|-------|------------|-------|-------------|----------------|------------|-------------------|------------------|------------------|----------------------|----------------------|-------|--------|----------------------------|----------------------------------|--|------------|---------------|---------|
|             | STEEL                                       |       |            |       |             | STEEL PRODUCTS |            |                   |                  |                  |                      |                      |       |        |                            |                                  | RAW MATERIALS                          | TOTAL TONS | (in millions) | PER TON |
|             | SHEET                                       | BAR   | STRUCTURAL | PLATE | TOTAL STEEL | STEEL JOISTS   | STEEL DECK | REBAR FABRICATION | TUBULAR PRODUCTS | BUILDING SYSTEMS | OTHER STEEL PRODUCTS | TOTAL STEEL PRODUCTS |       |        |                            |                                  |  |            |               |         |
| 2024        |   |       |            |       |             |                |            |                   |                  |                  |                      |                      |       |        |                            |                                  |  |            |               |         |
| 1st Quarter | 2,517                                       | 1,344 | 431        | 384   | 4,676       | 99             | 81         | 238               | 208              | 55               | 284                  | 965                  | 583   | 6,224  | 8,137                      | 1,307                            | 1,111                                  | 188        |               |         |
| 2nd Quarter | 2,348                                       | 1,445 | 407        | 417   | 4,617       | 103            | 82         | 265               | 214              | 66               | 344                  | 1,074                | 598   | 6,289  | 8,077                      | 1,284                            | 831                                    | 139        |               |         |
| 3rd Quarter | 2,394                                       | 1,402 | 406        | 405   | 4,607       | 90             | 79         | 278               | 213              | 60               | 291                  | 1,011                | 578   | 6,196  | 7,444                      | 1,201                            | 335                                    | 57         |               |         |
| 4th Quarter | 2,210                                       | 1,445 | 441        | 484   | 4,580       | 99             | 79         | 239               | 221              | 57               | 273                  | 968                  | 510   | 6,058  | 7,076                      | 1,168                            | 332                                    | 58         |               |         |
| YEAR        | 9,469                                       | 5,636 | 1,685      | 1,690 | 18,480      | 391            | 321        | 1,020             | 856              | 238              | 1,192                | 4,018                | 2,269 | 24,767 | 30,734                     | 1,241                            | 2,610                                  | 111        |               |         |
| 2023        |   |       |            |       |             |                |            |                   |                  |                  |                      |                      |       |        |                            |                                  |  |            |               |         |
| 1st Quarter | 2,384                                       | 1,550 | 440        | 430   | 4,804       | 135            | 99         | 279               | 275              | 51               | 302                  | 1,141                | 498   | 6,443  | 8,710                      | 1,352                            | 1,502                                  | 244        |               |         |
| 2nd Quarter | 2,404                                       | 1,481 | 399        | 490   | 4,774       | 142            | 107        | 332               | 239              | 63               | 310                  | 1,193                | 621   | 6,588  | 9,523                      | 1,446                            | 1,924                                  | 306        |               |         |
| 3rd Quarter | 2,305                                       | 1,408 | 439        | 426   | 4,578       | 127            | 104        | 307               | 223              | 71               | 309                  | 1,141                | 521   | 6,240  | 8,776                      | 1,406                            | 1,468                                  | 247        |               |         |
| 4th Quarter | 2,239                                       | 1,402 | 414        | 341   | 4,396       | 106            | 91         | 251               | 212              | 63               | 288                  | 1,011                | 527   | 5,934  | 7,705                      | 1,298                            | 991                                    | 175        |               |         |
| YEAR        | 9,332                                       | 5,841 | 1,692      | 1,687 | 18,552      | 510            | 401        | 1,169             | 949              | 248              | 1,209                | 4,486                | 2,167 | 25,205 | 34,714                     | 1,377                            | 5,885                                  | 245        |               |         |