

|             | SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS |       |            |       |                |                 |               |                      |                     |                     |                            |                            |                  |               | NET SALES<br>(000's) | COMPOSITE<br>SALES PRICE<br>PER TON | EARNINGS (LOSS)<br>BEFORE INCOME<br>TAXES |         |
|-------------|---|-------|------------|-------|----------------|-----------------|---------------|----------------------|---------------------|---------------------|----------------------------|----------------------------|------------------|---------------|----------------------|-------------------------------------|---|---------|
|             | STEEL                                       |       |            |       |                | STEEL PRODUCTS  |               |                      |                     |                     |                            |                            | RAW<br>MATERIALS | TOTAL<br>TONS |                      |                                     | (000's)                                   | PER TON |
|             | SHEET                                       | BAR   | STRUCTURAL | PLATE | TOTAL<br>STEEL | STEEL<br>JOISTS | STEEL<br>DECK | REBAR<br>FABRICATION | TUBULAR<br>PRODUCTS | BUILDING<br>SYSTEMS | OTHER<br>STEEL<br>PRODUCTS | TOTAL<br>STEEL<br>PRODUCTS |                  |               |                      |                                     |   |         |
| 2024        |   |       |            |       |                |                 |               |                      |                     |                     |                            |                            |                  |               |                      |                                     |   |         |
| 1st Quarter | 2,517                                       | 1,344 | 431        | 384   | 4,676          | 99              | 81            | 238                  | 208                 | 55                  | 284                        | 965                        | 583              | 6,224         | 8,137,083            | 1,307                               | 1,111,220                                 | 188     |
| 2nd Quarter | 2,348                                       | 1,445 | 407        | 417   | 4,617          | 103             | 82            | 265                  | 214                 | 66                  | 344                        | 1,074                      | 598              | 6,289         | 8,077,172            | 1,284                               | 831,237                                   | 139     |
| 3rd Quarter | 2,394                                       | 1,402 | 406        | 405   | 4,607          | 90              | 79            | 278                  | 213                 | 60                  | 291                        | 1,011                      | 578              | 6,196         | 7,444,160            | 1,201                               | 335,358                                   | 57      |
| YEAR        | 7,259                                       | 4,191 | 1,244      | 1,206 | 13,900         | 292             | 242           | 781                  | 635                 | 181                 | 919                        | 3,050                      | 1,759            | 18,709        | 23,658,415           | 1,265                               | 2,277,815                                 | 128     |
| 2023        |   |       |            |       |                |                 |               |                      |                     |                     |                            |                            |                  |               |                      |                                     |   |         |
| 1st Quarter | 2,384                                       | 1,550 | 440        | 430   | 4,804          | 135             | 99            | 279                  | 275                 | 51                  | 302                        | 1,141                      | 498              | 6,443         | 8,709,980            | 1,352                               | 1,501,697                                 | 244     |
| 2nd Quarter | 2,404                                       | 1,481 | 399        | 490   | 4,774          | 142             | 107           | 332                  | 239                 | 63                  | 310                        | 1,193                      | 621              | 6,588         | 9,523,256            | 1,446                               | 1,924,061                                 | 306     |
| 3rd Quarter | 2,305                                       | 1,408 | 439        | 426   | 4,578          | 127             | 104           | 307                  | 223                 | 71                  | 309                        | 1,141                      | 521              | 6,240         | 8,775,734            | 1,406                               | 1,468,333                                 | 247     |
| 4th Quarter | 2,239                                       | 1,402 | 414        | 341   | 4,396          | 106             | 91            | 251                  | 212                 | 63                  | 288                        | 1,011                      | 527              | 5,934         | 7,704,531            | 1,298                               | 990,676                                   | 175     |
| YEAR        | 9,332                                       | 5,841 | 1,692      | 1,687 | 18,552         | 510             | 401           | 1,169                | 949                 | 248                 | 1,209                      | 4,486                      | 2,167            | 25,205        | 34,713,501           | 1,377                               | 5,884,767                                 | 245     |