



SALES AND EARNINGS

2021 AND 2020

	SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS															NET SALES (000's)	COMPOSITE SALES PRICE PER TON	EARNINGS (LOSS) BEFORE INCOME TAXES	
	STEEL					STEEL PRODUCTS								RAW MATERIALS	TOTAL TONS			(000's)	PER TON
	SHEET	BARS	STRUCTURAL	PLATE	TOTAL STEEL	STEEL JOISTS	STEEL DECK	COLD FINISHED STEEL	REBAR FABRICATION	PILING	TUBULAR PRODUCTS	OTHER STEEL PRODUCTS	TOTAL STEEL PRODUCTS						
2021																			
1st Quarter	2,535	1,596	504	555	5,190	172	135	132	282	136	250	100	1,207	779	7,176	7,017,140	978	1,253,164	178
2020																			
1st Quarter	2,428	1,604	573	577	5,182	131	125	126	311	180	287	99	1,259	746	7,187	5,624,337	783	112,249	16
2nd Quarter	1,674	1,247	424	413	3,758	122	111	75	309	156	249	87	1,109	612	5,479	4,327,306	790	156,785	29
3rd Quarter	2,094	1,495	453	400	4,442	153	129	99	328	186	280	92	1,267	658	6,367	4,927,960	774	261,203	42
4th Quarter	2,285	1,485	441	456	4,667	151	131	106	284	127	264	96	1,159	660	6,486	5,260,055	811	190,743	30
YEAR	8,481	5,831	1,891	1,846	18,049	557	496	406	1,232	649	1,080	374	4,794	2,676	25,519	20,139,658	789	720,980	29