FlyKargo Announces Innovative Air Cargo Program with Launch Partner JetBlue

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MIAMI--(BUSINESS WIRE)-- FlyKargo today announced a partnership with JetBlue Airways (NASDAQ:JBLU) to facilitate air cargo movement between Fort Lauderdale and San Juan, Puerto Rico as part of a three month pilot program that begins on October 15th, 2018. FlyKargo, based in Miami, FL are specialists in delivering turnkey air cargo managed services to low cost airlines and will focus on providing fast and reliable air cargo services to the registered freight forwarders as well as known shippers. Services will begin with a traditional air-to-air offering and will gradually include door pickup and delivery extension in additional markets. By leveraging the excess cargo carrying capacity available on over 250 airplanes JetBlue aims at providing the right balance of speed and cost to its customers.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20180910005671/en/

“Our clients are able to focus on their core passenger business and rely on us to safely, efficiently, and effectively operate air cargo business,” said Patricio Sepulveda, Chairman of FlyKargo.

“With over 1000 daily flights across high-valued geography throughout the Americas and Caribbean, JetBlue is perfectly positioned to benefit the rapidly growing e-commerce package delivery market by helping to deliver those packages in the shortest possible time,” said Rob Martinelli, Director Customer Experience Effectiveness, JetBlue. “We are excited about the prospects of growing revenue cargo and are taking a lead to innovate in this space with a partner that has demonstrated their ability to understand the industry's current needs and quickly rollout a smart solution, while offering the expertise and connections to evolve with the market in the future.”

FlyKargo will provide a turnkey solution to JetBlue by leveraging and integrating best of breed solutions available in the marketplace and have been used extensively by many global airlines. The industry leading partners accompanying FlyKargo for this pilot program are: **GSA Force** (www.gsaforce.com), a leading general air cargo sales and service provider with offices across 14 countries, will provide the sales and marketing efforts. **SmartKargo**, (www.smartkargo.com) a 100% Cloud-based Air Cargo management software company, will provide the technology and operating environment necessary for all participants. For this pilot program, JetBlue and FlyKargo selected **Air General**, a long standing handling provider for JetBlue, to provide the ground handling operations in FLL and GMD, also a top quality handling company, will provide the handling operations in San Juan, Puerto Rico. Lastly, **Aeronex**, www.aeronexllc.com an innovative aviation industry leading management and consulting company, will provide the management services for FlyKargo. For details on how FlyKargo and JetBlue can help your business with shipping needs, visit www.flykargo.com.

About FlyKargo

FlyKargo is a Miami based company representing extensive experience in aviation, cargo sales, operations, supply chain management, and information technology. They specialize in delivering cargo solutions by partnering with industry leaders in all aspects of the industry and building new partnerships as they expand their scope.

About JetBlue Airways

JetBlue is New York's Hometown Airline®, and a leading carrier in Boston, Fort Lauderdale - Hollywood, Los Angeles (Long Beach), Orlando, and San Juan. JetBlue carries more than 40 million customers a year to 103 cities in the U.S., Caribbean, and Latin America with an average of 1,000 daily flights. For more information please visit www.jetblue.com.

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