



# **OUR MISSION**

TO BRING HEART, HEALTH, AND HUMANITY TO FOOD.

#### **WE BELIEVE IN:**

Serving delicious food that helps more people eat well and live well.

Taking care of the people and things that feed us: our Team Members, the earth, farmers, and purveyors.

Food as a unifier, for a more diverse and inclusive world where all are welcome.

# THE MEDITERRANEAN WAY IS A POWERFUL OPPORTUNITY THAT PROVIDES A CLEAR FORMULA TO WIN

MEDITERRANEAN IS STRONGLY ALIGNED WITH TODAY'S CONSUMER

#1

best diet overall by U.S. News & World Report 7 years in a row <sup>1</sup>



80%

decrease in early death from heart disease 3



+15%

U.S. Mediterranean restaurant category growth <sup>2</sup>



7.3X

growth in Mediterranean food interest <sup>4</sup>



ONE OF THE

**MOST** 

underserved category in fast-casual restaurants <sup>5</sup>

1 U.S. News (2024)

<sup>&</sup>lt;sup>2</sup> As of 2021. Based on projected 2020-2024 growth in Middle Eastern restaurants

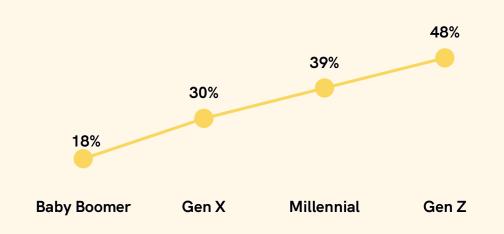
<sup>&</sup>lt;sup>3</sup> Johns Hopkins Medicine; Combined with regular exercise, a healthy weight, and not smoking

<sup>&</sup>lt;sup>4</sup>Google trends (U.S. Mediterranean food interest from Jun-2012 through Mar-2023)

<sup>&</sup>lt;sup>5</sup>IBIS World, represents Mediterranean supply of restaurants vs. perceived unmet demand

# AS OUR COUNTRY GETS MORE DIVERSE, PALATES ARE EVOLVING, SEEKING BOLDER AND MORE ADVENTUROUS FLAVORS

## % OF U.S. POPULATION FROM AN ETHNIC MINORITY GROUP



### Food = Self Expression

Majority of Gen Z believes what they eat defines their identity.

### New Cuisine Types Take Center Stage

Younger generations have grown up eating differently.

### Social & Environmental Issues Can't Wait

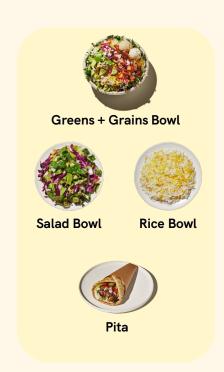
67% of consumers say they are trying to have a positive environmental impact through their everyday actions.

### Shifting Perceptions Of Health

Younger consumers value taste, nutrition, and overall improvement of mental and emotional health.

# WE PROVIDE A DIVERSITY OF MENU AND CUSTOMIZATION OPTIONS

#### 38 Ingredients - Over 17.4 Billion Combinations













4 ENTRÉES

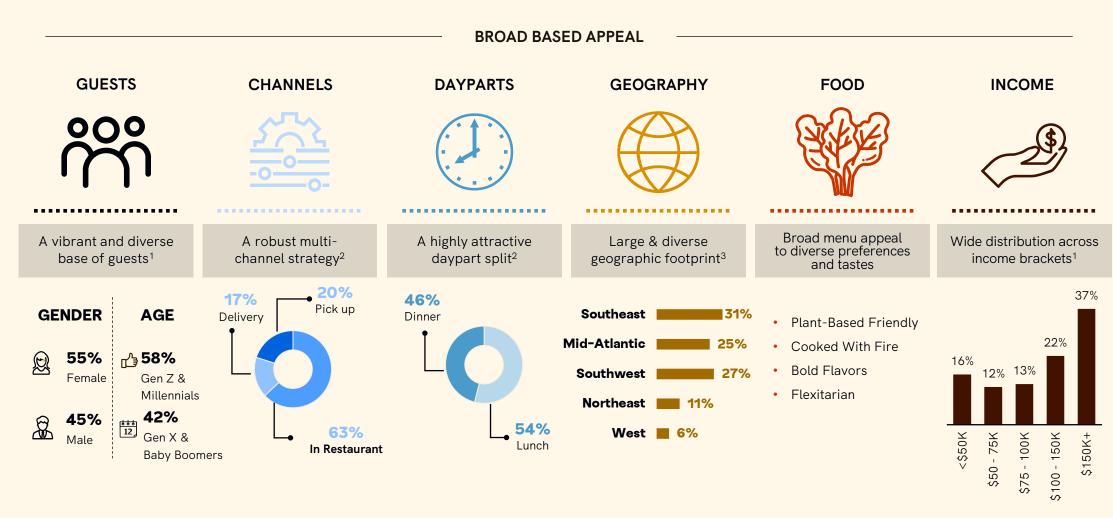
6 DIPS

7 MAINS

13 TOPPINGS

8 DRESSINGS

# POSITIONING CAVA AS THE DYNAMIC RESTAURANT GROWTH STORY FOR THE FUTURE PERMEATED WITH DIVERSITY

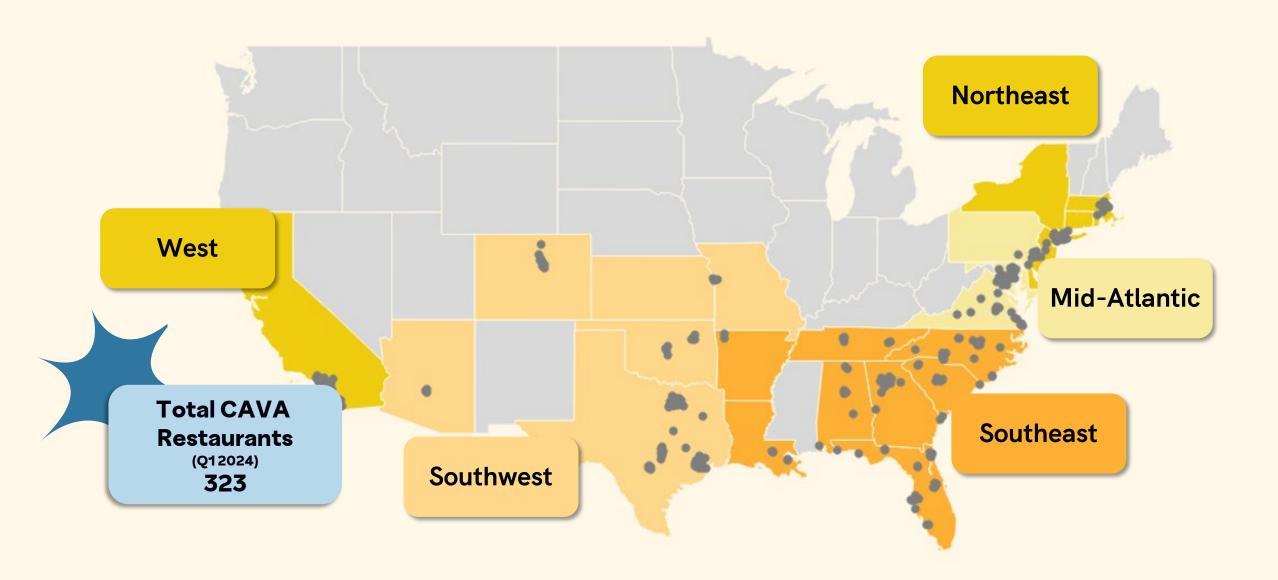


As measured from February 4, 2022 to February 3, 2023; Age survey excludes individuals younger than 18 years

<sup>&</sup>lt;sup>2</sup> For the fiscal quarter ended April 21, 2024

<sup>&</sup>lt;sup>3</sup> Based on CAVA Restaurant Count as of April 16, 2023

# CAVA HAS PROVEN PORTABILITY ACROSS DIVERSE MARKET TYPES AND GEOGRAPHIES





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