

MADISON SQUARE GARDEN ENTERTAINMENT CORP. REPORTS FISCAL 2025 THIRD QUARTER RESULTS

FY25 Third Quarter Revenues of \$242.5 Million, Up 6% Versus the Prior Year Quarter FY25 Third Quarter Operating Income of \$27.3 Million, an Increase of 63% Year-Over-Year FY25 Third Quarter AOI of \$57.9 Million⁽¹⁾, Up 50% Versus the Prior Year Quarter \$40 Million in MSGE Class A Shares Repurchased in FY2025 Year-To-Date, Including \$15 Million in March

NEW YORK, N.Y., May 6, 2025 - Madison Square Garden Entertainment Corp. (NYSE: MSGE) ("MSG Entertainment" or the "Company") today reported financial results for the fiscal third quarter ended March 31, 2025.

The fiscal 2025 third quarter was highlighted by a diverse slate of live entertainment events held across the Company's portfolio of venues, which – in addition to concerts – included special events, family shows and marquee sports, as well as the conclusion of this year's record-setting *Christmas Spectacular* run in January. During the quarter, the New York Knicks ("Knicks") and New York Rangers ("Rangers") continued their 2024-25 regular seasons at the Madison Square Garden Arena ("The Garden"). In addition, in March, the Company repurchased approximately \$15 million of its Class A common stock, bringing total share repurchases in fiscal 2025 to approximately \$40 million.

For the fiscal 2025 third quarter, the Company reported revenues of \$242.5 million, an increase of \$14.2 million, or 6%, as compared to the prior year quarter. In addition, the Company reported operating income of \$27.3 million, an increase of \$10.5 million, or 63%, and adjusted operating income of \$57.9 million, an increase of \$19.3 million, or 50%, both as compared to the prior year quarter.⁽¹⁾

Executive Chairman and CEO James L. Dolan said, "Our third quarter results reflect continued strong consumer and corporate demand as well as a wide variety of live events across our venues. We remain on track to deliver solid adjusted operating income growth this fiscal year and believe we are well-positioned to drive long-term value for our shareholders."

Results for the Three and Nine Months Ended March 31, 2025 and 2024:

	Three Months Ended				Nine Months Ended							
	Mar	March 31, Change		Mar	ch 31,	Cha	nge					
\$ millions	2025	2024	\$	\$ %		2024	\$	%				
Revenues	\$ 242.5	\$ 228.3	\$ 14.2	6 %	\$ 788.6	\$ 773.2	\$ 15.4	2 %				
Operating Income	\$ 27.3	\$ 16.8	\$ 10.5	63 %	\$ 147.8	\$ 120.8	\$ 27.0	22 %				
Adjusted Operating Income ⁽¹⁾	\$ 57.9	\$ 38.5	\$ 19.3	50 %	\$ 223.8	\$ 198.4	\$ 25.4	13 %				

Note: Amounts may not foot due to rounding. NM - Absolute percentages greater than 200% and comparisons from positive to negative values or to zero values are not considered meaningful.

(1) See page 4 of this earnings release for the definition of adjusted operating income (loss) included in the discussion of non-GAAP financial measures.

Entertainment Offerings, Arena License Fees and Other Leasing

Fiscal 2025 third quarter revenues from entertainment offerings of \$160.2 million increased \$14.0 million, or 10%, as compared to the prior year period, primarily due to higher revenues subject to the sharing of economics with MSG Sports pursuant to the Arena License Agreements, an increase in revenues from the *Christmas Spectacular* production and higher revenues from venue-related sponsorship, signage and suite licenses fees, partially offset by lower-event related revenues.

- Revenues subject to the sharing of economics with MSG Sports pursuant to the Arena License Agreements increased \$6.2 million, primarily due to higher suite license fee revenues (excluding those retained by MSG Entertainment) as compared to the prior year quarter.
- Revenues from the *Christmas Spectacular* production increased \$4.9 million, primarily due to higher ticket-related revenues, which reflected higher per-show revenue and, to a lesser extent, five additional performances as compared to the prior year quarter.
- Revenues from venue-related sponsorship, signage and suites increased \$4.6 million, primarily due to higher suite license fee revenues (excluding those shared with MSG Sports pursuant to the Arena License Agreements) as compared to the prior year quarter.
- Event-related revenues decreased \$3.6 million, primarily due to lower revenues from concerts, partially offset by higher revenues from other live entertainment and sporting events held at the Company's venues. The decrease in revenues from concerts mainly reflects lower per-concert revenues, primarily due to a shift in the mix of events at The Garden from promoted events to rentals, and a decrease in the number of concerts at the Company's venues, both as compared to the prior year quarter. The increase in revenues from other live entertainment and sporting events primarily reflects higher per-event revenues and an increase in the number of events at the Company's venues.

Fiscal 2025 third quarter arena license fees and other leasing revenues of \$36.4 million decreased \$0.3 million, or 1%, as compared to the prior year period, due to a combined two fewer Knicks and Rangers games played at The Garden in the current year period, mostly offset by an increase in other leasing revenues.

Fiscal 2025 third quarter direct operating expenses associated with entertainment offerings, arena license fees and other leasing of \$108.0 million decreased \$5.0 million, or 4%, as compared to the prior year quarter, primarily due to lower event-related expenses and venue operating costs, partially offset by an increase in expenses related to the sharing of economics with MSG Sports pursuant to the Arena License Agreements.

- Event-related expenses decreased \$9.0 million, mainly due to lower per-concert expenses, primarily due to a shift in the mix of events at The Garden from promoted events to rentals and, to a lesser extent, a decrease in the number of concerts at the Company's venues. This decrease was partially offset by higher expenses for other live entertainment and sporting events, primarily due to higher per-event expenses and an increase in the number of events at the Company's venues.
- Venue operating costs decreased \$2.2 million, primarily due to lower employee compensation and benefits and other cost decreases.
- Expenses associated with the sharing of economics with MSG Sports pursuant to the Arena License Agreements increased \$6.6 million, primarily due to higher expenses incurred as a result of the increase in suite license fee revenues.

Food, Beverage and Merchandise

Fiscal 2025 third quarter food, beverage and merchandise revenues of \$45.8 million increased \$0.4 million, or 1%, as compared to the prior year period. The increase was primarily due to (i) higher food and beverage sales at other live entertainment and sporting events due to an increase in the number of events at the Company's venues and higher per-event revenue, partially offset by (ii) lower food and beverage sales at concerts, primarily due to a decrease in the number of concerts at the Company's venues, both as compared to the prior year period.

Fiscal 2025 third quarter food, beverage and merchandise direct operating expenses of \$30.9 million increased \$1.9 million, or 6%, as compared to the prior year period. The increase was primarily due to higher food and beverage costs at other live entertainment and sporting events at the Company's venues, partially offset by a decrease in food and beverage costs at concerts at the Company's venues.

Selling, General and Administrative Expenses

Fiscal 2025 third quarter selling, general and administrative expenses of \$52.1 million decreased \$1.8 million, or 3%, as compared to the prior year period. This decrease was primarily due to lower employee compensation and related benefits, partially offset by other net cost increases.

Operating Income and Adjusted Operating Income

Fiscal 2025 third quarter operating income of \$27.3 million increased \$10.5 million, or 63%, as compared to the prior year period, primarily due to higher revenues and, to a lesser extent, lower direct operating expenses and lower restructuring charges, partially offset by an increase in impairment of long-lived assets. Fiscal 2025 third quarter adjusted operating income of \$57.9

million increased \$19.3 million, or 50%, as compared to the prior year quarter, primarily due to higher revenues and, to a lesser extent, lower direct operating expenses and lower selling, general and administrative expenses.

Other Matters

During the fiscal 2025 third quarter, the Company repurchased 436,008 shares of MSGE Class A common stock at an average price of \$33.70 per share, excluding excise tax, for a total of approximately \$15 million.

For fiscal 2025 year-to-date, the Company has repurchased 1,117,601 shares of MSGE Class A common stock at an average price of \$35.52 per share for approximately \$40 million. Since the Company was spun off from Sphere Entertainment Co. in April 2023, the Company has repurchased 5,482,968 shares of MSGE Class A common stock for an aggregate purchase price of approximately \$180 million. The Company has approximately \$70 million remaining under its existing share repurchase authorization.

About Madison Square Garden Entertainment Corp.

Madison Square Garden Entertainment Corp. (MSG Entertainment) is a leader in live entertainment, delivering unforgettable experiences while forging deep connections with diverse and passionate audiences. The Company's portfolio includes a collection of world-renowned venues – New York's Madison Square Garden, The Theater at Madison Square Garden, Radio City Music Hall, and Beacon Theatre; and The Chicago Theatre – that showcase a broad array of sporting events, concerts, family shows, and special events for millions of guests annually. In addition, the Company features the original production, the *Christmas Spectacular Starring the Radio City Rockettes*, which has been a holiday tradition for more than 90 years. More information is available at <u>www.msgentertainment.com</u>.

Non-GAAP Financial Measures

We define adjusted operating income (loss), which is a non-GAAP financial measure, as operating income (loss) excluding (i) depreciation, amortization and impairments of property and equipment, goodwill and other long-lived assets, including right of use assets and related lease costs, (ii) share-based compensation expense or benefit, (iii) restructuring charges or credits, (iv) merger, spinoff, and acquisition-related costs, including merger-related litigation expenses, (v) gains or losses on sales or dispositions of businesses and associated settlements, (vi) the impact of purchase accounting adjustments related to business acquisitions, (vii) amortization for capitalized cloud computing arrangement costs and (viii) gains and losses related to the remeasurement of liabilities under the executive deferred compensation plan. We believe that the exclusion of share-based compensation expense or benefit allows investors to better track the performance of the various operating units of our business without regard to the settlement of an obligation that is not expected to be made in cash. We eliminate merger, spin-off, and acquisition-related transaction costs, when applicable, because the Company does not consider such costs to be indicative of the ongoing operating performance of the Company as they result from an event that is of a non-recurring nature, thereby enhancing comparability. In addition, management believes that the exclusion of gains and losses related to the remeasurement of liabilities under the executive deferred compensation plan, provides investors with a clearer picture of the Company's operating performance given that, in accordance with U.S. generally accepted accounting principles, gains and losses related to the remeasurement of liabilities under the executive deferred compensation plan are recognized in Operating (income) loss whereas gains and losses related to the remeasurement of the assets under the executive deferred compensation plan, which are equal to and therefore fully offset the gains and losses related to the remeasurement of liabilities, are recognized in Other income (expense), net, which is not reflected in Operating income (loss).

We exclude impairments of long-lived assets, including right-of-use assets and related lease costs, as these expenses do not represent core business operating results of the Company. We believe adjusted operating income (loss) is an appropriate measure for evaluating the operating performance of the Company on a consolidated and combined basis. Adjusted operating income (loss) and similar measures with similar titles are common performance measures used by investors and analysts to analyze our performance. Internally, we use revenues and adjusted operating income (loss) as the most important indicators of our business performance, and evaluate management's effectiveness with specific reference to these indicators. Adjusted operating income (loss) should be viewed as a supplement to and not a substitute for operating income (loss), net income (loss), cash flows from operating income (loss) is not a measure of performance calculated in accordance with GAAP, this measure may not be comparable to similar measures with similar titles used by other companies. For a reconciliation of operating income (loss) to adjusted operating income (loss), please see page 6 of this release.

Forward-Looking Statements

This press release may contain statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that any such forward-looking statements are not guarantees of future performance or results and involve risks and uncertainties, and that actual results, developments or events may differ materially from those in the forward-looking statements as a result of various factors, including financial community perceptions of the Company and its business, operations, financial condition and the industries in which it operates and the factors described in the Company's filings with the Securities and Exchange Commission, including the sections titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained therein. The Company disclaims any obligation to update any forward-looking statements contained herein.

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Conference Call Information:

The conference call will be Webcast live today at 10:00a.m. ET at <u>investor.msgentertainment.com</u> Conference call dial-in number is 888-660-6386 / Conference ID Number 8020251 Conference call replay number is 800-770-2030 / Conference ID Number 8020251 until May 13, 2025 Investor presentation available at investor.msgentertainment.com/events-and-presentations

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data) (Unaudited)

	Three Months Ended March 31,			Nine Months Ende March 31,				
		2025		2024		2025		2024
Revenues								
Revenues from entertainment offerings	\$	160,214	\$	146,221	\$	593,571	\$	581,025
Food, beverage, and merchandise revenues		45,808		45,380		124,104		127,379
Arena license fees and other leasing revenue		36,443		36,712		70,921		64,787
Total revenues		242,465		228,313		788,596		773,191
Direct operating expenses								
Entertainment offerings, arena license fees, and other leasing direct operating expenses		(107,995)		(112,997)		(358,755)		(375,786)
Food, beverage, and merchandise direct operating expenses		(30,875)		(29,024)		(74,898)		(70,673)
Total direct operating expenses		(138,870)		(142,021)		(433,653)		(446,459)
Selling, general, and administrative expenses		(52,112)		(53,945)		(155,047)		(151,156)
Depreciation and amortization		(14,372)		(13,182)		(42,336)		(39,972)
Impairment of long-lived assets		(9,700)				(9,700)		_
Restructuring charges		(84)		(2,362)		(14)		(14,803)
Operating income		27,327		16,803		147,846		120,801
Interest income		710		341		1,447		2,275
Interest expense		(11,800)		(14,425)		(38,798)		(43,761)
Other (expense) income, net		(949)		78		(2,763)		(1,545)
Income from operations before income taxes		15,288	-	2,797		107,732	-	77,770
Income tax expense		(7,252)		(2)		(43,124)		(397)
Net income	\$	8,036	\$	2,795	\$	64,608	\$	77,373
Earnings per share attributable to MSG Entertainment's stockholders:								
Basic	\$	0.17	\$	0.06	\$	1.34	\$	1.59
Diluted	\$	0.17	\$	0.06	\$	1.33	\$	1.58
Weighted-average number of shares of common stock:								
Basic		47,955		48,109		48,171		48,675
Diluted		48,271		48,447		48,445		48,883

ADJUSTMENTS TO RECONCILE OPERATING INCOME (LOSS) TO ADJUSTED OPERATING INCOME (LOSS) (in thousands) (Unaudited)

The following is a description of the adjustments to operating income in arriving at adjusted operating income as described in this earnings release:

- <u>Depreciation and amortization</u>. This adjustment eliminates depreciation and amortization of property and equipment and intangible assets.
- <u>Impairment of long-lived assets</u>. This adjustment eliminates the impairment of long-lived assets, including right of use assets and related lease costs.
- <u>Share-based compensation</u>. This adjustment eliminates the compensation expense relating to restricted stock units and stock options granted under the Company's Employee Stock Plan and the Company's Non-Employee Director Plan.
- <u>Restructuring charges.</u> This adjustment eliminates costs related to termination benefits provided to certain corporate executives and employees.
- <u>Merger, spin-off, and acquisition-related costs.</u> This adjustment eliminates costs related to mergers, spin-offs and acquisitions, including merger-related litigation expenses.
- <u>Amortization for capitalized cloud computing arrangement costs.</u> This adjustment eliminates amortization of capitalized cloud computing arrangement costs.
- <u>Remeasurement of deferred compensation plan liabilities.</u> This adjustment eliminates the impact of gains and losses related to the remeasurement of liabilities under the executive deferred compensation plan.

	Three Months Ended March 31,			Nine Mon Mare			
\$ thousands		2025		2024	 2025		2024
Operating income	\$	27,327	\$	16,803	\$ 147,846	\$	120,801
Depreciation and amortization		14,372		13,182	42,336		39,972
Impairment of long-lived assets		9,700			9,700		—
Share-based compensation (excluding share-based compensation included in restructuring charges)		6,250		5,611	21,834		19,561
Restructuring charges		84		2,362	14		14,803
Merger, spin-off, and acquisition-related costs					1,361		2,035
Amortization for capitalized cloud computing arrangement costs		183		388	552		836
Remeasurement of deferred compensation plan liabilities		(45)		191	149		389
Adjusted operating income	\$	57,871	\$	38,537	\$ 223,792	\$	198,397

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

(Unaudited)

	Γ	March 31, 2025	June 30, 2024		
ASSETS					
Current Assets:					
Cash, cash equivalents, and restricted cash	\$	89,474	\$	33,555	
Accounts receivable, net		84,507		77,259	
Related party receivables, current		31,857		17,469	
Prepaid expenses and other current assets		101,756		90,801	
Total current assets		307,594		219,084	
Non-Current Assets:					
Property and equipment, net		626,982		633,533	
Right-of-use lease assets		489,757		388,658	
Goodwill		69,041		69,041	
Indefinite-lived intangible assets		63,801		63,801	
Deferred tax assets, net		41,327		68,307	
Other non-current assets		140,910		110,283	
Total assets	\$	1,739,412	\$	1,552,707	
LIABILITIES AND EQUITY					
Current Liabilities:					
Accounts payable, accrued and other current liabilities	\$	175,470	\$	203,750	
Related party payables, current		73,810		42,506	
Long-term debt, current		28,438		16,250	
Operating lease liabilities, current		28,979		27,736	
Deferred revenue		230,873		215,581	
Total current liabilities		537,570		505,823	
Non-Current Liabilities:					
Long-term debt, net of deferred financing costs		577,409		599,248	
Operating lease liabilities, non-current		569,763		427,014	
Other non-current liabilities		45,144		43,787	
Total liabilities		1,729,886		1,575,872	
Commitments and contingencies					
Equity (Deficit):					
Class A Common Stock (a)		460		456	
Class B Common Stock (b)		69		69	
Additional paid-in-capital		40,184		33,481	
Treasury stock at cost (5,483 and 4,365 shares outstanding as of March 31, 2025 and June 30, 2024, respectively)		(180,204)		(140,512)	
Retained earnings		180,211		115,603	
Accumulated other comprehensive loss		(31,194)		(32,262)	
Total equity (deficit)		9,526		(23,165)	
Total liabilities and equity	\$	1,739,412	\$	1,552,707	

(a) Class A Common Stock, \$0.01 par value per share, 120,000 shares authorized; 46,031 and 45,556 shares issued as of March 31, 2025 and June 30, 2024, respectively. (b) Class B Common Stock, \$0.01 par value per share, 30,000 shares authorized; 6,867 shares issued as of March 31, 2025 and June 30, 2024.

SELECTED CASH FLOW INFORMATION (in thousands) (Unaudited)

		Nine Months Ended			
	March 31,				
		2025		2024	
Net cash provided by operating activities	\$	142,308	\$	111,054	
Net cash used in investing activities		(19,379)		(72,625)	
Net cash used in financing activities		(67,010)		(94,476)	
Net increase (decrease) in cash, cash equivalents, and restricted cash		55,919		(56,047)	
Cash, cash equivalents, and restricted cash, beginning of period		33,555		84,355	
Cash, cash equivalents, and restricted cash, end of period	\$	89,474	\$	28,308	