Peakstone Realty Trust Reports Fourth Quarter and Full Year 2023 Results

Property Dispositions for Full Year 2023 Totaling \$336 Million
Meaningful Deleveraging of Balance Sheet
Significant Leasing Activity at Favorable Releasing Spreads

El Segundo, Calif. (February 22, 2024) - Peakstone Realty Trust ("PKST" or the "Company") (NYSE: PKST), a real estate investment trust that owns and operates a high-quality, newer-vintage portfolio of predominantly single-tenant industrial and office properties, today announced its financial results for the quarter and full year ended December 31, 2023.

"In 2023, we demonstrated our ability to execute on our objectives to reduce leverage and evolve our portfolio towards the Industrial segment," said Michael Escalante, CEO. "Against the challenges of the current economic environment, we successfully sold 11 assets, enabling a significant leverage reduction, and we achieved strong, positive leasing activity for our portfolio. We ended the year with ample liquidity, a debt stack that is nearly 90% fixed at favorable rates, no material debt maturities expected until late 2025, and minimal near-term rollover in our Office and Industrial segments — all of which provide a stable base to support the execution of our go-forward strategy."

Fourth Quarter 2023 Highlights

- Revenue of approximately \$63.1 million.
- Net loss of approximately \$(21.8) million; net loss attributable to common shareholders of approximately \$(19.9) million, or \$(0.55) per basic and diluted share.
- Adjusted Funds from Operations ("AFFO") of \$0.80 per basic and diluted share/unit.
- Same Store Cash Net Operating Income ("Same Store Cash NOI") of approximately \$48.2 million, a 4.5% increase compared to the same quarter last year.
- Completed 1.05 million square feet of new leases and lease extensions at weighted-average GAAP and cash releasing spreads of 26% and 9%, respectively.
- Sold two office properties for gross proceeds of \$27.2 million.
- Paid a dividend of \$0.225 per common share.

Full Year 2023 Highlights

- Revenue of approximately \$254.3 million.
- Net loss attributable to common shareholders of approximately \$(557.9) million, or \$(15.50) per basic and diluted share.
- AFFO of \$2.99 per basic and diluted share/unit.
- Same Store Cash NOI of approximately \$189.4 million, a 3.6% increase compared to 2022.
- Sold 11 properties for gross proceeds of \$336 million.
- Closed the year with \$392 million in cash on hand and \$159 million of available undrawn capacity under the revolving credit facility, for total liquidity of approximately \$551 million.
- Improved leverage ratio to 6.2x from 7.7x based on Net Debt to Normalized EBITDAre (Consolidated).

Portfolio

As of December 31, 2023, the Company's wholly-owned portfolio (i) consisted of 71 properties located in 24 states, (ii) was 96.4% leased with a weighted average remaining lease term ("WALT") of approximately 6.5 years, and (iii) generated approximately 61.2% of annualized base rent pursuant to leases with respect to which the tenant, the guarantor or a non-guarantor parent of the tenant, has an investment grade credit rating or what management believes is a generally equivalent rating.

The Company's three segments had the following characteristics as of December 31, 2023:

- Industrial: This segment (i) comprised 19 industrial properties, and (ii) was 100% leased with a WALT of approximately 6.7 years.
- Office: This segment (i) comprised 35 office properties, and (ii) was 98.8% leased with a WALT of approximately 7.6 years.
- Other: This segment (i) comprised 17 properties (12 of which secure the Company's AIG and AIG II portfolio mortgage loans (the "AIG Loans")), and (ii) was 82.4% leased with a WALT of approximately 2.6 years.

Transaction Activity

The Company executed on its strategic disposition plan as follows:

- During the fourth quarter, the Company sold (i) one office property in the Office segment for gross proceeds of \$21.4 million (including the lease termination fee received from the tenant in connection with the sale) and recognized a net gain of \$2.5 million, and (ii) one office property in the Other segment for gross proceeds of \$5.8 million and recognized a net gain of \$2.0 million.
- For the year ended December 31, 2023, the Company sold eleven properties for gross proceeds of \$336 million and recognized a combined net gain of \$29.2 million.
- Subsequent to year-end, on January 31, 2024, the Company sold one "held-for-sale" property in the Office segment for a sales price of \$30.0 million.

Leasing Activity

During the fourth quarter, the Company completed 1.05 million square feet of new leases and lease extensions in the Industrial and Office segments as follows:

- <u>Industrial Segment</u>: 932,000 square feet consisting of (i) a 5-year lease extension totaling 817,700 square feet in Jacksonville, FL, and (ii) a 10-year early lease extension totaling 114,300 square feet in Whippany, NJ. The weighted-average GAAP and cash releasing spreads for these two leases were 31% and 11%, respectively.
- <u>Office Segment</u>: 114,300 square feet consisting of (i) a 7.7-year new lease totaling 82,800 square feet in Largo, FL, and (ii) a 9.4-year new lease totaling 31,500 square feet in Scottsdale, AZ. The weighted-average GAAP and cash releasing spreads for these two leases were 15% and 3%, respectively.

Financial Results

Revenue

In the fourth quarter, total revenue was approximately \$63.1 million compared to \$75.9 million for the same quarter last year. For the year ended December 31, 2023, total revenue was approximately \$254.3 million compared to \$416.5 million for the prior year. The change in revenue is primarily due to the execution of our strategic disposition program consisting of (i) 48 asset sales in 2022, and (ii) 11 asset sales in 2023.

Net (Loss) Income Attributable to Common Shareholders

In the fourth quarter, net loss attributable to common shareholders was approximately \$(19.9) million, or \$(0.55) per basic and diluted share, compared to net loss attributable to common shareholders of approximately \$(228.6) million, or \$(6.34) per basic and diluted share, for the same quarter last year. The difference is primarily due to changes in revenue resulting from the execution of our strategic disposition program in 2023, changes in non-cash charges, and changes in gains and losses from asset sales.

For the year ended December 31, 2023, net loss attributable to common shareholders was approximately \$(557.9) million, or \$(15.50) per basic and diluted share, compared to net loss attributable to common shareholders of approximately \$(411.9) million, or \$(11.41) per basic and diluted share, for the prior year. The net loss for each year was impacted by non-cash charges, gains and losses from the execution of our strategic disposition program, and transaction expenses related to the listing of the Company's shares on the NYSE.

AFFO

In the fourth quarter, AFFO was approximately \$31.7 million, or \$0.80 per basic and diluted share/unit, compared to \$29.6 million, or \$0.75 per basic and diluted share/unit, for the same quarter last year.

For the year ended December 31, 2023, AFFO was approximately \$118.1 million, or \$2.99 per basic and diluted share/unit, compared to \$190.7 million, or \$4.81 per basic and diluted share/unit, for the prior year. The difference is primarily due to the execution of our strategic disposition program.

Same Store Cash NOI

In the fourth quarter, Same Store Cash NOI was approximately \$48.2 million compared to \$46.2 million for the same quarter last year, an increase of 4.5%.

For the year ended December 31, 2023, Same Store Cash NOI was approximately \$189.4 million compared to \$182.9 million for the same quarter last year, an increase of 3.6%.

Balance Sheet

As of December 31, 2023, the Company had \$392 million in cash on hand and \$159 million of available capacity on its revolving credit facility, for total liquidity of approximately \$551 million.

As of December 31, 2023, the Company's total consolidated debt was approximately \$1.4 billion. Including the effect of the Company's interest rate swap agreements with a total notional amount of \$750 million, as of December 31, 2023, the Company's weighted average interest rate was 4.16% for the Company's combined fixed-rate and variable-rate debt.

During the fourth quarter, the Company entered into an agreement with affiliates of AIG Insurance with respect to the Company's two non-recourse AIG Loans, which are secured by 12 of the 17 properties in the Other segment. The agreement is intended to facilitate the disposition of the mortgaged properties without regard to the original release prices and support the repayment of the AIG Loans.

Dividends

The Board of Trustees approved a dividend for the quarter ended March 31, 2024 in the amount of \$0.225 per common share that is payable on April 18, 2024 to holders of record of the Company's common shares on March 29, 2024.

As previously announced, the Company paid a dividend for the fourth quarter in the amount of \$0.225 per common share on January 17, 2024 to holders of record of the Company's common shares on December 29, 2023.

Fourth Quarter 2023 Earnings Webcast

PKST will host a webcast to present the fourth quarter results on Thursday, February 22, 2024 at 5:00 p.m. Eastern Time. To access the webcast, please visit <u>https://investors.pkst.com/investors/events-and-presentations/events/event-details/2024/Fourth-Quarter-2023-Earnings-Call/default.aspx</u> at least ten minutes prior to the scheduled start time to register and install any necessary software. A replay of the webcast will be available on the Company's website shortly after the initial presentation. To access by phone, please use the following dial-in numbers. For domestic callers, please dial 1-877-407-9716; for international callers, please dial 1-201-493-6779.

About Peakstone Realty Trust

Peakstone Realty Trust (NYSE: PKST) is an internally managed real estate investment trust (REIT) that owns and operates a high-quality, newer-vintage portfolio of predominantly single-tenant industrial and office properties. These assets are generally leased to creditworthy tenants under long-term net lease agreements with contractual rent escalations and are situated in primarily high-growth, strategic coastal and sunbelt markets.

Additional information is available at <u>www.pkst.com</u>.

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Cautionary Statement Regarding Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We intend for all such forward-looking statements to be covered by the applicable safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

The forward-looking statements contained in this document reflect our current views about future events and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from those expressed in any forward-looking statement. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: general economic and financial conditions; market volatility; inflation; any potential recession or threat of recession; interest rates; recent and ongoing disruption in the debt and banking markets; tenant, geographic concentration, and the financial condition of our tenants; competition for tenants and competition with sellers of similar properties if we elect to dispose of our properties; our access to, and the availability of capital; whether we will be able to refinance or repay debt; whether work-from-home trends or other factors will impact the attractiveness of industrial and/or office assets; whether we will be successful in renewing leases as they expire; future financial and operating results, plans, objectives, expectations and intentions; our ability to manage cash flows; dilution resulting from equity issuances; expected sources of financing, including the ability to maintain the commitments under our revolving credit facility, and the availability and attractiveness of the terms of any such financing; legislative and regulatory changes that could adversely affect our business; our ability to maintain our status as a REIT and our Operating Partnership as a partnership for U.S. federal income tax purposes; our future capital expenditures, operating expenses, net income, operating income, cash flow and developments and trends of the real estate industry; whether we will be successful in the pursuit of our business plan, including any acquisitions, investments, or dispositions; whether we will succeed in our investment objectives; any fluctuation and/or volatility of the trading price of our common shares; risks associated with our dependence on key personnel whose continued service is not guaranteed; and other factors, including those risks disclosed in "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K or Quarterly Report on Form 10-Q filed with the U.S. Securities and Exchange Commission.

While forward-looking statements reflect our good faith beliefs, assumptions and expectations, they are not guarantees of future performance. The forward-looking statements speak only as of the date of this document. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes after the date of this document, except as required by applicable law. We caution investors not to place undue reliance on any forward-looking statements, which are based only on information currently available to us.

Notice Regarding Non-GAAP Financial Measures. In addition to U.S. GAAP financial measures, this document contains and may refer to certain non-GAAP financial measures. These non-GAAP financial measures are in addition to, not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures. Reconciliations to the most directly comparable GAAP financial measures and statements of why management believes these measures are useful to investors are included in this Appendix if the reconciliation is not presented on the page in which the measure is published.

PEAKSTONE REALTY TRUST CONSOLIDATED BALANCE SHEETS (Unaudited; in thousands, except units and share amounts)

ASSETS Cash and cash equivalents Restricted cash Real estate:	\$ 391,802	¢ 222.100
Restricted cash	· · · · · ·	¢ 222 100
		\$ 233,180
Pool astata:	9,208	4,764
Land	231,175	327,408
Building and improvements	1,968,314	2,631,965
Tenant origination and absorption cost	402,251	535,889
Construction in progress	8,371	1,994
Total real estate	2,610,111	3,497,256
Less: accumulated depreciation and amortization	(550,552)	(644,639)
Total real estate, net	2,059,559	2,852,617
Investments in unconsolidated entity	—	178,647
Intangible assets, net	29,690	33,861
Deferred rent receivable	63,272	79,572
Deferred leasing costs, net	19,112	26,507
Goodwill	78,647	94,678
Right of use assets	33,736	35,453
Interest rate swap asset	26,942	41,404
Other assets	27,446	31,877
Real estate assets and other assets held for sale, net	50,211	20,816
Total assets	\$ 2,789,625	\$ 3,633,376
LIABILITIES AND EQUITY		
Debt, net	1,435,923	1,485,402
Distributions payable	8,344	12,402
Due to related parties	573	1,458
Intangible liabilities, net	16,023	20,658
Lease liability	46,281	46,519
Accrued expenses and other liabilities	78,229	80,802
Liabilities of real estate assets held for sale	539	_
Total liabilities	1,585,912	1,647,241
Commitments and contingencies (Note 13)		
Perpetual convertible preferred shares	—	125,000
Noncontrolling interests subject to redemption; zero and 61,788 units as of December 31, 2023 and December 31, 2022, respectively	_	3,812
Shareholders' equity:		
Common shares, \$0.001 par value; shares authorized, 800,000,000; shares outstanding in the aggregate, 36,304,145 and 35,999,898 as of December 31, 2023 and December 31, 2022, respectively	36	36
Additional paid-in capital	2,990,085	2,948,600
Cumulative distributions	(1,076,000)	(1,036,678)
Accumulated deficit	(827,854)	(269,926)
Accumulated other comprehensive income	25,817	40,636
Total shareholders' equity	1,112,084	1,682,668
Noncontrolling interests	91,629	174,655
Total equity	1,203,713	1,857,323
	\$ 2,789,625	\$ 3,633,376

PEAKSTONE REALTY TRUST CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited; in thousands, except share and per share amounts)

	Three Months Ended December 31,			 Year Ended December 31,				
		2023		2022	2023		2022	
Revenue:								
Rental income	\$	63,058	\$	75,893	\$ 254,284	\$	416,485	
Expenses:								
Property operating expense		7,232		9,357	29,090		52,451	
Property tax expense		5,079		6,065	21,523		37,317	
Property management fees		421		589	1,813		3,496	
General and administrative expenses		11,551		11,532	42,962		38,995	
Corporate operating expenses to related parties		178		284	1,154		1,349	
Real estate impairment provision		25,373		35,275	409,512		127,577	
Depreciation and amortization		12,138		41,323	 112,204		190,745	
Total expenses		61,972		104,425	618,258		451,930	
Income before other income (expenses)		1,086		(28,532)	 (363,974)		(35,445)	
Other income (expenses):								
Interest expense		(16,415)		(16,501)	(65,623)		(84,816)	
Debt breakage cost		_		_	—		(13,249)	
Other income (expense), net		5,498		(355)	13,111		(943)	
Net loss from investment in unconsolidated entity		_		(9,993)	(176,767)		(9,993)	
Net gain (loss) from disposition of assets		4,507		(43,767)	29,164		(139,280)	
Goodwill impairment provision		(16,031)		(135,270)	(16,031)		(135,270)	
Transaction expenses		(412)		(13,724)	 (24,982)		(22,386)	
Net loss		(21,767)		(248,142)	 (605,102)		(441,382)	
Distributions to redeemable preferred shareholders		_		(2,516)	(2,375)		(10,063)	
Preferred units redemption		_			(4,970)		_	
Net loss attributable to noncontrolling interests		1,878		22,071	 54,555		39,714	
Net loss attributable to controlling interests		(19,889)		(228,587)	 (557,892)		(411,731)	
Distributions to redeemable noncontrolling interests attributable to common shareholders		_		(45)	(36)		(178)	
Net loss attributable to common shareholders	\$	(19,889)	\$	(228,632)	\$ (557,928)	\$	(411,909)	
Net loss attributable to common shareholders per share, basic and diluted	\$	(0.55)	\$	(6.34)	\$ (15.50)	\$	(11.41)	
Weighted average number of common shares outstanding, basic and diluted		36,054,940		35,999,203	35,988,231		36,057,825	
	_		-					

PEAKSTONE REALTY TRUST Funds from Operations and Adjusted Funds from Operations (Unaudited; in thousands except share and per share amounts)

FFO and AFFO are non-GAAP financial measures that we believe are useful to investors because they are widely accepted industry measures used by analysts and investors to compare the operating performance of REITs. We compute FFO in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). FFO is defined as net income or loss computed in accordance with GAAP, excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable real estate assets, adding back impairment write-downs of depreciable real estate assets, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), and after adjustment for unconsolidated partnerships, joint ventures and preferred distributions. Because FFO calculations exclude such items as depreciation and amortization of depreciable real estate assets and gains and losses from sales of depreciable real estate assets (which can vary among owners of identical assets in similar conditions based on historical cost accounting and useful-life estimates), they facilitate comparisons of operating performance between periods and between other REITs. As a result, the Company believes that the use of FFO, together with the required GAAP presentations, provides a more complete understanding of the Company's performance relative to its competitors and a more informed and appropriate basis on which to make decisions involving operating, financing, and investing activities. It should be noted, however, that other REITs may not define FFO in accordance with the current NAREIT definition or may interpret the current NAREIT definition differently than the Company does, making comparisons less meaningful.

Additionally, the Company uses AFFO as a non-GAAP financial measure to evaluate the Company's operating performance. AFFO excludes non-routine and certain non-cash items such as revenues in excess of cash received, amortization of sharebased compensation net, deferred rent, amortization of in-place lease valuation, acquisition-related costs, financed termination fee, net of payments received, gain or loss from the extinguishment of debt, unrealized gains (losses) on derivative instruments, write-off transaction costs and other one-time transactions. FFO and AFFO have been revised to include amounts available to both common shareholders and limited partners for all periods presented.

AFFO is a measure used among the Company's peer group. The Company also believes that AFFO is a recognized measure of sustainable operating performance by the REIT industry. Further, the Company believes AFFO is useful in comparing the sustainability of its operating performance with the sustainability of the operating performance of other real estate companies.

Management believes that AFFO is a beneficial indicator of its ongoing portfolio performance and ability to sustain its current distribution level. More specifically, AFFO isolates the financial results of the Company's operations. AFFO, however, is not considered an appropriate measure of historical earnings as it excludes certain significant costs that are otherwise included in reported earnings. Further, since the measure is based on historical financial information, AFFO for the period presented may not be indicative of future results or the Company's future ability to make or sustain distributions. By providing FFO and AFFO, the Company presents information that assists investors in aligning their analysis with management's analysis of long-term operating activities.

For all of these reasons, the Company believes the non-GAAP measures of FFO and AFFO, in addition to net income (loss) are helpful supplemental performance measures and useful to investors in evaluating the performance of the Company's real estate portfolio. However, a material limitation associated with FFO and AFFO is that they are not indicative of the Company's cash available to fund distributions since other uses of cash, such as capital expenditures at the Company's properties and principal payments of debt, are not deducted when calculating FFO and AFFO. The use of AFFO as a measure of long-term operating performance on value is also limited if the Company does not continue to operate under its current business plan as noted above. FFO and AFFO should not be viewed as a more prominent measure of performance than net income (loss) and each should be reviewed in connection with GAAP measurements.

Neither the SEC, NAREIT, nor any other applicable regulatory body has opined on the acceptability of the adjustments contemplated to adjust FFO in order to calculate AFFO and its use as a non-GAAP performance measure. In the future, NAREIT may decide to standardize the allowable exclusions across the REIT industry, and the Company may have to adjust the calculation and characterization of this non-GAAP measure.

	Three Months Ended December 31,					Year Ended December 31,			
		2023		2022		2023		2022	
Net loss	\$	(21,767)	\$	(248,142)	\$	(605,102)	\$	(441,382	
Adjustments:									
Depreciation of building and improvements		16,330		22,336		72,273		113,191	
Amortization of leasing costs and intangibles		9,140		13,037		40,318		77,926	
Impairment provision, real estate		12,138		41,323		409,511		127,577	
Equity interest of depreciation of building and improvements - unconsolidated entity		_		4,643		24,623		4,643	
(Gain) Loss from disposition of assets, net		(4,507)		43,767		(29,164)		139,280	
Company's share of loss on sale of unconsolidated entity		_		3,558				3,558	
FFO		11,334		(119,478)		(87,541)		24,793	
Distribution to redeemable preferred shareholders		_		(2,515)		(2,375)		(10,063	
Preferred units redemption charge						(4,970)			
FFO attributable to common shareholders and limited partners	\$	11,334	\$	(121,993)	\$	(94,886)	\$	14,730	
Reconciliation of FFO to AFFO:									
FFO attributable to common shareholders and limited partners	\$	11,334	\$	(121,993)	\$	(94,886)	\$	14,730	
Adjustments:									
Revenues in excess of cash received, net		(204)		(5,199)		(7,953)		(15,407	
Amortization of share-based compensation		2,437		3,433		10,063		9,573	
Deferred rent - ground lease		428		433		1,724		1,951	
Unrealized loss (gain) on investments		(35)		15		17		195	
Amortization of above/(below) market rent, net		(406)		(923)		(1,240)		(2,205	
Amortization of debt premium/(discount), net		133		103		419		409	
Amortization of ground leasehold interests		(98)		(98)		(389)		(372	
Amortization of below tax benefit amortization		377		377		1,494		1,494	
Amortization of deferred financing costs		1,041		993		3,632		3,544	
Amortization of lease inducements				79		150		537	
Loss on debt breakage costs — write-off of deferred financing costs		_		_		_		1,771	
Company's share of amortization of deferred financing costs- unconsolidated entity		_		3,740		31,061		3,740	
Company's share of revenues in excess of cash received (straight- line rents) - unconsolidated entity	-	_		(257)		(2,207)		(257	
Company's share of amortization of above market rent - unconsolidated entity		—		(58)		(532)		(58	
Write-off of transaction costs		—		—		115		28	
Employee separation expense		1,855		_		4,096		72	
Transaction expenses		412		13,724		24,982		22,386	
Impairment provision, goodwill		16,031		135,270		16,031		135,270	
Debt breakage costs				—		—		13,249	
Other income - proration adjustments for dispositions		(1,587)		—		(1,587)		_	
Preferred units redemption charge				—		4,970			
Impairment provision, investment in unconsolidated entity		_		_		129,334			
Write-off of Company's share of accumulated other comprehensive income - unconsolidated entity		_		_		(1,226)			
AFFO available to common shareholders and limited partners	\$	31,718	\$	29,639	\$	118,068	\$	190,650	
FFO per share, basic and diluted	\$	0.29	\$	(3.09)	\$		\$	0.37	
AFFO per share, basic and diluted	\$	0.80	\$	0.75	\$	2.99	\$	4.81	
Weighted-average common shares outstanding - basic and diluted EPS		36,054,940		35,999,203		35,988,231		36,057,825	
Weighted-average OP Units		3,404,247		3,537,654		3,472,770		3,537,654	
Weighted-average common shares and OP Units outstanding - basic and diluted FFO/AFFO		39,459,187		39,536,857		39,461,001		39,595,479	
		57,157,107	_	57,000,007		55,101,001		57,575,777	

PEAKSTONE REALTY TRUST Net Operating Income, including Cash and Same Store Cash NOI (Unaudited; in thousands)

Net operating income ("NOI") is a non-GAAP financial measure calculated as net (loss) income, the most directly comparable financial measure calculated and presented in accordance with GAAP, excluding equity in the earnings of our unconsolidated real estate joint ventures, general and administrative expenses, interest expense, depreciation and amortization, impairment of real estate, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, investment income or loss and termination income. Net operating income on a cash basis ("Cash NOI") is net operating income adjusted to exclude the effect of straight-line rent and amortization of acquired above-and below market lease intangibles adjustments required by GAAP. Net operating income on a cash basis for our Same Store portfolio ("Same Store Cash NOI") is Cash NOI for properties held for the entirety of all periods presented, with an adjustment for lease termination fees to provide a better measure of actual cash basis rental growth for our Same Store portfolio. We believe that NOI, Cash NOI and Same-Store Cash NOI are helpful to investors as additional measures of operating performance because we believe they help both investors and management to understand the core operations of our properties excluding corporate and financing-related costs and non-cash depreciation and amortization. NOI, Cash NOI and Same Store Cash NOI are unlevered operating performance metrics of our properties and allow for a useful comparison of the operating performance of individual assets or groups of assets. These measures thereby provide an operating perspective not immediately apparent from GAAP income from operations or net income (loss). In addition, NOI, Cash NOI and Same Store Cash NOI are considered by many in the real estate industry to be useful starting points for determining the value of a real estate asset or group of assets. Because NOI, Cash NOI and Same Store Cash NOI exclude depreciation and amortization and capture neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations, the utility of NOI, Cash NOI and Same Store Cash NOI as measures of our performance is limited. Therefore, NOI, Cash NOI and Same Store Cash NOI should not be considered as alternatives to net (loss) income, as computed in accordance with GAAP. NOI, Cash NOI and Same Store Cash NOI may not be comparable to similarly titled measures of other companies.

Our calculation of each of NOI, Cash NOI and Same Store Cash NOI is presented in the following table for the three months and full year ended December 31, 2023 and December 31, 2022 (dollars in thousands):

	Thre	Three Months Ended December 31,			Year Ended December 31,			
		2023		2022		2023	2022	
Reconciliation of Net Loss to Total NOI								
Net loss	\$	(21,767)	\$	(248,142)	\$	(605,102) \$	(441,382	
General and administrative expenses		11,551		11,532		42,962	38,995	
Corporate operating expenses to related parties		178		284		1,154	1,349	
Real estate impairment provision		12,138		41,323		409,512	127,577	
Goodwill impairment provision		16,031		135,270		16,031	135,270	
Depreciation and amortization		25,373		35,275		112,204	190,745	
Interest expense		16,415		16,501		65,623	84,816	
Debt breakage costs		_		_		_	13,249	
Other (income) expense, net		(5,498)		355		(13,111)	943	
Loss from investment in unconsolidated entities		_		9,993		176,767	9,993	
(Gain) loss from disposition of assets		(4,507)		43,767		(29,164)	139,280	
Transaction expenses		412		13,724		24,982	22,386	
otal NOI	\$	50,326	\$	59,882	\$	201,858 \$	323,221	
ash NOI Adjustments								
Industrial:								
Industrial NOI		12,651		13,564		49,649	53,477	
Straight Line Rent		(69)		(135)		(344)	(1,018	
In-Place Lease Amortization		(97)		(93)		(384)	(369	
Deferred Termination Income		_		(36)		(24)	(39	
Industrial Cash NOI		12,485		13,300		48,897	52,051	
Office:								
Office NOI		28,748		37,320		118,439	230,967	
Straight Line Rent		(595)		(4,784)		(9,046)	(12,207	
In-Place Lease Amortization		(200)		(702)		(306)	(1,346	
Deferred Termination Income		_		_		_		
Deferred Ground/Office Lease		433		433		1,739	1,945	
Other Intangible Amortization		377		377		1,494	1,495	
Inducement Amortization				79		150	537	
Office Cash NOI		28,763		32,723		112,470	221,391	
		,		,		,	,	
Other:								
Other NOI		8,927		8,998		33,770	38,777	
Straight Line Rent		460		264		1,461	634	
In-Place Lease Amortization		(108)		(128)		(549)	(489	
Deferred Termination Income				(508)			(2,779	
Deferred Ground/Office Lease		(5)				(15)	5	
Other Cash NOI		9,274		8,626		34,667	36,148	
Total Cash NOI	\$	50,522	\$	54,649	\$	196,034 \$	309,590	
			-	,	-			
ume Store Cash NOI Adjustments								
Industrial Cash NOI		12,485		13,300		48,897	52,051	
Cash NOI for recently acquired properties								
Cash NOI for recently disposed properties		_		(1,147)		(307)	(4,570	
Industrial Same Store Cash NOI		12,485		12,153		48,590	47,481	
		.2,100		-2,100		.0,070	17,101	
Office Cash NOI		28,763		32,723		112,470	221,391	
Cash NOI for recently acquired properties		20,705						
Cash NOI for recently disposed		(515)		(6,725)		(2,986)	(109,144	
cush nor tor recently disposed		(313)		(0, 723)		(2,900)	(109,14	

Lease termination adjustment	(918)	_	(918)	(8,303)
Inducement adjustment for non-same store property		(79)	(150)	(537)
Office Same Store Cash NOI	27,330	25,919	108,416	103,407
Other Cash NOI	9,274	8,626	34,667	36,148
Cash NOI for recently acquired properties	—	—	—	—
Cash NOI for recently disposed	(851)	(517)	(2,302)	(4,159)
Other Same Store Cash NOI	8,423	8,109	32,365	31,989
Total Same Store Cash NOI	\$ 48,238	\$ 46,181	\$ 189,371	\$ 182,877

PEAKSTONE REALTY TRUST Annualized Base Rent, Investment Grade, and Normalized EBITDAre

"Annualized base rent" or "ABR" means the contractual base rent excluding abatement periods and deducting base year operating expenses for gross and modified gross leases as of December 31, 2023, unless otherwise specified, multiplied by 12 months. For properties in the Company's portfolio that had rent abatement periods as of December 31, 2023, we used the monthly contractual base rent payable following expiration of the abatement.

"Investment grade" means an investment grade credit rating from a NRSRO approved by the U.S. Securities and Exchange Commission (e.g., Moody's Investors Service, Inc., S&P Global Ratings and/or Fitch Ratings Inc.) or a non-NRSRO credit rating (e.g., Bloomberg's default risk rating) that management believes is generally equivalent to an NRSRO investment grade rating; management can provide no assurance as to the comparability of these ratings methodologies or that any particular rating for a company is indicative of the rating that a single NRSRO would provide in the event that it rated all companies for which the Company provides credit ratings; to the extent such companies are rated only by non-NRSRO ratings providers, such ratings providers may use methodologies that are different and less rigorous than those applied by NRSROs. In the context of Peakstone's portfolio, references to "investment grade" include, and credit ratings provided by Peakstone may refer to, tenants, guarantors, and non-guarantor parent entities. There can be no assurance that such guarantors or parent entities will satisfy the tenant's lease obligations, and accordingly, any such credit rating may not be indicative of the creditworthiness of the Company's tenants.

"Normalized EBITDAre" is a non-GAAP supplemental performance measure to evaluate the operating performance of the Company. Normalized EBITDAre, as defined by the Company, represents EBITDAre (as defined by NAREIT), modified to exclude items such as acquisition-related expenses, employee separation expenses and other items that we believe are not indicative of the performance of our portfolio. Normalized EBITDAre also excludes the Normalized EBITDAre impact of properties sold during the period and extrapolate the operations of acquired properties to estimate a full quarter of ownership (in each case, as if such disposition or acquisition had occurred on the first day of the quarter). We may also exclude the annualizing of other large transaction items such as termination income recognized during the quarter. Management believes these adjustments to reconcile to Normalized EBITDAre provides investors with supplemental performance information that is consistent with the performance models and analysis used by management and provides investors a view of the performance of our portfolio over time. However, because Normalized EBITDAre is calculated before recurring cash charges, including interest expense and income taxes, and is not adjusted for capital expenditures or other recurring cash requirements of our business, its utility as a measure of our liquidity is limited. Therefore, Normalized EBITDAre may not be comparable to similarly titled measures of other companies. Please refer to the Supplemental Report for the definition of Normalized EBITDAre (Consolidated).