

# Cash Preservation Cost Reduction Disciplined Capital Allocation



Steve Letwin President and CEO BMO Capital Markets Metals & Mining Conference – February 25, 2014

TSX: IMG NYSE: IAG

## **Cautionary Statement on Forward-Looking Information**

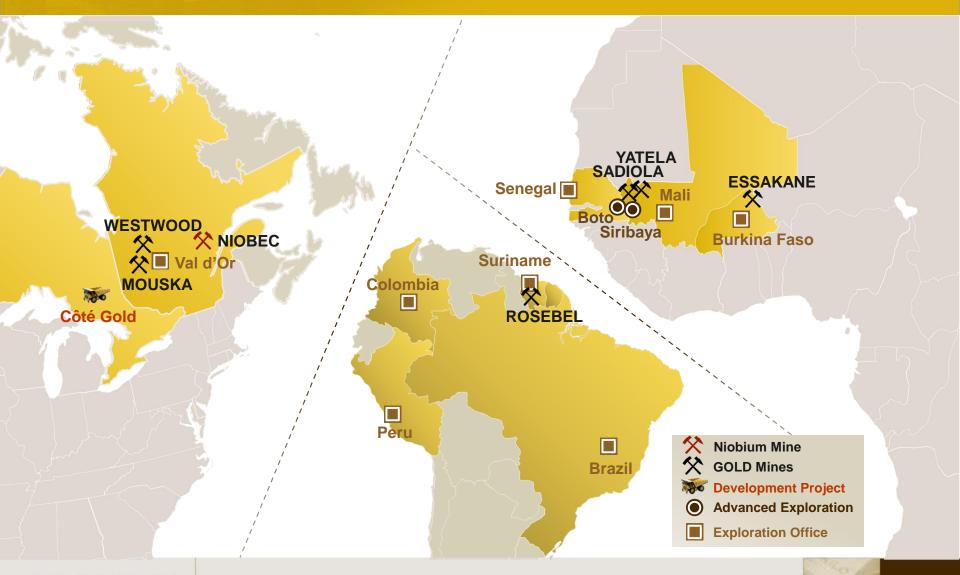
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For a more comprehensive discussion of the risks faced by the Company, and which may cause the actual financial results, performance or achievements of IAMGOLD to be materially different from the company's estimated future results, performance or achievements expressed or implied by forward-looking information or forward-looking statements, please refer to the Company's latest Annual Information Form, filed with Canadian securities regulatory authorities at <u>www.sedar.com</u>, and filed under Form 40-F with the United States Securities Exchange Commission at <u>www.sec.gov/edgar.html</u>. The risks described in the Annual Information Form (filed and viewable on <u>www.sedar.com</u> and <u>www.sec.gov/edgar.html</u>, and available upon request from the Company) are hereby incorporated by reference into this presentation.

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## IAMGOLD's High Quality, Long-Life Assets





Six Gold Mines: 2014 Production Guidance 835-900K oz.

# **2013 Highlights**

- Attributable gold production of 835,000oz. for 2013
- Westwood start-up on time
- Essakane expansion completed; expect ~25% increase in 2014 production
- Reduced power costs at Rosebel, 2013 production down due to grade
- Record niobium production and operating margin
- Excellent exploration progress despite 2013 downsizing
- Cost reductions of \$125M; surpassing target by 25%
- Suspended dividend
- Cash, cash equivalents, and gold bullion (at market value) of \$385M and undrawn credit facilities of \$750M as at December 31, 2013



# **Focused on Economic Returns**

- Continuing initiatives to increase operating efficiencies
- 2014 CAPEX guidance of \$400M is 40% less than in 2013
- Continuing to optimize LOMs
- Optionality with expansion projects
  - Deferrals or staged development options
  - Rosebel full expansion deferred to 2015-2016
- Continuing to monitor market conditions and de-risk our investments until the timing is right to move forward





### **2013 Reserves and Resources<sup>1</sup>**

As of December 31, 2013	2013	Change	2012
Gold (000s attributable oz. contained)			
Total proven and probable mineral reserves	10,127	(11%)	11,327
Total measured and indicated mineral resources <sup>2,3</sup>	23,408	4%	22,603
Total inferred resources	6,299	3%	6,093
<b>Niobium</b> (millions of kg Nb <sub>2</sub> 0 <sub>5</sub> contained)			
Proven and probable reserves 5,6,7	1,707	(3%)	1,768
Measured and indicated resources 2,3,4,5,6	2,653	3%	2,563
Inferred resources 7	229	(13%)	263

<sup>1</sup> Detail behind the gold price assumptions used to determine reserves and resources can be found in the Reserves and Resources section of the MD&A.

<sup>2</sup> Measured and indicated gold resources are inclusive of proven and probable reserves.

<sup>3</sup> In mining operations, measured and indicated resources that are not mineral reserves are considered uneconomic at the price used for reserves estimations, but are deemed to have a reasonable prospect of economic extraction.

<sup>4</sup> Measured and indicated niobium resources are inclusive of probable reserves.

<sup>5</sup> Mineral reserves have been estimated based on a Technical Report (NI 43-101) prepared in December 2013, using a block caving scenario using \$45 per kilogram of Niobium and include dilution material. Mineral resources have been estimated using a cutoff of 0.20% Nb<sub>2</sub>O<sub>5</sub> per tonne (before recovery) under the block caving scenario.

<sup>6</sup> There is a large volume of the material within the planned block caving that has a measured resource classification. However, due to the uncertainty associated with estimating material movement within the cave, a probable classification has been applied to the reserve.

<sup>7</sup> A small amount of inferred and unclassified mineral resource material will be mined from the block caving scenario and segregation of the material is not possible. For the purpose of estimating the mineral reserves, which by the Canadian Institute of Mining ("CIM"), Metallurgy and Petroleum definitions include diluting materials, tonnage of this inferred and unclassified material have been included. This material is considered to be mineralized dilution, which will be included in the mineral reserve estimate and within the production plan.



**Delivered on Strategic Priorities** 





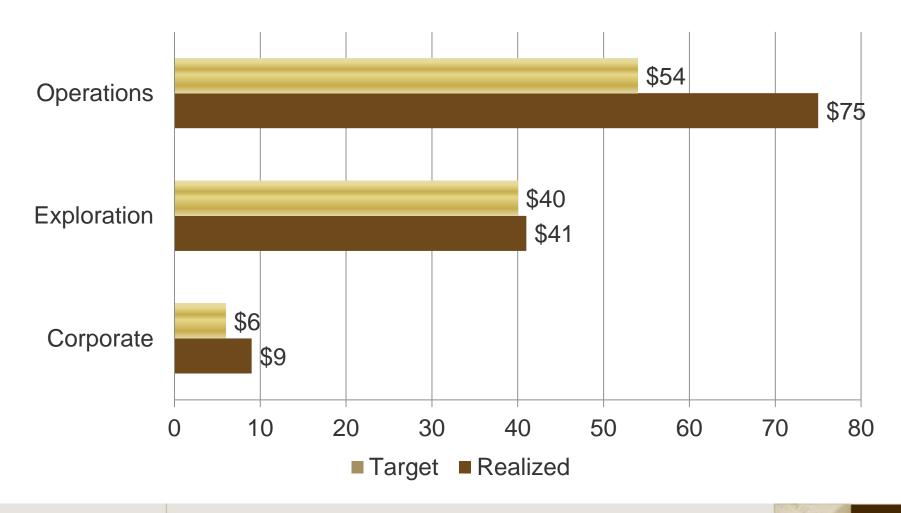
Spent Less Capital than Planned







# 2013 Cost Reduction: \$125M – 25% Above Target





# **Disciplined Capital Allocation Strategy**

#### **Rosebel Expansion**

Full expansion postponed to 2015-2016 for construction DEPENDS ON AVAILABILITY OF CAPITAL AND ACCESS TO JV ORE BODIES

#### **Sadiola**

Waiting for JV partner to decide to proceed WILL NOT PROCEED ALONE REGARDLESS OF PROJECT ECONOMICS

#### **Côté Gold Project**

Construction decision to be made early 2016 when feasibility study is complete and permits are in place **WILL NOT PROCEED UNLESS GOLD PRICE AND OUR LIQUIDITY SUPPORT THE DECISION** 

#### Niobec Expansion Expansion decision to be made when feasibility study and permits are in place NIOBEC WILL NOT MOVE FORWARD WITHOUT A PARTNER TO JOINTLY FUND THE PROJECT



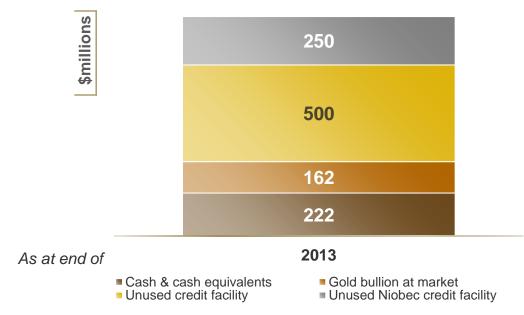
Must meet criteria for return on capital



# Liquidity

# We are committed to preserving our financial liquidity.

\$1,134



The Company has \$650 million of senior unsecured notes due in October 2020.



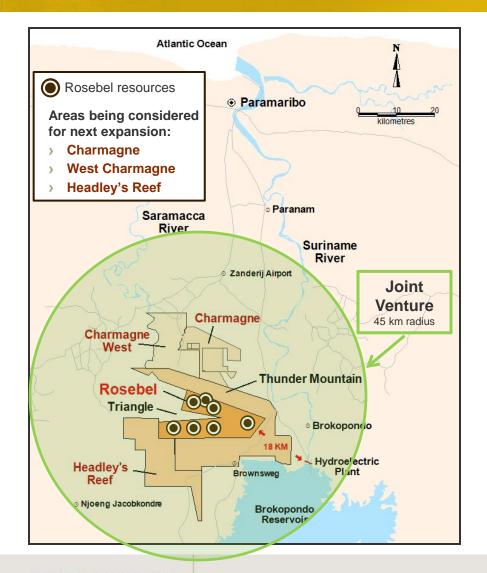
# **Operations Review**







# **Rosebel - Suriname**



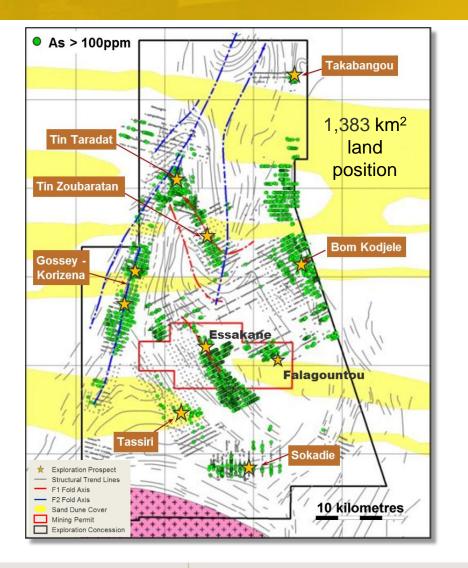
## 2014 Outlook

- Focus on equipment availability and fleet productivity yielding results
- 2013 power agreement and solar plant to reduce power costs
- Targeting soft rock resources and advancing access to new ore bodies in surrounding regions
- Production guidance 330,000 to 350,000oz. (attributable)

#### **JV Agreement Potential**

- 11¢/kWh power on JV ore
- Potential for
  - Additional soft rock
  - Higher grade ore
  - Lower stripping ratios

## **Essakane – Burkina Faso**

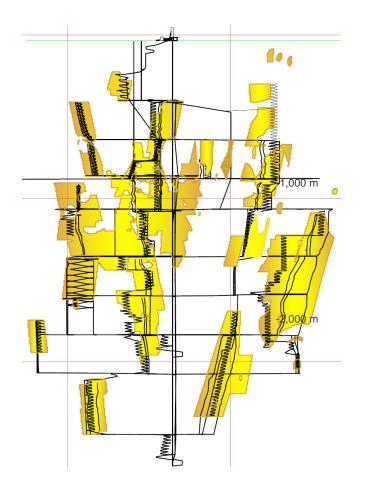


## 2014 Outlook

- New hard rock line to be ramped up at the end of Q1, expected to increase grades in H2
  - Higher grades to offset cost of increased energy consumption
- > Expect 25% increase in gold production in 2014
- Assessing opportunity to access grid power and/or solar power
- Focused on increasing productivity and mobile equipment availability
- Production guidance 315,000 to 330,000oz.
  (attributable)



# **Doyon Division – Canada**



## 2014 Outlook

- > H1 focus will be on underground development
- > Access to rehabilitated levels re-opened
- > 80% of gold production in H2
- > 2014 production 100,000 120,000oz.





#### Focus now on Westwood

# Sadiola & Yatela – Joint Ventures in Mali

#### **2014 Production Guidance**

#### 90,000 - 100,000oz. (attributable)



## Sadiola Overview

- > Continuing to assess expansion options
- Capital limited to prior commitments, sustaining capital and capitalized stripping

## Yatela Overview

- > Produced >2 Moz 2001 to date
- > Mine excavation ended Sept 30, 2013
- > Leach pads to operate until 2016



Will not proceed with Sadiola sulphides expansion on our own

## Niobec – Quebec

#### **2014 Production Guidance**

4.7 - 5.1 Mkg Nb

Niobium is a scarce metal that strengthens and lightens the weight of steel



## Overview

- 2013 a record year with 5.3Mkg of production at an average margin of \$18/kg, due to strong recoveries and higher grade
- Expansion would triple production and increase mine life to 46 years
- Feasibility study being redone to examine a multi-year phased expansion

## 2014 Outlook

- Accelerating underground development
- Optimum expansion scenario to be determined; potentially a phased expansion
- Completion of development studies and permitting this year



#### Expansion will not proceed without a funding partner

# Côté Gold – Well Established Infrastructure

#### Mineral Resource Estimate Effective December 31, 2012

	Tonnes (millions)	Grade (g/t)	Contained Ounces (million ozs)
Indicated			
0.25 g/t Au cut-off	278	0.86	7.68
0.30 g/t Au cut-off	269	0.88	7.61
0.40 g/t Au cut-off	244	0.93	7.32
0.50 g/t Au cut-off	210	1.01	6.83
Inferred			
0.25 g/t Au cut-off	47	0.71	1.07
0.30 g/t Au cut-off	44	0.74	1.04
0.40 g/t Au cut-off	36	0.83	0.95
0.50 g/t Au cut-off	30	0.90	0.88

Source: Updated Resource Estimate for Côté Gold, effective December 31, 2012.

Note: CIM Definitions were followed for classification of Mineral Resources. Mineral Resources are estimated at a cut-off grade of 0.30 g/t Au. Mineral Resources are estimated using a gold price of US\$1,600 per ounce and metallurgical recovery of 93.5%. High grade assays are capped at 15 g/t Au and 20 g/t Au depending on sub-domain. Bulk density of 2.71 Irm<sup>3</sup> vas used for toronite and breccia and 2.79 Irm<sup>3</sup> vas used for diorities. The Mineral Resource Estimate is constrained within a Whittle Pit shell using assumed costs and the above noted gold recovery and gold price. Mineral Resources are not Mineral Reserves and do not yet have demonstrated economic viability, but are deemed to have a reasonable prospect of economic extration. Numbers may not add due to rounding. Mineral Resources are reported on a 100% basis; IAMGOLD has a 92.5% average attributable ownership of this project.

Timmins diiiiiiiiiiiiii Rail Roads **Power lines** 500 kV CN **Power line** Côté Gold **Property** hapleau 115 kV Gogam Power line " Rail Conceptua **CP** Rail HINTER STREET, **Attractive power** \$0.065 / kWh Ontario, Canada 50 km

Source: MNDM and Trelawney Mining



#### Decision to proceed driven by Return on Capital

# **Exploration Review**





# 2014 Exploration Program - \$87.7 Million<sup>1</sup>

(\$ millions)	Capitalized	Expensed	<u>Total</u>
Exploration projects – greenfield	0.2	38.2	38.4
Exploration projects – brownfield <sup>1</sup>	18.4	11.6	30.0
	18.6	49.8	68.4
Côté Gold studies	15.0	-	15.0
Other scoping and pre-feasibility studies	-	4.3	4.3
	15.0	4.3	19.3
Exploration and Project Studies	33.6	54.1	87.7

<sup>1</sup> Exploration projects – brownfield excludes expenditures related to joint ventures of \$2.3 million in 2013 and \$1.2 million of planned expenditures in 2014.



## **Resource Development and Brownfield Exploration**

### ESSAKANE

- Focused on the Sokadie and Tassiri prospects south of the main pit
- Drilling campaign commenced at two priority oxide targets

## ROSEBEL

- Focused on identifying additional transitional and soft rock resources
- Assessing drilling results over several priority targets on the mining concession



# **Greenfield: Boto Gold Project, Senegal**

- Indicated resource of 1.1Moz. at 1.62 g/t Au
- Potential to further expand the current resource
- Completed 13,000 metre drilling program in 2013
- Commissioning scoping study



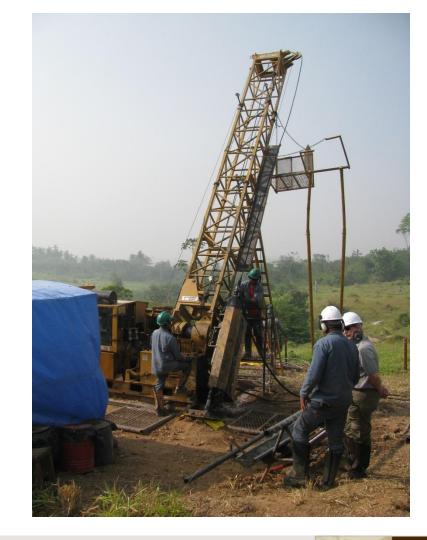
**Source**: Updated Resource Estimate for Boto Gold, effective July 29, 2013.

Note: CIM Definitions were followed for classification of Mineral Resources. Mineral Resources are estimated at a cut-off grade of 0.60 g/t Au. Mineral Resources are estimated using a gold price of US\$1,500 per ounce . High grade assays are capped at 15 g/t Au and 30 g/t Au depending on geological area. Bulk density varies from 1.61 t/m<sup>3</sup> to 2.62 g/cm<sup>3</sup> based on weathering code. The Mineral Resource Estimate is constrained by a Whittle Pit shell. Mineral Resources are not Mineral Resources and do not yet have demonstrated economic viability, but are deemed to have a reasonable prospect of economic extraction. Numbers may not add due to rounding. Mineral Resources are reported on a 100% ownership basis.



# **Greenfield: Pitangui Project, Brazil**

- Completed 14,000 metres of drilling at Sâo Sabastiâo in 2013
- Preliminary metallurgical test work encouraging
- Initial mineral resource estimate nearing completion







# The future of IAMGOLD

✓ 2014 Capital Expenditure Outlook

✓ 2014 Guidance

Why invest in IAMGOLD?





### **2014 Capital Expenditure Outlook<sup>1</sup>**

(\$ millions)	Sustaining	Development/ Expansion	Total
Rosebel	70	30	100
Essakane	80	25	105
Westwood	35	55	90
Côté Gold	-	15	15
Total owner-operated gold	185	125	310
Niobec	20	50	70
Total consolidated	205	175	380
Joint ventures – Sadiola <sup>2</sup>	10	10	20
Total	215	185	400

1 Capitalized borrowing costs are not included.

2 Attributable capital expenditures of \$20 million include sustaining capital expenditures and existing commitments related to the ordering of long lead items in 2012 for the Sadiola sulphide project.



### **2014 Guidance**

Attributable gold production

	Guidance
Rosebel (000s oz.)	330 - 350
Essakane (000s oz.)	315 - 330
Doyon division (000s oz.) <sup>1</sup>	100 - 120
Total owner-operated production (000s oz.)	745 - 800
Joint ventures (000s oz.)	90 - 100
Total attributable production (000s oz.)	835 - 900
Total cash costs <sup>2,3</sup> – owner-operator	\$790 - \$830
Total cash costs – gold mines (\$/oz.)	\$825 - \$875
All-in sustaining costs <sup>2</sup> – owner-operator (\$/oz.)	\$1,100 - \$1,200
All-in sustaining costs – gold mines <sup>4</sup> (\$/oz.)	\$1,150 - \$1,250
All-in sustaining costs – total <sup>5</sup> (\$/oz.)	\$1,080 - \$1,185
Niobec production (Mkg Nb)	4.7 - 5.1
Niobec operating margin <sup>2</sup> (\$/kg Nb)	\$15 - \$17

<sup>1</sup> Doyon Division production to 100,000 to 120,000 ounces includes Westwood pre-commercial production. Associated contribution will be recorded against its mining assets in the consolidated balance sheets.
 <sup>2</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section in the MD&A for the reconciliation to GAAP.
 <sup>3</sup> The total cash costs computation does not include Westwood pre-commercial production.

- <sup>4</sup> Gold mines, as used with total cash costs and all-in sustaining costs, consist of Rosebel, Essakane, Mouska, Sadiola and Yatela on an attributable basis.
- <sup>5</sup> Total, as used with all-in sustaining costs, includes the impact of niobium contribution, defined as the Niobec mine's operating margin and sustaining capital, on a per gold ounce sold basis.



# Why invest in IAMGOLD?

- ✓ Diversified portfolio of long-life producing gold mines
- ✓ Unique niobium asset with history of consistent profitability
- ✓ New producing gold mine with resource grade averaging 10 g/t Au
- ✓ Optimizing economic returns with optionality for growth
- ✓ Exploration pipeline of select early to advanced stage projects
- ✓ Strong government relations
- ✓ More than \$1 billion in liquidity and no bank debt
- ✓ Expertise in bulk tonnage low-grade deposits
- ✓ In-house project development team
- ✓ Excellent CSR reputation





# **BMO Capital Markets Conference**

February 25th, 2014

#### **Investor Relations**

info@iamgold.com

Bob Tait VP, Investor Relations T: 416-360-4743 Laura Young Director, Investor Relations T: 416-933-4952

Penelope Talbot-Kelly Analyst, Investor Relations T: 416-933-4738





TSX: IMG NYSE: IAG