



EPAM & Hotels.com Reaffirm EPAMs Status as a Strategic Delivery Partner for Hotels.com

August 14, 2012 6:17 PM EDT

Newtown, PA - August 14, 2012 - EPAM Systems, Inc. (NYSE: EPAM), a global software engineering and IT Outsourcing (ITO) provider with development centers across Central and Eastern Europe (CEE), and Hotels.com today reaffirmed EPAM's status as a [Hotels.com](#) strategic delivery partner. Working alongside Hotels.com, EPAM is one of the few selected partners that provides engineering services for the [Hotels.com](#)® brand.

Since 2007, EPAM has been working with [Hotels.com](#) on an expanding set of initiatives ranging from online customer experience optimization and localization, to mobile and location-based services. The combination of EPAM's travel industry expertise, tailored agile approach, and the geographical proximity of EPAM's Hungary delivery center has led to a partnership that has evolved over time to support a portfolio of points of sale around the world. The combined efforts of the [Hotels.com](#) and EPAM teams has resulted in significant gains in the quality of the customer experience, increased online revenue and an overall improvement in the stability and performance of the technology platform.

"We constantly track metrics on our multiple vendors and EPAM consistently achieves high scores in assessment of the teams' average experience, seniority, level of English language skills, low staff turnover and in their ability to scale as we need to add resources to meet our growing demands and to adapt to our changing needs of technology skills. Overall the flexibility, agility, domain and soft skills are a significant differentiator that allows us to continue to build out our strong product offering and grow the overall business", said Scott Booker President, [Hotels.com](#) Worldwide.

"We are proud that [Hotels.com](#) continues to choose EPAM for its global online commerce platform development needs", said Arkadiy Dobkin, CEO of EPAM. "We look forward to further leveraging our travel industry expertise and the investments within our Travel Competency Center to benefit the customers of Hotels.com."

About [Hotels.com](#)

[Hotels.com](#), LP is a leading facilitator of hotel accommodation worldwide, offering booking services through its network of localized websites and telephone call centers under the brand Hotels.com. [Hotels.com](#), LP gives travelers one of the widest selections of accommodation on the net, including both independent and major chain hotels as well as self-catering in nearly 155,000 properties worldwide. The company offers a one-stop shopping source for hotel pricing, amenities and availability and also specializes in providing travelers with accommodation during sold-out periods.

About EPAM Systems

Established in 1993, EPAM Systems, Inc. (NYSE:EPAM) is a leading global software engineering and IT consulting provider with software development centers throughout Central and Eastern Europe. Headquartered in the United States, EPAM employs over 7,700 IT professionals and provides services to clients worldwide using a global delivery model through its client facing and delivery operations in the United States, Belarus, Hungary, Russia, Ukraine, UK, Germany, Kazakhstan, Sweden, Switzerland, Poland, and Canada.

EPAM's core competencies include complex software product engineering for leading global software and technology vendors, as well as development, testing, maintenance, and support of mission critical business applications and vertically oriented IT consulting services for Forbes Global 2000 corporations.

EPAM is recognized among the top companies in IAOP's "[The 2012 Global Outsourcing 100](#)", featuring EPAM in a variety of sub-lists, including "Leaders - Technology (Hardware & Software)" and "Leaders - Entertainment & Media". The company is also ranked among the best global service providers on "[The 2012 Global Services 100](#)" by Global Services Magazine and NeoAdvisory, which includes EPAM in the list of the world's "[Top Outsourced Product Engineering Vendors](#)" for the 3rd year running.

For more information, please visit <http://www.epam.com/>

Forward-Looking Statements

This press release includes statements which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events that may not prove to be accurate. Factors that could cause actual results to differ materially from those expressed or implied include general economic conditions and the factors discussed in our most recent Annual Report on Form 10-K and other filings with the Securities and Exchange Commission. EPAM undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required under applicable securities law.

For further information please contact:

Alison Couper: acouper@expedia.com

Mercedesz Trum: Mercedesz_Trum@epam.com