

## **EPAM Systems makes to Top 100 on VAR500 list of North America's Technology Integrators**

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**Newtown, PA — July 7, 2011** — EPAM Systems, Inc., a leading [software engineering and IT services](#) provider with development centers across Central and Eastern Europe (CEE), today announced it has been recognized by [Everything Channel](#) as a part of CRN's 2011 VAR500 list, which ranks the top technology integrators in North America. Featuring the highest producing technology integrators and solution provider organizations in the IT channel, the VAR500 rankings consider earnings from hardware sales, software sales and managed IT services. EPAM placed #92 in the 17th annual ranking significantly advancing on the list from #213 in 2010.

The VAR500 is a list of the largest value-added resellers, solution providers and integrators in North America by revenue size. Revenue size is determined by the amount of annual products and services sold over the course of 2010.

"The VAR500 represents the top performing solution providers in the IT community," said Kelley Damore, VP, Editorial Director, Everything Channel. "Vendors of all sizes rely heavily on the VAR500 list to find those solution providers best suited to sell their products. VAR500 honorees are considered trusted business advisors, integration experts, and invaluable partners. Even more importantly, they solve customers' biggest IT business problems through product integration, training, consulting and services."

"Through partnering with major vendors like SAP, Oracle, Microsoft, EMC, salesforce.com and others, we have been able to integrate their best in class capabilities within many of the industry-specific, customized solutions we develop and support, offering them an efficient way to expand their reach in the markets and industries that we serve", said Arkadiy Dobkin, EPAM CEO and President. "This recognition from Everything Channel is a welcome validation of our efforts over this past year to continue extending and optimizing the value we bring to both our partners and our clients"

### **VAR500 Executive Conference and Awards**

The 2011 VAR500 list was announced at the [VAR500 Executive Conference and Awards](#), an elite two-day conference designed for high level executives to meet with VAR500 companies to discuss business models, technology offerings, and partnerships. Held June 13-14 at the Sawgrass Marriot in Jacksonville, Florida, the conference focused on channel marketing strategies and direction, offering actionable content to the top Solution Provider organizations in North America. Attendees learned the secrets for uncovering new market opportunities from industry experts, peers and fellow VAR500 companies.

### **Everything Channel**

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a [UBM](#) company. To learn more about Everything Channel, visit us at <http://www.everythingchannel.com>.

### **About United Business Media Limited ([www.unitedbusinessmedia.com](http://www.unitedbusinessmedia.com))**

UBM (UBM.L) focuses on two principal activities: worldwide information distribution, targeting and monitoring; and, the development and monetization of B2B communities and markets. UBM's businesses inform markets and serve professional commercial communities - from doctors to game developers, from journalists to jewelry traders, from farmers to pharmacists – with integrated events, online, print and business information products. Our 6,500 staff in more than 30 countries are organized into specialist teams that serve these communities, bringing buyers and sellers together, helping them to do business and their markets to work effectively and efficiently.

### **About EPAM Systems**

Established in 1993, EPAM Systems, Inc. is a leading global software engineering and IT consulting provider with delivery centers throughout Central and Eastern Europe. Headquartered in the United States, EPAM employs over 6,500 professionals and provides services to clients worldwide using a global delivery model through its client facing and delivery operations in North America, UK, Germany, Switzerland, Sweden, Russia, Belarus, Hungary, Ukraine, Poland, and Kazakhstan.

EPAM's core competencies include complex software product engineering for leading global software and technology vendors as well as development, testing, maintenance, and support of mission critical business applications and vertically oriented IT consulting services for global Fortune 2000 corporations.

EPAM is recognized among the top companies in IAOP's "[The 2011 Global Outsourcing 100](#)", featuring EPAM in a variety of sub-lists, including "Leaders – Technology" and "Leaders – Entertainment & Media". The company is also ranked among the best global service providers on "[The 2011 Global Services 100](#)" by Global Services Magazine and NeoAdvisory, which includes EPAM in the list of the world's "[Top Outsourced Product Engineering Vendors](#)" for the 3rd year running.

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